

COMMERCIAL CAR JOURNAL

THE MAGAZINE FOR FLEET OPERATORS

AUGUST 1948

How to Cut Your Insurance Rates — Pgs. 30-31

How is safety built into Reo trucks?

First, model for model, Reo trucks are the shortest wheelbased trucks on the road. A shorter wheelbase means a tighter, closer turning radius—a more maneuverable truck under *all* driving conditions.

Examine closely Reo's over-the-hood vision, easy-access doors, soft comfortable seats, speedy response to controls. They are just a few of the extra safety features you get with every Reo truck. See *your* Reo dealer. Reo Motors, Inc., Lansing 20, Mich.

REO

Shown: Reo Model 22T, G. V. W. 39,000-56,000 lbs.



Compare NEW DODGE "Job-Rated" TRUCKS feature for feature!

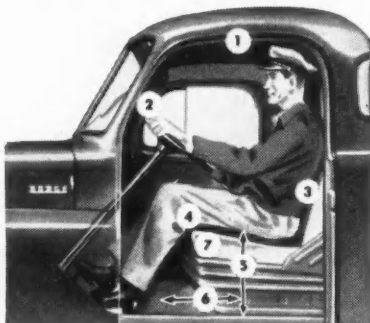


Read this 10 Point Comparison

(Dodge Model F-152; 14,500 pounds Gross Vehicle Weight—and Comparable Competitive Models.)

FEATURES AND ADVANTAGES	DODGE "Job-Rated" TRUCK	TRUCK "A"	TRUCK "B"	TRUCK "C"	TRUCK "D"
Wheelbase	152 in.	161 in.	158 in.	159 in.	161 in.
Cab-to-Axle—to take 12-foot body	84 in.	84 in.	84.06 in.	84 in.	84 in.
Wide-Tread Front Axles (shorter turning—more stability)	62 in.	56 in.	60.03 in.	58½ in.	56 in.
Modern "Cross-Type" Steering	Yes	No	No	No	No
Turning Diameter * —Left —Right	50½ ft. 50½ ft.	61½ ft. 61½ ft.	60½ ft. 54½ ft.	54½ ft. 54½ ft.	66½ ft. 66½ ft.
Maximum Horsepower	109	93	100	93	100
Total Spring Length (Front and Rear "Cushioned Ride") †	194 in.	171½ in.	162 in.	176 in.	182 in.
Cab Seat Width (Measure of Roominess) ‡	57¼ in.	52¼ in.	51½ in.	47½ in.	52¼ in.
Windshield Glass Area ▲	901 sq. in.	713 sq. in.	638 sq. in.	545 sq. in.	713 sq. in.
Vent Wings plus Rear Quarter Windows	Yes	No	No	No	No

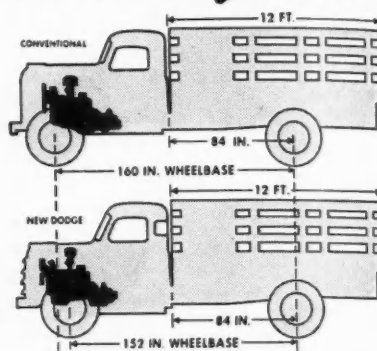
* To outside of tire (curb clearance.) Computed from data based on tests or computations obtained from usually reliable sources. † All four springs. ‡ Measured from production models. ▲ Computed from width and depth measurements; no allowance for contours.



- 1—PLENTY OF HEADROOM.
- 2—STEERING WHEEL . . . right in the driver's lap.
- 3—NATURAL BACK SUPPORT . . . adjustable for maximum comfort.
- 4—PROPER LEG SUPPORT . . . under the knees where you need it.
- 5—CHAIR-HEIGHT SEATS . . . just like you have at home.
- 6—7-INCH SEAT ADJUSTMENT . . . with safe, convenient hand control.
- 7—"AIR-O-RIDE" CUSHIONS . . . adjustable to weight of driver and road conditions.



Better Weight Distribution Easier Handling Shorter Turning Diameters



Front axles have been moved back, engines forward, placing more load on the front axle. While cab-to-axle dimensions are the same, wheelbases are shorter, giving better weight distribution, and increased payload.

This new weight distribution, combined with longer springs, produces a marvelous new "cushioned-ride."

You get still more comfort from new "Air-O-Ride" seats, with their easily controllable "cushion of air."



You can turn in much smaller circles, both right and left—you can back up to loading platforms or maneuver in crowded areas with greater ease—because of new type "cross-steering," shorter wheelbases, and wide tread front axles. In all, 248 different "Job-Rated" chassis and body models. Up to 23,000 lbs. G.V.W. Up to 40,000 lbs. G.T.W.

COMMERCIAL CAR JOURNAL

with which is combined Operation & Maintenance

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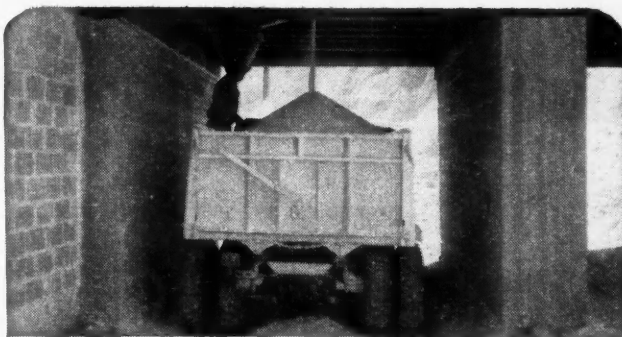
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Tons and tons of sharp fine sand—



a tough assignment, but



St. Paul Dumps stay on the job!
HYDRAULIC

Ed Heaton has mined a mountain of foundry sand in his days and he knows a lot about heavy hauling.

"... I bought my first St. Paul Hoist in 1915," he states, "and have been using them on my trucks ever since... the sand we haul is very hard on equipment. The grains are fine and sharp and they seem to get into everywhere... I've had good service from my St. Paul Units and I am well satisfied with them."

Pictured is St. Paul's Model 102 Heavy Duty Hoist with an 8-10 cu. yd. St. Paul Body. Write for literature or see your St. Paul Distributor.

ST. PAUL DIVISION
GAR WOOD INDUSTRIES, INC.



2207 University Ave. S.E., Minneapolis 14, Minn.

You can reduce your

Nationally known highway-hauler points the way to lower truck protection costs



Bill Merritt, Director of Safety and Personnel for Trucking, Inc., studies drivers' safety record charts. A continuous and vigorous campaign for safer vehicles and drivers has resulted in June, 1948 being the lowest accident-rate month in Bill's memory. It is obvious that safety education has a direct bearing on Trucking, Inc.'s reduced insurance premiums.



V Bill Merritt, Director of Safety and Personnel for Trucking, Inc., large interstate haulers, believes in the A.T.A. slogan—*Safety is No Accident.*

Bill not only preaches such slogans to his drivers, but sees that the drivers get every chance to put them into practice.

Here's how Trucking, Inc., got a 25% reduction in their insurance rates in the face of rising premium costs for all businesses everywhere.

Last year, Trucking, Inc., encouraged its drivers to enter such skill and ability-measuring contests as the A.T.A. sponsored State and National Truck Rodeos.

This safe and sensible attitude paid off—two drivers taking first place honors in the Michigan State Rodeo, and another winning a top award in the Indiana State contest.

Such ability and progressiveness on the part of these and other Trucking, Inc., drivers, plus unusual safety measures, were recognized by their insurance company and rates were subsequently reduced 25%.

But well-informed trucking companies generally agree that safe and sensible drivers are only part of the story of getting truck insurance rates reduced.

The truck itself comes in for its share of responsibility, too. You must have a truck that has every possible driving advantage in your favor.

Examine the Reo line of trucks, for instance. Reo's More-Load design, that gives users a shorter wheelbase for easier maneuverability, helps play a big part in safe driving.

With a shorter wheelbase, Reo trucks are easier to handle on curves, hills, and in heavy traffic.

With shorter wheelbase Reo trucks, everyday operations, such as backing, parking, jockeying, steering and just plain highway driving, become safer and simpler to perform.

And the beauty of shorter wheelbase on Reo trucks is increased by the fact that they still carry a full payload. It's just done in a more compact unit.

★ ★ ★

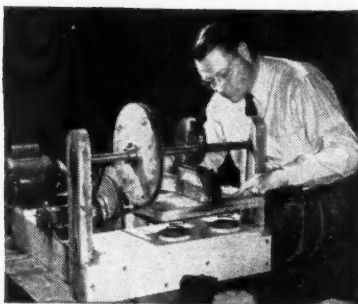
← "Nice going, Bud," officer tells driver who has just finished his safe vehicle test. In his new Reo, driver finds such Reo standard equipment as dual-primary (or full air) brakes, excellent over-the-hood vision, wide, easy-access doors and a relaxing, high-riding seat. All aid safe driving.

truck insurance rates, too!

Most intelligent fleet owners will also agree that the heart of a truck—its engine—must be kept in good condition to operate safely.

Granted that repair and maintenance costs are higher than they've ever been, they are obviously necessary. The point is that a lot of time and money can be saved by having a more accessible truck engine. Reo trucks have a perfect way of solving that problem with an exclusive cowl-hinged hood that opens from the front bumper line.

When a mechanic starts to service a Reo engine he doesn't have to remove the fender. He's got all the working room he can use.



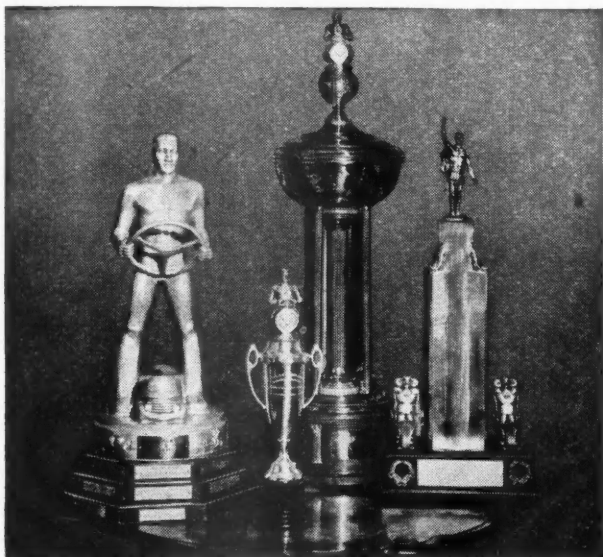
Slap, bang! Slap, bang! Twenty-four hours a day this Reo testing machine beats away at the pad and covering that goes into Reo cab seats. Quality parts throughout the Reo line of trucks are a result of continuous creative engineering thinking and practice. That's why Reo trucks hold up better, cost less to maintain.

Another factor that can have an indirect effect on decreasing truck insurance rates is the complete comfort of the driver. A driver's well-being is closely tied-in with his general outlook. Reo features, such as better cab visibility and handy control of accessories, do much to improve the driver's attitude toward safe, sane driving.

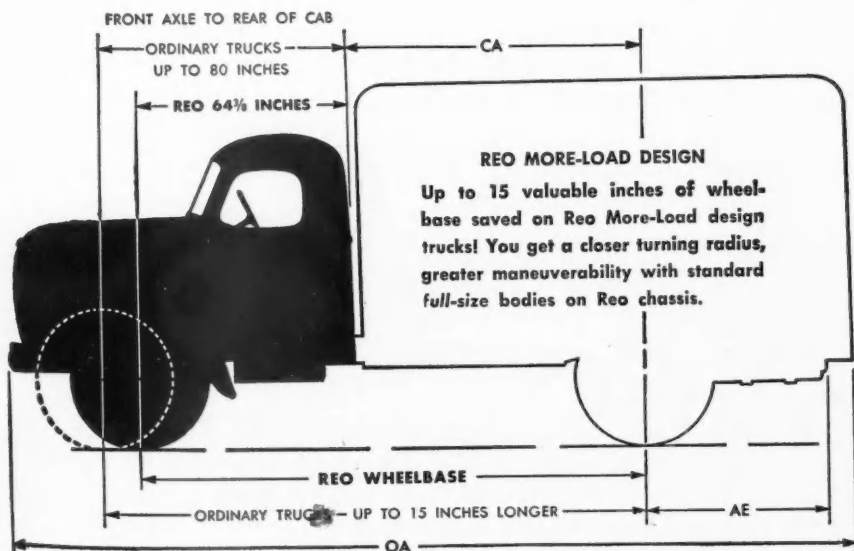
Much has been written and said about driver fatigue and its resulting consequences on the accident scale. One way to keep driver fatigue to a minimum is to assure him the best cab possible. Reo cabs offer a wide, cushioned seat, leg room to spare, and ideal, over-the-hood vision.

In addition to the safety Reo builds into its trucks there are many hidden extra values. Without paying more, Reo buyers get Tocco (electric) hardened crankshafts, seven main bearings, chrome-molybdenum cylinder blocks, dual-primary brakes or Timken Westinghouse full air brakes—all as standard equipment.

There is ample proof of safer, better performance with Reo trucks under all sorts of operating conditions. As a buyer who wants the most for his truck dollar, talk with your Reo dealer before you order *any* truck. Check the new Reo, the "Truck of Champions"—against any truck on the road. Reo Motors, Inc., Lansing 20, Michigan.



Last year all first and second place National Truck Rodeo winners, in all three events, drove Reo More-Load design trucks. If you know the Rodeo course, you know why it takes shorter wheelbased Reo trucks to win. Luck? Chance? Not when 22 State Rodeo contest winners drove Reo trucks, too!





STANDARD OF THE HIGHWAY

FOR 16 YEARS more heavy-duty International Trucks have been bought by American commerce and industry than any other make.

International Model KB-8-1—Standard of the Highway—is but one example of the *complete* International heavy-duty line.

The International KB-8-1 was put in operation by first buyers early this year. Over-the-road truck operators and drivers everywhere acclaim it—

For its extra power to climb hills faster and maintain rigid schedules.

For its ability to carry more net payload, without exceeding its gross weight rating, than trucks with the same power but more chassis weight.

For every truck job there is an International of the right type, size and power, beginning with half-ton pickups and extending to giant off-highway trucks with GVW ratings of 90,000 pounds for logging, mining, oil field service, and construction work.

The International Dealer or Branch nearby will be pleased to show you how Internationals can serve you profitably.

Motor Truck Division

INTERNATIONAL HARVESTER COMPANY

180 North Michigan Avenue

Chicago 1, Illinois



Tune in James Melton on "Harvest of Stars!" CBS Wednesday Evenings



INTERNATIONAL Trucks



Do You Know the Answers?

- Can valves be adjusted COLD to give maximum efficiency after engine warm up? P. 34
- Do your men slide to the Damn Lube Waltz? P. 45
- How can a truck association's Maintenance Committee be geared for maximum efficiency? P. 64

Check Your Knowledge

- ... on latest developments by Federal Motor Truck... P. 70
- ... of fleet discounts, military vehicle orders, high-compression engines, automatic transmissions P. 82
- ... on meaning of "primary business" test for establishing status of carriers P. 106

Fleet Operator Builds a Super Body

by GEORGE F. ARTHUR, Vice-President, John J. Casale, Inc.

MANY years ago we set out to increase the useful life of the various bodies in our fleet. At first, it amounted to strengthening and bracing the framework, prevention of wet and dry rot, and so on. In recent years, we have been building our own bodies—stock commercial equivalents of which cannot be obtained anywhere on the market today.

There is a good, time-tested reason for every detail shown in the detail drawing.

We have just developed a new body which, we believe, not only surpasses any of our standard bodies, but surpasses any body we have seen on the market today. The principal objectives sought by this design is greater strength and lighter weight than our current bodies, simplified maintenance and repairs, plus the elimination of one of the greatest problems in body maintenance—rot and rust along the sill due to the accumulation of moisture within the panels.

All the essential details will be found on page 42.

Hydraulic Powered Shop Equipment

by M. K. SIMKINS, Technical Editor, Commercial Car Journal

HYDRAULIC POWER is the most efficient workhorse of the modern shop, says the author of this, the fourth of a series of articles on selecting and servicing power shop tools and equipment. Users of such equipment bear out these claims; Hydraulic power is safe; it is easy to use; it is dependable, assuring precision work and a powerful force. Hydraulic equipment is long-lived, easily-serviced and economical to use. Equipment available today from a long list of manufacturers is scientifically designed for a variety of shop jobs which could not be performed practically and efficiently with hand or mechanical tools.

This list of as many as 25 different types of hydraulic shop tools with illustrations should provide the fleetman with valuable data with which he can better select such equipment when he makes a purchase. Manufacturers listed as well as those making other models will gladly send full details, specifications and prices. See page 50.

Logger Licks the Dust Bogey

by EDWIN FREEMAN, G. H. Clark Logging Co., Eugene, Ore.

DUST is the biggest enemy of our off-highway logging operations.

Hauling terrific loads over mountain trails requires vehicles in perfect shape. To lick the dust bogey we use huge air cleaners on carburetor and air compressor inlets and service them at least twice a week. We lubricate the vehicles every day and change oil at very frequent intervals. A steam bath is in order once a week. Even at that service expense on off-highway units is much higher, overhauls much more frequent than on regular highway units.

But by licking the dust bogey, we also go a long way toward greater safety. Brakes are our most important item and by keeping them clean they work. We augment brakes with a special break-away valve and front brake controls and automatic shutters on the front keep engines up to par on the long downhill grades. See page 54.

Fleets Wash Trucks On Regular Schedules

EXPERIENCE HANDBOOK ANALYSIS

by A. W. GREENE, Managing Editor, CCJ

THE old adage that good appearance reflects good maintenance apparently is subscribed to by COMMERCIAL CAR JOURNAL's Board of Experts, the majority of whom wash the vehicles in their fleet on some kind of regular schedule—daily, weekly, monthly, or anything in between—with weekly schedules in the lead, as shown in Table 1, page 65.

Weather is a great variable affecting washing. Over 52 per cent of the fleets reported that they wash less frequently in certain seasons—Winter, principally as shown in Table 2. Perhaps the most important observation about Table 2 is that, apparently, even weather conditions do not alter the regular washing schedules of almost 42 per cent of the reporting fleets.

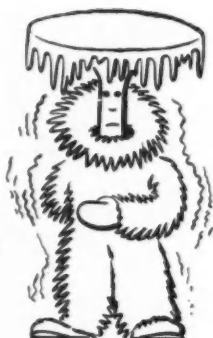
On the qualitative side, Table 3 shows that the insides of the trucks are not being washed on any regular schedule. 52.85 per cent of the fleets report that they wash inside "as needed."

57.32 per cent of the reporting fleets always use a soap product or other detergent when washing their vehicles; 29.67 per cent use it occasionally. Of this combined group, 38.79 per cent use a detergent containing a wetting-out agent.

These and other facts highlight the first part of the Appearance Maintenance survey dealing with washing. Next month, the analysis will cover the type of washing equipment in use, types of washer personnel, the man-hours required to wash the different types of fleet vehicles, the rates paid washer personnel, and so on.

Question:

Can VALVES be Adjusted COLD to Give Maximum Efficiency After Engine WARM-UP?



ENGINEERS VARY

... in their recommendations. Some criticize hot settings due to improper interpretation of the term, "hot". Data based on test runs are impossible to duplicate in the field. Mechanics can't work fast enough to be accurate.

On the other hand advocates of "hot" setting say it is more positive and accurate due to the variations from engine to engine and from cylinder to cylinder after warm-up. Various types of metal account for different expansion coefficients.

On one point they all agree. The subject is very controversial.

Hot Settings are More Accurate

by J. C. Martinka

Remco Products Co.

Valve lash setting is a quite controversial subject. We feel, however, from our experience that a much more positive and accurate setting can be obtained with the engine in a hot condition. There are so very many points of variations engine to engine and from cylinder to cylinder in individual engines which will effect individual tappet clearance on the various cylinders when engine reaches its normal operating temperature. This fact with the various types of steel being used in valves has caused us to recommend that all settings be made with a hot engine.

"It is necessary of course in some cases that a cold setting be made. In such cases it is preferred that the tappet clearance exceed the hot setting clearance by a very wide margin. This in turn would tend to give a rather noisy engine and will to some extent effect available power with a given cam design.

"We realize the above is a rather generalized discussion inasmuch as the individual case cannot be solved with a few sentences."

Adjustment Subject to Many Variations

by V. C. Young

Chief Engr. Wilcox-Rich Div.
Eaton Mfg. Co.

The matter of proper lash settings is very controversial. This is strictly an engine manufacturer's problem. There is no way that we know of anticipating lash requirements without actual tests, and these are always subjected to many variations. In general with an L-head engine there are only minor differences between a so-called cold setting and hot engine, providing the hot engine is taken at low speed and without load.

"With the conventional L-head engine there is always a variance in distance from the camshaft to the valve seat under various types of operations; also, there is a variance in the length of the valve and tappet. In general the distance from the cam to the valve seat increases as the engine heats up due to expansion of the crankcase and the cylinder block. In like manner the valve increases its length, and this is the biggest variable since its temperature is affected by:

1. speed
2. throttle opening
3. mixture ratio
4. type of material used
5. amount of valve stem exposed to exhaust gases, etc.

"A typical setting would be somewhat as follows: with the cold engine .015 lash; with the jacket water and oil temperature up to normal operating temperatures but at low speed and no load (such as idle), lash would probably be about .013-.015—i.e.: very little change. At low speed and full load, or wide open throttle, the lash would decrease to possibly .010 and gradually decrease as the speed was increased—all at wide open throttle so that at the top speed of the engine the lash might have decreased to .004.

"On an overhead type of engine it is difficult to predict since in addition to the growth of the cylinder and cylinder head the lash is also affected by the change in length of the pushrod and the rocker arm fulcrum.

"From the above you can readily understand why it becomes such a difficult matter for anyone other than the engine manufacturer to determine the required amount of lash. This is one of the reasons we believe the only answer to this problem is to eliminate lash adjustment by the use of automatic lash type of lifters."

The Conference Corner

Engine Variations Necessitate Hot Setting

by G. W. Thomas

Assistant Chief Engineer
Continental Motors Corp.

"You ask whether the valve lash can be adjusted accurately when the engine is cold. The answer is yes, it can be if the variables are known and predictable. The next question and answer will probably clarify this a little.

"Why do engine manufacturers prefer to specify hot settings when it is so much easier to set the valve cold? The answer, in this case, is that there may be variations through the engine block due to water flow, metal distortion, etc., plus the fact that valves grow in length when heated. It, therefore, is much safer from a life and maintenance standpoint to adjust the tappets with the engine hot.

"I realize that many times the vehicle design does not lend itself to making adjustments when the engine is warm or hot. In this case, it will be necessary to adjust them cold; although I believe the tendency would be to set the tappets a little wide in order to compensate for any unknown that might develop later.

"This extra tappet clearance obviously can become dangerous, as the cams are designed with a certain opening and closing ramps, based on a certain clearance, which, if not followed, allows the valve to strike its seat with considerable force instead of being eased to position by the contour of the cam."

Cold Settings are More Accurate

by R. H. Wilson

Assistant Service Manager
Waukesha Motor Co.

"We have consistently published valve lash settings to be checked or set when engines are 'cold.'

"Our specific reasons for publishing 'cold' settings are as follows:

1. The broadcast of 'hot' settings is of little value because there is apt to

be quite wide variations among operators in their interpretation of the term 'hot engine.'

2. 'Hot' settings must be based upon test runs with engines operating under full load—maximum speed conditions that are almost impossible to duplicate in vehicular operation and are difficult to duplicate under a large percentage of industrial engine operating conditions, especially when full load cannot always be applied.
3. Mechanics cannot be expected to work fast enough on hot engines to arrive at accurate and positive valve settings because the valve lash increases very rapidly once an engine is stopped.
4. 'Cold' settings are preferred because they can be based upon results obtained from thoroughly controlled laboratory test runs. The data obtained in this manner has been found to be thoroughly dependable and can be duplicated with ease by mechanics or operators.

"Aside from the above statements, and for your information, we wish to mention that many of our laboratory and test room attendants would prefer to be given almost any assignment in preference to making valve lash tests with hot engines. There is the element of working at high speed to make their checks before the engines cool down—burned fingers and the ever present danger, especially when engines are of the larger sizes, of spark igniting the crankcase fumes."

HERE'S YOUR MAINTENANCE PROBLEM

... discussed by factory engineers. You will find some interesting comments on these pages. Their recommendations may help you determine your valve adjustment technique.

Since the question is controversial, you get both sides—and some good practical reasoning in either case.

True, we can't always get a decision—but we can bring you the best engineering thinking on a subject.

Please let us have your problem as soon as possible, so we can select appropriate representatives to study it for you. Address the Technical Editor, Commercial Car Journal.

Cold Setting May be Used Eventually

by Norman Hoertz

Chief Engineer
Thompson Products Co.

"I have made several checks on this particular subject and find that there is no real hard fixed thinking on the subject. Some manufacturers have the feeling that a cold setting should be arrived at, but in the normal work most of the settings have been made hot and likewise had been set up

on the basis of the engine being hot.

"I think most manufacturers realize the inaccessibility in trying to set tappets in the hot condition so possibly at some future date, cold settings could be arrived at. We might point out that in the aircraft industry all the settings have to be made cold."

Prefer Hot Settings Because of Variables

by H. G. Smith

Executive Engineer
The Buda Co.

"This is quite an old subject, I think, and it has been one that has been discussed on many occasions. I have always contended that the hot engine setting is the only satisfactory way of setting a valve even though the cold setting is more convenient under certain conditions.

"The expansion and contraction of various parts of the engine, of course, is the reason why hot setting is different than the cold setting. Recognizing this, I think we should definitely decide to set all engines with the hot setting, and then we have a uniform condition.

"The cold setting, of course, may be made at 30 deg or maybe 110 deg, and there is a difference in the expansion of the parts under these different temperatures, and therefore, you have a variable, whereas, when you set an engine hot, the difference between the temperature that you might set and the actual maximum temperatures that the parts might reach under full load are very small, but I think the difference between the hot setting to a running setting versus the variations between low temperature cold setting and high temperature cold setting is much preferable.

"I therefore feel that the hot setting should be used."

WEEKLY SAFETY INSPECTION REPORT			
ITEM	SAFE	UNSAFE	REMARKS
TIRES			
PRESSURE			
PEDAL BRAKES			
HAND BRAKES			
STEERING SYSTEM			
HORN			
HEADLIGHTS			
REAR LIGHTS			
WIPERS			
OIL LEVEL			
RADIATOR LEVEL			
BATTERY LEVEL			
CLEANLINESS INSIDE			
ALL GLASS			
CHECKED SERVICE RECORD	YES	NO	

EACH OF ABOVE ITEMS INSPECTED AS INDICATED _____

SIGNATURE

You are requested to spend one-half hour each week making the above inspection. We would suggest you complete this work just before putting the car away for the week end.

[illegible][illegible]

FIG. 4 (above) All entries on expense account are transcribed to master card

During the two-year period of away-from-headquarters operation, the car will be briefly inspected about once a month by the company's Division Manager for the restricted territory in which the car is being operated; otherwise the driver of the car will be held responsible for its proper maintenance, guided by strict company operating regulations. The only exceptions to this normal life-history for a Wrigley car would come if (1) the car should be so badly wrecked in a traffic accident as to demand an immediate replacement; or (2) if the field representative using the car should be replaced. Neither of these possibilities have often happened with the company.

The present Wrigley program for the long-distant maintenance of its fleet has been developing through a period of about 18 years. The fleet is now under the supervision of C. L. Snyder, Fleet Manager at the general offices in the Wrigley Building in

SERVICE RECORD OF CAR NO. _____
WM. WRIGLEY JR. COMPANY

You are to put the following services on your Company car at the mileage indicated. A copy of this record will be kept on file in the office and your car expense reports checked to see that all services are performed as requested. (Check off each item of service as it is completed.) This record must be kept in the glove compartment of your Company car.

Speedometer Reading	Lubricate Chassis 1,500 miles	Change Oil 2,000 miles	Clean Air Cleaner 3,000 miles	Clean Plugs 5,000 miles	Adjust Carburetor Spring and Fall	Adjust Distributor Spring and Fall	Check Shocks Yearly (Fall)	Pack Wheels Yearly (Fall)
Transmission and Differential - Keep full. Do not refill without authorization.								
500		X						
1,000	X	X	(at 1,000 mile inspection)					
2,500	X							
3,000		X	X					
4,000	X							
5,000		X		X				
5,500	X		X					
7,000	X	X						
8,500	X							
9,000		X	X					
10,000	X			X				
11,000								
11,500		X						
11,500	X		X					
12,000	X	X						
14,500	X							
15,000		X	X	X				
15,000	X							
17,000		X						
17,500	X		X					
19,000	X	X						
20,500	X							
21,000		X	X	X				
22,000	X							
23,000		X						
23,500	X		X					
25,000	X	X		X				
26,500	X							
27,000		X	X					
28,000	X							
28,000		X						
29,500	X		X	X				
31,000	X	X						
32,500	X							
33,000		X	X					
34,000	X							
35,000		X		X				
35,500	X		X					
37,000	X	X						
38,500	X							
39,000		X	X					

Chicago. Some of the operating principles and rules for a company-owned car are:

1. Standards for selecting make and type of car.
2. Training the field representative

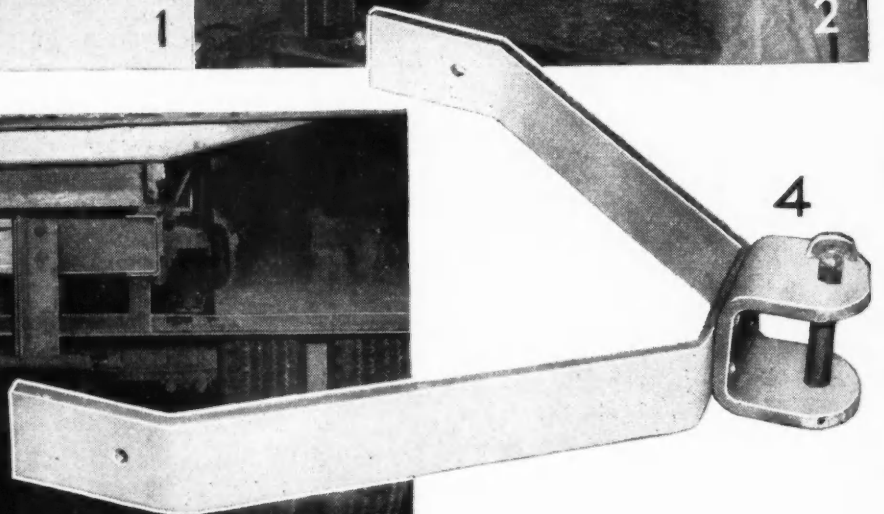
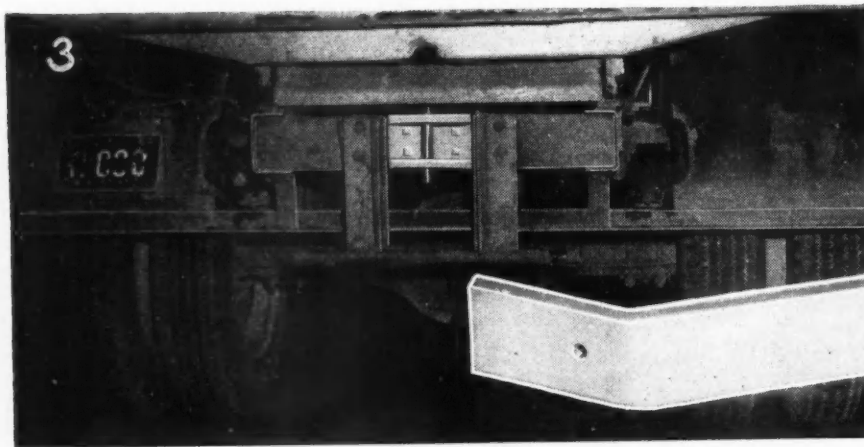
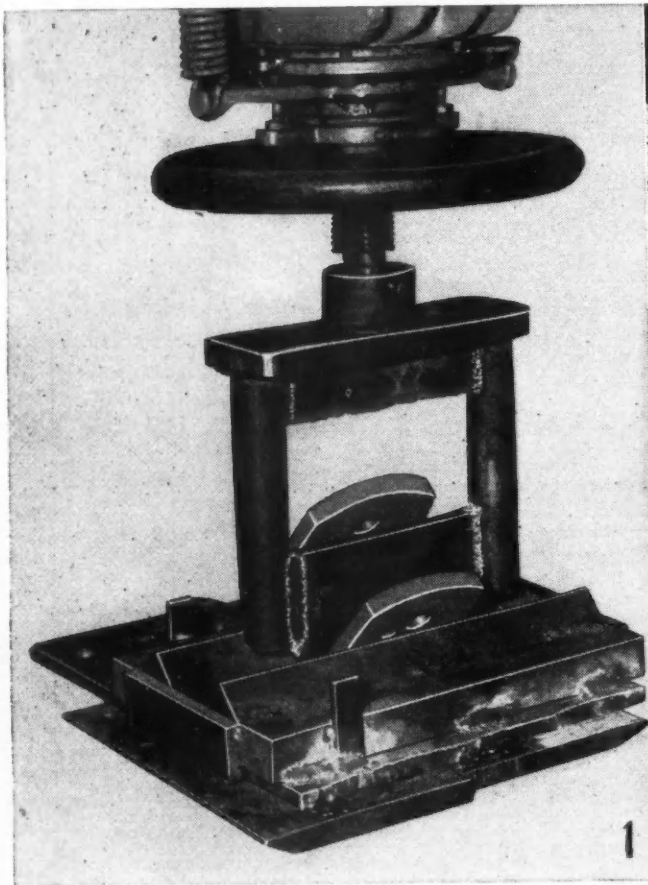
in car operating and maintenance methods.

3. Regulations as to car appearance and use.
4. Traffic safety rules.

(TURN TO PAGE 157, PLEASE)

COLD Bending with a

Missouri Highway Dept. finds it can cold bend steel up to 1 in. thick and turn out a



HYDRAULIC PRESS

variety of production parts at surprisingly low cost

TRAILER HITCH

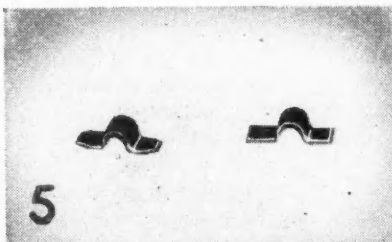
One of the principal production items to come from the Missouri State Highway Department's 80-ton hydraulic press is the standardized trailer hitch illustrated at left. The same shop-built male and female dies are used to form the clevis (Fig. 1) and the bracket (Fig. 2). On some trucks the clevis can be mounted directly on the truck frame (Fig. 3) but usually clevis and bracket are welded together to form the complete hitch (Fig. 4).

The clevis starts out as a steel blank $\frac{3}{8}$ in. thick, 6 in. wide and $16\frac{1}{4}$ in. long. Originally holes were drilled before bending, but this resulted in a slight egg-shaped distortion. Now holes are drilled after bending. At one time it was thought necessary to slot the outside of the bend, then weld up the crack. A somewhat larger bending arc, a slightly slower bending speed and a more ductile grade of steel made this unnecessary, saving considerable time in overall operation. The bracket is formed from similar stock using less critical bends.

Either piece can now be produced at the rate of 10 to 15 an hour even with hand-operated pump. Installation of power pump will speed up the process even more. This rate compares with 30 minutes to an hour a piece for the old-fashioned-blacksmith operation which lacked uniformity and obviously cost many times the price of the press formed job.

Hitches are painted and held in stock for delivery to all shops in the state highway set-up.

by L. H. HOUCK



HOLD-DOWN CLIPS

Most commercial hold-down clips have only one ear. The Highway Department needed a stronger double-eared job (Fig. 5) to hold down highway recorder tubes and copper tubing in the shops. So they formed male and female dies (Fig. 6) out of stock materials and now produce the clips at the rate of

THERE'S AN OLD machine shop saying that the possibilities of an engine lathe are limited only by the ingenuity of the operator. This might equally well be said of the conventional hydraulic press, now a permanent fixture in many automotive shops.

The hydraulic press is often restricted to the prosaic task of press fitting and disassembly but its range of usefulness can be extended with shop-made special purpose dies that make possible a varied production of cold-bent parts made from flat steel up to an inch thick.

The headquarters garage of the Missouri State Highway Department at Jefferson City, through such extended use of its hydraulic press, has netted some very worth-while savings. Since there is no point in manufacturing something which can be bought cheaper already made, their extra-curricular press production has been restricted to practical classifications. It only makes products that cannot be bought, products that need to be made different or better, or products

(TURN TO NEXT PAGE, PLEASE)

140 an hour, and as many as 10 abreast on a single stroke.

The stock is 13-gage steel, 1 in. wide. It seemed a shame to cut up long strips of steel to make the part and a survey revealed that a local fan factory had scrap of almost the exact requirement. Now the stock costs virtually nothing.

COLD Bending

(Continued from page 39)

that may be temporarily out of supply. Several of these illustrated and fully described in the picture sequences on these pages.

Several of these are illustrated and fully described in the picture sequences on these pages.

The Missouri shop has the opportunity for quantity production since ten other divisional garages in the state draw on the headquarters parts department for supplies. This quantity has the added advantage in amortizing the labor cost of manufacturing their own special purpose dies. The material cost was rated at almost nothing because most of the material was rescued from the junk or scrap

pile and in one case, the raw material was waste strips of steel from a fan factory.

Experience gained in cold bending, making dies and doing a production job in a hydraulic press, is also a valuable asset to the shop when emergencies arise.

The Missouri State Highway Department's press is an 80-ton hydraulic equipped with a two-speed manually-operated pump which was bought for conventional assembly and disassembly work. Extra production has not interrupted its regular use and only makes it more valuable.

Cold bending on the press on a
(TURN TO PAGE 170, PLEASE)

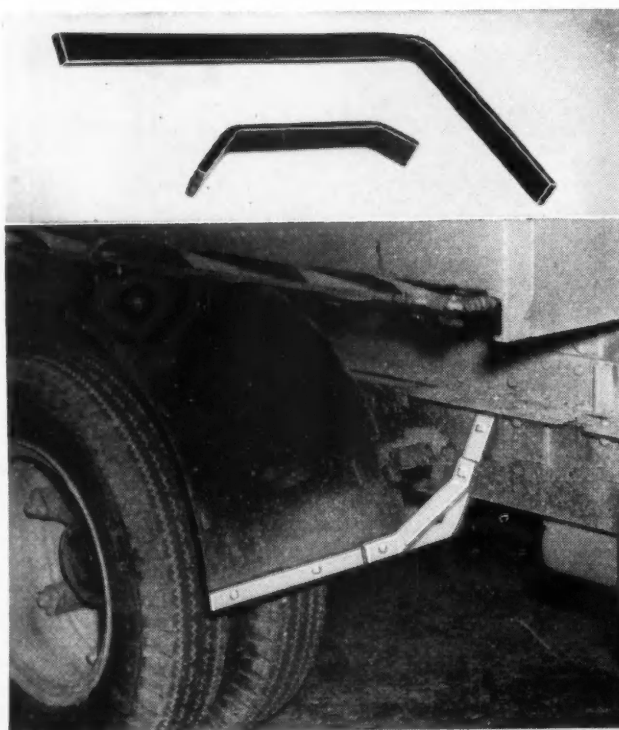


PEDESTAL GRINDER

Although not a product of the hydraulic press this shop-built pedestal (above) is noteworthy. After first cut in paper patterns the four steel side pieces were arc-cut and welded together, then filled with sand. Even heavy grinding jobs can now be done without anchoring grinder to floor.

UNUSUAL SHOP TABLE

Still another shop-built item is this portable work table which can be trundled about the shop easily on its front-leg rollers. Note that handles drop back by gravity when not in use. Two-inch oak planks in top rest on angle irons, can be removed to accommodate odd pieces such as a differential housing.



FENDER BRACE

The fender brace, illustrated at left, is another example of cold bending on the press. Top photo shows the two pieces that are bolted together to form the complete brace shown installed on a truck in the lower photo. Both pieces are bent to slightly less than designed angle so that they will be under tension when assembled. Note also the offset angle of the pieces accomplished by placing the work under the press at the angle desired.



The OVERLOAD

Let's Declare War on Inadequate Bridges, Bridge Formula and Incompetent Engineers

by **GEORGE T. HOOK**

Editor

THIS country should get into another war. It should be a war to the death on the Bridge Formula method of determining the gross vehicle weight permissible on highways.

* * *

Are you familiar with the Bridge Formula method? It is the method whereby a few feet of bridge wash out the full capacity of miles of highway. Fifty miles of highway may be capable of carrying 80,000 lb vehicles, but if along those 50 miles there should be a 50 ft bridge that can stand only 40,000 lb, the limit for the highway is 40,000. This is what might be termed deficit engineering. From the standpoint of economics and efficiency, this sort of highway engineering results in a deficit to the State and to the Nation.

* * *

A Bridge Formula usually takes this form: $700 (L+40)$. The "L" is the distance in feet between the first and last axles of the group of axles considered. It is almost always $(L+40)$ but the constant may vary anywhere from 650 to 1330. One State has three constants—670, 1000 and 1330—to take care of three different types of bridges. For a truck with a wheelbase of 18 ft this means that, although the highway surface is identical, you can have a gross weight of 38,860 lb, 58,000 lb or 77,140 lb, depending upon the bridges in your path. In the majority of Bridge Formula States even though the bridges are of different types the engineers have compromised on one constant to care for all. In short, some bridges are not even permitted to carry their maximum load capacity.

* * *

For the preservation of bridges that are obsolete, in terms of modern highway construction standards, the Bridge Formula is wonderful. But for full utilization of highways, with all the benefits to society that follow, it is an economic brake. In too many cases it is also a handy political tool for

enemies of highway transportation. By focusing attention on what larger gross weights would do to bridges these enemies distract attention from what the bridges are doing to prevent full utilization of highways.

* * *

A war on the Bridge Formula, which is used by 19 States, would actually be a war on obsolete and inadequate bridges. As such the campaign would take in other States where the preservation of bridges influences the gross weight thinking of public officials.

* * *

Instead of being determined by what bridges will stand, gross vehicle weights should be based on what the highway will stand. Bridges should be rebuilt or buttressed to the capacity of the highway. On roads where traffic does not warrant such expenditures, the bridges should be posted for their maximum capacity.

* * *

This is a fight that should engage the support of automobile clubs and car owners. It is shortsighted for them to argue that bridges do not impede passenger cars; that their only interest is in bridges that are wide enough not to bottleneck traffic. They should bear in mind that investment of millions in highways should bear commensurate returns; that the full use of such highways will bring great benefits to them as private citizens, as consumers who are affected by every impediment to more economical and efficient use of our costly highways.

* * *

As stockholders what would be our attitude toward management of a private industrial enterprise if that management tolerated an obsolete machine which curtailed the output of other more modern machines which were dependent upon it? Such unbusinesslike conduct, obviously affecting the returns upon our financial invest-

ment, would result in management being called to book. As citizens and taxpayers we are all stockholders in a gigantic, billion-dollar highway enterprise. And as stockholders we should insist that our investment bring the maximum in returns. The full utilization of modern highways should not be obstructed by obsolete bridges and formulas devised for their preservation.

* * *

THIS leads us, by a natural association of ideas, to consideration of the highway engineer. The highway engineer we have in mind is the top engineer in the highway department, the man in the State Capitol who determines policies, who advises the Secretary of the Highway Department, who in turn advises the Governor.

* * *

It is unfortunate—and the community has only itself to blame—that the majority of such engineers lack the competence which their highly responsible position demands. Most States underpay these positions so that they attract individuals who in qualifications are as poor as the pay. On top of this they are political appointees, bound to serve their sponsors and mindful to do and say what is politically expedient. Those who are equipped for their jobs and who have the courage of convictions founded in sound engineering, are greatly outnumbered by the political incompetents.

* * *

Resolutions recognizing and decrying this state of affairs have been passed time and again by the American Automobile Association, the American Trucking Association, state associations of various highway user groups and by the Highway Transportation Congress sponsored by the National Highway Users Conference. Isn't it time to implement the pretty words and worthy motives with a remedial course of action?

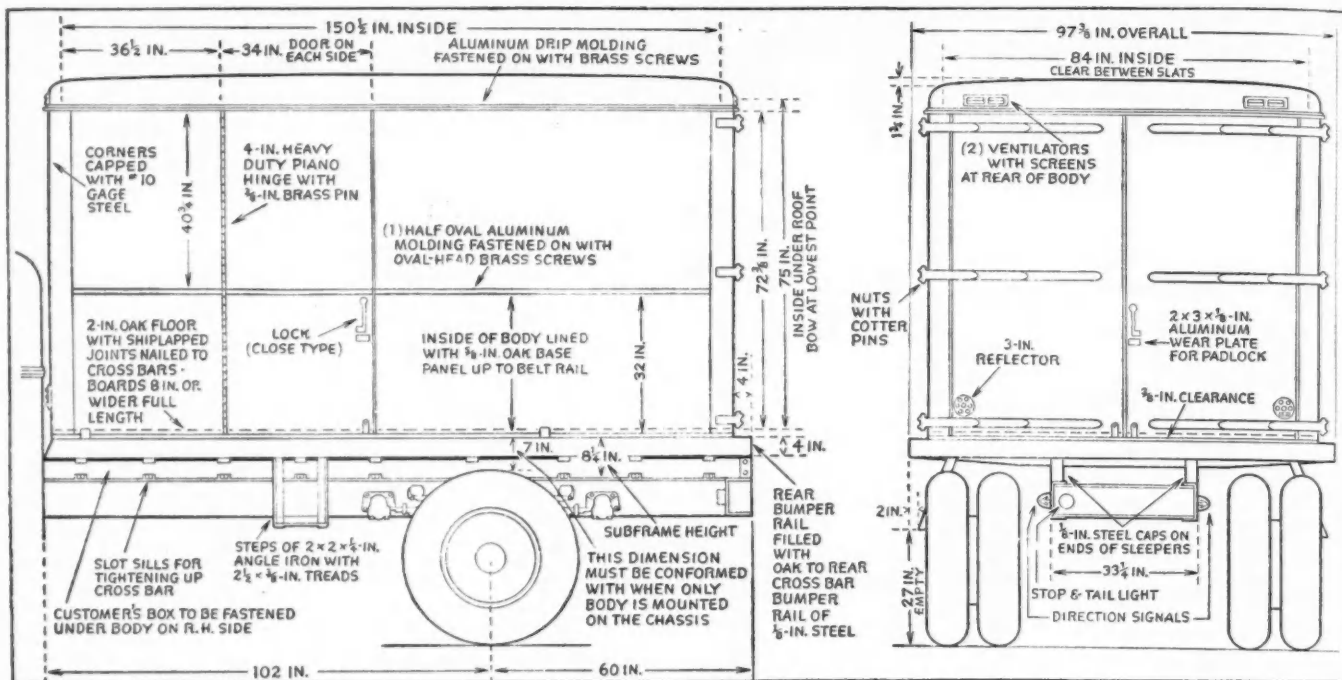
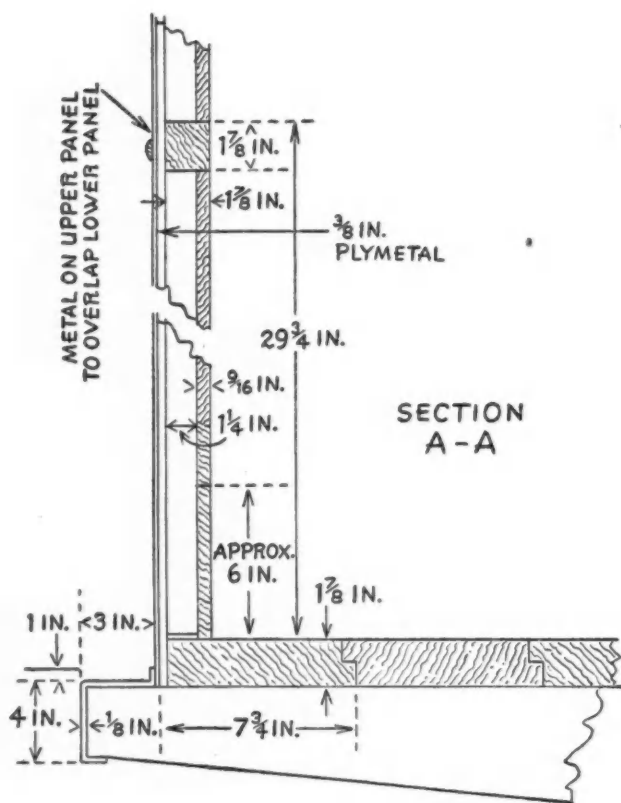


FIG. 1 (Above) This drawing shows the exterior details of the standard wood and steel bodies built by John J. Casale, Inc. for many of the company's contract hauling accounts

Below. Section A—A, showing construction details of sides and side rub rails. Other details are fully illustrated in Fig. 2



by GEORGE F. ARTHUR

Vice-president, John J. Casale, Inc., New York.

Fleet Operator

IT HAS BEEN our observation that, until recently, truck manufacturers have been far ahead of truck body builders in manufacturing a product that could take a lot of hard wear. The average body went to pieces in a comparatively short time in heavy-duty service. True, good bodies were available, but only from certain custom body builders.

Many years ago we set out to increase the useful life of the various bodies in our fleet. At first, it amounted to strengthening and bracing the framework, prevention of wet and dry rot, and so on. In recent years, we have been building our own bodies—stock commercial equivalents of which cannot be obtained anywhere on the market today.

In the intervening years, we learned a great deal as to what makes a body stand up under heavy-duty service. We have mastered the technique so thoroughly, that most of our current bodies outlive several chassis.

An idea of the type of body that comprises the major portion of our 1500-vehicle fleet today will be found in Figs. 1 and 2. These illustrations are reproductions of blueprints of our current beer body which is used on approximately half of the vehicles in the fleet.

From Fig. 1, which shows exterior details, it can be seen that this body is 155 in. long, exclud-

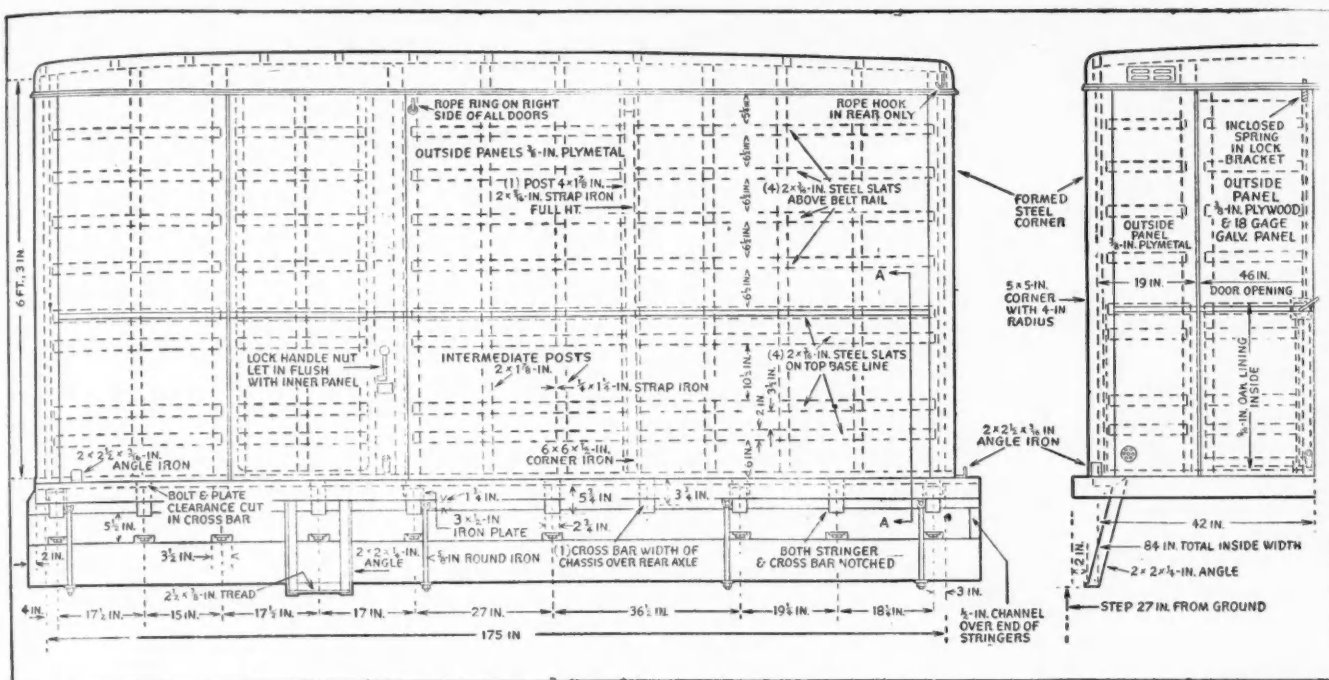


FIG. 2 Many of the reasons why Casale bodies outlive several chassis will be found in the various construction details shown above. For section A-A see Page 42. Details of new, all-steel body are shown in Fig. 4, Page 44

Builds a Super Body

ing the rear rub rail and bumper and the space between body and cab. The illustration also shows that the inside dimension is 150 1/2 in. This means that the overall thickness of the body is 2 1/4 in., which is less than the usual bodies in this type of service. Yet, we know from experience that this body will take two or three times the punishment that standard commercial bodies of this type can take. The reason will be found in the construction.

A close study of Fig. 2 will reveal that our specifications are of the custom type, rather than commercial, construction. The majority of bodies have, for example, cross bars set at 2-ft intervals. It will be readily seen that the cross bars in this body vary from 15 to 27-in. centers. These spacings are not arbitrary but, rather,

(TURN TO NEXT PAGE, PLEASE)

Illustration at right shows a typical Casale body as used in the service of The F. & M. Schaefer Brewing Co., Brooklyn, N. Y. Construction details will be found in Figs. 1 and 2



Casale bodies are custom-built to exacting specifications; cost more initially but save in the end by outlasting several chassis.

New steel body promises even longer life

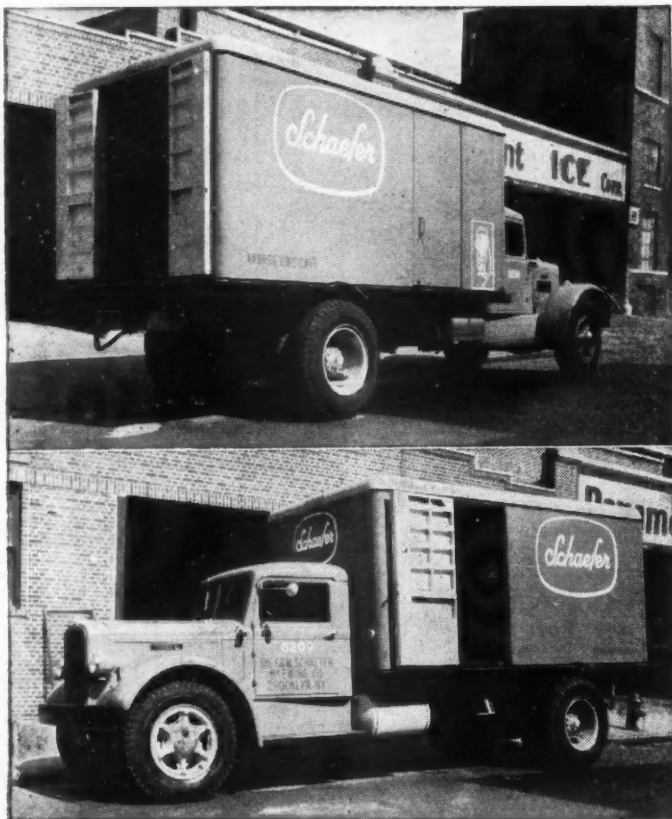


FIG. 3 These illustrations show the first new, all-steel body built by Casale. For details, see sketch at right

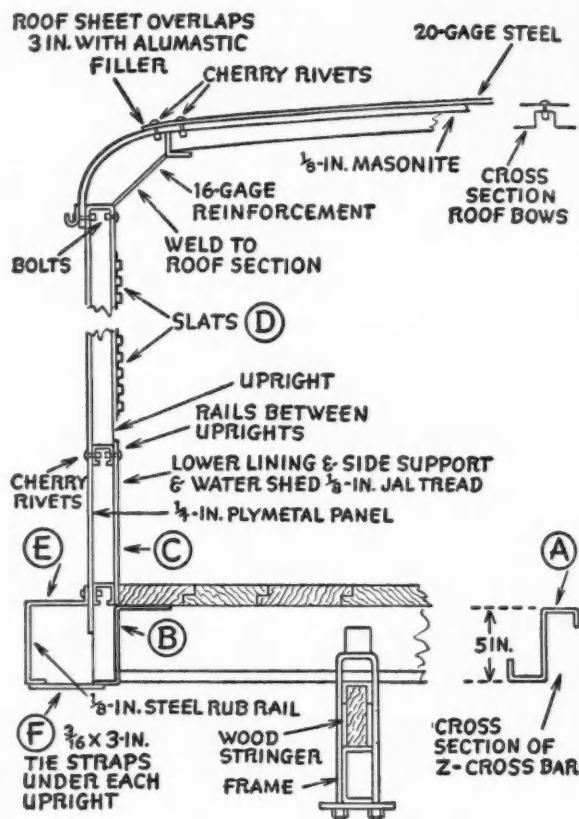


FIG. 4 Sketch showing some construction details of new all-steel body. Principal features are explained in text

laid out according to careful calculations based on basic shock load weights and maximum load requirements. There is a good, time-tested reason for every detail.

As another example, it will be noticed that $1\frac{3}{8}$ -in. roof bows are used. For a body of this size, these bows are approximately 30 per cent heavier than provided by commercial standards. The object of using such heavy bows is not to provide special strength against any vertical stresses but, rather, to provide greater than usual rigidity, an important factor in body longevity.

A common observation by fleetmen who have seen these drawings and examined our bodies is that these above-standard features must make our bodies expensive. Our reply always is that it all depends what one means by the word "expensive." If it refers to initial cost, we readily admit that $1\frac{3}{8}$ -in. bows cost a bit more than 1-in. bows. However, the labor cost for installing them is no different, and, what is most important, that small difference in initial cost is worth its weight in gold when it comes to reducing the body's maintenance, doubling or tripling its life span, and

keeping it looking ship-shape throughout its life.

Some of the other features that are worth far more than they cost are the ventilators we install at the top on both sides of the front and rear of these bodies, which help combat rot and rust caused by excess moisture; the 3 x 4-in. rub rails on both sides, the 6-in. rear bumper, and the drains in the floor at the front end.

There are many more special features, as a detailed study of the illustrations will show. A simple item such as the 2 x 3 x $1\frac{3}{8}$ -in. aluminum plate under the door handles serves as a wear plate for the padlock. This prevents unsightly scratching of the body finish at this point, and the frequent need for refinishing to restore the appearance and prevent rust.

Another item is our insistence that all door hinges be of the continuous type and have $\frac{3}{8}$ -in. brass pins inside. A small detail, perhaps, but it is beneficially reflected in easier operation and maintenance.

It is because of these details that our bodies stand up so well. It may bear repetition that we do not scrap our old bodies. As mentioned in the preceding article (Page 36, July,

1948, CCJ), there is a demand for our old bodies whenever we wish to dispose of them.

Newest Body Is All Steel

ONE of the reasons we dispose of our old bodies is the development of new major features or the design of a completely new body, as is the case at present.

We have just developed a new body which, we believe, not only surpasses

(TURN TO PAGE 000, PLEASE)

LOOK! HEED! POST!

This will kill you—slipping on a greasy floor. So get some tacks and save those backs. Tack this page on your bulletin board so all your men can get acquainted with its timely message.

This suggestion is guaranteed to save you money in one easy lesson. How? By speeding repair work, by cutting accidents, by improving maintenance efficiency, by improving employee morale.

Watch the Board next month. We'll tell you how to keep off the "ground" by not being the "live wire." Your boys will get a kick out of it.

CCJ Bulletin Board



The Damn Lube Waltz

You May Slide to Purgatory on a Greasy Floor

You are not a graceful sight waltzing down a greasy shop floor with a heavy replacement part or a tool box. You may be a humorous figure when you skate through the debris, but it is costly entertainment.

Slipping on a greasy floor is a poor way to make ends meet. So let's take some safety steps to eliminate the dangerous steps.

Because:

GREASY FLOORS CAUSE ACCIDENTS. Even if you are good at negotiating the "hazard course", you may slip and break that rear end you are carrying.

GREASY FLOORS ARE FIRE HAZARDS. A spark from a cigarette, or even an exhaust may set off conflagration in grease-ridden areas.

GREASY FLOORS ARE LIGHT CONSUMING. Dark areas absorb light, the light you need to see what you are doing. Clean up the floor and see what a difference in lighting you get.

GREASY FLOORS CAUSE PARTS FAILURES. The dirt and foreign particles caught in grease will eventually find their way into bearings, cylinders or crankcases to cut life span appreciably.

GREASY FLOORS DESTROY MORALE. No one likes to work in a littered stall. If your shop is dirty, you may have a tendency to put out sloppy work. You sometimes don't feel like "putting out" — and its probably because of the disheartening effect of a dirty floor.

GREASY FLOORS ARE TIME CONSUMING. You can't work efficiently if your tools are greasy, if your back is greasy, if you have to "span" an area before you can get to the truck.

GREASY FLOORS CAUSE POOR WORKMANSHIP, because you can't get into position to tighten, loosen, or adjust properly.

GREASY FLOORS ARE UNNECESSARY. A little time and solvent or floor cleaner will take care of it in jig time. The material is inexpensive and the time spent in cleaning the area will be made up in increased work output on the next job.

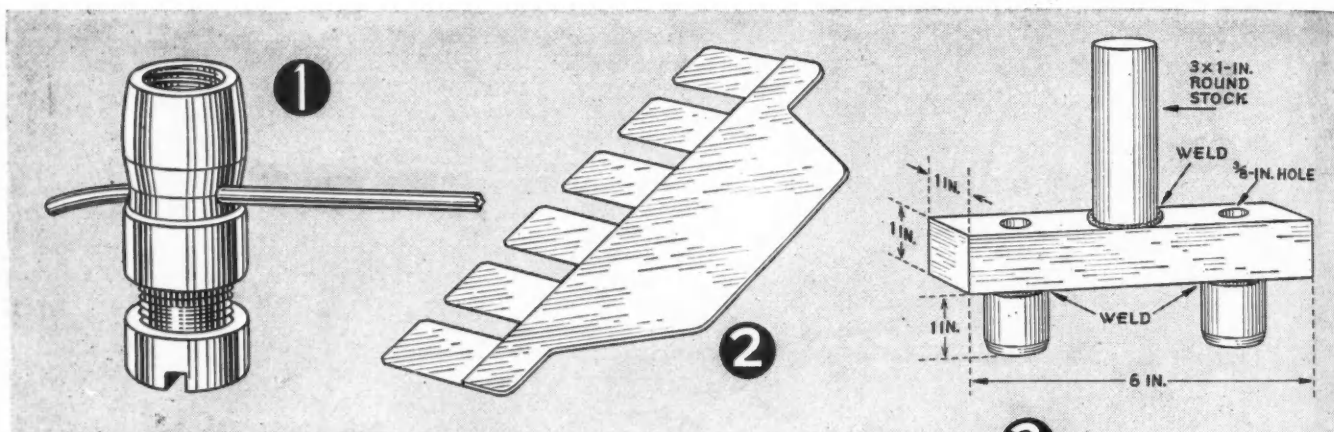
So you may waltz around again, Willie, but if you keep that damn lube off the floor, Bill, you will cut a neater rug.

SHOP HINTS

FROM FLEET SHOPS

\$ 25

*For the Best Hint
Published Each Month*



1. Control Wire Lock

by Geo. Favinger
State Roads Commission, Easton, Md.

One of our trucks came in with the choke control wire lock missing and we didn't have the proper part to install.

I thought of using a brass end off a spark plug connection, and it works fine. I drilled a $\frac{5}{16}$ -in. hole through the plug cap so the control wire can be placed through it. I found an $\frac{3}{32}$ screw to fit to the cap, and the result is a lock which is as good as the original.

This idea will work in an emergency for hand throttle controls as well.

2. Valve Fixture

by Granville Layne
J. D. Allen Co., Hampton, Va.

Here's a fixture for installing hydraulic valve assemblies without taking off the cylinder head. It takes the place of screw drivers or your own fingers in holding down the valve stems when you put back the hydraulic assembly.

Since these assemblies vary in length and valve position, the shop

will have to make up a finger to fit the unit.

The finger is made of spring steel $\frac{1}{32}$ -in. thick. It is reinforced at the grip to $\frac{1}{16}$ in. with another steel plate. The handle can be made to suit the convenience of the operator.

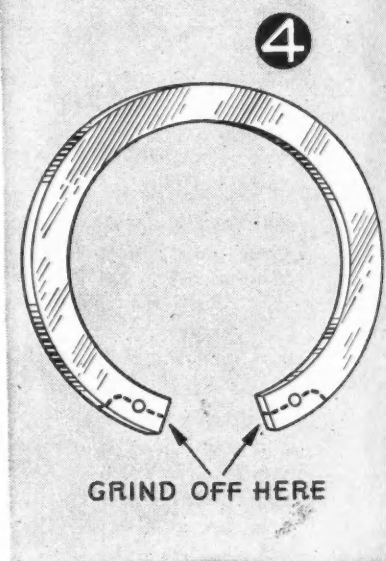
In use, turn the engine until cam flats are up. Insert the fingers between end of valve stem and hydraulic lifters and push assembly in place.

3. Balancer Tool

by Thomas E. Davis
Barbara Ann Baking Co.
Los Angeles, Cal.

Here is a sketch of a tool to drive on harmonic balancers for Chevrolets. This is used to hold the device together and as a jig to drive it on as well. With this tool the balancer will not become damaged in assembly.

This jig is made from a piece of 1-in. square iron stock 6 in. long. To this is welded two pieces of round stock 1 x 1 in., located in a spot to correspond to the holes in the balancer. A 3-in. length of 1-in. round stock is welded to the top of the body as shown. Then $\frac{3}{8}$ -in. holes are drilled through the two projections to take cap screws.



4. Master Cylinder Tip

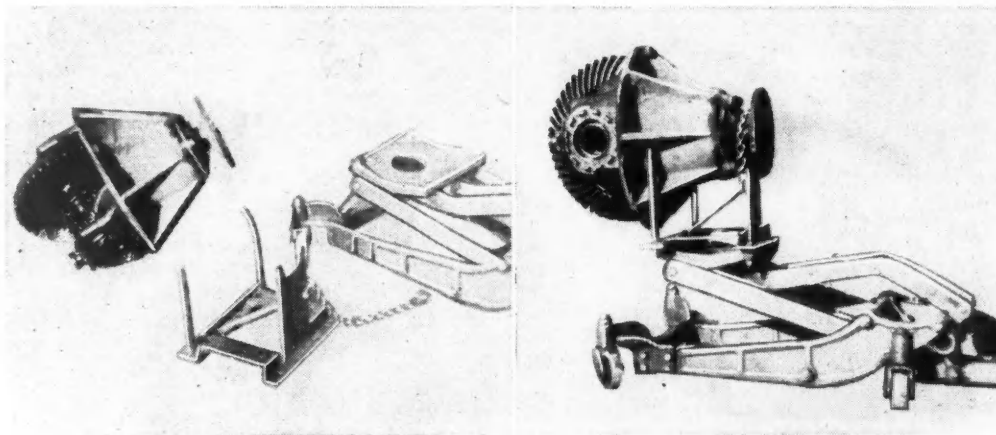
by Howard L. Kline
Beth-Allen Sales Co.
Allentown, Pa.

The enclosed sketch represents a snap ring used on the WA model White trucks with hydraulic master cylinders. There is no tool available

\$5

**For All
Hints Published
Each Month**

Readers' demand for shop hints is great. Our price is good. Your chance of winning is excellent. So let's get together. What have you got to sell? A home-made tool—a new way to remove or install an assembly—a shop designed gadget of any description? Pick up a pencil the next time you take a smoke and jot down some notes for these pages. It may mean \$5 or even \$25 in your pocket.



Home Made Differential Carrier

by R. H. Vermillion

Colorado Springs Transit Co., Colorado Springs, Col.

Here are two pictures of a differential carrier I made to handle heavy transmissions and differential assemblies. With this type carrier all of the bolts may be removed or replaced while the unit is supported on the jack. It makes the job safer and easier.

The carrier unit is made of $\frac{1}{4}$ -in. plate 5 x 10 in. for the front support. Holes are drilled in the sides and a tire

chain cross link used to hold the assembly in place. This piece is welded to a base made from angle irons tied together with heavy strap iron. This is drilled at the corners to take studs which hold it to a conventional floor jack.

The back legs are made from two 1-in. rods ten in. long. These are welded to the base as shown. One of

**\$25 HINT
OF THE
MONTH**

these legs is drilled and tapped for a $\frac{1}{2}$ -in. stud that serves as a leveler to line up the bolt holes in the differential housing.

to remove this ring, although there are holes in it to aid in the disassembly of the unit.

I simplify the job of removing the ring by grinding off the edges as shown with the dotted line. This enables the mechanic to remove the ring easily the next time by simply prying at the ends.

5. Muffler Tip

by Tim Vahle

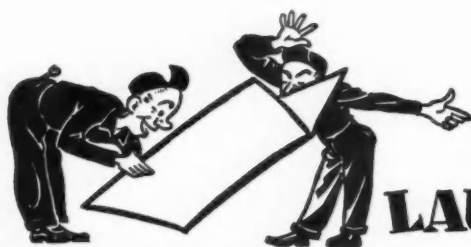
Iowa Ordnance Plant, Burlington, Iowa

The Willys and Ford Jeeps are equipped with a 2 ft. piece of flexible tubing at the exhaust pipe which breaks a lot.

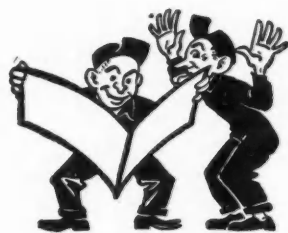
To overcome this trouble I take a piece of 24 gage galvanized iron $1\frac{1}{2}$

in. wide and 2 in. longer than the flexible pipe. I clamp one end to the solid pipe just under the manifold with a hose clamp and run it along the flexible pipe to the solid pipe under the muffler. Here it is clamped with another hose clamp.

This takes out the slap and noise and puts an end to replacement.



LAUGH IT OFF



The widow of the truck mechanic was attending a seance being held by a spiritualist. Suddenly, the spiritualist said, "Quiet, quiet, I have a message from your departed husband. He asks that you send him a package of cigarettes."

"Where shall I send them," the widow queried. "Did he give an address?"

"Well," said the spiritualist, "you notice he didn't ask for matches."

CCJ

Lolly Paloosa says that a house detective is always at the peek of his profession.

CCJ

The maintenance superintendent had a small son, Peter, aged six, who was a profanity addict, a fact which made his mother very unhappy. One day he received an invitation to a playmate's party. As he left the house his mother said, "Peter, I've asked Mrs. Brown to send you home the very minute you use one bad word."

A short time later Peter was back home, and his angry mother sent him to bed without listening to his attempted explanations. Later, she softened and went into his bedroom. Sitting on the bed she inquired, "Tell me the truth, Peter. Just what did you say that caused Mrs. Brown to send you home?"

"Say? Say, hell! I didn't say anything. That damn party ain't 'til tomorrow."

CCJ

"Now," the woman lecturer thundered, "if there is any man in this audience who would allow his wife to be slandered and do nothing, let him stand up."

A Wallace Wimple type of character rose.

The lecturer glared at him. "Do you mean to say you would let your wife be slandered without doing a thing?"

"Oh, I'm sorry," the little man replied. "I thought you said slaughtered."

CCJ

The freight claim agent had just relaxed with the papers after a trying day at the office, when little Johnny came rushing in and told him he had just seen three lions fighting in the street.

After several futile attempts to get Johnny to change the story, the Claim Agent finally said, "Johnny, you know you are fibbing and I want you to kneel down and ask forgiveness from God."

When Johnny had finished his prayer, his father asked him what God had said. "He said, 'That's all right, Johnny,'" the boy replied, "Those big dogs had me fooled at first, too."

Traffic Mgr's Wife: "You just can't trust anybody nowadays. Why, my own grocer gave us a phony quarter in change this morning."

Traffic Manager: "Let's see it."

Wife: "Oh, I haven't got it any more; I gave it to the milk man."

CCJ

The secretary to the tank fleet operator was vacationing for a few days with her parents, who were hill country farmers. Her mother took advantage of the visit to get some assistance in doing the annual dry cleaning. After finishing the task, they poured the dirty gasoline cleaning fluid in the old "three holer" behind the lilac bushes. After supper, Paw went out to smoke and meditate, but he made the mistake of throwing the lighted match down one of the holes instead of out the door. The place blew apart with a terrific bang and Paw dashed staggering toward the house.

"What happened, Paw?" exclaimed Maw, excitedly, as she rushed to the door.

"Don't know 'xactly," gasped Paw, "musta been somethin' I et."

CCJ

Catty Cora, our Office cut-up, says a bride should be well-groomed on her honeymoon.



"It has a good psychological effect!"

Interviewer: "What made you a multi-millionaire?"

Rich Trucker: "My wife."

Interviewer: "Ah, her loyal help."

Rich Trucker: "No, no. I was simply curious to know if there was any income she couldn't live beyond."

CCJ

The constable in a country town was also a veterinarian. One night the telephone rang, and the constable's wife answered. "Is Mr. Jenkins there?" asked an agitated voice.

"Do you want my husband in his capacity as constable or veterinarian?"

"Both, madame," came the reply. "We can't get our dog's mouth open, and there's a burglar in it."

CCJ

Little Johnny brought home his report card, and with it was a note from the teacher. "Dear Mrs. Jones:" said the note. "Johnny is a bright boy, but he spends all his time with the girls. I'm trying to think up a way to cure him."

Mrs. Jones studied the note, then wrote the teacher as follows: "Dear Miss Smith: If you find a way to cure him, please let me know. I'm having the same trouble with his old man."

CCJ

A motor transportation committee was being entertained by a business woman in a French restaurant, and not wishing to be obvious about paying the check the lady whispered to her waiter when the meal was over, "L'addition, s'il vous plait."

"Downstairs to your left, lady," he replied.

CCJ

Lil: "That new bill clerk geesed me as I was stooping at the water fountain."

Mil: "You mean goosed you."

Lil: "No, I mean geesed me—he used two fingers."

CCJ

The teeny-weencies were discussing their arrival on this planet.

One said the doctor brought him, another that his mother bought him at a shop. One little girl said modestly: "My mother was too poor to buy me; I was home-made."

CCJ

Safety Sadie says: "Many a tombstone is carved by chiseling in traffic."

Resume Work

COMMERCIAL CAR JOURNAL

V AMONG THE 105 TRUCKS in the fleet of Buffalo General Laundries Corp.'s Quality Branch are 29 Stewarts, Models 40H and 40HC, ranging in year of manufacture from 1935 to 1937. They are standard ½-ton panel deliveries and most of them have from 150,000 to 200,000 miles.



LAUNDRY

Modernizes its 1936 Stewarts

Result: Low-priced, double-capacity trucks with new look and low operating costs

by BART RAWSON

Associate Editor, Commercial Car Journal

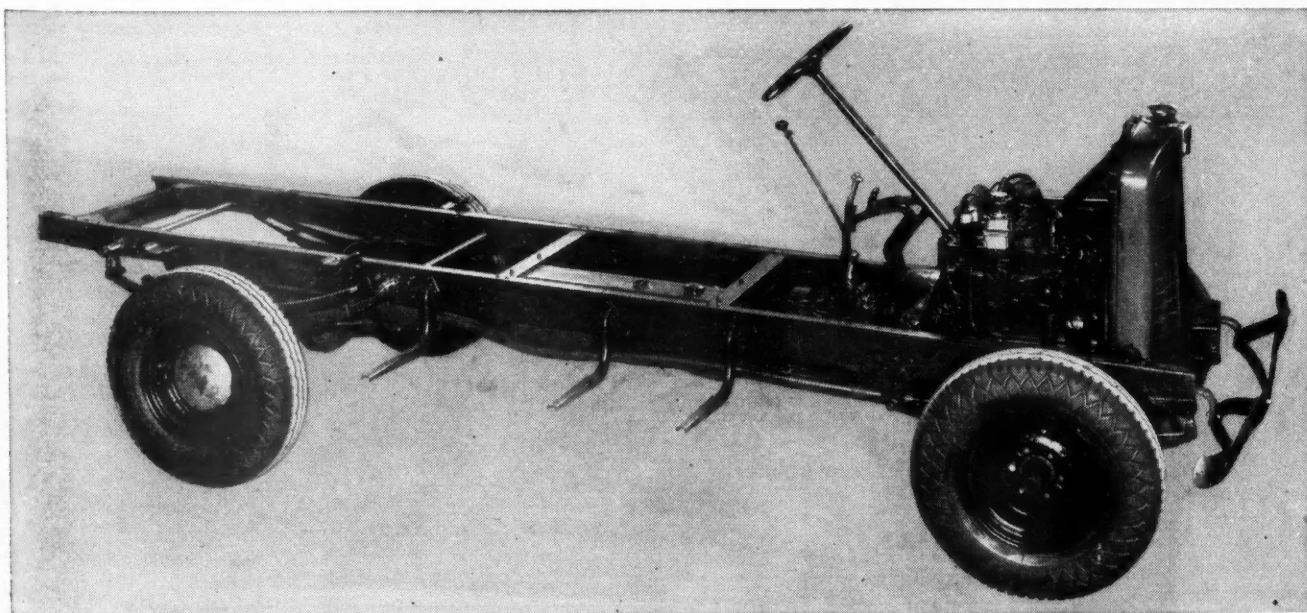
Normally such a group of vehicles would be ready for the junk heap, or at least ready for very low-value trade-ins. They have served a useful, efficient life cycle, and all have been written off the depreciation books several years ago.

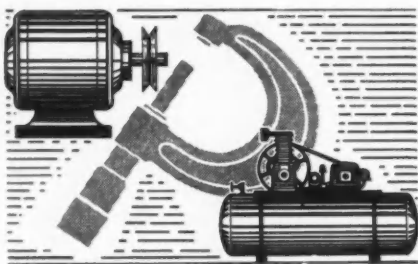
But before disposing of them, General Laundries made a careful appraisal of these vehicles comparing them, item for item, with new equipment. Here is what they found:

The trucks have two types of four-

(TURN TO PAGE 146, PLEASE)

Veteran truck with 200,000 miles is shown at top of page. Completely rebuilt new look version is shown at right. Below is rebuilt chassis ready for new body. Overhaul includes all major components, springs and shackles, front end, even pedal shafts.





Precision Tools for The Modern Shop

The fourth of a series of articles on selecting, using and servicing power hand tools and shop equipment. In previous issues:

No. 1. Selecting Electric Tools

No. 2. Selecting Air-Powered Tools

No. 3. Servicing Hand Powered Tools

To follow:

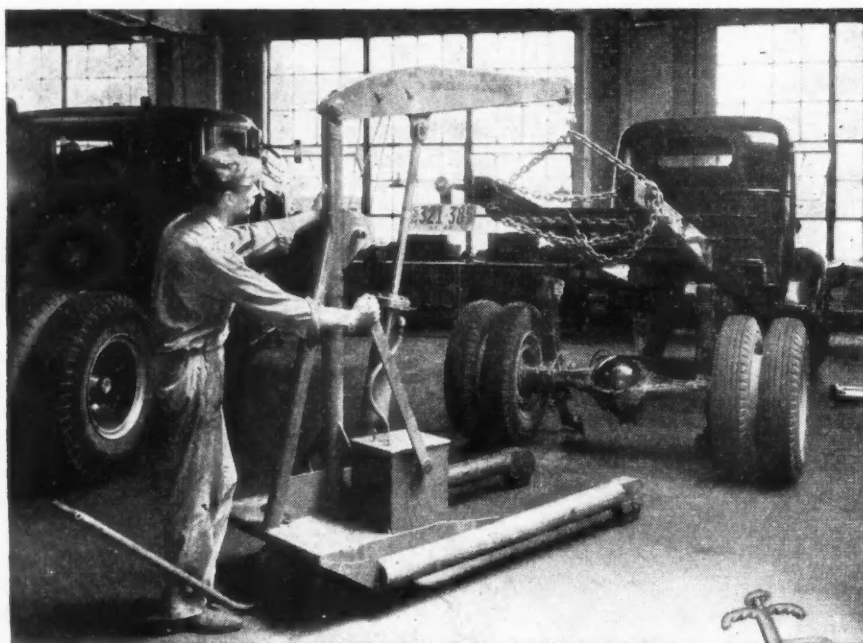
No. 5. Maintenance of Shop Equipment

No. 6. Care and Use of Hand Tools

No. 7. Precision Measuring Instruments

No. 8. Air Compressors—Selection and Service

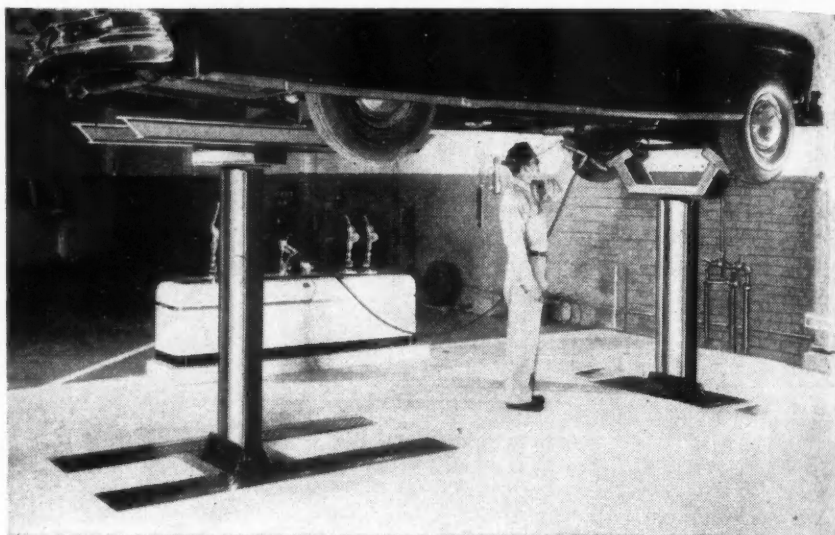
The Ruger portable floor crane speeds service and saves heavy manual lifting



**Illustrating and describing available
equipment in presses, lifts, jacks,
pullers, rams and tire spreaders**

by M. K. SIMKINS

Technical Editor
Commercial Car Journal

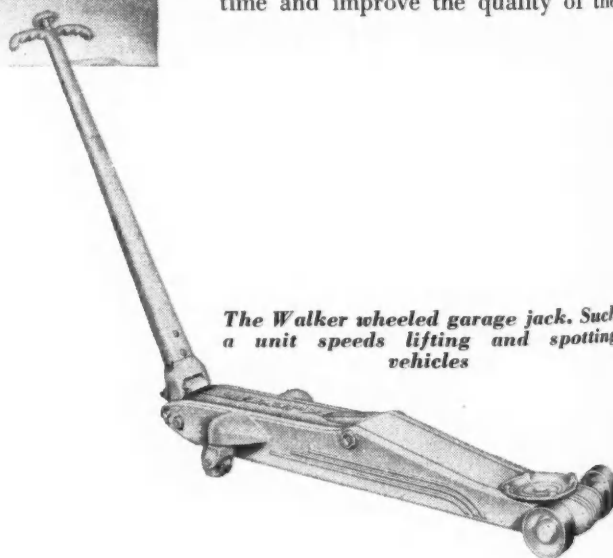


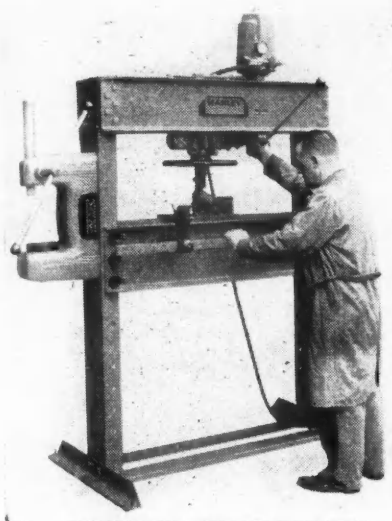
The Joyce-Cridland two-post lift. Such units cut servicing time up to 30%

SELECTING

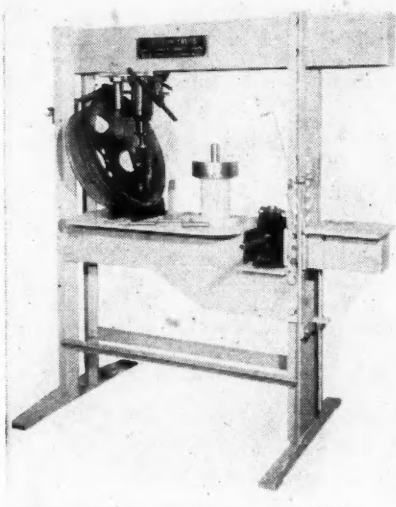
V IT'S A FAR CRY from the days of hand work to these modern times, with precision power equipment economically available for every job. But similar progress has been made in the design and operation of existing power equipment so that operators can be assured of reliable, accurate and long-lived tools designed expressly to save time and improve the quality of the

The Walker wheeled garage jack. Such a unit speeds lifting and spotting vehicles

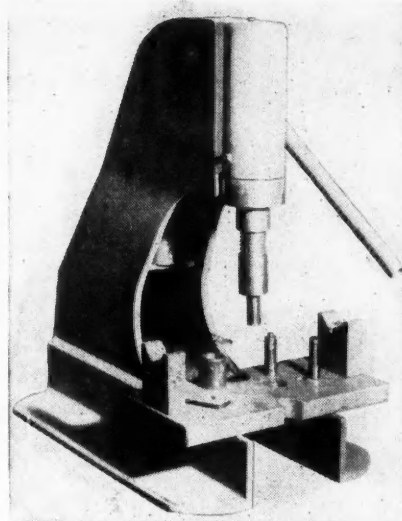




The Manley 60-ton floor press with a small arbor press for every shop job



The Tripp wheel straightening press with jigs and fixtures for alignment



The Ranger 10-ton arbor press for starter-generator, bearing, pulley work

Hydraulic-Powered SHOP EQUIPMENT

work. Without such tools, no shop can expect to keep ahead of rising labor and maintenance costs.

Surprisingly enough, the cost of original equipment is less today than it was ten years ago — considering such factors as precision, improved versatility and efficiency. Power shop equipment is still a cheap investment when one considers the time saved,

the improved work output, the resultant reduced maintenance and the variety of work which can be done by simply pushing a button or pulling a lever.

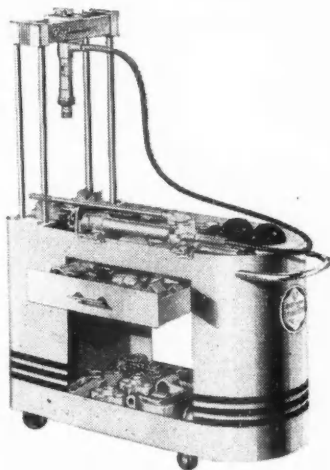
Hydraulic power is fast becoming the workhorse of the modern shop. Today there is a hydraulic tool for nearly every job. Advantages of this type of power have sold such equipment to fleetmen. Users of hydraulic tools will bear out these claims:

1. Hydraulic power is fast, yet smooth and steady, assuring even forces for pushing and pulling, safe power for lifting and ramming.
2. It is accurately controlled, resulting in precision work.
3. It is easy to use, requiring only a simple switch either hand or foot-operated.
4. It is powerful, a small light weight tool producing tons of pressure.

The Blackhawk Porto-Power ram with bench for all types of body repair

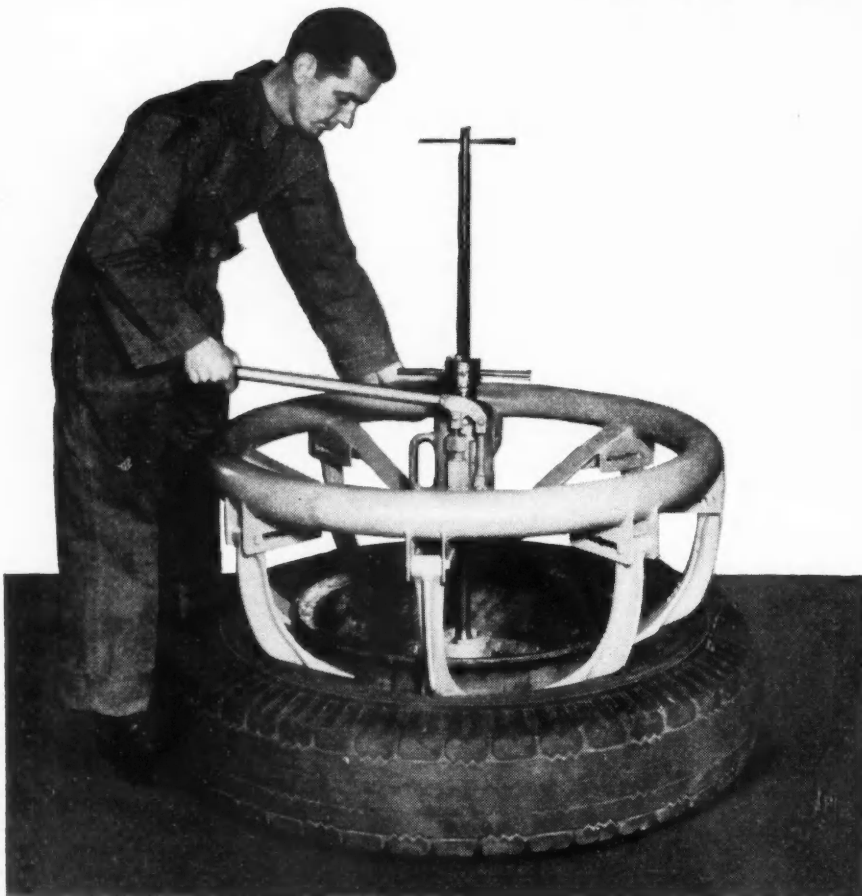
5. It is dependable. Being simple in design, there are few moving parts. Parts are fully enclosed so that dirt has a hard time finding a place to do any damage. Periodic inspection and replacement of hydraulic fluid is about the only maintenance required.
6. Being long lived, it is economical to buy and to use. Used properly, hydraulic equipment will last a long time. Since the power of the mechanic's arm is multiplied by the diameter of the pistons, in many types of equipment there is practically no operating costs. With air-operated types, power is economically supplied with the shop's regular air line.
7. It is versatile. Many tools are designed for a variety of uses, efficiency being limited only by the ingenuity of the operator in locating and manipulating the equipment.

(TURN TO NEXT PAGE, PLEASE)

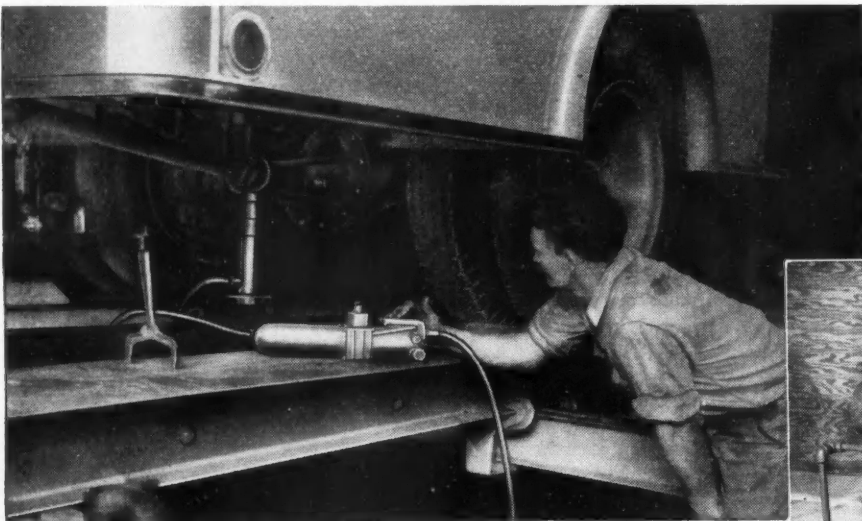


Hydraulic-Powered Shop Equipment

(Continued from Page 51)

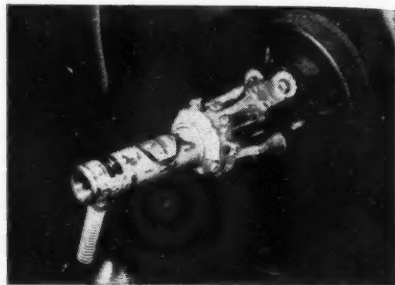


Tire demounters, such as the Lee unit, are quicker, safer and cut tube damage



The Chicago-Pneumatic 20-ton jack used in straightening a truck rear axle housing

Right, for heavier work the mounted Lee tire demounter saves time and labor



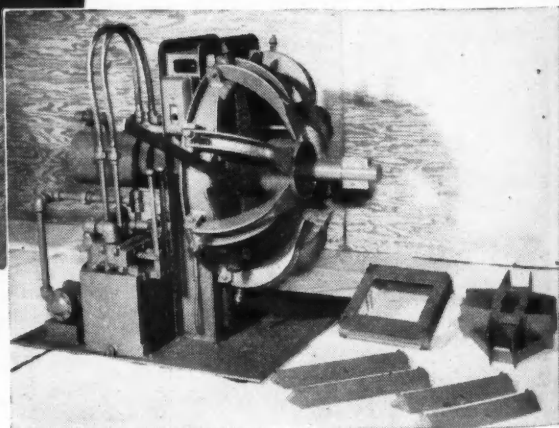
The versatile Porto-Power unit used as a wheel puller to speed maintenance



Hydraulic bench vise designed by Production Devices, Inc., for many jobs

8. It is safe to use. There is practically no danger of injury on the part of the operator who uses caution and observes the same precautions he would with mechanical equipment.

In these days of high labor costs fleetmen should look into the possibilities of increasing output with more hydraulic power equipment. While time studies have not been completed in all phases of the work, it is safe to say that power equipment will do nearly every job which can be performed by hand—better—and will cut the time from 10 to 90 per cent depending upon the type of work and the efficiency of the operator.

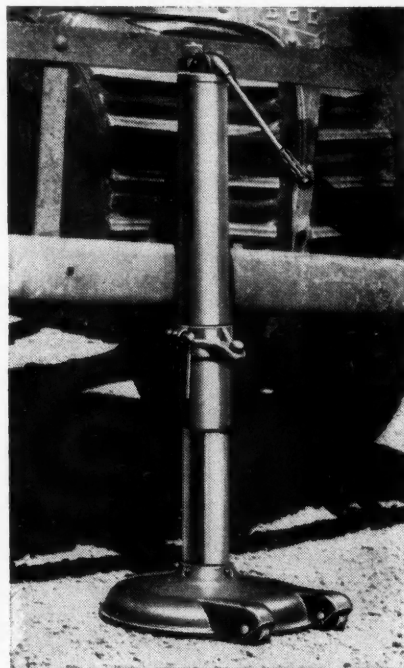




The Chicago-Pneumatic sleeve puller for installing, removing Ford sleeves



The Chicago-Pneumatic valve guide puller for removing Ford V-8 valves



The bumper Blackhawk jack designed for light vehicles in road or shop work

Here's where hydraulic powered equipment excels in the modern shop:

FOR STATIONARY LIFTING—in the form of single and twin post lifts, car rocking jacks, remote control jacks, hoists and cranes.

FOR PORTABLE LIFTING—in the form of floor jacks, wheeled garage jacks, pit hoists and shop cranes.

FOR PRESSING—in the form of 60, 40 and 25-ton floor presses, 10-ton arbor presses wheel and axle straightening presses and pin installing units.

FOR PULLING—in the form of wheel pullers, bearing pullers, sleeve pullers, valve and guide pullers, cylinder head and shackle pin pullers.

FOR HOLDING—in the form of bench vises, piston vises, pin vises, portable clamps for body work.

FOR BODY WORK—in the form of complete units for straightening bodies, fenders, frames, axles, wheels and every other spot on a vehicle which may become damaged in an accident.

FOR TIRE WORK—in the form of

tire spreaders, either hand or pedestal mounted, tire removers and holding fixtures.

Choosing a Lift

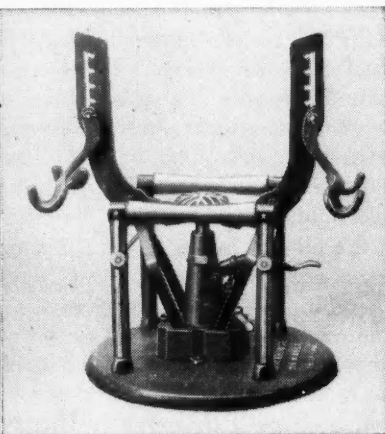
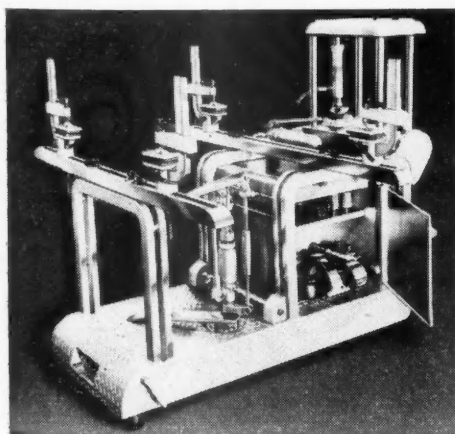
IN choosing a hydraulic lift it is first necessary to establish the type of hoist superstructure that will best suit the fleet's specific requirements. Then

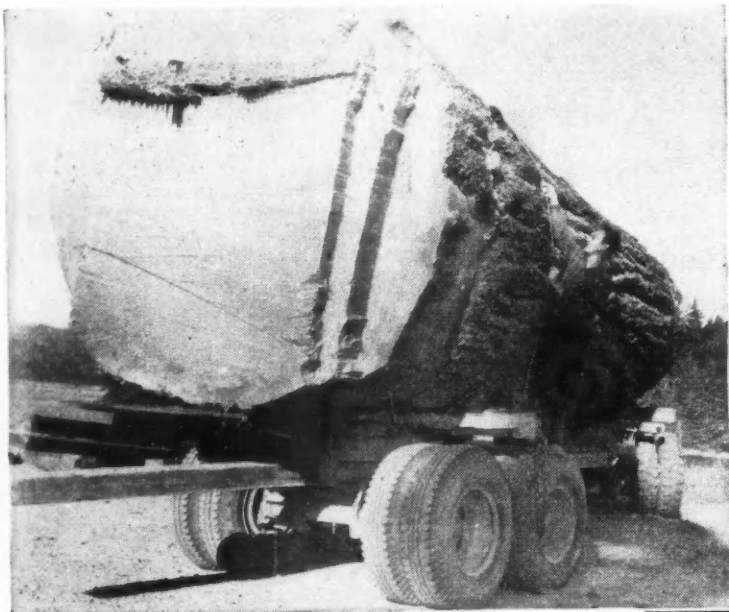
(TURN TO PAGE 124, PLEASE)

BELOW LEFT. The Porter-Ferguson unit for complete body & fender work

BELOW CENTER. The Stackhouse tire spreader will handle all sizes of tires

RIGHT. Chicago-Pneumatic's body ram for a variety of body work





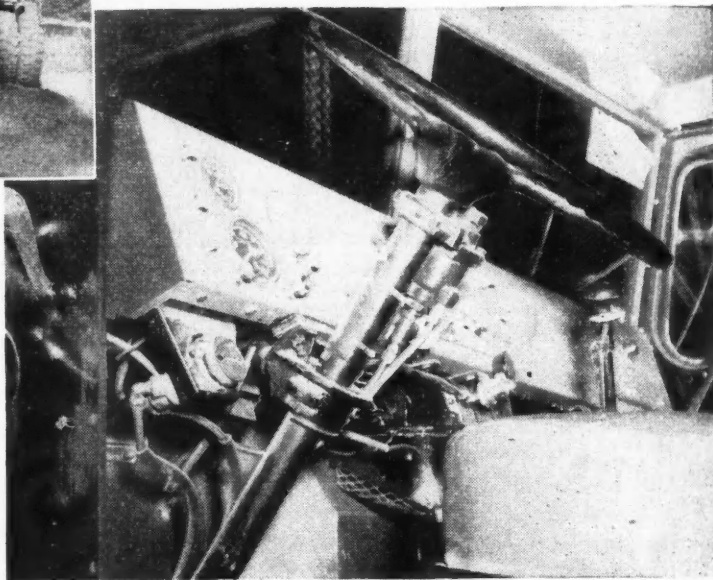
LEFT—A routine job for Clark Logging Co. But remember it has to roll on dusty, very steep mountain trails

BELOW—Front brake control (with arrow and brake-away control button are visible at left, heater unit at right



by **EDWIN FREEMAN**

Maintenance Supt., G. H. Clark Logging Co.
Eugene, Oregon



OFF-HIGHWAY LOGGER Licks

V IN OUR OFF-HIGHWAY operations, hauling giant logs along wood trails to the dump, the biggest maintenance problem is DUST!

Ten of our 18 trucks are used in this type of service. Of these four are diesel, the balance gasoline. All our 18 wheelers hauling from 35,000 to 50,000 lb.

Every truck is equipped with heavy-duty air filters or "breathers." These must be cleaned and serviced at least three times a week. On units which are used only on paved highways, we service and clean filters once a month.

Air filter service requires 30 minutes, or an hour and a half a week.

It includes removing the cleaner, washing it in solvent, replacing, and a refill with clean oil.

Brake system filters must be checked twice weekly and replaced each six months. It requires 15 minutes to make the brake filter check.

On off-highway hauling we have 100 per cent more trouble with the dust fight. We have a dust condition in the oil not found where the same trucks are used on regular highways. On off-highway units we change the oil three times as often as we do on the other units. At each oil change the motor is flushed out and the oil system checked thoroughly. This re-

quires approximately 30 minutes. Oil is changed twice each week.

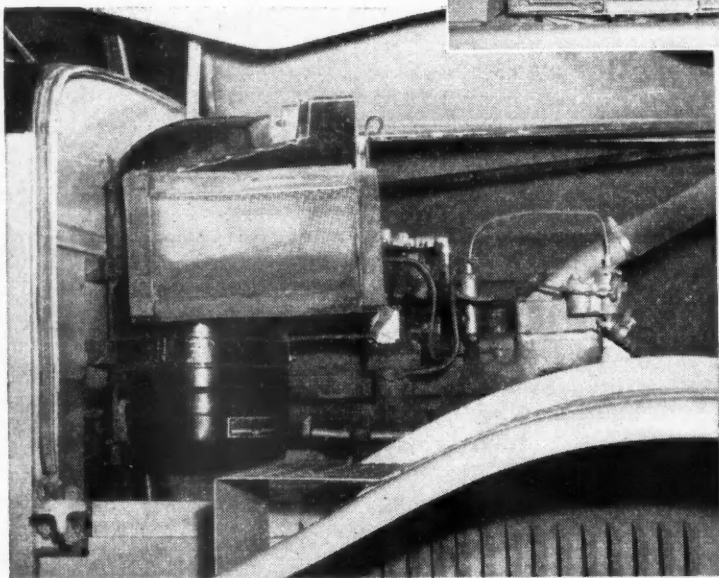
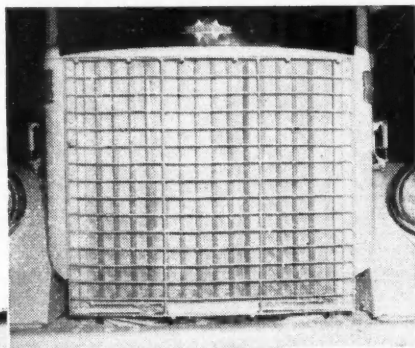
Air compressor filters must be removed, washed in solvent, refilled and replaced every other day. This requires from 10 to 30 minutes. When this is not done every other day we find trouble with brake valve sticking or developing a leak. In one such instance it caused a runaway.

Twice each month each off-the-highway unit is steam cleaned to remove the grease and pitch. We use a special commercial chemical in our cleaner which removes the pitch. This steam cleaning requires three hours.

The motor is steam cleaned weekly

RIGHT—Automatic shutters hold engine heat within 20 deg limit. Without them, heat would fluctuate 60 deg

BELOW—All trucks are equipped with heavy-duty air filter which must be serviced at least three times a week



the Dust Bogey

before it is inspected and given the weekly tune-up. This steam cleaning requires 20 minutes.

Both trucks and trailers in off-highway service are lubricated each day. On-the-highway units are lubricated but once a week. The job takes two hours.

Weekly and Monthly PM

BECAUSE of our unusual operating conditions, mileage is of little importance in our preventive maintenance schedules. It's the days or even hours of operation that count. Even for figuring operating costs mileage is relatively unimportant for we base

our calculations on number of board feet hauled.

Each night when the driver brings his truck to the garage, he is required to report to the shop foreman on the truck's condition. The foreman keeps a notebook with a page for each

truck. As the drivers report in, all "cries" are written in the book. Those which require immediate attention are handled before the truck goes out in the morning. Others are held for the weekly PM check. During the night, each unit is checked daily for: Tires, brakes (particularly the brake cams, linings and drums), and in the winter the lights are checked before the truck leaves in the morning.

through the two projections to take

While our tune-up schedule calls for a complete tune-up each 30 days, we give a minor tune-up weekly. This includes: Checking plugs, points, wiring, reset valves, check fuel pump, clean fuel pump screen, and check water system and shutters (all of our trucks are equipped with thermostat controlled shutters for motor temperature control).

The monthly tune-up covers the same as above, except we put over from the weekly tune-up all adjustments and service which can safely be handled monthly. The monthly tune-up requires 2 hours.

Major Overhauls

ON off-the-highway units, major overhauls are required more often. It will average 15 months between major overhauls here. We are running two years between major overhauls on our on-the-highway units.

Taking the last three diesel engine major overhauls, the total labor and replacement parts cost averaged \$1087.20 per job. The breakdown on this shows \$386.95 for labor and \$700.25 for parts and replacements.

On six gas engine major overhauls, total overhaul cost averaged \$477.40; with the labor-parts ratio 40/60, in that order, labor averaging per unit \$190.

This may seem like a high major overhaul cost, but considering that our gas units cost us new \$17,000, and

(TURN TO PAGE 141, PLEASE)

Special filters, daily lubes and ultra-frequent checks help keep out dust and are key factors in reducing accidents

FREE PUBLICATIONS

USE POSTCARD—NO STAMP NEEDED

A selected list of the latest literature—catalogs, pamphlets, charts—chosen to help fleetmen improve operation and maintenance

L171. Cleaning Booklet

A new booklet, "How to Cut Automotive Cleaning Time and Costs," contains suggestions as to methods, materials and equipment for all types of automotive cleaning.

Departmental cleaning problems are segregated so that the booklet will be of interest to fleet and bus operators, service managers and car dealers alike. Subjects covered include engine and chassis cleaning; rust and scale removal; body washing and care; preparation for painting and paint removal; and general shop and building maintenance.

A free copy is available by writing L171 on the accompanying postcard.

L172. Welding Data

A new 8-page bulletin, containing more than 60 illustrations, explains in simple non-technical language, how Eutectic Low Temperature Welding Alloys compare with welding and brazing processes.

The issue is devoted to explaining how 15 of the most popular Eutectic alloys can save defective equipment and machinery, and how the process of low heat welding is used to most advantage in construction work and fabrication.

The information given is unusually complete since it stresses properties of the low heat alloys, how they compare with and excel other techniques, and gives examples and detailed instructions for their use.

Stressing various methods of eliminating the usual welding headaches of distortion, stress, high temperature defects, the bulletin offers every plant and shop an opportunity to select the rod designed specifically for their particular welding problem, whether it is cast iron, stainless, steel, aluminum, copper, brass, bronze, etc.

Write L172 on the free postcard for a copy of this valuable data.

L173. Hydrovac Data

A sectional drawing of a Hydrovac power brake mounted on heavy cardboard and showing the operation of the brake is now

available for shop instruction material. The device is so constructed that by moving a lever (the brake pedal) the pistons and valves are made to work in exactly the same relations as in the Hydrovac itself.

The 1/8 in. cardboard with cutaway sections to show operation, demonstrates an action that is not easily understood from ordinary textbooks. The actual cycle of parts movements as each action takes place should provide a better understanding of the mechanism to mechanics, drivers and fleetmen. It should become a valuable training aid for fleets. Just write L173 on the free postcard and secure this handy device for your files.

L174. Mechanic Training

A new 20-page illustrated booklet outlining opportunities for men in the automotive business has been made available to the trade. The booklet points out that skilled auto mechanics are much in demand, that this training is valuable as a basis for other careers, that the mechanic can do what many in other fields cannot do—"work with their heads as well as their hands."

The competent, ambitious mechanic, according to the booklet, can graduate to such positions as shop foreman, parts mana-

ger, service manager, jobber salesman, factory service instructor or a repair shop owner.

Just write L174 on the accompanying postcard.

L175. Ignition Facts

A booklet entitled "Facts About Ignition" has been made available to the fleet field in the interest of better ignition service. Featuring some new valuable facts on the design and maintenance of the contact points, this booklet will provide practical background to the mechanic.

The author states that all the contact failures are found within the contacts themselves. He lists such causes of failure as high voltage, faulty condenser, improper ignition coil, filed tungsten, dirt and oxidation etc. Illustrations with carefully prepared text show the reason for these failures.

In troubles originating with the points themselves, the author shows three types of surfaces and the reasons for their contribution to shortened contact life. He shows how contact point springs as well as conductivity of the metal determine the life and serviceability of the points.

Write L151 on the free postcard and add this maintenance guide to your files.



"Can't You Read?"

NEW PRODUCTS

USE POSTCARD-NO STAMP NEEDED

The newest in replacement parts, accessories, shop equipment, supplies—illustrated and described in brief for the fleetman

P200. New Plier Set

A new small plier set No. 14 has been announced by the Bonney Forge and Tool Works, Allentown, Penna.

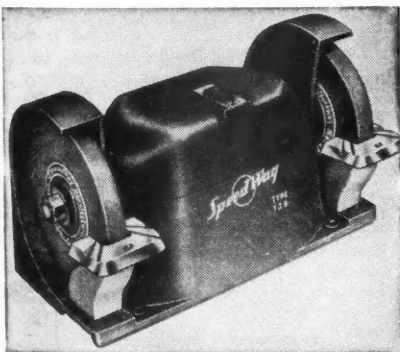
All three pliers are 4 in. in length, designed particularly for ignition, starter, generator, carburetor and instrument work.

The set consists of one flat nose plier, one short chain nose plier and one diagonal cutting plier and they come in a handy leatherette kit.

Use Free Postcard for More Details.

P201. Bench Grinder

The new Speed Way electric grinder developed by Speedway Mfg. Co., Cicero, Ill., features a 1/4-hp motor with industrial



size grinding wheels of 6 x 3/4 in. Tool rests are fully adjustable to compensate for wheel wear and have built-in guides of pre-set angles that simplify the grinding of tools. Bearings are self-aligning, impregnated oil-less, providing for 2 1/2-in. bearing surface. Rubber grommets provide shock absorbing feet and for permanent vibration-free mounting to the bench. The housing is of all-cast aluminum.

Use Free Postcard for More Details.

P202. Grizzly Brake Fluid

A new hydraulic brake fluid, compounded to meet SAE Standards for moderate duty type, and possessing an effective operating range from 300 deg F to minus 80 deg F, is now offered by Grizzly Mfg. Co., Paulding, Ohio.

Called Grizzly Excelo Hydraulic Brake Fluid, it is also claimed by the manufacturer to mix completely with other approved brake fluids; to be non-foaming and to have no harmful effects upon metal or rubber parts.

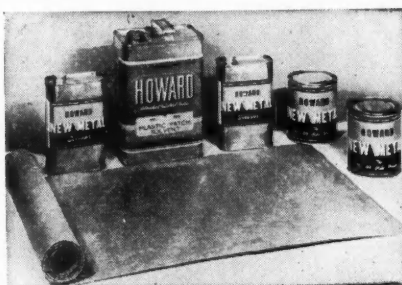
The brake fluid is available in 5, 15, 30 and 54-gal drums as well as in pint, quart and gallon lithographed cans.

Use Free Postcard for More Details.

P203. Plastic Patch

A plastic patch is being introduced to body repair shops by Howard Paint Division of Reconditioning Products, Inc., Cleveland, Ohio, as a fast simple inexpensive method of repairing torn, rusted out sections on automobile and truck bodies and fenders without the need of skilled labor.

Plastic patch is sold in three units depending upon the thickness of the patch required. Each unit consists of ample plastic patching material, plastic patch solvent, Howard new metal and Howard's new metal solvent.



Application of plastic patch is done in three basic steps . . . preparation of surface, smoothing out plastic patch material over damaged area and spraying or brushing Howard new metal over patch for sanding or grinding to a smooth feather edge to take any finish.

Use Free Postcard for More Details.

P204. Tank Cleaner

Turco Transpo, a new, non-inflammable, non-corrosive, fast-acting, long-lived cold tank material for the removal of carbon, sludge, grease and paint is offered by Turco

Products of Los Angeles, Chicago and Houston.

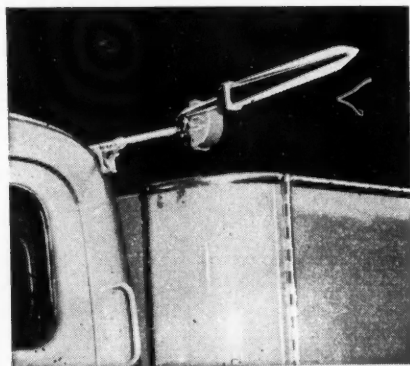
Said to be freer rinsing, Transpo is a two-layer material comprised of a floating chemical seal and a lower layer of potent cleaning agents. Designed to provide peak efficiency at room temperature, there is no need for agitation or heating to maintain its peak the year round.

Use Free Postcard for More Details.

P205. Vacuum Signal

A vacuum-operated truck and trailer signal has been developed by the Vac-O-Lite Signal Co., Inc., Seattle, Wash.

Illuminated along its full length, this arm is immediately discernable either day or night under normal weather conditions at a distance of 500 ft. There is no mechanical linkage between truck and van or trailer.



Constructed of only five basic parts, including the complete motor assembly, this signal arm is said to be positive in action and position. It is easily operated by "finger-tip" contact from the steering column, and has a pilot light indicating when arm is in signaling position.

Use Free Postcard for More Details.

P206. New Solvent

A new, liquid, aromatic concentrate has been developed by The Curran Corp., Lawrence, Mass.

According to the laboratory, the new solvent is especially adapted for use in recirculating solvent cleaning machines for

(TURN TO NEXT PAGE PLEASE)

NEW PRODUCTS

USE POSTCARD—NO STAMP NEEDED

(Continued from Page 57)

degreasing automotive parts, etc., since the new, liquid, aromatic concentrate may be added to common, ordinary mineral spirits Commercial Standard CS-3-38 (Stoddard solvent)—available at very low cost at all major oil company bulk plants.

It is stated the addition of 5 gal of the new concentrate to a 50-gal drum of mineral spirits results in a highly penetrating mobile solvent with a quick rate of evaporation.

Use Free Postcard for More Details.

P207. Stock Preserver

The new Willard stock preserver developed by Willard Storage Battery Co., Cleveland, Ohio, is said to be ideal for maintaining supplies of storage batteries in peak condition.



This charger eliminates the burden of rotating, stocks, checking, recharging and flushing to keep batteries ready for instant use.

The stock preserver automatically maintains stocks of batteries at fully-charged peak efficiency. One stock preserver can maintain up to 50 six-volt batteries in peak condition, or 25 twelve-volt batteries.

Use Free Postcard for More Details.

P208. Cement Products

The development of three new gasket cements plus a weatherstripping cement, and a trim cement, for use on various applications in the automotive and allied fields, has recently been announced by Park Chemical Co., Detroit, Mich.

Parko Gasket Cement No. 1 is a hardening type cement said to be fast drying and hard setting for use in making permanent assemblies, building up uneven or warped surfaces, and repairing broken parts. Gasket Cement No. 2 is a non-hardening type which dries slowly and remains pliable for general assembly work. The third new gas-

ket cement is an aviation type said to be easily applied with a brush to produce a tough, elastic non-hardening seal resistant to pressure and shock, and leak-proof to gasoline, oil, anti-freeze and other automotive liquids. Its stated effective temperature range is from 50 deg F to 400 deg F.

Use Free Postcard for More Details.

P209. Thread Cleaner

A new type thread cleaner has been announced by the Buckingham Mfg. Co., Inc., Binghamton, N. Y. This tool cleans and quickly restores flattened, distorted or badly rusted right or left-hand threads on bolts or studs up to 2 1/8 in. diameter. Damaged threads of any size or pitch on any type of bolt can be quickly reconditioned so that nuts can be removed or put on with ease.

The thread cleaner is used by slipping it over the bolt, tightening the cutting jaws into the threads, close to the nut, and turning until the threader comes off the bolt. Manufacturer recommends the use of light oil on the work. Threader is easily set



and held to size by a single lock nut on the knurled handle. All working parts are finely machined and hardened.

Use Free Postcard for More Details.

P210. Hydraulic Fluid

Socony-Vacuum Oil Co., Inc., has announced the development of Mobilfluid 62 which is an improved hydraulic fluid for use in the torque converters which are finding increased application in buses to provide smooth acceleration and to eliminate gear-shifting.

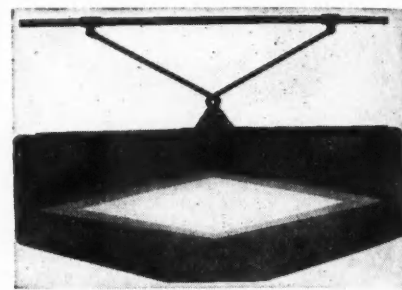
The new product is described as having high chemical stability and great resistance to oxidation, so that converter parts and the supplementary hydraulic circuit are kept free of deposits despite thousands of miles of service. It is light-bodied, has a good viscosity index and retains its fluidity at temperatures as low as 40 deg below zero.

In addition, Mobilfluid 62 is non-corrosive and is processed to safeguard against rusting and to resist foaming.

Use Free Postcard for More Details.

P211. Sun Shade

The Newton GlareKillr, announced by P. S. Newton, Oakland, Calif., is said to enable drivers to drive against bright sun-



light and lights of oncoming cars with excellent vision and without being annoyed by glare.

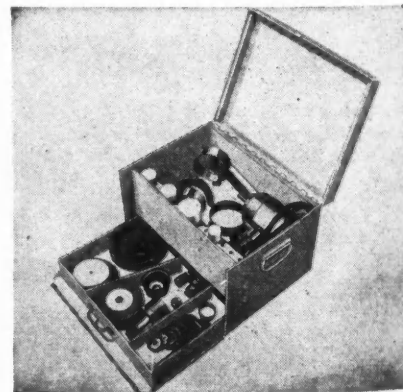
The device is a plastic plate, tinted with three shades of green-blue dye except for a diamond-shaped clear aperture in the center. The three tints are arranged progressively around this aperture, with the lightest tint nearest the clear space.

The device mounts on an adjustable metal frame in place of the regular sun visor, or may be specially mounted in vehicles which have no sun visors. The mounting is such that the tinted plastic plate may be swung sidewise, raised, lowered or tilted.

Use Free Postcard for More Details.

P212. Hand Grinder

A new utility hand grinder set has just been announced by the K. O. LEL Co., Aberdeen, South Dakota.



Consisting of an electric driver with attachments for using sanding discs, grinding wheels, mounted grinding wheels, and a tool post holder that doubles as an auxiliary handle, it is claimed to have great versatility. The set is packed in a steel box

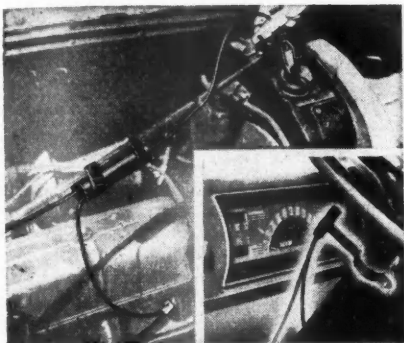
which provides room for everything including a sanding drum attachment that is available as an extra.

Use Free Postcard for More Details.

P213. Low Water Indicator

Lindberg Instrument Co., Berkeley, Calif., has developed an instrument to automatically flash a warning signal to the truck driver when the level of coolant in the radiator drops.

According to the manufacturer, it can be installed in from 5 to 10 min, has no moving parts and requires no maintenance. The slight energy required is taken from



the ignition system, without affecting it in any way. Once installed, the device continues to work indefinitely without attention.

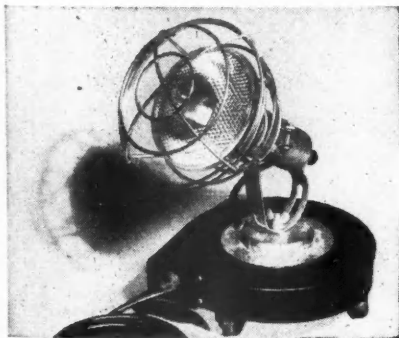
The Lindberg low water indicator gives its warning the instant the coolant level begins to drop, before the engine starts to overheat. It is located on the steering post, or some other conspicuous place, and flashes a brilliant red neon light when coolant drops below a predetermined level.

Use Free Postcard for More Details.

P214. Cord Reel

A new model of Benjamin portable extension cord reel equipped with socket and guard is available from Benjamin Reel Products, Inc., Cleveland, Ohio.

This model is equipped with three casters so that it can readily be moved around to focus the light where required. The reel is painted gray and equipped with 20 ft of



SV 18/2 rubber covered cord and a male attachment plug is provided to plug into the wall receptacle. The socket, bracket and guard are cadmium plated.

The reel is equipped with a level-winder arrangement which distributes the 20 ft of cord evenly and stacks it properly in the reel when the cord is retracted.

Use Free Postcard for More Details.

P215. Electric Polisher

The Jones Motorola Corp., Stamford, Conn., has developed a new model electric polisher for polishing and cleaning bodies. It can be used on metal, wood, plastics and other surfaces. The light weight, compact unit comes complete with such accessories as a rubber pad, lambs wool bonnet, and a rubber pad retainer screw.

The polisher can be converted into a sander and a drill with accessories which are available at extra cost. As a drill it has 1/4-in. capacity, 5-in. sander discs can be used with the unit.

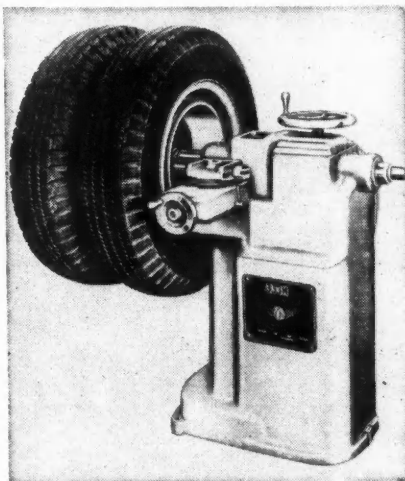
The polisher is 8 in. in length and weighs 5 lb.

Use Free Postcard for More Details.

P216. Brake Drum Lathe

A new brake drum lathe has just been announced by Van Norman Co., Springfield, Mass.

No. 333-H Brake Drum Lathe, fourth machine of its type in the Van Norman line, will take drums up to 5 in., with dual wheels. It has 2 feeds, 1 1/2-in. and 1 1/2 per



minute, and 2 speeds, 50 and 100 rpm. Heavy duty grinder attachment is available for use with this machine.

The lathe has the 3-in. hollow spindle which saves set-up time because it not only revolves, but slides in and out, affording easier access to the interior of the drum, and gives the drum more rigid support, the company states.

Use Free Postcard for More Details.

P217. Timing Light

F & B Mfg. Co., Chicago, has added to its line the new Filko Flash Timing Light.

A brilliant, blue-white flash with a focused beam clearly shows the timing marks on the flywheel or front balance wheel at all engine speeds. There is a zero time lag between the firing spark and the blue-white flash.

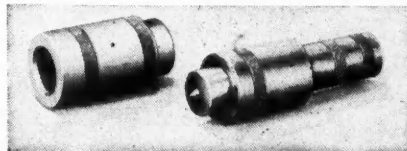
The new light is ruggedly built. The case is molded in oil resistant neoprene for unbreakable, shock-proof service. Correct balance for easy aiming is assured by the pistol grip design. Fast connection is obtained through long, flexible leads with rubber encased alligator clips.

Use Free Postcard for More Details.

P218. Timing Gears Tools

A set of mounting tools for changing timing gears without removing the cam or crankshaft from the engine, is announced by Dexter Machine Products, Inc., Chelsea, Mich.

Emergency conditions frequently develop when these new tools can be used to save



in labor costs and in the tie-up of equipment en route with pay-loads, according to the manufacturer.

Use Free Postcard for More Details.

P219. Body Door Lock

The United Mfg. Co., Bedford, Ohio, has developed a new truck body door lock intended for use under extremely rugged conditions.

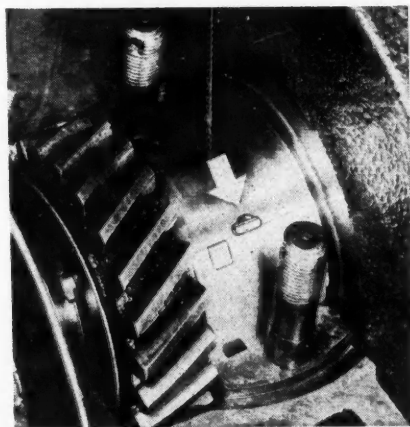
The upper and lower bolts are triangular in shape and are constructed of drop forged steel to give maximum strength where strain is greatest. The universal center case can be used on either right or left hand doors. In either case, the handle swings away from the edge of the door in the open position. Accidental opening of the lock is prevented by a spring mechanism.

The entire unit, including handle weighs 14 1/2 lb. Standard length rods are furnished to accommodate 92-in. doors. Other lengths can be furnished to special order.

Use Free Postcard for More Details.

P220. Roll-Out Pins

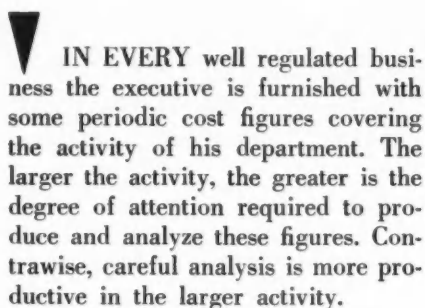
For the mechanic who has to replace an upper main bearing without removing the shaft, the new "roll-out" pins, produced by Federal-Mogul Service, Coldwater, Mich., go a long way toward simplifying this job.



The new service aid makes it possible for the mechanic to easily remove the hard-to-get-at upper bearing half while the crankshaft is in the engine. It also eliminates dangerous punch-and-hammer or chisel practices, and provides protection for the crankshaft and bearing bore.

To remove the old bearing half, the pin

(TURN TO PAGE 120, PLEASE)



to carefully analyze the figure and present these analyses in as simple a manner as possible. To this end, the graph is, of course, the most useful method.

In an activity containing so many variables as does motor truck operation, it is particularly necessary to provide the manager with informative data. To what extent should data be submitted? In what is he particu-

Shows the WHY of Cost Changes

Because fleet costs never remain stationary it is imperative to find out what causes the changes. Proper accounting technique can simplify the job

FIG. 2 (right) uses the same figures but rearranged for simplified procedure. Only first six figures are supplied by analyst, the rest by machine operator

FIGURE 2 SAME ANALYSIS REARRANGED FOR MACHINE CALCULATIONS			
Scheme	1	Gallons Hauled - Former Period	8,486,071
	2	" " - Present Period	10,604,224
	3	Miles Run - Former Period	122,357
	4	" " - Present Period	151,913
	5	No. Trucks - Former Period	121.13
	6	" " - Present Period	138.58
1 + 3	7	Gallons per mile - Former Period	69.355
2 + 4	8	" " " - Present Period	69.804
3 + 5	9	Miles per Truck - Former Period	1010.129
4 + 6	10	" " " - Present Period	1096.211
2 - 1	11	Difference in Gallons Hauled	2,118,153
4 - 3	12	Difference in Miles Run	29,556
6 - 5	13	Difference in No. Trucks	17.45
9 x 13	14	Change in Miles a/c Change in No. Trucks	17,626.75
12 - 14	15	" " " " " Miles per Truck	11,929.25
14 x 7	16	" " Gal a/c " " No. Trucks	1,222,502 B
15 x 7	17	" " " " " Miles per Trucks	827,353 D
4 x 7	18	Present Gallons at Former Gallons per Mile	10,535,926
2 - 18	19	Change in Gallons a/c of Change in Gallons per mile	68,298 F
16 + 17 +	19	20	2,118,153
		B	Additional Gallons Hauled because of additional equipment 1,222,502
		D	" " " " " increasing miles per truck 827,353
		F	" " " " " " Gals. per mile <u>68,298</u>
			2,118,153

Cost Analysis

(Continued from Page 61)

analyze and what factors to present normally rests with the accountant or the statistician. At times he might be requested to break down some particular items of cost, but normally he is best qualified to decide what figures require analysis and what the functional causes may be.

Having made this decision, what is the best way to proceed to avoid useless work? First, one must note what is contained in the figure to be analyzed and what factors influence it. The fundamental principle of analysis is to be found in the following simple example:

	Cost
1st Period 100 hrs. of work	
@ \$1.00 per hr. equals	\$100.00
2nd Period 150 hrs. of work	
@ \$1.00 per hr. equals	\$150.00
Increase	\$ 50.00
Additional \$50 cost due to more hours worked.	

If a second variable is introduced we come up with figures like this:

100 hrs. @ \$1.00 equals	\$100.00
150 hrs. @ \$1.10 equals	\$165.00
Increase	\$ 65.00

which is due, \$50 to more hours worked and \$15 to price increase for the 150 hours.

Extending this theory, let us suppose that we are hauling gasoline by tank truck and we know the gallons hauled, miles run and the average number of trucks used in a given period. For simplicity, let us suppose there are no other factors influencing the quantity of gallons hauled other than these. Fig. 1 shows some assumed figures and the normal method of analyzing same. Set down in this fashion, they appear quite complicated and are certainly difficult to read. They would confuse, equally, a clerk or machine operator as well as a department head. By simple rearrangement and proper scheming, the job

can be simplified. On Fig. 2 the same figures are used as on Fig. 1, but so arranged that the first six numbers can be supplied by the analyst and the balance of the work done by a clerk or preferably by a machine operator. It is so arranged as to be self-proving. This simple scheme can be used where only one or two factors influence a third and where it is not desired to continue an analysis from period to period.

Identifying Main Factors

IN motor truck operation, there are many factors influencing output and cost, but in most cases, they can be reduced to main causes, namely; Prices, Delivery or Operation Efficiency, Labor or Material Efficiency, Miles Run, Hours Worked, etc.

Let us take a set of assumed facts and set up a work sheet and formula to cover. Assuming that output is contingent upon miles run and miles run is in turn contingent upon hours worked, all of which affects the cost of operation, it is desirous to determine why the delivery costs have changed. Fig. 3 indicates the method and formula designed for machine calculation to break down succeeding

periodic costs relative to a base period.

Results are carried forward and shown on a graph (Fig. 4) which indicates, on these assumed figures, that costs are coming down due to price, although increase in speed is assisting in the cost reduction relative to the base period. In this case, performance is getting poorer causing more expense per unit of delivery. It is necessary to remember that this graph purports to break down dollars spent, and must be read as indicating the influence each factor has on the average line. If all other factors had remained the same as during the base period, each line would indicate what the cost would have been, due only to its influence.

Repair Shop Costs

AS another example, let us assume that another manager is concerned principally with the operation of a maintenance repair shop and how efficiently his shop is operating. Assuming that the fleet is static and the truck miles operated per shop repair hour is an indication of efficiency, then Fig. 5 provides a formula whereby efficiency might be measured.

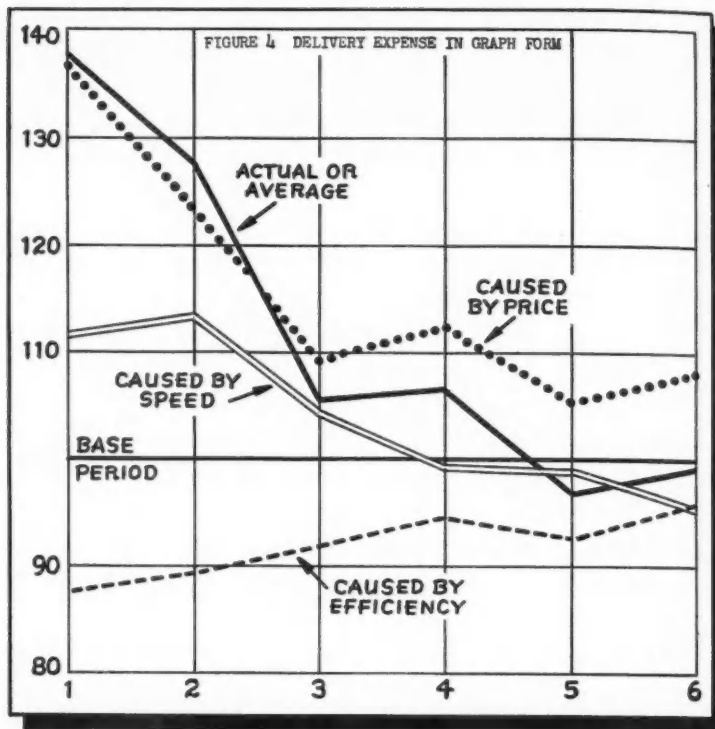


FIG. 4 Results obtained from Fig. 3 are here presented in graph form. Lower prices, increased speed help bring cost down despite less efficiency

FIGURE 5 ANALYSIS OF REPAIR EXPENSE LABOR

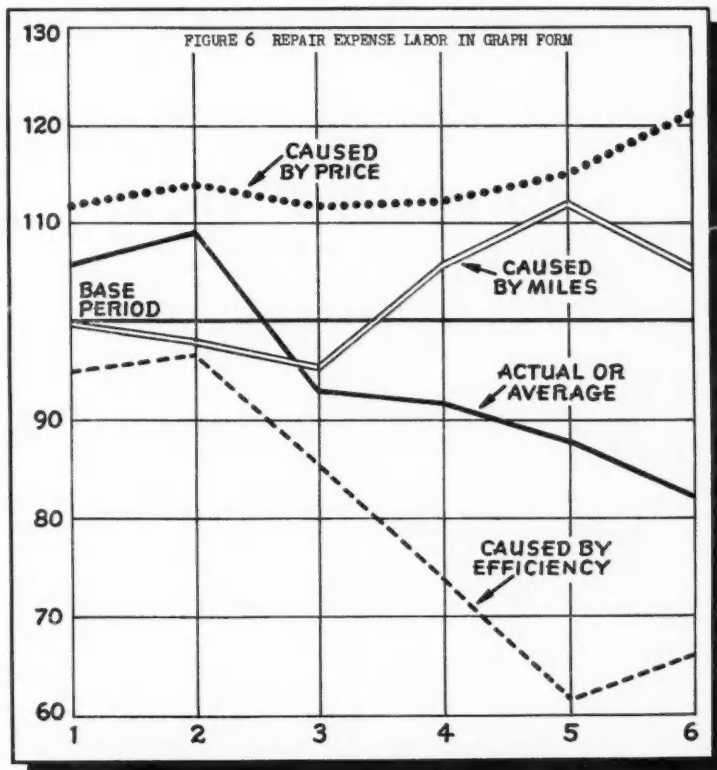
Base Period	Line 1	Line 2	Line 3	Line 4	Line 5	Base Period	1st Period	2nd Period	3rd Period	4th Period	5th Period	6th Period
	= A	32,982										
	= B	24,196										
	= C	1,074,441										
	= D	1.3631										
	= E	.022518										
	1	Repair Expense				32,982	35,014	36,101	30,543	29,908	29,051	27,008
	2	Repair Hours consumed				24,196	22,826	23,248	19,669	19,116	17,599	14,805
	3	Miles Run by Equip. serv.				1,074,441	1,074,391	1,054,905	1,025,995	1,134,082	1,198,175	1,023,675
Scheme												
1 + 2	4	Expense per Hour				1.3631						
2 + 3	5	Repair Hours per Mile Run				.022518						
1 - A	6	Difference in Expense					2,032	3,119	2,437	3,074	3,931	5,974
2 - B	7	Difference in Hours					1,370	949	4,527	5,090	6,597	9,391
3 - C	8	Difference in Miles					100	19,586	49,896	59,591	123,684	50,816
8 x E	9	Chg. Hrs. a/c Chg. in Miles					2.25	441.04	1,101.03	1,341.87	2,785.11	1,144.27
7 - 9	10	Chg. Hrs. a/c Chg. in Hrs. per mile					1,367.75	506.96	3,425.87	6,421.87	7,382.12	8,246.73
9 x D	11	Exp. Chg. due to Chg. in Miles Run					3.07	601.18	1,500.91	1,829.10	3,796.39	1,579.75
10 x D	12	Exp. Chg. due to Chg. in Hrs. per mile					1,864.38	691.04	4,669.80	9,753.65	12,788.76	11,241.12
2 x D	13	Expense at Former Price					31,114.12	31,689.35	26,810.81	26,057.02	23,989.19	20,180.69
1 - 13	14	Chg. Exp. a/c Chg. in Price					3,899.88	4,411.65	3,732.19	3,856.98	5,061.81	6,827.31
11 + 12 + 14	15	Check for Line 6					2,032.43	3,119.43	2,438.42	3,073.57	3,930.56	5,973.56
14 + A + 100	16	Index of Price				100.	111.82	113.37	111.31	111.67	115.35	120.70
12 + A + 100	17	Index of Perf. Effie.				100.	94.35	97.91	85.84	73.46	61.23	65.92
11 + A + 100	18	Index of Miles Run				100.	99.99	98.18	95.45	105.54	111.51	95.27
6 + A + 100	19	Index of Average				100.	106.16	109.45	92.61	91.68	83.08	81.89

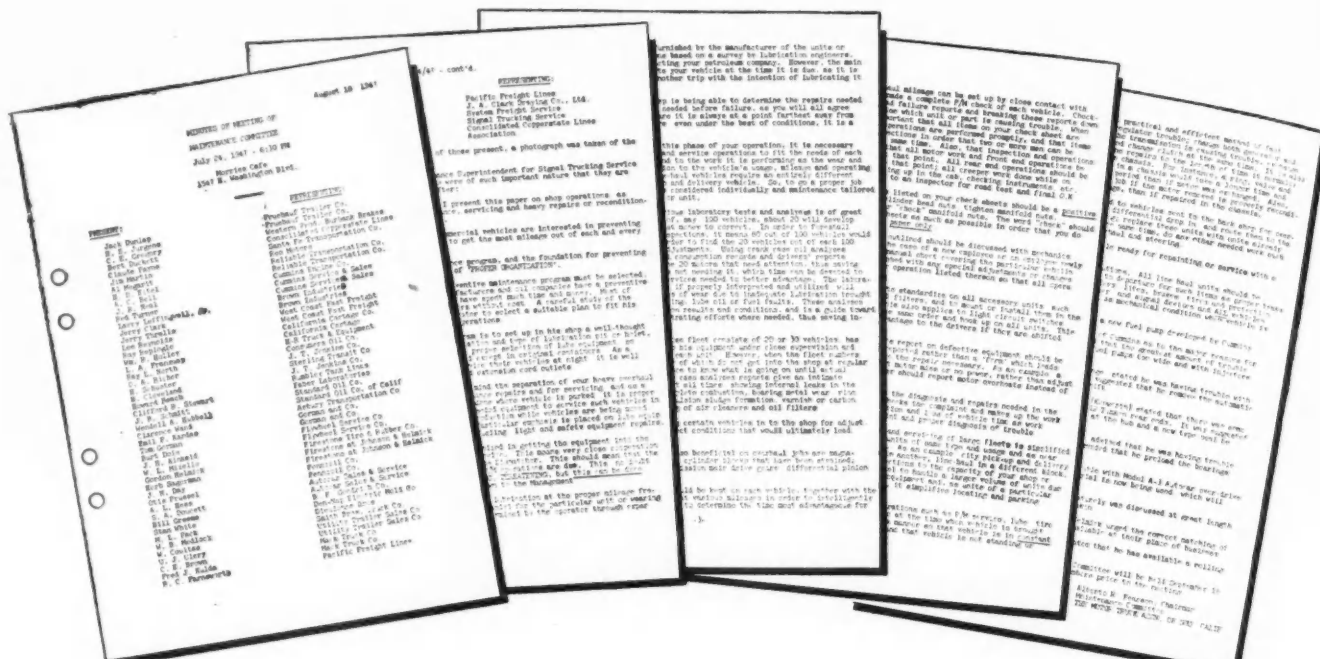
FIG. 5 (above) This worksheet is arranged to show how efficiently a maintenance repair shop is operating. It is assumed that the fleet is static (same number of trucks and that efficiency is measured by truck miles operated per shop hour)

FIG. 6 (below) shows shop efficiency figures derived from worksheet above rearranged in simple graph form

These factors have likewise been transferred to graph (Fig. 6) which on the assumed facts would indicate that increased repair efficiency (better work) has operated to cause the repair cost to decrease. The actual miles have caused little change and price would have caused an increase were it not for the first mentioned increase in efficiency.

It will be noted that the working papers (Figs. 3 and 5) are arranged so that the statistician need merely post the basic data at the top and the rest of the computations can be done by a clerk or a machine operator. There is nothing new or startling in the foregoing. It is merely setting down established principles in a manner to permit ease of computation and clarity in presentation. The same formulae can be used for any type of analysis where there is an actual correlation of functions.





Mimeographed minutes are an important feature of Southern California group; keep members posted even when absent

Southern California Fleet Maintenance Group

by **R. RAYMOND KAY**
CCJ West Coast Editor

**Plans stimulating meetings well in advance,
keeps all members posted with full minutes
and serves as model for others to emulate**

AN INTERCHANGE of information among fleet owners that will help drive down maintenance costs is the aim of the well-planned, stimulating program presented by the Maintenance Committee of the Motor Truck Association of Southern California. The committee performs an outstanding service by increasing the knowledge and effectiveness of superintendents and mechanics; and to make sure the ideas advanced "stick"—mimeographed copies of transcribed minutes are sent not only to members in attendance but also to a hand-picked list totaling 500.

The main work of the Southern California group centers around its monthly meetings. Programs are prepared a year in advance by a 12-man

program committee. Subjects chosen for discussion are practical ones and "to the point" for maintenance men. Each topic is broken down into its basic factors so that a thorough discussion will be assured. For instance, here is the 1947-48 program:

March

TRAILERS:

1. Application
2. Weights, Sizes & Measurements
3. Maintenance

Open boxes
Closed vans
Refrigerator boxes

April MAINTENANCE PLANS, AS SET UP BY THE WHITE MOTOR TRUCK CO.

May

TIRES:

1. Maintenance
Inspections
Pressures
Recapping
2. Types and Their Purpose

June

BRAKES:

1. Common Types Now Used and
(TURN TO PAGE 134, PLEASE)



Part 1

Majority of Fleets Wash Trucks
ON REGULAR SCHEDULES

Of 57.32% who wash regularly, majority employ weekly schedule. The overall majority wash on weekdays, clean truck exterior and under fenders oftener than body interior and undercarriage, always use detergent, do not wipe dry

Analysis by A. W. GREENE, Managing Editor, Commercial Car Journal

THE OLD ADAGE that good appearance reflects good maintenance apparently is subscribed to by the majority of fleet operators, the greater portion of whom wash the vehicles in their fleet on some kind of regular schedule—daily, weekly, monthly, or any time interval in between.

Table I shows that, of the various schedules employed, weekly washing leads, with 30.49 per cent of the fleets reporting this schedule. Quite a few fleets wash more frequently. The table shows 7.72 per cent wash daily, 3.25 per cent wash every other day. Also, in the column headed "Other," there are fleets who wash every third day; every fourth day; and others who reported on a mileage basis, such as "Every 500 miles." In the aggregate, the total of those who wash weekly or oftener exceeds the largest group tabulated, the 42.68 per cent who wash "as needed."

How Often Do Fleets Wash Trucks?

Q. "Normally, how often do you wash trucks?"
A. 57.32 percent wash either daily, every other day, weekly, or on some other regular schedule. 42.68 percent wash "As Needed:"

Table I

VOCATIONAL GROUPS	Number of Fleets Reporting	Every Day (Per Cent)	Every Other Day (Per Cent)	Every Week (Per Cent)	Every Two Weeks (Per Cent)	Every Month (Per Cent)	As Needed (Per Cent)	Other (Per Cent)
COMMON CARRIER Local & Over-the-Road	36	5.56	8.33	27.78	2.78	8.33	44.44	2.78
FOOD DISTRIBUTION Bakeries, Dairies, Meats & other Food Products	47	14.89	2.13	48.94	14.89		14.89	4.26
GOVERNMENT State, County, Municipal, Federal	56	3.57	3.57	14.29	3.57	5.36	67.86	1.78
CONSTRUCTION Builders, Quarries, Gravel	7	14.29		14.29			71.42	
INDUSTRIAL Local & Over-the-Road	4	25.00		25.00	50.00			
PETROLEUM Producers & Distributors	13		7.69	53.86	15.38		15.38	7.69
PUBLIC UTILITY Gas, Power, Water & Telephone	41			19.51	7.32	4.88	63.41	4.88
RETAIL DELIVERY (Other than Food) Dry Cleaning, Laundry, Newspaper, Coal & Ice, Department Stores, Beverage	25	16.00		40.00	8.00	4.00	32.00	
TRUCK RENTAL	7	14.29	14.29	57.13	14.29			
TRUCK & BUS FLEETS, MIXED	10	10.00		30.00			30.00	30.00
TOTAL & AVERAGE	246	7.72	3.25	30.49	8.13	3.66	42.68	4.07

Appearance
Maintenance
WASHING



As a matter of fact, there are many fleets in the "As Needed" column who normally wash quite frequently. They merely do not have set schedules and, as a result, it was necessary to tabulate their returns under a general heading. Typical is the report of one fleet operator who replied, "We wash as needed and as time permits; it may be once a week, twice a week, or every 10 days."

Weather Affects Washing Schedules

WEATHER is a great variable affecting washing. Over 52 per cent of the fleets reported that they wash less frequently in certain seasons—Winter, principally, as shown in Table 2. Actually, the cue lies in the word "weather." When the weather is clear and dry, fleets find they can skip a wash now and then. Conversely, when the weather is rainy, or snow, slush or sleet prevails, many fleets just don't bother washing as frequently.

Low temperature is another factor. Explanations from fleets who report less frequent washings in the Winter indicate that many in this group wash their vehicles outdoors. Thus, even though the weather may be clear, washing is less frequent because of the obvious discomfort to the washers at freezing temperatures.

The column headed, "Other," contains fleets whose replies were, "It depends on the weather," or who reported more than one season, such as, "Mid-Winter and Mid-Summer," or "May to November." Included also, are a few fleets who reported "Spring" or "Rainy Weather." There were not enough of these to permit separate tabulation.

Perhaps the most important observation to be made about Table 2 is that, apparently, even weather conditions do not alter the regular washing schedules of almost 42 per cent of the reporting fleets.

Underbody Washing Practice

TABLE 3 shows that the insides of the trucks are not being washed on any regular schedule. 52.85 per cent of the reporting fleets state that the inside is washed "as needed." However, of those who adhere to schedules, 9.76 per cent wash inside less often than the outside, and 3.65 per cent wash more.

Weather Conditions Affect Washing Schedules

Q. "Do you wash less frequently at any particular season of the year?"

A. 52.03 percent fleets wash less frequently under certain weather conditions. Of these fleets, 47.66 percent wash less in Winter, 32.03 percent less in Summer.

Table 2

VOCATIONAL GROUPS	Total Number of Fleets Reporting	YES (Per Cent)	NO (Per Cent)	No Answer (Per Cent)	Number of Fleets Reporting YES	Summer (Per Cent)	Winter (Per Cent)	Dry Weather (Per Cent)	Other (Per Cent)
COMMON CARRIER Local and Over-the-Road	36	63.89	22.22	13.89	23	21.74	56.52	13.04	8.70
FOOD DISTRIBUTION Bakers, Dairies, Meats and other Food Products	47	34.04	61.70	4.26	16	12.50	62.50	12.50	12.50
GOVERNMENT State, County, Municipal, Federal	56	58.93	37.50	3.57	33	30.30	51.52	9.09	9.09
CONSTRUCTION Builders, Quarries, Gravel	7	28.57	57.14	14.29	2	—	100.00	—	—
INDUSTRIAL Local and Over-the-Road	4	50.00	50.00	—	2	50.00	50.00	—	—
PETROLEUM Producers and Distributors	13	53.85	38.46	7.69	7	57.14	42.86	—	—
PUBLIC UTILITY Gas, Power, Water and Telephone	41	70.73	29.27	—	29	37.94	31.03	13.79	17.24
RETAIL DELIVERY (Other than Food) Dry Cleaning, Laundry, Newspaper, Coal and Ice, Department Stores, Beverage	25	44.00	56.00	—	11	63.64	27.27	—	9.09
TRUCK RENTAL	7	14.29	71.42	14.29	1	—	100.00	—	—
TRUCK AND BUS FLEETS, MIXED	10	40.00	30.00	30.00	4	25.00	50.00	—	25.00
TOTAL AND AVERAGE	246	52.03	41.87	6.10	128	32.03	47.66	9.37	10.94

As far as the underbody is concerned, 58.13 per cent of the fleets wash under fenders at the same time as the outside of their vehicles, but only 37.80 per cent wash the vehicle's undercarriage at the same time. Quite a large percentage reported that they wash these parts occasionally, as shown in Table 4.

57% Fleets Always Use Detergent

THE majority of fleets aim to do more than rinse off the dust when doing a wash job. As shown in Table 5, 57.32 per cent of the reporting fleets always use a soap product or other detergent when washing their vehicles; 29.67 per cent use a detergent occasionally. Of all fleets who use some kind of detergent, either regularly or occasionally, 38.79 per cent use a type containing a wetting-out agent to speed and improve the quality of the wash job, as shown in Table 6.

Few Fleets Wipe Dry

A DRYING operations normally is not included as part of a wash job, as shown in Table 7. The majority of fleets, 71.95 per cent, let their vehicles dry in the air circulating in the parking area. Only 22.76 per cent wipe dry, 5.29 per cent use the high pressure hose to blow off the water.

There were a few fleets who reported that they wipe cabs but not bodies, or that they wipe small bodies but not large ones, wipe passenger cars but not trucks, and so on. In each case, the fleet replies were tabulated in accordance with the prevailing practice and not the exception. If, for example, the fleet was a dairy and had many more local deliveries than over-the-road trucks, and it was reported that only small trucks were wiped, then the fleet was classified as one that wipes dry after washing; if only passenger cars were wiped and not trucks, and trucks made up the major portion of the fleet, that fleet also was placed in the wipe dry column.

Trucks Washed Weekdays

WHEN fleets wash their trucks is shown in Table 8. Almost 90 per cent of the reporting fleets wash their trucks during the week; 10.57 per cent give their fleets a scrubbing over the week ends. Of

those who wash during the week, the majority, 35.37 per cent, do the job during the day; 25.20 per cent wash at night; and 28.86 per cent wash during day and night shifts.

As in the preceding question, there were a few fleets whose washing periods differed from the majority. Some of these wash trucks continuously—days, nights, and week ends. Because there are more days and nights during the week than over a week's end, these fleets were included in the "Week Days, Day and Night" column. The same type of reasoning was employed in the case of

fleets who wash trucks and tractors week days and trailers on week ends, and the few other fleets who split up their washing jobs in one manner or another.

Next month, the analysis of fleet washing practices will be continued. It will cover the type of washing equipment in use, types of washer personnel, the man-hours required to wash the different types of fleet vehicles, the rates paid washer personnel, and so on.

(TURN TO NEXT PAGE, PLEASE)

Inside of Truck Bodies Washed Only as Needed

Q. "Do you wash inside of your trucks at the same time as the outside?"

A. 57.85 percent fleets wash inside of bodies only as needed. Of remainder, 31.70 percent wash inside on same, more or less frequent schedule. 15.45 percent fleets never wash inside of body:

VOCATIONAL GROUPS	Number of Fleets Reporting	Wash Inside Same Time As Outside (Per Cent)	Less Often (Per Cent)	More Often (Per Cent)	As Needed (Per Cent)	Never (Per Cent)
COMMON CARRIER Local and Over-the-Road	36	5.55	16.67	— —	63.89	13.89
FOOD DISTRIBUTION Bakeries, Dairies, Meats and other Food Products	47	19.15	10.64	10.64	44.68	14.89
GOVERNMENT State, County, Municipal, Federal	56	32.14	3.57	5.36	50.00	8.93
CONSTRUCTION Builders, Quarries, Gravel	7	57.13	14.29	— —	14.29	14.29
INDUSTRIAL Local and Over-the-Road	4	25.00	— —	— —	75.00	— —
PETROLEUM Producers and Distributors	13	38.46	15.38	— —	38.46	7.70
PUBLIC UTILITY Gas, Power, Water and Electric	41	9.76	4.88	— —	53.66	31.70
RETAIL DELIVERY (Other than Food) Dry Cleaning, Laundry, Newspaper, Coal and Ice, Department Stores, Beverage	25	4.00	4.00	4.00	64.00	24.00
TRUCK RENTAL	7	14.28	42.86	— —	42.86	— —
TRUCK AND BUS FLEETS, MIXED	10	— —	20.00	— —	80.00	— —
TOTAL AND AVERAGE	246	18.29	9.76	3.65	52.85	15.45

How Often Do Fleets Wash Under Fenders and Undercarriage?

Q. "Do you wash underbody parts at the same time as the outside?"

A. 58.13 percent wash under fenders at the same time as outside, 37.80 percent wash undercarriage at the same time:

VOCATIONAL GROUPS	Number of Fleets Reporting	UNDER FENDERS			UNDERCARRIAGE		
		Always (Per Cent)	Occasionally (Per Cent)	Never (Per Cent)	Always (Per Cent)	Occasionally (Per Cent)	Never (Per Cent)
COMMON CARRIER Local & Over-the-Road	36	52.78	38.89	8.33	47.22	47.22	5.56
FOOD DISTRIBUTION Bakeries, Dairies, Meats & other Food Products	47	46.81	44.68	8.51	31.91	53.20	14.89
GOVERNMENT State, County, Municipal, Federal	56	64.29	32.14	3.57	51.79	41.07	7.14
CONSTRUCTION Builders, Quarries, Gravel	7	57.14	42.86	— —	71.43	28.57	— —
INDUSTRIAL Local & Over-the-Road	4	75.00	25.00	— —	75.00	25.00	— —
PETROLEUM Producers & Distributors	13	84.62	15.38	— —	38.46	53.85	7.69
PUBLIC UTILITY Gas, Water, Power & Telephone	41	68.29	29.27	2.44	26.83	51.22	21.95
RETAIL DELIVERY (Other than Food) Dry Cleaning, Laundry, Newspaper, Coal & Ice, Department Stores, Beverage	25	60.00	32.00	8.00	24.00	44.00	32.00
TRUCK RENTAL	7	28.58	57.14	14.28	— —	85.72	14.28
TRUCK & BUS FLEETS, MIXED	10	30.00	60.00	10.00	20.00	50.00	30.00
TOTAL & AVERAGE	246	58.13	36.18	5.69	37.80	47.97	14.23

Fleets Use Soap or Detergent For Washing Trucks

Q. "Do you use soaps or other detergents?"

A. 57.32 percent fleets always use a detergent, 29.67 percent use a detergent occasionally, 13.01 percent never use a detergent:

Table 5

VOCATIONAL GROUPS	Number of Fleets Reporting	Always (Per Cent)	Occasionally (Per Cent)	Never (Per Cent)
COMMON CARRIER Local & Over-the-Road	36	58.34	22.22	19.44
FOOD DISTRIBUTION Bakeries, Dairies, Meats & other Food Products	47	68.08	23.41	8.51
GOVERNMENT State, County, Municipal, Federal	56	41.07	48.22	10.71
CONSTRUCTION Builders, Quarries, Gravel	7	42.86	28.57	28.57
INDUSTRIAL Local & Over-the-Road	4	50.00	50.00	
PETROLEUM Producers & Distributors	13	69.23	23.08	7.69
PUBLIC UTILITY Gas, Power, Water & Telephone	41	60.98	21.95	17.07
RETAIL DELIVERY (Other than Food) Dry Cleaning, Laundry, Newspaper, Coal & Ice, Department Stores, Beverage	25	60.00	20.00	20.00
TRUCK RENTAL	7	57.14	42.86	
TRUCK & BUS FLEETS, MIXED	10	70.00	30.00	
TOTAL & AVERAGE	246	57.32	29.67	13.01

Majority of Fleets Let Trucks Dry In Open Air

Q. "After washing, do you wipe dry entire body, air dry by surrounding atmosphere, or air dry by compressed air?"

A. 71.95 percent fleets let washed vehicle dry in surrounding atmosphere, 22.76 percent wipe entire body dry, 5.29 percent dry vehicle by compressed air:

Table 7

VOCATIONAL GROUP	Number of Fleets Reporting	Air Dry by Surrounding Atmosphere (Per Cent)	Wipe Dry Entire Body (Per Cent)	Air Dry by Compressed Air (Per Cent)
COMMON CARRIER Local & Over-the-Road	36	77.78	19.44	2.78
FOOD DISTRIBUTION Bakeries, Dairies, Meats & other Food Products	47	89.36	6.38	4.26
GOVERNMENT State, County, Municipal, Federal	56	64.21	28.57	7.14
CONSTRUCTION Builders, Quarries, Gravel	7	42.86	42.86	14.28
INDUSTRIAL Local & Over-the-Road	4	50.00	25.00	25.00
PETROLEUM Producers & Distributors	13	61.54	38.46	
PUBLIC UTILITY Gas, Power, Water & Telephone	41	53.66	39.02	7.32
RETAIL DELIVERY (Other than Food) Dry Cleaning, Laundry, Newspaper, Coal & Ice, Department Stores, Beverage	25	88.00	12.00	
TRUCK RENTAL	7	57.14	28.58	14.28
TRUCK & BUS FLEETS, MIXED	10	100.00		
TOTAL & AVERAGE	246	71.95	22.76	5.29

38.79% Use Detergent With a Wetting-out Agent

Q. "Does your favorite soap or detergent contain a wetting-out agent?"

A. 38.79 percent use a detergent with a wetting-out agent, 10.75 percent use a detergent without a wetting-out agent:

Table 6

VOCATIONAL GROUPS	Number of Fleets Reporting "Always" or "Occasionally"	YES (Per Cent)	NO (Per Cent)	Don't Know (Per Cent)
COMMON CARRIER Local & Over-the-Road	29	48.28	6.89	44.83
FOOD DISTRIBUTION Bakeries, Dairies, Meats & other Food Products	43	51.16	4.65	44.19
GOVERNMENT State, County, Municipal, Federal	50	20.00	22.00	58.00
CONSTRUCTION Builders, Quarries, Gravel	5	40.00		60.00
INDUSTRIAL Local & Over-the-Road	4	25.00	25.00	50.00
PETROLEUM Producers & Distributors	12	58.33		41.67
PUBLIC UTILITY Gas, Power, Water, & Telephone	34	32.35	5.88	61.77
RETAIL DELIVERY (Other than Food) Dry Cleaning, Laundry, Newspaper, Coal & Ice, Department Stores, Beverage	20	40.00	10.00	50.00
TRUCK RENTAL	7	42.86	28.57	28.57
TRUCK & BUS FLEETS, MIXED	10	50.00	10.00	40.00
TOTAL & AVERAGE	214	38.79	10.75	50.46

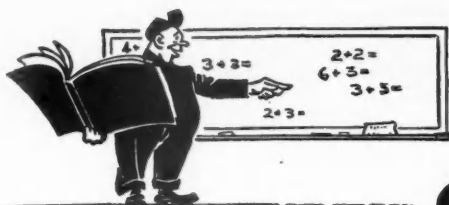
Most Fleets Wash Trucks On Weekdays

Q. "When do you wash your trucks?"

A. 89.43 percent wash on weekdays as follows: 35.37 percent during the day, 25.20 percent at night, 28.86 percent wash day and night:

Table 8

VOCATIONAL GROUP	Number of Fleets Reporting	WEEK DAYS			Week Ends (Per Cent)
		Day (Per Cent)	Night (Per Cent)	Day and Night (Per Cent)	
COMMON CARRIER Local & Over-the-Road	36	58.34	8.33	19.45	13.88
FOOD DISTRIBUTION Bakeries, Dairies, Meats & other Food Products	47	42.55	12.77	31.91	12.77
GOVERNMENT State, County, Municipal, Federal	56	50.00	16.07	23.22	10.71
CONSTRUCTION Builders, Quarries, Gravel	7	57.13	14.29	14.29	14.29
INDUSTRIAL Local & Over-the-Road	4	25.00	25.00	25.00	25.00
PETROLEUM Producers & Distributors	13	30.77	38.46	30.77	
PUBLIC UTILITY Gas, Power, Water & Telephone	41	9.76	46.34	34.14	9.76
RETAIL DELIVERY (Other than Food) Dry Cleaning, Laundry, Newspaper, Coal & Ice, Department Stores, Beverage	25	20.00	64.00	8.00	8.00
TRUCK RENTAL	7		14.28	71.44	14.28
TRUCK & BUS FLEETS, MIXED	10		10.00	90.00	
TOTAL & AVERAGE	246	35.37	25.20	28.86	10.57



CCJ QUIZ



This quiz ought to be a cinch for truck mechanics, because it deals entirely with repair tools. Anyone else, though, may find enough sticklers to make him put on his thinking cap to hit the passing mark of 70. Count 10 points for each correct answer. Answers are on page 87.

1.

In loosening a "tough nut" with a wrench, a good mechanic would tell you it is best to.....

- push on the wrench.
- pull on the wrench.
- it all depends on whether you are left-handed or right-handed.

2.

You're familiar with those new-fangled screws that have two slots, one crossing the other. The screwdriver you use with them is called.....

- a crisscross screwdriver.
- an offset screwdriver.
- a Phillips screwdriver.
- a T-head screwdriver.

3.

In an emergency, one of these chisels can be used to extract a broken stud.....

- cold chisel.
- cape chisel.
- round nose chisel.
- diamond point chisel.

4.

The hammer most used by truck mechanics is the kind with a flat head on one end

by **ROBERT F. BAHL**

and a rounded head on the other. The round head is called the.....

- ball.
- peen.
- eye.
- nose.

5.

If you want to tighten a nut just so much and no more, the wrench to use would be.....

- a spanner wrench.
- an Allen wrench.
- a "go and no go" wrench.
- a torque wrench.

6.

Every good mechanic realizes the importance of accurate scales. We wonder, though, how many know that the only standard of measurement that has been legalized by the United States government is the.....

- inch.
- foot.
- yard.
- meter.

7.

In a "bastard file," what does the term "bastard" refer to?

- the shape of the file.
- the coarseness of the teeth.

- the size of the file.
- the angle of the teeth.

8.

When you yell for "Mike," you are liable to get the Irish foreman or else a tool for.....

- opening crates.
- measuring very close dimensions.
- hammering a dented fender.
- trimming ignition wires.

9.

Which of these tools would be most useful in removing a rivet?

- an "Ezy-Out."
- a pin punch.
- a speed handle.
- a stud extractor.

10.

We divide this last question into five parts just to make it tougher for you to get a perfect score. Answer "true" or "false" to each statement and take two points each time you're right.

- The harder the metal to be cut, the faster you should work a hacksaw. T or F.
- A 12-point wrench is used on hex nuts. T or F.
- The blade of a screwdriver should be kept well-tapered. T or F.
- It is safe to use a screwdriver to find which sparkplug is causing the engine to miss. T or F.
- A good mechanic never uses pliers to tighten or loosen nuts. T or F.

JOBSEVERATIONS

by **Buster Rothman**

No rule for success will work if you don't

★ ★ ★

Your future won't have anything in store for you unless you have something in store for your future

★ ★ ★

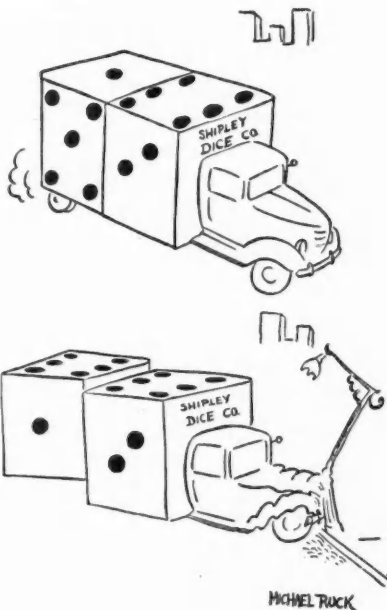
Just itching for success isn't enough: you've got to get out and scratch for it

★ ★ ★

It is better to undertake a large task and get it half done than to undertake nothing and get it all done

★ ★ ★

Taking a day off is easy: it's putting it back that's hard



DRIVE SLOWGANS

By **Buster Rothman**

The highway cut-up often is

★ ★ ★

It may not be your fault—only your funeral

★ ★ ★

No hearse-play at the wheel

★ ★ ★

Only fools neglect the rules

★ ★ ★

Children err: pray take care!

★ ★ ★

School zone warning: "Use Your Eyes—Save Our Pupils!"

★ ★ ★

No one can gain in a race with a train.

★ ★ ★

Stop, Look and Live!

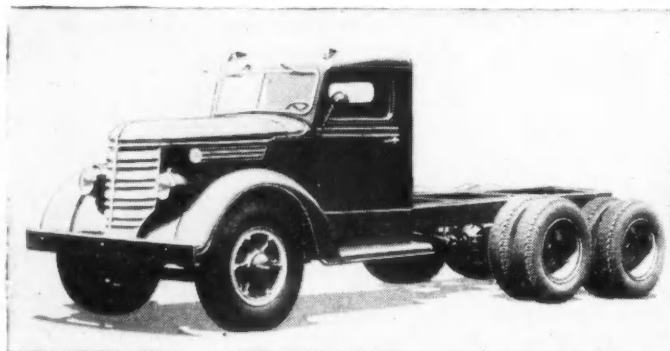
★ ★ ★

Wait a Minute—Your Life Is In It!

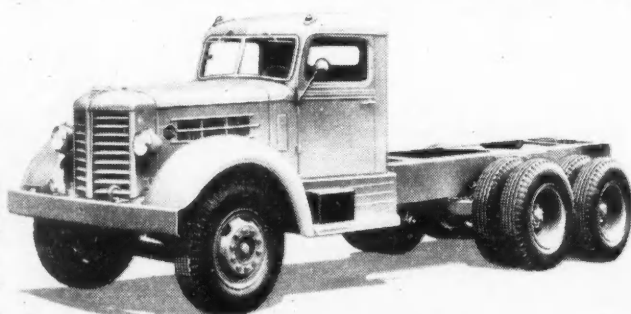
FEDERAL

Announces

5 New Six Wheelers



The 629M and 229ML Federal 6-wheeler have a GVW of 27,500, with Hercules engines of 320 and 339 cu in. displacement respectively



Models 635M, 645M and 645MA resemble this. They have Continental, valve-in-head engines and GVW's of 36,000, 38,000 and 38,000 lb respectively

Gasoline Engine Specifications

Truck Model Engine	629M Hercules JXDF L-head	629ML Hercules JXLDF L-head	635M Continental T-6371F Valve-in-head	645M, 645MA Continental T-6427F Valve-in-head
Type	4	4	4 1/8	4-5/16
Bore (in.)	4 1/4	4 1/2	4 5/8	4 7/8
Stroke (in.)	320	339	371	427
Displacement (cu. in.)				
Bhp (max)	112 @ 2800 rpm	126 @ 2800 rpm	133 @ 2600 rpm	155 @ 2600 rpm
Torque (lb ft) (max.)	250 @ 1400 rpm	272 @ 1400 rpm	290 @ 1400 rpm	342 @ 1400 rpm
Carburetor	Carter	Zenith	Zenith	Zenith

General Specifications

	629M	629ML	635M	645M	645MA
Rear Axle Make	Timken	Timken	Timken	Timken SD-3010-P	Timken SD-3010-P
Type	Tandem Bevel SBD-1055-DPH	Tandem Bevel SBD-1055-DPH	Tandem Bevel SBD-1055-DPH	Tandem Double Reduction	Tandem Double Reduction
Ratio	6.17	6.17	6.83	8.27	8.27
Opt.	7.04, 5.29	7.04, 5.29	5.57, 7.80	9.16, 10.22	9.16, 10.22
Clutch					
Make	Borg & Beck	Borg & Beck	Borg & Beck	Lipe	Lipe
Type	Single Plate	Single Plate	Single Plate	Single Plate	Single Plate
Size	12 in.	13 in.	13 in.	14 in.	14 in.
Brakes—Front					
Make	Lockheed	Lockheed	Lockheed	Timken- Westinghouse	Timken- Westinghouse
Type	Hydraulic	Hydraulic	Hydraulic	Heavy Duty Air	Heavy Duty Air
Size	16 x 3	16 x 3	16 x 3	16 1/4 x 3	16 1/4 x 3
Brakes—Rear					
Make	Timken DP	Timken DP	Timken DP	Timken P	Timken P
Type	Hydraulic	Hydraulic	Hydraulic	Heavy Duty Air	Heavy Duty Air
Size	16 1/4 x 3 with Hydovac booster	16 1/4 x 3 with Hydovac booster	16 1/4 x 4 with Hydovac booster	16 1/2 x 6	16 1/2 x 6
Transmission— Main					
Make	Clark 205-VO	Clark 205-VO	Clark 270-VO	Clark 270-VO	Clark 270V-5
Type	5-speed overdrive	5-speed overdrive	5-speed overdrive	5-speed overdrive	5-speed direct

IN ANNOUNCING five new tandem axle six-wheeler models, Federal Motor Truck Co. now offers a comprehensive coverage of the field in six-wheelers. The complete line, including the three heavy-duty models announced earlier, has a range of GVW from 27,500 to 55,000 lb. The line-up of new models with GVW ratings and corresponding wheelbase options and road speeds is given in the table below:

Model	GVW (lb.)	Wheelbase (in.)	Road Speed High Range (mph)	Road Speed Aux. Overdrive (mph)
629M- 629ML	27,500	163, 181, 199	51.2	
635M	36,000	167, 185, 203	45.4	
645M	38,000	167, 179, 185, 203, 215	47.7	
645MA	38,000	179, 185, 203, 215	37.5	43.7

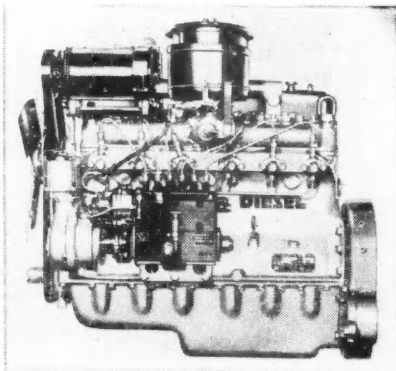
All models have the 7-bearing crankshaft, with high lead bronze used in the JXDF and the JXLDF, and Clevite 77 used in the Continental engines. Pistons are of Zollner alumi-

(TURN TO PAGE 74, PLEASE)

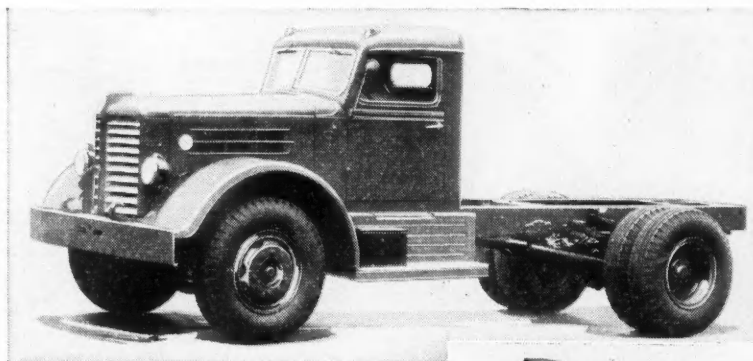
Diesel Engine Specifications

Truck Model	D29M	D65MA	D65MA (Optional at extra cost)
Engine	Hercules DJHF	Cummins HB-600F	Cummins NHB-600F
Bore (in.)	3 3/4	4 7/8	5 1/8
Stroke (in.)	4 1/2	6	6
Displacement (cu. in.)	298	672	743
Bhp (max)	95 @ 2600 rpm	150 @ 1800 rpm	200 @ 2100 rpm
Torque (lb ft) (max)	232 @ 1500 rpm	490 @ 700 rpm	540 @ 1000 rpm
Pistons	Zollner, heavy duty, aluminum alloy	Special alloy cast iron	Special alloy cast iron

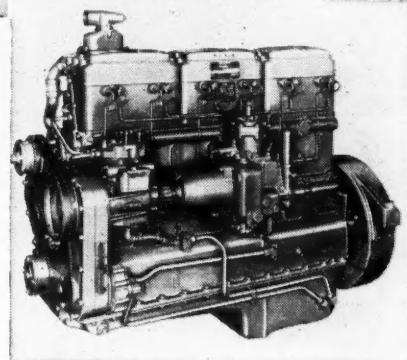
.... 4 New Diesel Models



The Hercules diesel engine used in D29 M series has a 3 3/4-in. bore, a 4 1/2-in. stroke, 298 cu in. displacement



Model D65MA diesel truck with a GVW of 30,000 lb and a nominal rating of 6 to 8 tons with the Cummins engine



The Cummins HB-600F engine has a 4 7/8-in. bore, a 6-in. stroke and a displacement of 672 cu in. Bhp, 150 at 1800 rpm

A NEW line of diesel-powered medium and heavy-duty trucks announced by Federal Motor Truck Co., features two basic models and comprises four entirely different trucks. Diesel models follow the same pattern as the gasoline-powered vehicles now in production.

The range of capacities and ratings is as follows:

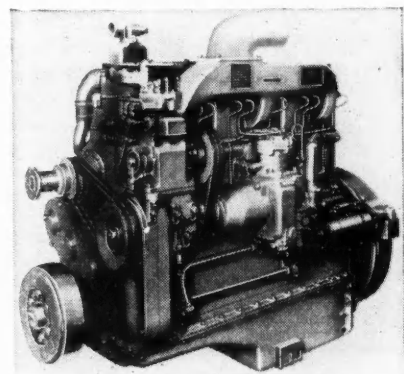
Model	GVW (lb.) as truck	GRW (lb.) with trailer	Nominal Rating (tons)
D29M	20,000	36,000	3 to 4
D65MA	30,000	60,000	6 to 8

These models are similar to the gasoline models in body design and appearance, the only noticeable difference being in the D65MA, with a hood length 7 in. longer than on the corresponding gasoline model.

The three D29 Series models are powered with the Hercules DJXHF diesel engine. The Model D65MA has the Cummins HB-600F diesel engine as standard equipment. As optional equipment, at extra cost, Federal can supply the Cummins 200-hp NHB-

(TURN TO NEXT PAGE, PLEASE)

The Cummins NHB-600F supplied as optional equipment. It has a 5 1/8-in. bore, a 6-in. stroke and develops 200 hp at 2100 rpm



Diesel Truck Dimensions

Wheelbase (in.)	Cab to End Frame (in.)			"CA" Dimensions (in.)		
	D29M-D29M2	D29MA	D65MA	D29M-D29M2	D29MA	D65MA
139	101			60 1/2		
146	107			67		
155	119	119		76	76	
162			108			74
167	143	143		88	88	
174			120-143			86
180	167	167		101	101	
191			167			103
194	191	191		115	115	
209			204			121 1/2

Federal Diesel Models

(CONTINUED FROM PAGE 71)

600F diesel. In each case the engine models supplied by Federal incorporate certain basic changes in specifications to suit the special requirements of the vehicles.

All engines are installed with a three-point non-metallic mounting. The Hercules engines feature a counterweighted crankshaft with Tocco-

hardened journals. The Cummins engines have Tocco-hardened crankshafts and are fitted with torsional vibration dampers. Main and connecting rod bearings on the three engines are of steel-back precision type, Hercules using a bearing alloy of high lead bronze composition, and Cummins of copper-lead alloy. The fuel injection pump on the Hercules engine is of plunger type, chain driven. In addition, the Hercules engine is fitted with a Bendix "Convac" belt driven vacuum pump.

The Hercules DJXHF engine has nickel alloy intake valves, Silchrome exhaust valves; with intake valve diameter of 2 in., and exhaust valve diameter of 1 1/16 in. The Cummins engines are fitted with alloy steel exhaust valves and Stellite-faced exhaust valve seats. Crankcase oil capacity on the Hercules engine is 9 qt, including the oil filter; on the Cummins, 20 qt.

Since the combinations of axles and transmissions and other details vary from one model to another and, moreover, vary in accordance with the requirements of individual truck operators, it is not practical to list the variety of chassis options offered in this line. Generally speaking the D29 Series has chassis details quite similar to those of the 29 Series gasoline models. The D65MA, on the other hand, while similar to the gasoline models offers many modifications and optional axle and transmission combinations.

The D29 Series features the Hotchkiss drive while the D65MA has radius rods. As standard equipment, the D29M has the Timken hypoid rear axle and five-speed direct drive transmission; the D29M2 is provided with a Timken two-speed hypoid helical double reduction rear axle, and five-speed direct drive transmission; while the D29MA uses the Timken hypoid gear rear axle in combination with a five-speed direct drive transmission and a Brown-Lipe three-speed auxiliary transmission.

The D65MA offers as standard equipment the Timken S-200P hypoid-helical, double reduction rear axle in combination with a Spicer 7741 four-speed transmission and Spicer 703-F three-speed auxiliary transmission.

The electrical system on all models features three separate sets of wiring harness with one fuse for each circuit and three spares. On the D65MA the electrical system has a 12-volt, 600-watt Delco-Remy generator; all other models use a 12-volt, 300-watt Delco-Remy generator. All models are equipped with a 24-volt D-R starter. Each model is fitted with four, 19-plate, 6-volt batteries.

Radiator cores have greater cooling capacity and are of fin-and-flat tube type on all models. Water pumps are of large packless type on the Hercules engine; and of circulating centrifugal type on the Cummins.

(TURN TO PAGE 74 PLEASE)

What's in a NAME...?



**Built into Bodies Means—
STURDINESS...DEPENDABILITY...DURABILITY**

HANSEN—a name that means the best in hardware for commercial bodies—has long been preferred and used by such leading companies as listed in the panel at the left.

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Sturdiness, dependability, durability form a built-in part of every Hansen Lock, Regulator, Hinge or Handle. Simple in design—easy to apply—rugged—you can depend upon Hansen.

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WENTWORTH PRODUCTS
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TRAILMOBILE

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HARDWARE for Commercial Bodies

PERFORMANCE GOES UP IN SMOKE when worn engine bearings cause oil pumping...

"IT'S NOT A FIRE, BILL...."

*it's a truck
that needs*

FEDERAL-MOGUL ENGINE BEARINGS

Smoke behind your truck means worn connecting rod bearings up front in the engine. They let excess oil reach combustion chambers. It carbon-fouls pistons, rings, valves, spark plugs—means sluggish, costly operation. To restore power, pep and economy, replace with Federal-Mogul Oil-Control Bearings.

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Division of Federal-Mogul Corporation

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• Reconditioned Connecting
Rods • Rebabbitted Connect-
ing Rods • Connecting Rod
Bolts and Nuts • Bearing
Metals • Laminated Shims •
Solders

Federal Diesel Models

(CONTINUED FROM PAGE 72)

The D29M and D65MA are equipped with the Gemmer triple tooth worm and roller type steering gear with a ratio of 20.4 to 1 on the D29M; 28.4 to 1 on the D65MA.

The front brakes on the D29M Series are Lockheed hydraulic while rear brakes are Timken dual primary hydraulic with Hydrovac vacuum self-

contained power booster unit. Brakes on the D65MA are of heavy-duty air type—using a Bendix-Westinghouse 12 cu ft air compressor with two air reservoirs. Front brakes on this model are Timken-Westinghouse while rears are Timken "P" Series type. The D65MA also features the Tru-Stop parking brake—16-in. diameter, four-shoe type.

The standard cab supplied on all models weighs 507 lb. In addition, Federal offers a sleeper cab weighing 960 lb.

Federal Six Wheelers

(CONTINUED FROM PAGE 70)

num alloy. The JXDF has alloy steel exhaust valves while the JXLDF has the rotator type, Eatonite faced. The Continental engines use the roto type, Stellite faced, with exhaust valve inserts. King Seeley velocity type governors are used on the Hercules engines, while the Continental uses the Mallory mechanical. The JXDF has a Carter carburetor, with all other models using the Zenith downdraft. All are fitted with oil bath air cleaners.

The cooling system has a radiator core of fin-and-flat tube type, 4 in. in thickness, having a coolant of 21 qt for the 629M and 629ML, 33 qt on the 635M, 29 qt on the 645M and 645MA. All models feature by-pass thermostat control of temperature.

All engines listed here are fitted with Tocco-hardened, counterweighted and balanced crankshafts and are equipped with crankcase ventilating systems.

The electrical system is Delco-Remy, with a 6-volt, 240-watt generator on the 629M and 629ML, and a 320-watt generator on the other three models. The 645M and 645MA on the other hand, offer a 12-volt system with a 320-watt generator at extra cost. With this option Federal provides two 19-plate, 6-volt heavy-duty batteries. The wiring for all models features a group of three separate harnesses with a fuse for each circuit and three spare fuses.

Parking brakes of conventional drum type are used on the 629M and 629ML. The remaining models all feature the Tru-Stop brake. On the 645M and 645MA the front wheel brakes are controllable by a limiting valve.

The 635M offers heavy-duty Bendix Westinghouse air brakes as optional equipment, with a 7¼ cu ft compressor. Optional equipment on the 645M and 645MA models is the SW-3010-P Timken worm drive rear axle with ratios of 6.80 and 7.75 to 1.

Standard tire equipment is as follows: 629M and 629ML—8.25:20; 635M—9.00:20, 645M and 645MA—10.00:20—12-ply. The latter models also offer optional 10.00:22—12-ply tires.

"DOUBLE PAY"

with every Bendix Drive Sale

It's "double pay" when you replace with a genuine Bendix* Drive—the installation is cash from your customer, and the old Drive is worth money to you when it's returned to your Bendix Drive Central Distributor in its original box.

The old Bendix Drives are scrapped—that is your assurance that the Bendix Drive you sell is brand new and thoroughly efficient.

Replace with the genuine Bendix Drive—your customers get twice the satisfaction and you get "double pay."

*REG. U. S. PAT. OFF.

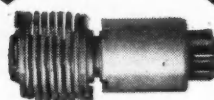
Genuine Parts
give Genuine Service

Bendix Drive

ECLIPSE MACHINE DIVISION of
ELMIRA, N. Y.

INSTALL
THIS
DRIVE

RETURN THE
OLD ONE IN
THIS BOX



THEY'RE WORTH
MONEY!





The powerful press shown in the illustration is used for forming. It has a capacity of 3,000 tons and will form side rails from alloy steel $\frac{3}{8}$ " thick, 380" long. The approximate weight of this press is 1,100,000 pounds.

PARISH PRESSED STEEL HEAT-TREATED TRUCK AND TRAILER FRAMES

THE FRAME WITH THE *"Spring-back"*



PARISH
Heat-Treated

The Keel of the Chassis

Made of special steels and alloys, formed by high-tonnage presses, heat-treated, tested and straightened by competent master craftsmen, PARISH FRAMES have a quality that makes them different.

Having a strength value 125% greater than steels commonly used, they hold the parts attached to them in correct position in spite of rough roads and heavy loads which produce stresses and strains which tend to wrench or twist them out of shape.

This punishment goes on for years, the number depending upon the design and fabrication of the frame. PARISH Pressed Steel, Heat-treated Frames, because of their "spring-back" quality, last years longer. Insure yourself longer trouble-free operation of your fleet by specifying the frame with the "spring-back"—The PARISH Pressed Steel, Heat-treated Frame—"the keel of the chassis."

PARISH PRESSED STEEL CO. Subsidiary of DANA CORP.
READING, PA.

Western Representative: F. Somers Peterson, 57 California St., San Francisco, Cal.



Highlighting 45th Annual Convention of American Road Builders' Association was a 30-acre show on Chicago's lake front

Road Builders Plan for

WHAT CAN WE do nationally, in the way of highway improvements, to take care of the steady increase in our motor vehicle mileage, including the fact that traffic by our millions of motor trucks is increasing more rapidly than any other type of highway transportation?

This is the national challenge which was flung out dramatically by the American Road Builders' Assn. during the nine days of their 45th Annual Convention and Road Show held in Chicago from July 16 to 24 inclusive.

The one topping dramatic feature was a gigantic 30-acre outdoor exhibit the lake front of some 8000 different units of road construction and maintenance machinery—most of it motorized—declared to be “over six times as large as the biggest short-term industrial exhibit ever held anywhere in the world.” This outdoor show also was supplemented by a thin two-mile stretch of indoor exhibits around the ground floor and mezzanine edges of the nearby giant Chicago Stadium. The 330 exhibitors displayed over 800 different categories of road-making and road-maintenance equipment and machinery valued at \$25,000,000. The

expected total attendance of 100,000 good-roads delegates and visitors was overshot during the first four days, and nearly doubled during the entire nine-day convention period.

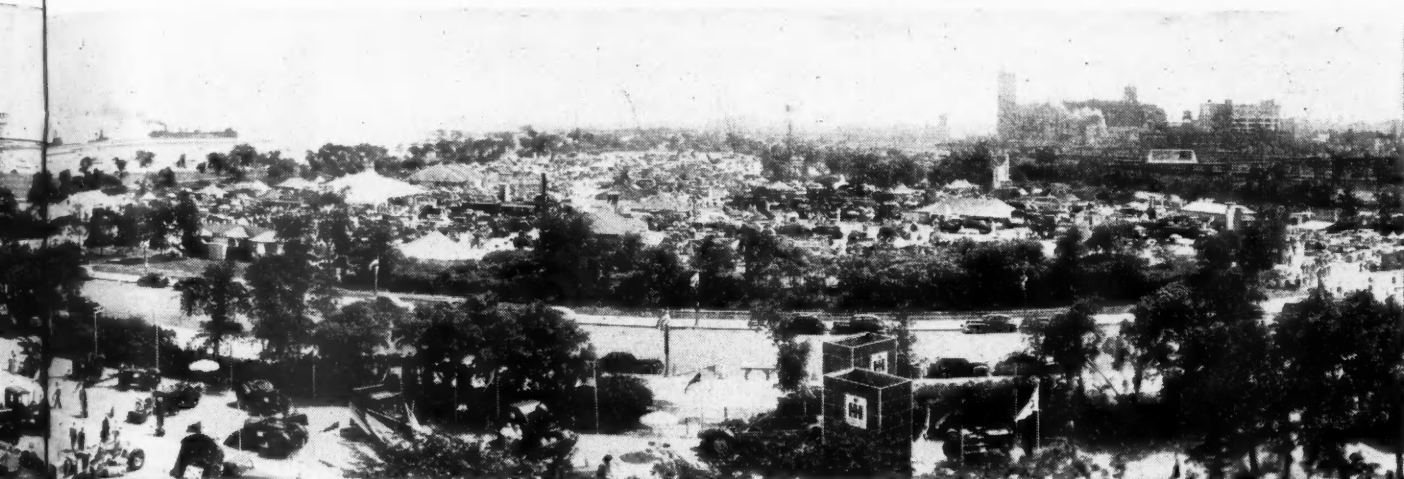
Highways 20 Years Behind

PRESIDENT J. T. Callaway of the American Road Builders' Assn., in the official opening of the convention, summarized the national road-building challenge when he stated that America was expecting “within a few years” a registration of 60,000,000 motor vehicles. This means, he said, that at the present time the Nation is “twenty years behind in highway adequacy and safety, comparable with automotive progress and practice.” As spokesman for his fellow road builders, he declared that the Nation thereby has “willed us a job!”

Major General Philip B. Fleming, Administrator of Federal Works Agency, in his address to the delegates presented the Government viewpoint. “The time has come,” said he, “when we must not only build more and better highways, but we must build them faster than ever before. Of the millions of vehicles making daily use of the highways, by far the greater part are engaged in essential

or useful service—service to business, to industry, and to the family. When a large part of highway movement is delayed and endangered by congestion and highway deficiencies, there is great economic waste. The Nation cannot permit its highways to deteriorate while the demands for highway service grow by leaps and bounds. The situation calls for bold planning and prompt action . . . The physical volume of highway construction has not reached prewar levels in the face of a need that greatly exceeds that of prewar years. If this condition continues it will be a matter of serious concern to machinery manufacturers, contractors and all highway users.”

As some of the “few cheerful spots in the picture”, General Fleming stated the opinion that construction costs may be beginning to level off. Road-building materials are becoming more plentiful. Labor costs are still high, but there are new efficiencies from improved construction machinery. Also, the last-minute passage by the recent Congress of the Federal Highway Act of 1948, which continues the Federal highway program, at a slightly reduced ratio, through the fiscal years of 1950 and 1951, with available Federal appropriations



where 330 exhibitors displayed over 8000 pieces of road construction and maintenance equipment valued at \$25,000,000

Better Highways

Highlights of convention speeches:

"Truck traffic increasing more than any other"

"Highways must be planned for expected load"

"The nation's highways are now 20 years behind"

"Immediate need for Federal aid ... \$22 billion"

of \$450,000,000 for each year, when matched dollar for dollar by state funds; and like state funds also are available to keep this program going through the present fiscal year.

"In the event of another war," he concluded, "the demands on our highway transportation system will exceed anything we have experienced in the past ... If we are lucky and war does not strike, the effort (in needed highway construction) will not be wasted. We will have developed a system of improved highways that will serve the Nation for years to come."

Federal Aid Needs \$22 Billion

W. W. POLK, Illinois Chief Highway Engineer, speaking for President R. H. Baldock of the American Assn. of State Highway Officials, emphasized the broad teamwork necessary to keep this national highway improvement program going. "Included in the complete road building team," said he, "are the federal government, the states, the counties, township and road districts, municipalities, the contractors, equipment manufacturers and distributors, and all producers and distributors of materials used in road construction."

He made the job ahead look very

large when he declared that the recent investigation by the Association of national highway needs, based on estimates made by the individual states, "indicated that the work which should be done immediately on the Federal-aid highway system alone would cost approximately \$22,000,000,000. This estimate assumes only the correction of those deficiencies on the Federal-aid system which should be remedied immediately. It does not include the correction of deficiencies on roads other than those in the Federal-aid system, nor does it include all of the reconstruction necessary in future years."

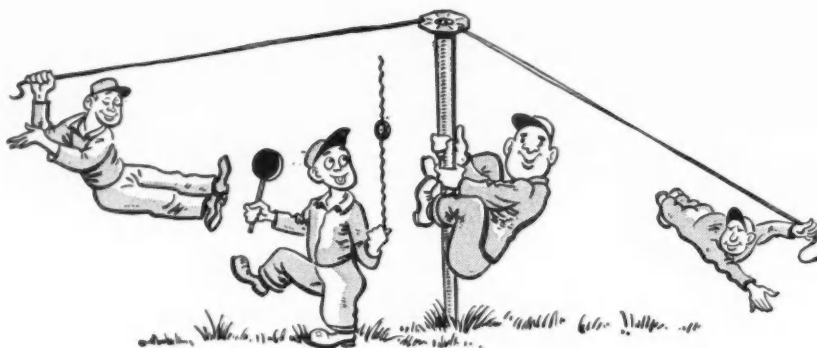
One of the stated national road-building problems is an estimated shortage of 10,000 professional and sub-professional engineers in State highway departments. This is because many engineers have left such employment, and young men taking college engineering courses seemingly are not attracted by such jobs.

Nine Surveys In Progress

AS proof of the interest of the states, many of them now are making studies of their complete highway needs. Nine such surveys are in progress or completed. Six, including the District of Columbia, have made some start or previous progress. Eight states have authorized such surveys through their legislatures, and eight other state surveys have been authorized by administrative directives. Only 12 states are reported as "having no immediate highway improvement action plans."

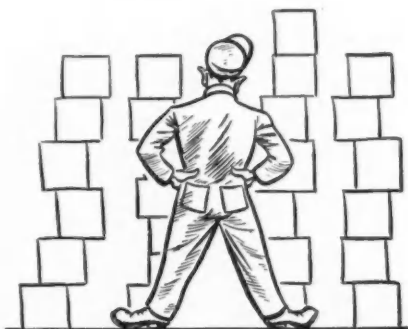
Another highway improvement activity was reported by Paul B. Rynning, chairman of the ARBA County Highway Officials' Division. Attempts have been made to set up uniform national construction standards for county roads and bridges, but the plan has not proved workable because of the highway variable local factors

(TURN TO PAGE 232, PLEASE)



Time Out for PLAY

Mental Dynamite



Sixty cases of explosives, each one foot square, were unloaded from a truck and stacked four high and four wide against a wall on the floor of a warehouse. The pile was kept as square as possible, and then, as a safety measure, every exposed surface was painted red. A few days later another truck picked up the load and delivered it to its destination. Not knowing why some of the cases had one side painted red; others, two; still others, three; while some had no paint on them at all, the man who received the merchandise had it stacked in four separate piles according to the amount of color on each case. Can you tell how many cases went into each pile?

Power into Miles

Beginning with the word POWER below, change one letter at a time and form a new word each time until you reach the word MILES.

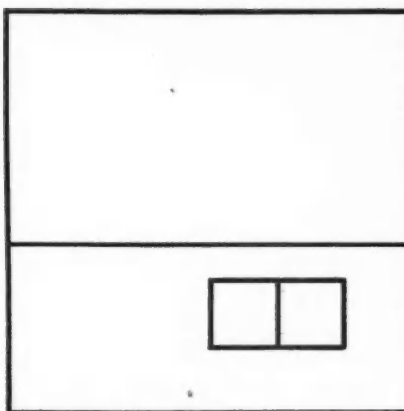
	P	O	W	E	R
A boatman	.	.	.	.	.
Natives of Warsaw	.	.	.	.	.
Beauty spots	.	.	.	.	.
	M	I	L	E	S

by BORIS RANDOLPH

DON'T PEEK

But solutions will be found on page 80

A Square Deal



A truck driver, doodling in a phone booth while talking to his boss, drew the following figure containing 3 squares—a big one and 2 little ones side by side. Then he drew the line above the 2 little squares, and as the conversation came to a close, drew 3 more lines. These last three lines gave him 18 squares of various shapes and sizes. Can you duplicate them in the figure below?

Find The Tools



Tools are sometimes hard to find—even in print. Can you, for instance, find the ones below? Just unscramble the letters for the name of each tool. Example: A S W can be unscrambled and rearranged to spell SAW.

1. A E G G U
2. C E H N R W
3. C D E E I R R R S V W
4. E I L P R S
5. D E E L R W

Truckades

Last month we introduced you to Truckades—old-fashioned charades in truck clothing. For instance: Nourished . . . plus atmosphere . . . plus a man's name . . . equals FED-AIR-AL or Federal. Let's see what you can do with these:

1. An exclamation . . . plus a type measure . . . plus a large body of water . . . equals
2. A figure like an X . . . plus a meadow . . . equals
3. A power of the mind . . . plus comfort . . . equals

World's newest trucks! NEW 1949 STUDEBAKERS



Cabs that are a driver's dream! Wide doors with "hold-open" stops—lower floors—steps enclosed against weather. Rugged, coil-spring seats—22.8% more window and windshield vision—air-scoop cab ventilator. Two window wings, windshield wipers, arm rests, sun visors; ash tray, cab light, rotary latches are standard. Studebaker's Truck Climatizer heating and defrosting system supplied at added cost.

New in design! New in exclusive features!

THIS handsome, husky, new 1949 Studebaker truck is more than a breath-taking new style.

It's a revolutionary change for the better in truck engineering!

It's a truck that's a stand-out example of the star-studded new Studebaker super line for '49—the easiest trucks to drive and to service that ever wheeled a load.

These sensational 1949 Studebaker trucks are new through and through—even the way they ride is a delightful new experience in relaxed comfort.

They're the world's first trucks with a new kind of "lift-the-hood" accessibility—no standing on a box

to get at the engine or ignition—no fumbling under the dash panel to service the instruments or accessories.

Studebaker dealers all over America are proudly showing this 1949 super line of trucks right now.

More truck models than Studebaker ever offered before! An extensive new range of sizes and wheelbases!

STUDEBAKER TRUCKS

NOTED FOR LOW COST OPERATION

© Studebaker Corporation, South Bend 27, Indiana, U.S.A.

Answers to Time Out for Play

(See page 78)

Miles from Power

POWER
POLER
POLES
MOLES
MILES

Truckades Aids

1. GEE — EM — SEA or GMC
2. CROSS — LEA or Crosley
3. WILL — EASE or Willys

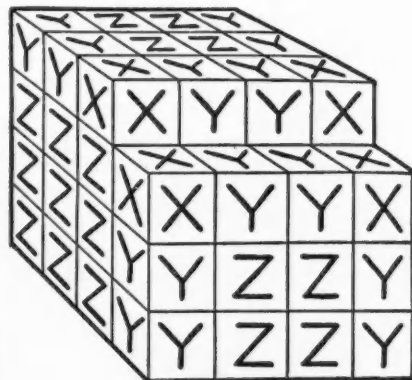
Here Are The Tools

1. Gage
2. Wrench
3. Screwdriver
4. Pliers
5. Welder

Mental Dynamite

Eighteen cases went into the pile that had no paint at all, 26 cases into the pile that had only one side painted, 12 cases into the pile that had two sides painted, and 4 cases into the pile that had three sides painted. Here's why:

Since the pile had 60 cases, was four high and four wide against the wall, and was made as square as possible before it was painted, it had to look like this:



Only the exposed surfaces were painted, so the sides on the floor and against the wall received no paint.

The cases marked x had three sides exposed.

The cases marked y had two sides exposed.

The cases marked z had one side exposed.

The rest of the cases had no sides exposed.

The right hand (invisible) side of the pile, as illustrated above, must, of course, be assumed to duplicate the left (or visible) side.

The Square Deal

LINE 1 →			← LINE 2		
1	2	3			
4	5	6			
7	8	9	10	11	12
	12	13	14	15	
		16			17

The three new lines are indicated on drawing above. In addition to the three squares he started with, our doodler now has the squares marked 1, 8, 9, 10, 11, 12, 13, 14 and 15. That makes a total of 12.

The remaining six are made up as follows:

Sect. 1, 2, 4, 5, 8, 9 and 10

Sect. 5, 9 and 10

Sect. 15 and 17

Sect. 8, 9, 12 and 13

Sect. 9, 10, 13 and 14

Sect. 10, 11, 14 and 15

V-8 VALVE JOBS MADE EASY!

with *Johnson*
**ADJUSTABLE
TAPPETS**



Do the job right! Install Johnson Adjustable Tappets in Ford and Mercury V-8's (85-100 HP engines).

You need no expensive shop equipment. You can make installations in half the ordinary time and without the task of fitting valves.

Special spanners, included with each set of tappets, leave both hands free for quicker and more accurate adjustments.

Patented Johnson Self-Locking Tappet Screw maintains its original setting for many thousands of miles.

The millions of Johnson Tappets in use today are giving dependable service and providing smooth, quiet engine performance.

You'll find that you will make larger profits and gain more satisfied customers when you install Johnson Adjustable Tappets.

SEE YOUR JOBBER

Johnson **PRODUCTS INC.**
MUSKEGON, MICHIGAN

"Tappets Are Our Business"

When It Comes To Your Automotive Distributor *Old Friends* Are Your *Best Friends!*



**You Can Always Depend On
Your Friendly TOLEDO Distributor**

Your Toledo Distributor is interested in helping build *your* business. He is not in competition with you—he does no retail repair work himself—his many services are yours solely to help you bring more repair work into *your* shop.

Just as in the past, you can continue to depend on your Toledo Distributor in the future. Take advantage of his many business-building services. He extends you friendly credit. He carries a *complete* line of parts for *all* cars. He offers you technical

service to help you on "tough" jobs. He provides machine shop service to help you on "out-of-shop" work. His stock of shop equipment and accessories is selected with care to provide those items you regularly need. He gives you business tips—advises you on successful merchandising programs. And most important, he offers you all this helpful service under one roof!

Yes, when it comes to your automotive distributor, old friends are your best friends. Continue to depend on your Toledo Distributor—let him help build *your* business!

The TOLEDO
STEEL PRODUCTS COMPANY
TOLEDO, OHIO, U.S.A.
Since 1906—Makers of Fine Automotive Parts





Nash Cancels Fleet Discount Ton-Mile Tax Backfires Personality and Accidents
High-Compression Engine Progress Military Truck Orders Automatic Transmissions

Nash Cancels Discount

Nash Motors has followed the lead of Ford and General Motors in eliminating fleet buying agreements. Nash probably will follow the lead of the other companies in replacing the original agreement with a new one, minus fleet discounts and coverage on individually-owned vehicles. It is reported that fleet discount agreement had cost General Motors over \$5½ million this year before it was terminated early in June. Nash currently is producing about 175 knock-down trucks and 50 cabs job a month for the export market. The truck is powered with the Ambassador 112 hp engine and is said to be giving excellent performance. It is reported the company is hoping to supply its dealers with trucks to be used as service vehicles. Production for the domestic market, however, is not expected until the first of next year at the earliest because of the steel shortage.

"Ford Truck Times"

Ford Motor Co. has started publication of a bi-monthly booklet called "Ford Truck Times" that will be distributed through Ford dealers to truck operators and drivers. It is a 7 in. by 5 in. pocket magazine similar in appearance to the Ford Times, which goes to passenger car owners. Distribution will be in excess of two million copies.

Ton-Mile Backfire

A report from Oregon says the ton-mile tax instituted in that state last year is not working out satisfactorily and it may be repealed at the 1949 legislature session. During the first four months of this year fees from all classes of trucks dropped to \$1,221,804, compared with \$1,864,381 during the same period of last year.

6344 Military Trucks

Final details of purchase agreements for military type trucks were expected to be completed in late July by Army Ordnance Association. The department of national defense appropriation bill approved by the President includes authorization to buy 6344 military type trucks. Currently, Navy and Air Forces trucks also are purchased through Army Ordnance.

Reduced Speeds Pay off

A large Washington state operator, Lee & Estes, Inc., has found that lower truck speeds result in material savings and op-

by LEN WESTRATE

CCJ Detroit News Editor

erating costs without a noticeable slowing of service. After two years operation under the state law which limits truck speeds to 40 miles per hour, the company finds that lower maintenance costs and greater safety result from the moderate speed limit.

Accident Rate Higher

One possible reason for higher insurance rates in the motor truck industry: ICC reports that the motor carrier accident rate in May of this year was 5 per cent higher than for the same month in 1947.

Maybe Its Your Personality

If you have one or more drivers who bash in radiators and crumple fenders much more frequently than others it may be their personality at fault rather than bad eyesight or poor judgment. Northwestern University psychologists after an intensive survey of bus drivers with both good and bad safety records have found that certain personality types are more accident prone than others. Characteristics of drivers with worse safety records were found to be tendency to decide things on the spur of the moment, and liking for tall stories and parties at which there is a lot of loud fun. Also they are found to have a ready unreasoned retort when their work is criticized. They believe themselves to be physically stronger than others of their size, become angry easily, and at one time thought of running away from home. Attributes of the safe driver, according to the study, is that he will stick with a lost cause, think a great deal about himself and his plans, and wear himself out by working too hard. His clothing style is conservative, he analyzes problems thoroughly before undertaking them, and enjoys spending an evening alone. It also was found from examining the employee's records that the accident prone group received a large number of poor driving reports, were guilty of company rule violations, and had more unexcused absences.

Dealer Discount Quandry

Although other automobile companies have indicated they have no plans to follow Ford and reduce dealer discounts in

the event of further price rises, a subtle hint heard here and there within the industry may be a clue that such action may be taken sometime in the future. Dealers as a body are making much greater profits than the companies that manufacture the products. Some observers agree, however, that with competition keener in the truck field than it is in passenger car sales, dealer discounts on trucks may not be altered.

H-C Engine Progress

High compression engines for automobiles and trucks are not coming right away, but all major manufacturers are doing experimental work in that direction. A report states that Ford currently is undertaking a long range experimental program aimed at converting the present line of engines to valve-in-head design. Such a move would indicate the company's interest in eventual adoption of high compression engines. With its V-8 line, Ford is advantageously situated to move in that direction since the trend is all toward shorter engines with resultant greater rigidity to withstand the heavier stresses of high compression.

Black Market Study

Actually what percentage of total automobile production winds up in the black market? One of the larger companies is considering making a thorough survey across the country to determine as closely as possible actually what the percentage is. However, cost of such a project is considerable and at last reports no action had been taken. If the plan eventually is carried out, registrations will be checked to determine how many new cars are resold by original buyers after 30, 60, and 90 days.

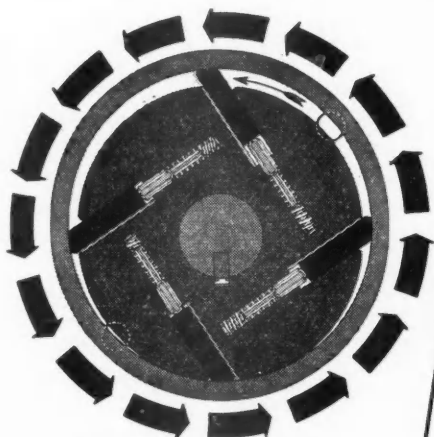
Automatics Waste Fuel

In the opinion of one Detroit automotive engineer, one of the principle reasons the lower priced automobiles have not adopted automatic transmissions is the resultant reduction in fuel economy with currently available types. He says that present automatics are power-wasters, likely to cause a loss of two to three miles per gallon in gasoline mileage. This characteristic, he adds, does not apply to the automatic overdrive, nor to devices which merely shift gears automatically when no fluid coupling is involved.

(TURN TO PAGE 84, PLEASE)

6 Years . . . Over 260,000 miles with no interruption in service . . . for Unit equipped with

Wagner Air Brakes



The WAGNER Rotary Air Compressor

Check these features that are so desirable in Automotive Air Brake Systems: Rotary motion of all moving parts... In running balance at all times... Longer belt life due to more uniform torque loading... Low friction losses—therefore high operating efficiency... A predetermined air pressure range automatically maintained... Operating parts are lightly stressed, thereby insuring long life and low maintenance cost... Extremely quiet in operation... Self-contained oiling system—uncontaminated by engine waste products... Compact—requires minimum installation space... Low operating temperature prevents carbon formation in the compressor and delivery lines... Adaptable to all types of automotive systems.

Wagner Electric Corporation
6470 PLYMOUTH AVE., SAINT LOUIS 14, MO., U. S. A.



K48-3

PUGET SOUND POWER & LIGHT COMPANY
Wagner Electric Corp.
1918 1st Ave. South
Seattle, 4, Wash.

Att: Mr. A. P. Nelsen

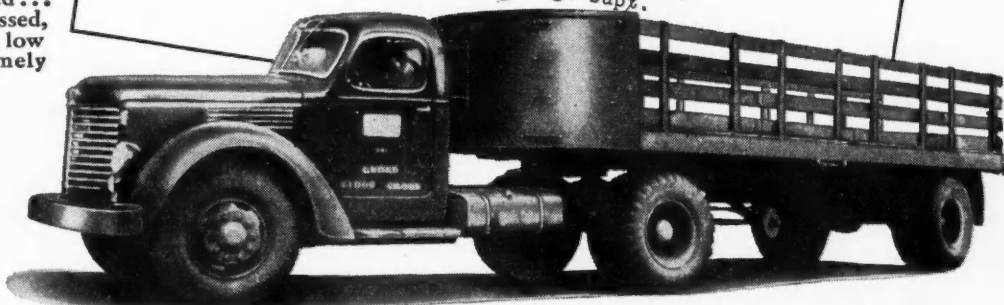
Gentlemen:

It occurred to me you would be interested in the performance of an AF1001 Wagner Rotary compressor used since April 15, 1941 on a KS8 1941 International Harvester tractor. This tractor pulls a 24 foot semi-trailer over all types of roads here in Western Washington, hauling all kinds of line material, heavy transformers and other apparatus to jobs located in many off-the-highway places. Needless to say, thoroughly dependable air brakes such as Wagner builds are "a must".

It is a pleasure to report that, as of April 1st 1947, the Wagner compressor has operated for over 260,000 miles with no interruption in service. We replaced the inexpensive control valve diaphragm twice during all that mileage and then did not lay the compressor up. Such performance you may be assured, is a real relief and satisfaction to both driver and superintendent.

Very truly yours

Wm. J. Stanaway
Wm. J. Stanaway
Garage Supt.



The enthusiastic praise in this unsolicited letter is typical of what users say about Wagner Air Brakes—The only Air Brakes that have the famous Rotary Air Compressor.

These outstanding air brakes can help you, too, in lowering your brake maintenance costs. Get complete information today. Write for Bulletin KU-50B.

LOCKHEED HYDRAULIC BRAKE PARTS and FLUID • NoRol
CoMoX BRAKE LINING • AIR BRAKES • TACHOGRAPHS
ELECTRIC MOTORS • TRANSFORMERS • INDUSTRIAL BRAKES



Detroit Dispatch

(CONTINUED FROM PAGE 82)

Military Not Steel Threat

The automotive industry does not expect the military defense program to have any material effect on steel supply this year barring a military crisis. It is believed that in the normal course of events it would take several months to complete design of new combat vehicles and other military equipment and to tool up for any sizeable production.

All Tire Prices Up

All major tire companies now have increased prices on passenger car and truck tires and inner tubes. Increases on passenger car tires averaged $4\frac{1}{2}$ to 6 per cent, truck tires about 5 per cent, and farm tractor and implement casings from 6 to $7\frac{1}{2}$ per cent. Inner tubes are up an average of 6 per cent.

Ford Test Building

Construction will be completed in September on the first wing of a new dynamometer building being built by Ford. The wing is only part of the T-shaped building, which will be devoted to engine testing

equipment. The dynamometer building is the first unit of the projected engineering and research center announced by Henry Ford II, company president, in June, 1946.

Farmers Still King

Importance of the farm market is revealed in a study made by Studebaker Corporation showing distribution of its 1947 truck sales. Farmers purchased 19.8 per cent of all trucks made by the company last year, the survey indicates. Contractors were next with 12.6 per cent. Garages and service stations and general truckers were next in line with 6.7 and 6.2 per cent respectively.

Tucker Drops Out In Canada

Tucker Corporation has closed the offices of Tucker Corp. of Canada, Ltd. at Toronto. The company spokesman said the move was made because of excessive taxes on importation of automobiles. He added that the company has returned \$8,000 paid for Tucker franchises and that the office will stay closed until the Canadian government modifies its import regulations on complete automobiles.

STATE EQUIPMENT REQUIREMENTS

New laws enacted in four states governing motor vehicle equipment reveal a trend toward uniformity of regulation, a survey by the National Highway Users Conference discloses. Safety glass is required in all new vehicles as well as for all replacement of glass in Kentucky after Jan. 1, 1949, under a recently enacted measure.

Mississippi code provisions relating to vehicle headlights and clearance lights have been extensively revised by a law which requires all clearance or side marked reflectors or lamps to be amber in color if located on the front or side and red if located on the rear.

Current New York laws include a measure which requires replacement, with safety glass, of any glass so broken, fractured or discolored as to distort visibility. Use of safety glass is now required in all replacement of glass in doors, windows or windshields. A red flag 24 in. square is required on all loads extending four or more feet beyond a vehicle, with a red light visible for 500 ft required at night in lieu of the flag. Another recent law in the Empire State requires two reflectors so placed as to indicate the width of every tractor of more than 70 in. in width. Every motor vehicle must now be equipped with a mirror so adjusted that the operator of such vehicle shall have a clear and full view of the road and traffic behind such vehicle. Carriers of explosives must have in large white lettering on the front and back of vehicles used for such transportation, the word "explosives," according to another recently enacted law in New York.

A new law in South Carolina requires maintenance, in good condition, of motor vehicle equipment, including clearance, side-marker, and stop lamps, with reflectors required on the front, side and rear of every bus or truck 80 or more in. in width. Reflectors must be mounted not more than 60 nor less than 24 in. from the ground, while vehicles not operated at night need not be equipped with lights or reflectors.



● The Pierce Road-Speed Governor limits only one performance feature of your car or truck—high gear top-speed—if miles-per-hour restriction is your purpose.*

The Pierce Road-Speed Governor is centrifugal (flyball)—driven from the propeller shaft of the car—thus controlling positively only in relation to the speed at which the wheels are turning—regardless of gear, road conditions or load. It fits any standard automotive engine.

Set it at any speed you wish. Your vehicle has every ounce of power built into it to reach and maintain governed speed in any gear. Write for full particulars.

*The same type of governor, driven from the distributor, will give complete engine RPM protection without reduction of engine power or vehicle performance in any gear. In this manner of installation, the unit is positive engine protection only—not a miles-per-hour governor.

THE PIERCE GOVERNOR COMPANY, INC.

1611 OHIO AVENUE

ANDERSON, INDIANA

Quiz Answers

(CCJ Quiz on p. 69)

1. b. It is safest to pull on the wrench. If you push on the wrench and the nut breaks loose suddenly, you are liable to be nursing some badly skinned knuckles.
2. c. Phillips screwdriver. Screws like this are used especially on mouldings and other trim. The screwdriver can't slip out sideways and scratch the finish.
3. d. Drill a hole down through the center of the stud. Then lightly tap a diamond-point chisel into the hole. The chisel and the broken stud can then be backed out with the wrench. A regular stud extractor especially designed to do this job is better, of course.
4. b. The rounded end is the "peen." The hammer itself is called a "ball-peen" hammer. It is used principally for riveting.
5. d. A torque wrench. Some torque wrenches have a dial and a pointer that indicates the amount of force being applied. On others, you set the dial for the force desired, and a light flashes when that force has been reached. A specified degree of tightness is required on cylinder head nuts and on main or connecting rod bearing caps.
6. d. The meter, legalized in 1866. The inch, foot, and yard are units of the English system of measurement.
7. b. It indicates the spacing of the teeth and represents a coarseness between "coarse" and "second-cut."
8. b. A "mike" is a micrometer caliper. It measures in thousandths of an inch. It is used for measuring the wear on piston pins, valve stems, and other engine parts.
9. b. A "starting punch" is used first, and then a "pin punch" is used to finish the job.
10. a. False. On harder metals, the number of strokes per minute should be reduced or you are liable to ruin the temper of the blade.
 - b. True.
 - c. False. The sides of the blade should be practically parallel.
 - d. True.
 - e. True. Use a wrench.

ATA STUDIES INSURANCE PROBLEMS

ATA has set up an ATA National Insurance Advisory Committee to work on the trucking industry's insurance problems. This committee is now at work and has several subcommittees, composed of industry and insurance company representatives which are involved in setting up minimum safety standards for the motor carriers, with particular reference to insurance rates.



GATKE Custom-Bilt BRAKE BLOCKS AND LINERS

for
Passenger Cars
Trucks — Tractors
Trailers — Buses and
all other equipment

What a difference GATKE *CUSTOM-BILT* Brake Blocks make in *efficiency, safety and low maintenance cost.*

Developed and service-proved for each type of brake, they give—

Extra performance value under all kinds of conditions

Smooth, non-grabbing action with maximum stopping power at all service temperatures

Long wear life that means extra miles of dependable operation between adjustments.

RESULTS TALK. Use GATKE *CUSTOM-BILT* Brake Blocks for your next five re-lines and compare performance with the best you ever had.

Ask your GATKE Jobber or write for particulars.

Gatke
CUSTOM-BILT

BRAKE LININGS

BLOCKS SETS ROLLS SHEETS

GATKE CORPORATION

248 N. La Salle St., Chicago 1, Ill.

Pick-Up Trailer For 1/2-Ton Trucks

A light "conventional-type" semi-trailer has been developed to haul payloads up to 5 tons, that can be handled by a pick-up truck or a Jeep. Designed for utility, the new Mustang aluminum semi-trailer is $\frac{3}{4}$ lighter than steel and reportedly 20 per cent stronger than materials commonly used in trailer construction. The semi-trailer, including tires, and fifth-wheel, weighs 1850 lb.

The actual payloads that can be efficiently carried by this trailer depends upon the size pick-up truck used for power. A 1 ton pick-up can haul up to 10,000 lb on a Mustang; $\frac{3}{4}$ ton, 8000 lb; $\frac{1}{2}$ ton, 6000 lb and a universal Jeep 5500 lb.

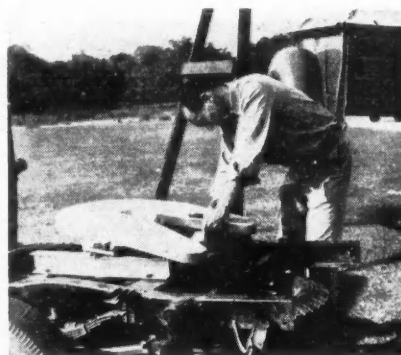
In a short time, one man can convert a pick-up truck into a ton and a half carrier by snapping on a Mustang Trailer. The Mustang semi-aluminum trailer was developed, and is now being mass produced by the Texas Sheet Metal & Mfg. Co., Dallas, Texas.

Only four steps are necessary in connecting pick-up to a 1 $\frac{1}{2}$ -ton carrier.

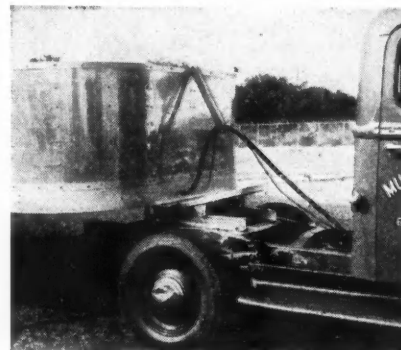
1. The bolts in the bed of the truck are removed by the operator.



2. The truck bed is lifted off with a block and tackle fastened to an "A" frame, a beam in a garage, or the limb of a tree.



3. The truck is driven out from under the bed and the fifth-wheel fastened to the chassis with four bolts.



4. The front section of the semi-trailer, when not in use, is supported by a landing gear. The fifth-wheel is then backed under the trailer, the brake and electric lines snapped on.

In addition to mass producing the standard Mustang aluminum semi-trailer, the Texas Sheet Metal and Manufacturing Company recently added a new completely enclosed 600 cu ft Van model to meet the growing demand for a lightweight semi-trailer of this type. The flat bed is the same exclusive, strong, lightweight construction as a standard Mustang. Sides are all steel, with pressed steel bow roof construction. Straight wall height is 6 ft center roof height 6 ft 7 inches. Floor area is approximately 103 sq ft. The empty weight is only 2800 lbs. . . . making it possible to pull this Van with a pick-up truck for greater utility and economy.

ACCEPTANCE . . .

The following Trailer Manufacturers use HENDRICKSON TANDEM as standard or optional equipment.

Badger Trailer & Body Corp.

Butler Manufacturing Co.

Premier Manufacturing Co.

Conestoga Equipment Co.

Progress Manufacturing Co.

Fort Smith Structural Steel Co.

Hobbs Manufacturing Co.

American Body & Trailer Co.

Farrell Manufacturing Co.

Fruehauf-Carter Div.

Bartlett Trailer Co.

Frost Trailer Co.

The Heil Co.

Dart Truck Co.

Batavia Body Co.

Andrews Industries

Highway Trailer Co.

Davisbilt Products Co.

Edwards Iron Works

Truck Engineering Co.

Veenema & Wieggers

C. O. Wisley & Son

Quaker City Iron Works

Reliance Trailer Manufacturing Co.

American Truck Construction Co.

Oilfield Truck Equipment Co.

Talbert Construction Equipment Co.

Black Diamond Trailer Co., Inc.

Brown Equipment & Manufacturing Co.

Transportation Equipment Co.

Western Manufacturing Co.

Truck Parts & Equipment Co.

Shirley Manufacturing Co.

Smith Machine & Tank Works

Bill Montgomery Trailer Co.

Lippman Engineering Works

Roehlk Spring & Body Co.

New Holland Machinery Co.

Idaho Steel Products

Roots & Schetky

John R. Evans

C. R. Jahn

C. L. Tyrell

C. Tellechea

Kelly Body Co.

Keystone Trailer Co.

Standard Steel Works

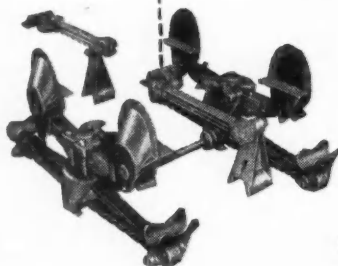
Empire Trailer Co.

Reynolds Metal Co.

Timpte Bros., Inc.

Hughes Trailer Co.

Steel Products Co., Inc.



HENDRICKSON MOTOR TRUCK COMPANY

8001 W. 47th Street, Lyons (Chicago Suburb), Illinois

Follow the Leader!

Truck Specifications Table

OF CURRENT PRODUCTION MODELS

DATA SUPPLIED BY MANUFACTURERS AND TABULATED BY

COMMERCIAL CAR JOURNAL

Key to Definitions, References and Abbreviations

DEFINITIONS

MAKE AND MODEL

Only Domestic Truck Models are listed.

OPTIONAL UNITS

For the express purpose of best fitting the truck to the individual job most of the models listed can be provided with optional engines, transmissions, axles, etc., and these models when so equipped are considered standard stock models.

CHASSIS LIST PRICE

The chassis list price applies to the minimum standard wheelbase with standard tires and standard equipment. All prices are F.O.B. factory. Chassis list price does not include the price of the Cab unless otherwise noted.

RECOMMENDED GROSS VEHICLE WEIGHT FOR NORMAL SERVICE

The Gross Weights published herewith are those supplied by manufacturers as their Recommended Gross Vehicle Weights for Normal Operating Conditions, and are based upon the Maximum Authorized Tire Size listed. In actual practice the manufacturer may either increase or decrease the gross vehicle weight rating when either favorable or

unfavorable operating conditions are involved. Since the proper performance of a motor truck depends upon many factors, including grades, road conditions, etc., the gross weights that a manufacturer is prepared to recommend will vary with particular conditions, and the manufacturer's own standard of safety factors. Specific recommendations, therefore, should be obtained from the manufacturer's representative.

CHASSIS WEIGHT

The chassis weight listed includes the weight of the minimum standard wheelbase chassis, with cowl, with standard tires, with standard equipment, with crankcase and cooling system full, and 5 gallons of fuel in the tank. It does not include the weight of the Cab. This applies to C.O.E. as well as conventional chassis types. Exceptions are noted.

STANDARD TIRE SIZE

The standard tire size listed is that which is included in the Chassis List Price.

MAXIMUM AUTHORIZED TIRE SIZE

The tire size listed in this column is the maximum size recommended by the manufacturer of the chassis for the Gross Vehicle Weight for Normal Operating Conditions. It is furnished at extra cost, if it differs from the standard size. Dual rears are understood; exceptions noted.

MINIMUM STANDARD WHEELBASE

The minimum standard wheelbase is the so-called standard wheelbase on which the Chassis List Price is based.

MAXIMUM STANDARD WHEELBASE

The maximum standard wheelbase is the extreme end of the standard range of wheelbases offered by the chassis maker.

MAXIMUM BRAKE HP.

Maximum Brake Horsepower at Given R.P.M. is actual dynamometer reading without accessories.

GEAR RATIO RANGE

Gear Ratio Range in High—Ratios within the range given are available at no extra cost. Exceptions are noted.

TRACTORS

Unless given the designation (N)—meaning not available as a tractor—all standard models may be assumed to be available as tractors. Exclusively Tractor models are designated (T).

KEY TO REFERENCES

c.f.—Cab Forward design.

c.o.e.—Cab-Over-Engine design.

(D)—Diesel-engine equipped.

(T)—Designed for tractor use only.

(C)—Converted Ford or Chevrolet Model.

(2) International Harvester—Specifications shown represent only the basic standard chassis units and standard chassis ratings in keeping with definitions established by Commercial Car Journal. Optional units not shown such as engines, clutches, transmissions, axles or axle ratios, brakes, wheels and tires, frames or frame reinforcements, optional wheelbases or any other units which make up part of the truck chassis and which International will furnish and approve from the factory as optional equipment can or will change either the ratings, chassis weight shown or performance of the truck as indicated by this list.

Also the company reserves the privileges of assigning special gross vehicle ratings for any chassis providing in the opinion of its engineering department, the type of service justifies the new rating without decreasing the safety factor designed into the truck.

(a)—Available with Two-Speed Axle designated KBS Models.

KEY TO ABBREVIATIONS

MAKES—ALL

B—Bendix
BL—Brown-Lope.
Bu or Bud—Buda.
BW—Bendix-Westinghouse
C—Chevrolet.
Cl or Cla—Clark.
Con—Continental.
Cum—Cummins-Diesel.
Eat—Eaton.
F—Ford.
Fu—Fuller.
H—Hotchkiss.
Her—Hercules.
L—Lockheed.
LH—Lockheed front, Wagner "hi-Tork" rear.
LW—Lockheed front, Wisconsin rear.
M—Midland.
N.P.—New Process.
O or Ow—Own.
Op or Opt—Optional.
Shu—Shuler.
Spi—Spicer.
T or Tim—Timken.
Tw—Timken-Westinghouse
TW—Timken-Wisconsin.
WG—Warner Gear.
Wau—Waukesha.
W or Wis—Wisconsin.
Wg—Wagner.
Ws—Westinghouse.
WW—Westinghouse or Wagner

WHEELS DRIVEN

2F—Forward unit of Rear Axle Group.
2R—Rear Unit of Rear Axle Group
4R—Forward and rear units of Rear Axle Group.
6—All wheels.

BRAKES—SERVICE

Location

4—Four Wheels, front and rear.
4r—Four Wheels, rear only.

Type

I—Internal.
X—External.

Operation

A—Air.
H—Hydraulic.
V—Vacuum.
D or Dp—Dual Primary

BRAKES—HAND

Location

C—Center of double propeller shaft.
2—Rear wheels.
4—Four wheels.
6—Six wheels.
P—Back of Power Divider.
J—Jackshaft.
T—Transmission.
F—Driveshaft.

Type

D—Tru-Stop disk.
I—Internal.
M—Mechanical.
X—External.
PD—Two drums on rear of power divider.

BRAKE DRUMS

Material

a—Cast alloy iron.
A—American Car Foundry.
c—Cast iron.
Cc—Composite Front, Cast Iron in rear.
Ce—Centrifuge.
Ci—Copper iron.
Co—Composite.
D—Dayton.
E—Ermalite.
G—Gunite.
N—Nickel iron.
S—Steel.

(Where a combination of any of the above is used, the first reference mark applies to the front and the second to the rear drums.)

FRAME

Type

C—Channel.
T—Channel tapered front and rear.
L—Channel reinforced with liner.
B—Channel reinforced with both liner and fishplate.
P—Channel reinforced with plate.
TL—Channel tapered front and rear reinforced with liner.
D—Drop Center.
Tf—Tapered front.
A—Straight section sidemembers, lined with oak inserts.
Z—Reinforced (X) member frame, box type sections.

REAR AXLE

Final Drive and Type

B—Bevel.
CD—Chain Drive
F—Full-floating.
H or Hy—Hypoid.
d—Dual range axle.
2—Double Reduction.
S—Spiral bevel.
W—Worm.
3/4—Three Quarters Floating.
3/2—Semi-Floating
T—Torque Tube

GEAR RATIOS

(**) Only one ratio.

Drive and Torque

H—Hotchkiss (springs).
R—Radius Rods.
L—Parallel Torque Rods
T—Torque Arm.

GOVERNOR STANDARD

Y—Yes.
N—No.

(Turn to Page 92, please)

[illegible]

(Turn to Page 94, please)

Models RJ-RK-RL. Chevrolet own 2-speed rear axle (6.13-8.10:1) available at extra cost on Models RV8-RWS-RP-RPS-RR-RRS-R4-RNS-RV-EW-RX.

in 15000 G.V.W.

♦—1 Front 1.375x1.312; 3 Center 1.375x.870; 1 Rear 1.500x1.499.

◆—Front only; Rear 7.50/20D.
◆—Includes spare tire, full fuel tank and cooling system.

NEW SEALED POWER

FULL-FLOW SPRING

Featured In MD-50 STEEL OIL RING

BUILDS SATISFACTION THROUGH

6 exclusive advantages!

- 1 Improved oil economy
- 2 More spring action for steel segments
- 3 Leaves all slots and oil holes open
- 4 Maintains tension for varied groove depth
- 5 Greater bearing area for longer life
- 6 Retains original efficiency for life of ring

Sealed Power "X" Sets — for all popular makes of cars and trucks—feature the MD-50 Steel Oil Ring — THE ONLY RING WITH THE FULL-FLOW SPRING.

Sealed Power Corporation, Muskegon, Mich.
In Canada: Stratford, Ontario.

NEW! EXCLUSIVE!

Here are two reasons for MD-50's amazing performance:

**TWICE AS MANY SLOTS FOR
FULL FLOW OF OIL**

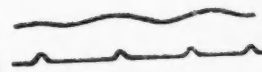
Through Ring

Through Spring

Through Oil Holes



GENTLE CURVES
INSTEAD OF HUMPS



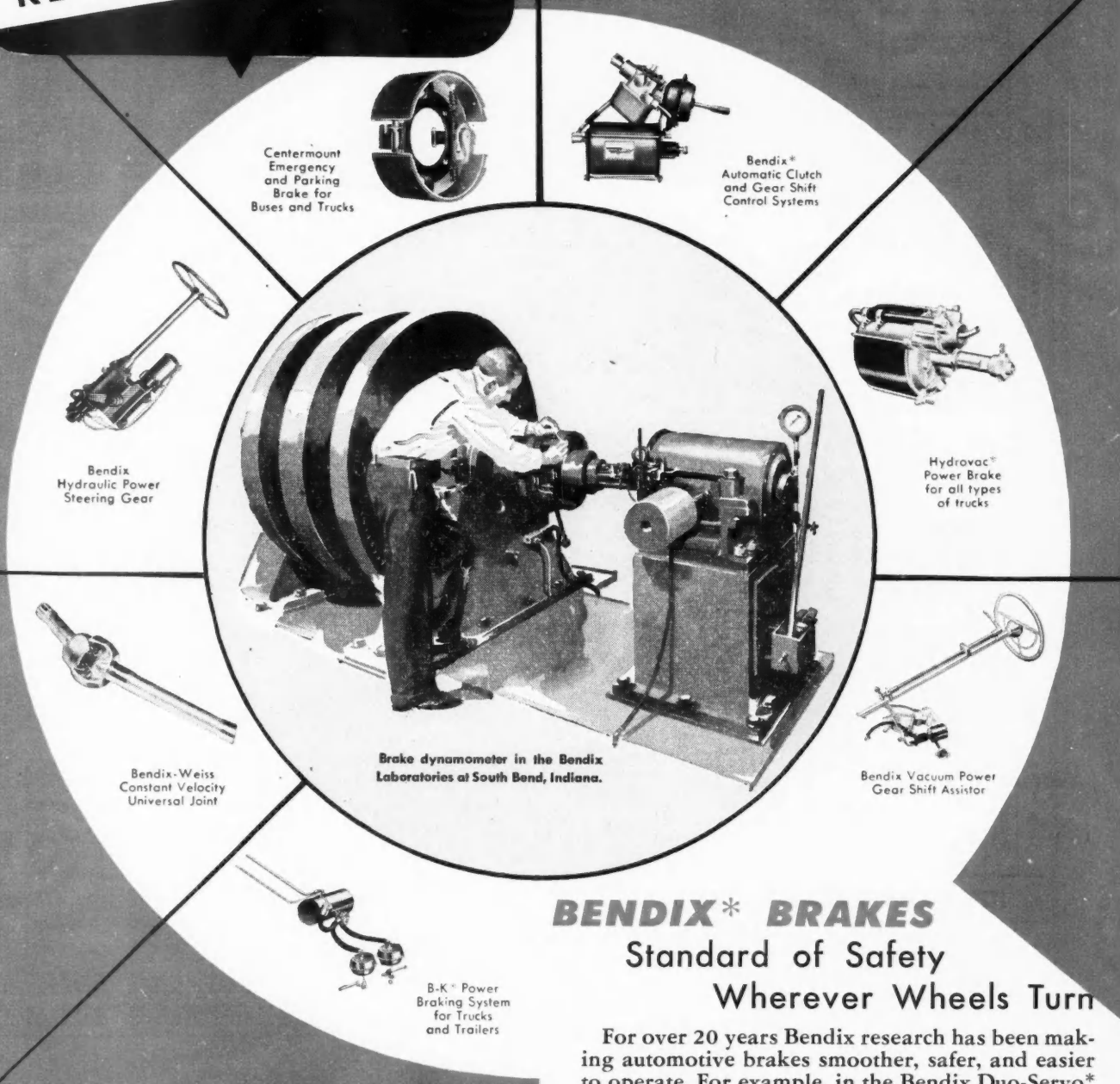
for greater tension flexibility in tapered and out-of-round bores plus greater bearing area for longer spring and ring life.

Sealed Power
PISTON RINGS
BEST IN NEW TRUCKS! BEST IN OLD TRUCKS!

Line Number	MAKE AND MODEL	WHEEL-BASE		TIRE SIZES		ENGINE DETAILS			TRANSMISSION		REAR AXLE		FRONT AXLE	BRAKES		FRAME																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																					
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								No. of Cylinders	Displacement	Comp. Ratio	H.P. at R.P.M.	Main Bearings Number, Diameter		Governor Standard	Make and Model		Model	Forward Spds	Make and Model	Gear and Type	Drive & Torque	Gear Ratio	Make and Model	Location	Drum Area	Hand Location	C-A Dimension (Min. Std. W. B.)	Side Rail Dimensions	Type																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
1	Dodge Com'd	130	190	21000	7.50/20"	10.00/20"	2	331.6	5.270	126-3000"	7-3111	2	YNP-88450	5-Tim L-900	H/F	H	6.3-9.1	Tim 32516A1	O41HV	424	6696	TX	TX	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	6

Bendix Products

KEEPING BRAKES IN STEP WITH MODERN NEEDS



BENDIX* BRAKES Standard of Safety Wherever Wheels Turn

For over 20 years Bendix research has been making automotive brakes smoother, safer, and easier to operate. For example, in the Bendix Duo-Servo* Brake the friction of one brake shoe "serves" a second shoe against the drum. The result is a remarkably effective brake that needs only a light pedal pressure. This type of creative engineering, plus mass production know-how, has made Bendix Brakes the standard of safety wherever wheels turn.

A new booklet, "Bendix Duo-Servo Brakes", describes this interesting brake principle. Send for your free copy.

*REG. U. S. PAT. OFF.



BENDIX PRODUCTS

DIVISION of



SOUTH BEND 20, INDIANA

Line Number	MAKE AND MODEL	WHEEL-BASE			TIRE SIZES			ENGINE DETAILS				TRANSMISSION		REAR AXLE			FRONT AXLE	BRAKES				FRAME											
		Chassis List Price	Minimum Standard	Maximum Standard	Gross Vehicle Weight for Normal Service	(See definition)	Standard Front and Rear	Maximum Authorized (Dually un-noted)	Make and Model	No. of Cylinders, Bore and Stroke	Displacement, Comp. Ratio	Torque lb. ft.	H.P. at R.P.M.	Main Bearings and Diameter	Governor Standard	Make and Model		Forward Sp'ds	Make and Model	Gear and Type	Drive & Torque		Gear Ratio	Range in High	Make and Model	Location	Type	Lining Area	Drum Area	Hand Location	C-A Dimensions (Min. Std. W. B.)	Side Rail Dimensions	Type
Ford Cont'd																																	
1	Cowl... 8EQ-84	2885	135	135	19000	5388	25/10-16	Own 8EQ	8-3 1/2x4 1/2	337.6	4.255	145-3600	2-87x5.0	Y	Own 7EQ	5	Own 7EQ	Hy	H 6.8	H 6.8	H 6.8	Own 7EQ	O41HV	350	583 Co	TX	61	60	9x3x25	T			
2	Cowl... 8EQ-84	2735	159	159	19000	5498	25/10-16	Own 8EQ	8-3 1/2x4 1/2	337.6	4.255	145-3600	2-87x5.0	Y	Own 7EQ	5	Own 7EQ	Hy	H 6.8	H 6.8	H 6.8	Own 7EQ	O41HV	350	583 Co	TX	85	60	9x3x25	T			
3	Cowl... 8EQ-84	2785	159	159	19000	5618	25/10-16	Own 8EQ	8-3 1/2x4 1/2	337.6	4.255	145-3600	2-87x5.0	Y	Own 7EQ	5	Own 7EQ	Hy	H 6.8	H 6.8	H 6.8	Own 7EQ	O41HV	350	583 Co	TX	121	60	9x3x25	T			
4	Cowl... 8EQH-84	3335	135	135	21500	6944	30/10-19	Own 8EQ	8-3 1/2x4 1/2	337.6	4.255	145-3600	2-87x5.0	Y	Own 7EQH	5	Own 7EQH	SE	H 6.5	H 6.5	H 6.5	Own 7EQH	O41HV	485	729 C	TX	81	60	9x3x25	T			
5	Cowl... 8EQH-84	3385	135	135	21500	6944	30/10-19	Own 8EQ	8-3 1/2x4 1/2	337.6	4.255	145-3600	2-87x5.0	Y	Own 7EQH	5	Own 7EQH	SE	H 6.5	H 6.5	H 6.5	Own 7EQH	O41HV	485	729 C	TX	81	60	9x3x25	T			
6	Cowl... 8EQH-84	3435	135	135	21500	6749	30/10-19	Own 8EQ	8-3 1/2x4 1/2	337.6	4.255	145-3600	2-87x5.0	Y	Own 7EQH	5	Own 7EQH	SE	H 6.5	H 6.5	H 6.5	Own 7EQH	O41HV	485	729 C	TX	121	60	9x3x25	T			
7 Intern'l (2)																																	
7	KB-1	835	102	113	4600	2250	600/16-4	Own GRD214	6-3 1/2x4 1/2	213.6	3.163	82-3400	2-24x6H	N	Own HDS-B	3	Own R1050	SE	H 3.2	H 3.2	H 3.2	Own F50	L41H	164	316c	FX	38	62	1 1/2x 1 1/2	L			
8	KB-2	770	125	125	5200	2250	600/16-4	Own GRD214	6-3 1/2x4 1/2	213.6	3.163	82-3400	2-24x6H	N	Own HDS-B	3	Own R1050	SE	H 3.2	H 3.2	H 3.2	Own F50	L41H	164	316c	FX	50	60	1 1/2x 1 1/2	L			
9	KB-3	875	130	135	6650	3000	7.50/16-6	Own GRD214	6-3 1/2x4 1/2	213.6	3.163	82-3400	2-24x6H	N	Own HDS-B	3	Own R1050	SE	H 3.2	H 3.2	H 3.2	Own F50	L41H	164	316c	FX	55	60	1 1/2x 1 1/2	L			
10	KB-4	1025	130	135	7000	2557	7.50/16-6	Own GRD214	6-3 1/2x4 1/2	213.6	3.163	82-3400	2-24x6H	N	Own HDS-B	3	Own R1050	SE	H 3.2	H 3.2	H 3.2	Own F50	L41H	164	316c	FX	55	60	1 1/2x 1 1/2	L			
11	KB-5	1270	134	176	13500	4625	50/20D	Own GRD214	6-3 1/2x4 1/2	213.6	3.163	82-3400	2-24x6H	N	Own H41B	4	Own R1150	SE	H 4.2	H 4.2	H 4.2	Own F150	L41H	221	367c	FX	60	84	3x3x 1 1/2	L			
12	KB-6	1370	134	176	14500	4625	50/20D	Own BLD250	6-3 1/2x4 1/2	213.6	3.163	82-3400	2-24x6H	N	Own W179A	4	Own R1150	SE	H 4.2	H 4.2	H 4.2	Own F150	L41H	221	367c	FX	60	84	3x3x 1 1/2	L			
13	KB-7	1625	134	176	14500	4625	50/20D	Own BLD250	6-3 1/2x4 1/2	213.6	3.163	82-3400	2-24x6H	N	Own W179A	4	Own R1150	SE	H 4.2	H 4.2	H 4.2	Own F150	L41H	221	367c	FX	60	84	3x3x 1 1/2	L			
14	KB-8	1625	134	176	14500	4625	50/20D	Own BLD250	6-3 1/2x4 1/2	213.6	3.163	82-3400	2-24x6H	N	Own W179A	4	Own R1150	SE	H 4.2	H 4.2	H 4.2	Own F150	L41H	221	367c	FX	60	84	3x3x 1 1/2	L			
15	KB-9	2100	137	197	20000	6550	60/20D	O-RED 361	6-4 1/2x5 1/2	361.6	3.252	126-3000	2-34x10 1/2	Y	Own F51	5	Own R1560	SE	H 6.2	H 6.2	H 6.2	Own F553	LH41H	305	633c	FX	60	84	3x3x 1 1/2	L			
16	KB-10	3150	149	197	22500	7405	60/20D	O-RED 401	6-4 1/2x5 1/2	401.6	3.311	145-3600	2-34x10 1/2	Y	Own F52	5	Own R1572	SE	H 6.2	H 6.2	H 6.2	Own F553	LH41H	407	599c	FX	70	84	3x3x 1 1/2	L			
17	KB-11	3900	149	197	27000	8430	60/20D	O-RED 450	6-4 1/2x5 1/2	450.6	3.311	145-3600	2-34x10 1/2	Y	Own F54	5	Own R1572	SE	H 6.2	H 6.2	H 6.2	Own F553	LH41H	407	599c	FX	70	84	3x3x 1 1/2	L			
18	KB-12	6550	161	215	28500	9175	11.00/20	O-Con. R6586	6-4 1/2x5 1/2	450.6	4.311	145-3600	2-34x10 1/2	Y	Own F54	5	Own R1572	SE	H 6.2	H 6.2	H 6.2	Own F553	LH41H	407	599c	FX	70	84	3x3x 1 1/2	L			
19	W-3042-L	7150	179	227	32000	10100	11.00/20	Cum HB600	6-4 1/2x5 1/2	672.17	5.586	150-1800	2-34x15 1/2	Y	YSP 7741	4	Own R-100	2F	H 6.2	H 6.2	H 6.2	Own S8303	BW41A	690	...	G	72	103	3x3x 1 1/2	C			
20	W-4042-OH	9900	170	230	40000	13115	10.00/20	Cum HB600	6-4 1/2x5 1/2	672.17	5.586	150-1800	2-34x15 1/2	Y	YSP 7741	4	Own R-100	2F	H 6.2	H 6.2	H 6.2	Own S8303	BW41A	690	...	G	72	103	3x3x 1 1/2	C			
21		11,250	161	215	32000	12200	10.00/20	Cum HB6	6-4 1/2x5 1/2	672.17	5.586	150-1800	2-34x15 1/2	Y	YBL 8241	4	Own R-100	2F	H 6.2	H 6.2	H 6.2	Own S8303	BW41A	690	...	G	72	103	3x3x 1 1/2	C			
22	Kenworth (D)	385	130	215	30000	10100	10.00/20	Bu LOX33	6-4 1/2x5 1/2	525.3	150-2200	7-38x11 1/2	Y	YBL 8241	4	Own R-100	2F	H 6.2	H 6.2	H 6.2	Own S8303	BW41A	690	...	G	72	103	3x3x 1 1/2	C				
23	Linn...	120	120	120	9000	6000	7.50/20	Her QXC3	6-3 1/2x4 1/2	225.1	1.59	77-3200	1-14x10 1/2	N	WGT9	4	Own 600	N	None	None	None	None	L41H	306	478 a	TX	None	None	None	None			
24	Linn...	156	169	169	12700	7700	7.50/20	Her QXC3	6-3 1/2x4 1/2	225.1	1.59	77-3200	1-14x10 1/2	N	WGT9	4	Own 600	N	None	None	None	None	L41H	306	478 a	TX	None	None	None	None			
25	Linn...	205	205	205	12900	7900	7.50/20	Her JX3	6-3 1/2x4 1/2	225.1	1.59	77-3200	1-14x10 1/2	N	WGT9	4	Own 600	N	None	None	None	None	L41H	306	478 a	TX	None	None	None	None			
26	Mar. Her...	205	205	205	12900	7900	7.50/20	Her JX3	6-3 1/2x4 1/2	225.1	1.59	77-3200	1-14x10 1/2	N	WGT9	4	Own 600	N	None	None	None	None	L41H	306	478 a	TX	None	None	None	None			
27	Mar. Her...	205	205	205	12900	7900	7.50/20	Her JX3	6-3 1/2x4 1/2	225.1	1.59	77-3200	1-14x10 1/2	N	WGT9	4	Own 600	N	None	None	None	None	L41H	306	478 a	TX	None	None	None	None			
28	Mar. Her...	90	118	46750	825/188	7.50/16	8.25/188	Willis MB	4-3 1/2x4 1/2	134.6	4.105	80-4000	2-23x5.48	Y	Own	3	(Front Drive)	SE	H 5.6	H 5.6	H 5.6	Own	41H	310	482	var	TX	60	9x3x 1 1/2	T			
29	Reo...	125	125	125	8000	4340	7.00/16	Own GC 245	6-3 1/2x4 1/2	245.6	2.192	80-3100	2-23x10 1/2	Y	WGT 797	4	Own 53547	SE	H 5.6	H 5.6	H 5.6	Own	41H	310	482	var	TX	60	9x3x 1 1/2	T			
30	D-19XA	125	125	125	8000	4340	7.00/16	Own GC 245	6-3 1/2x4 1/2	245.6	2.192	80-3100	2-23x10 1/2	Y	WGT 797	4	Own 53547	SE	H 5.6	H 5.6	H 5.6	Own	41H	310	482	var	TX	60	9x3x 1 1/2	T			
31	D-19T	125	125	125	8000	4340	7.00/16	Own GC 245	6-3 1/2x4 1/2	245.6	2.192	80-3100	2-23x10 1/2	Y	WGT 797	4	Own 53547	SE	H 5.6	H 5.6	H 5.6	Own	41H	310	482	var	TX	60	9x3x 1 1/2	T			
32	D-19B	125	125	125	8000	4340	7.00/16	Own GC 245	6-3 1/2x4 1/2	245.6	2.192	80-3100	2-23x10 1/2	Y	WGT 797	4	Own 53547	SE	H 5.6	H 5.6	H 5.6	Own	41H	310	482	var	TX	60	9x3x 1 1/2	T			
33	D-19C	125	125	125	8000	4340	7.00/16	Own GC 245	6-3 1/2x4 1/2	245.6	2.192	80-3100	2-23x10 1/2	Y	WGT 797	4	Own 53547	SE	H 5.6	H 5.6	H 5.6	Own	41H	310	482	var	TX	60	9x3x 1 1/2	T			
34	D-19L	125	125	125	8000	4340	7.00/16	Own GC 245	6-3 1/2x4 1/2	245.6	2.192	80-3100	2-23x10 1/2	Y	WGT 797	4	Own 53547	SE	H 5.6	H 5.6	H 5.6	Own	41H	310	482	var	TX	60	9x3x 1 1/2	T			
35	D-21A																																

Exide

BATTERIES

DEPENDABLE STARTING
plus low cost per mile of operation

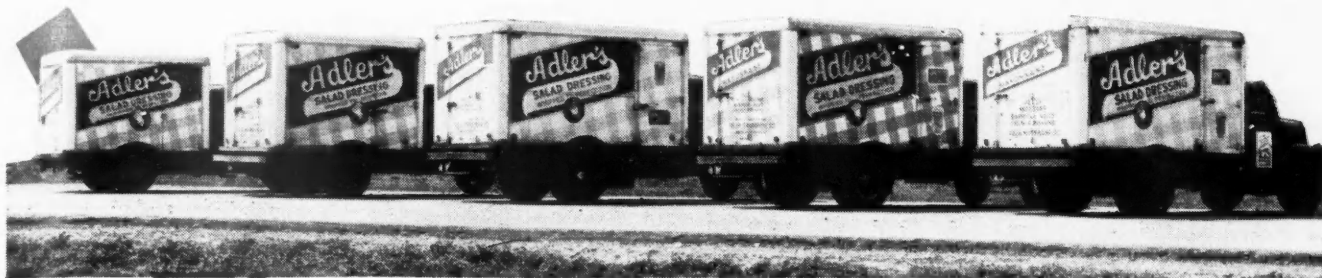


All its service-proved features continue to make Exide the outstanding battery for the needs of today.

- | | |
|--|--|
| Heavy, oversize plates | "Bull's-Eye" electrolyte leveling device |
| Greater capacity | |
| Self-cleaning, non-spitting vent plugs | Heavy inter-cell connectors |
| Double insulation between plates | Hard rubber container |
| | Positive cover seals |

1888... Dependable Batteries for 60 Years... 1948

THE ELECTRIC STORAGE BATTERY COMPANY, Philadelphia 32 • Exide Batteries of Canada, Limited, Toronto



LS Bodies built for Adler Mayonnaise Company by Hercules Body Company, Evansville, Indiana.

*"For Repairs on This Body—
Less than \$50 in Eight Years"*

That's Low-Cost Transportation

● The Lindsay Truck Body, shown in the arrow in the illustration above, has been in operation day after day for eight years, and the owner reports it is still in excellent condition.
Still New Looking—Still Modern in Style!

Repairs Cost Less than \$50 in Eight Years.

"That's the total repair bill," says Mr. Adler.

That's service—that's low-cost transportation—that's why the Adler Mayonnaise Company has ordered and reordered until it now has a growing fleet.

How will your truck bodies look eight years from now?—what will be your total maintenance cost? You will be ahead with a Lindsay Body—investment in low-cost transportation that pays dividends for years.

Write for the new full-color Lindsay Folder.

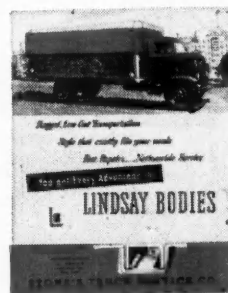


LINDSAY



STRUCTURE

U. S. Patents 2017629, 2263510, 2263511
U. S. and Foreign Patents and Patents Pending



The Lindsay Corporation, 1724-25th Avenue,
Melrose Park, Illinois. Sales Offices: Chicago,
New York, San Francisco.

Line Number	MAKE AND MODEL	Chassis List Price	WHEEL-BASE		TIRE SIZES	ENGINE DETAILS		TRANSMISSION	REAR AXLE		FRONT AXLE	BRAKES		C-A Dimension (Min. Std. W. B.)	FRAME	
			Minimum	Maximum		Chassis Weight (See definition)	For Normal Vehicle		Standard	Front and Rear		Service	Hand Location		Side Rail Dimensions	Type
1	Walker, Cont'd.															
2	(G.I.) FOK		126	138	10.00/20	10500	30000	Wau SRK	11.00/20	11.00/20	Wau SRK	11.00/20	11.00/20	11.00/20	11.00/20	B
3	(G.I.) FOK		126	138	10.00/20	10500	30000	Wau SRK	11.00/20	11.00/20	Wau SRK	11.00/20	11.00/20	11.00/20	11.00/20	B
4	(G.I.) FOK		126	138	10.00/20	10500	30000	Wau SRK	11.00/20	11.00/20	Wau SRK	11.00/20	11.00/20	11.00/20	11.00/20	B
5	Ward La Fr. FD1		126	138	10.00/20	10500	30000	Wau SRK	11.00/20	11.00/20	Wau SRK	11.00/20	11.00/20	11.00/20	11.00/20	B
6	(D) FD2		126	138	10.00/20	10500	30000	Wau SRK	11.00/20	11.00/20	Wau SRK	11.00/20	11.00/20	11.00/20	11.00/20	B
7	Willys Jp. CJ-2A	1220*	80	80	7.00/15	2169	3500	Own CJ-2A	7.00/15	7.00/15	Own CJ-2A	7.00/15	7.00/15	7.00/15	7.00/15	D
8	AWD	1725*	118	118	7.00/15	2920	5300	Own AWD	7.00/15	7.00/15	Own AWD	7.00/15	7.00/15	7.00/15	7.00/15	TD
Six-Wheelers																
9	Duplex, TH6		162	220	8.25/20	9180	30000	Her JXD	8.25/20	8.25/20	Her JXD	8.25/20	8.25/20	8.25/20	8.25/20	L
10	(D) L6		172	208	10.00/20	15000	40000	Cum HB600	10.00/20	10.00/20	Cum HB600	10.00/20	10.00/20	10.00/20	10.00/20	L
11	Federal 663MA		189	225	10.00/20	14500	40000	Con R6602	10.00/20	10.00/20	Con R6602	10.00/20	10.00/20	10.00/20	10.00/20	L
12	(D) 664MA		189	225	10.00/20	14500	40000	Con R6602	10.00/20	10.00/20	Con R6602	10.00/20	10.00/20	10.00/20	10.00/20	L
13	(D) 664MA		189	225	10.00/20	14500	40000	Con R6602	10.00/20	10.00/20	Con R6602	10.00/20	10.00/20	10.00/20	10.00/20	L
14	F.W.D. M6X6		Opt	Opt	11.00/24	21600	58000	Wau DC344	11.00/24	11.00/24	Wau DC344	11.00/24	11.00/24	11.00/24	11.00/24	D
15	(D) M6X6		Opt	Opt	11.00/24	21600	58000	Wau DC344	11.00/24	11.00/24	Wau DC344	11.00/24	11.00/24	11.00/24	11.00/24	D
16	International (2)		151	194	8.25/20	7010	22000	Own BLD250	8.25/20	8.25/20	Own BLD250	8.25/20	8.25/20	8.25/20	8.25/20	T
17	KB-6F 4R	3150	161	215	10.00/20	10830	27000	Own RED450	10.00/20	10.00/20	Own RED450	10.00/20	10.00/20	10.00/20	10.00/20	T
18	KB-11F 4R	4700	161	215	10.00/20	10830	27000	Own RED450	10.00/20	10.00/20	Own RED450	10.00/20	10.00/20	10.00/20	10.00/20	T
19	W4064L	12925	203	239	10.00/22	15750	40000	Cum HB600	10.00/22	10.00/22	Cum HB600	10.00/22	10.00/22	10.00/22	10.00/22	T
20	W4564OH	13750	188	242	10.00/22	16635	40000	Cum HB600	10.00/22	10.00/22	Cum HB600	10.00/22	10.00/22	10.00/22	10.00/22	T
21	W6564OH	15700	206	302	12.00/24	19895	65000	Cum HB600	12.00/24	12.00/24	Cum HB600	12.00/24	12.00/24	12.00/24	12.00/24	L
22	Kenworth (D) 622		187	245	10.00/20	12900	43000	Cum HB6	10.00/20	10.00/20	Cum HB6	10.00/20	10.00/20	10.00/20	10.00/20	L
23	(D) 623 4R		183	241	10.00/20	14600	43000	Cum HB6	10.00/20	10.00/20	Cum HB6	10.00/20	10.00/20	10.00/20	10.00/20	L
24	(D) 624 4R		183	241	10.00/20	15100	45000	Cum HB6	10.00/20	10.00/20	Cum HB6	10.00/20	10.00/20	10.00/20	10.00/20	L
25	(D) 625 4R		183	241	10.00/20	15600	47000	Cum HB6	10.00/20	10.00/20	Cum HB6	10.00/20	10.00/20	10.00/20	10.00/20	L
26	(D) 626 4R		183	241	10.00/20	16100	49000	Cum HB6	10.00/20	10.00/20	Cum HB6	10.00/20	10.00/20	10.00/20	10.00/20	L
27	(D) 627 4R		183	241	10.00/20	16600	51000	Cum HB6	10.00/20	10.00/20	Cum HB6	10.00/20	10.00/20	10.00/20	10.00/20	L
28	(D) 628 4R		183	241	10.00/20	17100	53000	Cum HB6	10.00/20	10.00/20	Cum HB6	10.00/20	10.00/20	10.00/20	10.00/20	L
29	(D) 629 4R		183	241	10.00/20	17600	55000	Cum HB6	10.00/20	10.00/20	Cum HB6	10.00/20	10.00/20	10.00/20	10.00/20	L
30	Merron-Herr R5-6		156	220	7.50/20	4667	25000	Ford	7.50/20	7.50/20	Ford	7.50/20	7.50/20	7.50/20	7.50/20	C
31	(D) R5-6		156	220	7.50/20	4667	25000	Ford	7.50/20	7.50/20	Ford	7.50/20	7.50/20	7.50/20	7.50/20	C
32	(D) R5-6		156	220	7.50/20	4667	25000	Ford	7.50/20	7.50/20	Ford	7.50/20	7.50/20	7.50/20	7.50/20	C
33	(D) R5-6		156	220	7.50/20	4667	25000	Ford	7.50/20	7.50/20	Ford	7.50/20	7.50/20	7.50/20	7.50/20	C
34	(D) R5-6		156	220	7.50/20	4667	25000	Ford	7.50/20	7.50/20	Ford	7.50/20	7.50/20	7.50/20	7.50/20	C
35	(D) R5-6		156	220	7.50/20	4667	25000	Ford	7.50/20	7.50/20	Ford	7.50/20	7.50/20	7.50/20	7.50/20	C
36	(D) R5-6		156	220	7.50/20	4667	25000	Ford	7.50/20	7.50/20	Ford	7.50/20	7.50/20	7.50/20	7.50/20	C
37	(D) R5-6		156	220	7.50/20	4667	25000	Ford	7.50/20	7.50/20	Ford	7.50/20	7.50/20	7.50/20	7.50/20	C
38	(D) R5-6		156	220	7.50/20	4667	25000	Ford	7.50/20	7.50/20	Ford	7.50/20	7.50/20	7.50/20	7.50/20	C
39	(D) R5-6		156	220	7.50/20	4667	25000	Ford	7.50/20	7.50/20	Ford	7.50/20	7.50/20	7.50/20	7.50/20	C
40	Oshkosh W703-CX6		Opt	Opt	11.00/20	16950	47000	Her RXLID	11.00/20	11.00/20	Her RXLID	11.00/20	11.00/20	11.00/20	11.00/20	B
41	(D) W703-CX6		Opt	Opt	11.00/20	16950	47000	Her RXLID	11.00/20	11.00/20	Her RXLID	11.00/20	11.00/20	11.00/20	11.00/20	B
42	(D) W703-CX6		Opt	Opt	11.00/20	16950	47000	Her RXLID	11.00/20	11.00/20	Her RXLID	11.00/20	11.00/20	11.00/20	11.00/20	B
43	(D) W703-CX6		Opt	Opt	11.00/20	16950	47000	Her RXLID	11.00/20	11.00/20	Her RXLID	11.00/20	11.00/20	11.00/20	11.00/20	B
44	(D) W703-CX6		Opt	Opt	11.00/20	16950	47000	Her RXLID	11.00/20	11.00/20	Her RXLID	11.00/20	11.00/20	11.00/20	11.00/20	B
45	(D) W703-CX6		Opt	Opt	11.00/20	16950	47000	Her RXLID	11.00/20	11.00/20	Her RXLID	11.00/20	11.00/20	11.00/20	11.00/20	B
46	(D) W703-CX6		Opt	Opt	11.00/20	16950	47000	Her RXLID	11.00/20	11.00/20	Her RXLID	11.00/20	11.00/20	11.00/20	11.00/20	B
47	(D) W703-CX6		Opt	Opt	11.00/20	16950	47000	Her RXLID	11.00/20	11.00/20	Her RXLID	11.00/20	11.00/20	11.00/20	11.00/20	B
48	(D) W703-CX6		Opt	Opt	11.00/20	16950	47000	Her RXLID	11.00/20	11.00/20	Her RXLID	11.00/20	11.00/20	11.00/20	11.00/20	B
49	Peterbilt (D) 344DT		189	225	10.00/20	16250	43000	Cum HB600	10.00/20	10.00/20	Cum HB600	10.00/20	10.00/20	10.00/20	10.00/20	TL
50	(D) 344DT		189	225	10.00/20	16250	43000	Cum HB600	10.00/20	10.00/20	Cum HB600	10.00/20	10.00/20	10.00/20	10.00/20	TL
51	(D) 344DT		189	225	10.00/20	16250	43000	Cum HB600	10.00/20	10.00/20	Cum HB600	10.00/20	10.00/20	10.00/20	10.00/20	TL
52	(D) 344DT		189	225	10.00/20	16250	43000	Cum HB600	10.00/20	10.00/20	Cum HB600	10.00/20	10.00/20	10.00/20	10.00/20	TL
53	Reo D-236, 4R		169	200	10.00/20	47000	33000	Con T-6427	10.00/20	10.00/20	Con T-6427	10.00/20	10.00/20	10.00/20	10.00/20	TL
54	(D) 316, 4R		186	248	10.00/20	56000	60000	Con R-6602	10.00/20	10.00/20	Con R-6602	10.00/20	10.00/20	10.00/20	10.00/20	TL
55	Sterling HB3130		184	183	10.00/20	11000	32000	Wau 6MZA	10.00/20	10.00/20	Wau 6MZA	10.00/20	10.00/20	10.00/20	10.00/20	TL
56	(D) HB3130		184	183	10.00/20	11000	32000	Wau 6MZA	10.00/20	10.00/20	Wau 6MZA	10.00/20	10.00/20	10.00/20	10.00/20	TL
57	(D) HB3130		184	183	10.00/20	11000	32000	Wau 6MZA	10.00/20	10.00/20	Wau 6MZA	10.00/20	10.00/20	10.00/20	10.00/20	TL

(Turn to page 103, please)

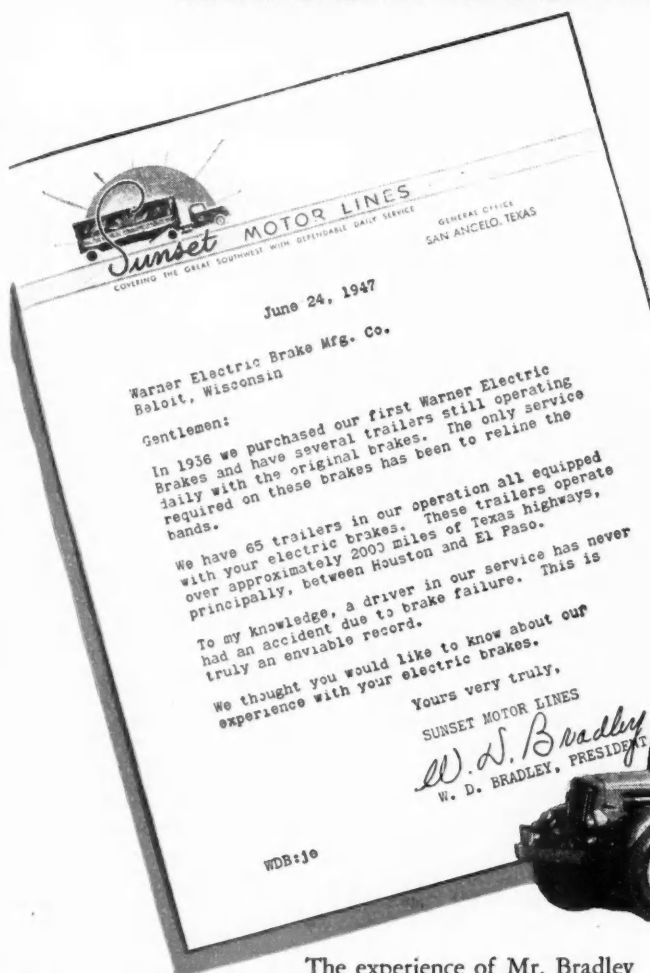
* Auxiliary transmission Spleer 703H with 3 forward speeds.
* Torque divider, Timken T70-2 speed.
* Three speed transmission - 2 speed transfer case.

* Includes coupling, 4 Timken T13126 PA Tailing Axle.
* Chassis Weight on Duals Front, Center and Rear.
* When 11.00/22 tires are required it is necessary to furnish 52 inch axle spacing.

* Includes coupling, 4 Timken T13126 PA Tailing Axle.
* Chassis Weight on Duals Front, Center and Rear.
* When 11.00/22 tires are required it is necessary to furnish 52 inch axle spacing.

USER REPORT

.. "a driver in our service has never had an accident due to brake failure."



W. D. BRADLEY, Pres.
SUNSET MOTOR LINES



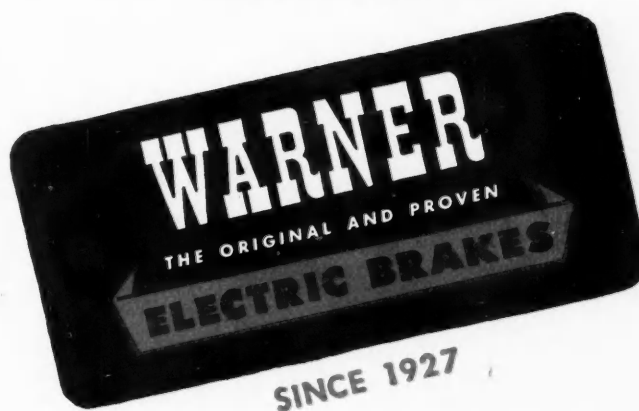
The experience of Mr. Bradley and the Sunset Motor Lines, during 11 years of every-day use of Warner Electric Brakes on their tractor-trailer fleet, is typical of the kind of service you, too, can expect when your trailers are equipped with Warner Electric Brakes.

They provide an entirely new concept of effective stopping power. Being electrically operated there is no time lag in getting instantaneous action regardless of the distance between cab and rear trailer wheels. They develop their stopping power within the brake itself. Always *controlled* braking power — driver sets "Vari-load" dial on dash to meet load and road conditions.

For maximum performance and satisfaction, standardize on WARNER ELECTRIC BRAKES. Write for illustrated literature, explaining all their many advantages.

WARNER ELECTRIC BRAKE MFG. CO.
BELOIT, WISCONSIN

**..65 trailers WARNER EQUIPPED
never in an accident due to
Brake Failure**



A large, dark, cylindrical industrial oil separator. It has a top handle and a label that reads "W.G.B. OIL SEPARATOR". There is also a small tag on the top handle that says "W.G.B. 5102". A pipe with the word "OUT" and an arrow pointing right is attached to the side. The device is mounted on a base.

AND HERE'S WHY: The WGB replaceable Filter Cartridge—co-partner of the WGB Oil Clarifier—is made from a specially processed fine cotton . . . not paper or so-called modern "synthetics". Intensive laboratory tests prove conclusively: That correctly processed, properly formed and adequately supported cotton is the most efficient filtering medium for all kinds of oil. Further, WGB Clarification thoroughly cleans the oil—without removing essential additives or other lubricating qualities.

Road tests show WGB Cartridges outlasts others by a ratio of 2 to 3—that engine repairs drop to a new, unheard-of low! The WGB Cartridge also provides the lowest filtration cost—and can be changed without tools!

Is it any wonder that Autocar . . . Brockway . . . Mack and many other leading truck builders continue to factory-equip their vehicles with WGB? Get to know the advantages and economies that result through WGB Oil Clarification! Your Distributor has the proper WGB Clarifier for your motor.



WGB
OIL CLARIFIER, INC.
KINGSTON, N. Y.

Line Number	MAKE MODEL	CHASSIS LIST PRICE		WHEEL-BASE	TIRE SIZES		MAKE and Model	ENGINE DETAILS				TRANSMISSION		REAR AXLE		FRONT AXLE	BRAKES				C-A Dimensions (Min. Std. W. B.)	FRAME								
		Minimum Standard	Maximum Standard		Gross Vehicle Weight for Normal Service	Chassis Weight (See definition)		Standard Front and Rear	Maximum Tire Size (Dually noted)	Make and Model	No. of Cylinders	Stroke and Bore	Displacement	Comp. Ratio	Torque lb. ft.		Max. Brake H.P. at R.P.M.	Main Bearings Number, Diameter, and Length	Governor Standard	Make and Model			Gear and Type	Drive & Torque	Gear Ratio	Range in High	SERVICE			
																											Make Location	Lining Area	Drum Area	Drum Material	Hand Location	Type
1	(D) Sterling, Cont'd	182	193	52000	15700	11.00/20	Wau 145CK	6-3x6	779.6	285	186-2100	4	Fu 4B86	4 T-SW456P	WF	5.97-8.20	27454W	W601A	1308 1802	A	91x3 5/8x4 1/2	A								
2	(D) HWS235	182	193	52000	15700	11.00/24	Cum HBD600	6-3x6	672.17	500 150-1800	7-4 3/8x16 3/8	X	Fu 4B86	4 T-SW3012P	WF	5.66-8.17	27454W	W601A	1308 1802	A	91x3 5/8x4 1/2									
3	(D) HWS235H	182	193	52000	16000	11.00/20	Cum HBD600	6-3x6	672.17	500 150-1800	7-4 3/8x16 3/8	X	Fu 4B86	4 T-SW456P	WF	5.66-8.17	27454W	W601A	1308 1802	A	91x3 5/8x4 1/2									
4	(D) HCS193H	170	189	48000	15300	11.00/20	Wau 140CK	6-3x6	625.6	612-2200	7-3 3/4x13 3/8	X	Fu 4B86	15 Own 195W	WF	6.04-7.31	27454W	W601A	1308 1802	A	91x3 5/8x4 1/2									
5	(D) HCS265	182	193	60000	17750	11.00/20	Wau 145GK	6-3x6	779.6	285 180-2100	7-3 3/4x13 3/8	X	Fu 4B86	12 Own 265W	C/D	6.04-7.31	27454W	W601A	1160 1912	A	91x3 5/8x4 1/2									
6	(D) HCS297	182	193	70000	20750	12.00/24	Wau 145GK	6-3x6	779.6	285 180-2100	7-3 3/4x13 3/8	X	Fu 4B86	12 Own 330W	C/D	6.04-7.31	27454W	W601A	1160 1912	A	91x3 5/8x4 1/2									
7	(D) HCS297H	182	193	80000	22000	12.00/24	Wau 145GK	6-3x6	779.6	285 180-2100	7-3 3/4x13 3/8	X	Fu 4B86	12 Own 330W	C/D	6.04-7.31	27454W	W601A	1160 1912	A	91x3 5/8x4 1/2									
8	(D) HCS330H	182	193	80000	22000	12.00/24	Cum HBD600	6-3x6	672.17	500 150-1800	7-4 3/8x16 3/8	X	Fu 4B86	12 Own 330W	C/D	6.04-7.31	27454W	W601A	1308 1802	A	91x3 5/8x4 1/2									
9	(D) HCS265H	182	193	60000	18100	11.00/20	Cum HBD600	6-3x6	672.17	500 150-1800	7-4 3/8x16 3/8	X	Fu 4B86	12 Own 265W	C/D	6.04-7.31	27454W	W601A	1160 1912	A	91x3 5/8x4 1/2									
10	(D) HCS297H	182	193	70000	21050	12.00/24	Cum HBD600	6-3x6	672.17	500 150-1800	7-4 3/8x16 3/8	X	Fu 4B86	12 Own 330W	C/D	6.04-7.31	27454W	W601A	1160 1912	A	91x3 5/8x4 1/2									
11	(D) HCS330H	174	187	80000	23450	12.00/24	Cum HBD600	6-3x6	672.17	500 150-1800	7-4 3/8x16 3/8	X	Fu 4B86	12 Own 330W	C/D	6.04-7.31	27454W	W601A	1280 1988	A	123 3/8x4 1/2									
12	(D) F2X26-2F	156	237	26000	45000	7.50/20	Ford	8-3x13 3/4	239.6	41 180-3800	3-2 1/4x4 7/8	N	Ford	4 Ford	SF	** -6 67	Ford	F0H9V	502 836	Co	TX	7 1/4x3 3/4x 47								
13	(D) F2X27-2F	156	237	27000	46500	8.25/20	Ford	8-3x13 3/4	239.6	41 180-3800	3-2 1/4x4 7/8	N	Ford	8 Ford	SF	5.83-8.11	Ford	F0H9V	502 836	Co	TX	7 1/4x3 3/4x 47								
14	(D) F2X34-2F	156	237	34000																										

▲ Includes Cab. ▲ Rear only; Front 12.00/24. ● Rear only; Front 11.00/24. ▲ Auxiliary transmission, Spleer 8031.

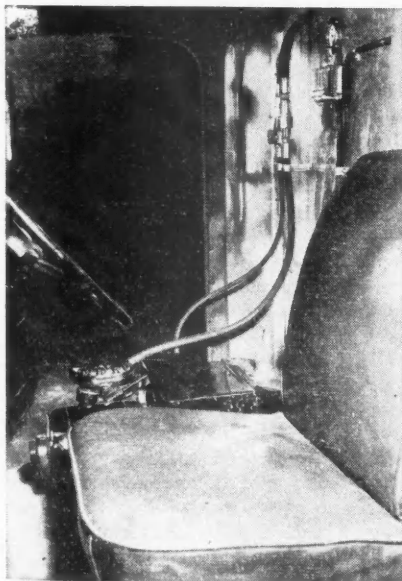
New Refrigeration System Powered by Truck's Engine

Refrigerated trucks of all types—from the small panel job for local hauling of meats, ice cream, flowers, or frozen foods to the largest highway semi-trailer for inter-city transport are said to derive benefits and savings from a new truck refrigeration system being introduced by Coldmobile Co., Detroit.

Known as the "Coldmobile System", its chief feature is that it is powered directly off the truck's 6-volt electrical system and uses standard refrigeration equipment, with the exception of the 6-volt motor to drive the condensing unit. The additional electrical power necessary to drive the condensing unit motor is supplied by a special 6-volt generator, which is also connected to the truck electrical system.



A special generator which replaces the standard truck generator furnishes the power necessary to drive the refrigeration unit

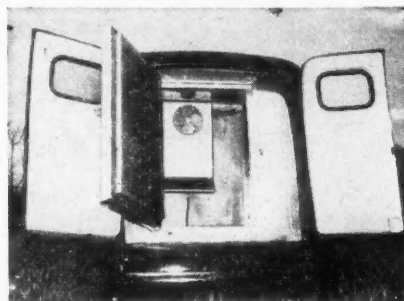


Standard panel type blower coils may be employed with the Coldmobile truck refrigeration system 100 cu ft insulated refrigerated space can be built into a standard panel delivery truck

This generator replaces and mounts in the same position as the standard "low output" generator supplied as standard equip-

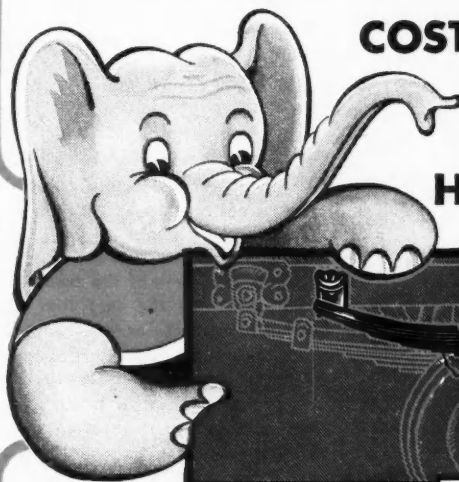
ment by truck manufacturer. Due to its design, the special generator provides a constant source of power for driving the refrigeration unit as well as the vehicle's electrical system over the broad range of motor speeds from idling to top driving speed.

The "Coldmobile System" is available in sizes from $\frac{1}{4}$ up to and including 2 hp for
(TURN TO PAGE 232, PLEASE)



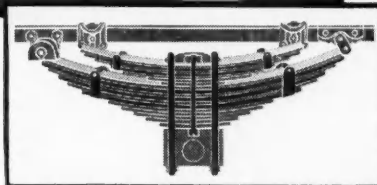
The refrigeration condensing unit can be mounted on the floor of a panel delivery truck beside the driver's seat. At upper right are the thermostat and the thermometer

KEEP YOUR PAYLOAD UP.. COSTS DOWN INSTALL MAREMONT HELPER SPRINGS



Individually designed helper springs for $\frac{1}{2}$ - $\frac{3}{4}$ -1-1 $\frac{1}{2}$ ton trucks; also passenger cars.

Extra leaf sets make it easy to increase 1-1 $\frac{1}{2}$ tons the load capacity of Ford and Chevrolet 1 $\frac{1}{2}$ ton trucks.



- Low initial cost is rapidly repaid in extra payloads, lower maintenance charges, maximum protection.

Quick and easy to install, MAREMONT HELPER SPRINGS give your fleet extra payload capacity—at minimum maintenance cost! Cut down physical wear and tear, prolong the life and performance of your vehicles.

Made of fine quality silico-manganese steel, these superb springs are *Individually Engineered* for every popular model truck and car. This means a perfect fit, positive performance. Frame brackets are made of heavy malleable iron for longer wear and better service.

MAREMONT HELPER SPRING sets are complete with brackets, bolts and springs—ready for immediate installation. No special tools required.

See your nearest Maremont distributor or Spring Service Station for Maremont's *complete* line of springs, helper springs and spring parts.

ALSO MANUFACTURERS OF MAREMONT MUFFLERS AND TAIL PIPES

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WASHINGTON RUNAROUND

Federal Cars to Be Replaced at 60,000 Miles . . . Primary Business Test Is Reaffirmed
New Safety Rules Draft . . . Transport Study Underway . . . Modified Uniform Code Approved

New Standard For Federal Cars Six Years Or 60,000 Miles

As forecast by *COMMERCIAL CAR JOURNAL* (February, 1948, page 74), the Bureau of the Budget has issued a replacement standard for Federally-operated passenger cars permitting replacement after six years or 60,000 miles of operation. Applying to more than 20,000 passenger vehicles in use by civilian agencies, the new standards will be inaugurated during the fiscal year beginning July 1, 1949.

COMMERCIAL CAR JOURNAL has also learned that the work on replacement standards for trucks and other heavy vehicles is proceeding satisfactorily under the guidance of the Interdepartmental Motor Equipment Committee. A tentative standard for light trucks has already been worked out. Heavier vehicles are still under study. The standards are based on a pattern of years and miles, by type of unit. However, the truck standards are not likely to be finished this year.

Also of interest to fleet operators is the forthcoming release, expected sometime this month, of a series of preventive maintenance standards for government vehicles.

While the standards being worked out by the Committee will greatly improve federal motor vehicle management and also be of some value to private operators, fears have been expressed in some quarters that these standards might set a precedent which could have damaging effects. For example, it is not inconceivable that at some later date the Bureau of Internal Revenue might decide it would be wise to use these standards in determining depreciation allowances.

Regarding the new passenger car standards, the Bureau of the Budget stated that requested replacements for vehicles not meeting the new standards will have to be fully justified, taking into consideration abnormal wear and tear, or other unusual conditions.

Primary Business Reaffirmed

The primary business test was reaffirmed last month by Division 5 of the ICC as the basic test for distinguishing between private and for-hire carriage in its decision in the Schenley Distillers Corporation case. In stronger language than the preceding Lenoir

by GENE HARDY

CCJ Washington Correspondent

case, which brought loud huzzas from private carrier interests, Division 5 ruled that Schenley was not engaged in common or contract carriage.

The majority opinion stated:

"The primary business of the transporter is the basic test, not the fact that some compensation identifiable as such or hidden is collected. Compensation for transportation may be collected by a private carrier as such or indirectly and it may even include an incidental element of profit provided the transportation is not 'for compensation' in the profit as a carrier. To be a common or contract carrier by motor vehicle, there must be transportation for compensation by one so engaged as a business and with an intent or purpose to profit from the compensation."

In the Schenley case it was found that the corporation's primary business is the sale and distribution of alcoholic liquors; that its outbound operations were in furtherance of such primary business and not with any purpose to profit from transportation as such—and consequently private carriage; and that its inbound operations closely approximate those of a gratuitous bailee who indirectly recaptures all of its costs, however, without receiving any compensation as such or any profit.

It is not unlikely, however, that this decision will be argued before the full Commission at the request of the for-hire interests. In addition, rail carriers have also indicated that they will carry the earlier Lenoir case to the full Commission.

Also within recent weeks, an ICC examiner in a proposed report to the Commission in its investigation into the trucking operations of the Burlington Mill Corp., ruled that these operations constitute private carriage and recommended discontinuance of the proceeding. The Commission may reject or adopt the examiner's findings when the final decision is reached.

Relying heavily on previous cases, including the precedent-setting *Weitishiek* case, the examiner stated:

"The issue of for-hire versus private carriage has been considered by the Commission in several proceedings. The controlling consideration in each was the primary business of the applicant . . . the carrier-for-hire status in each proceeding has turned upon the sole question of fact as to the primary business of the transporter."

New Safety Rules Draft

The Section of Safety, ICC Bureau of Motor Carriers, has completed the second draft of Parts 1 to 6 of the revised motor carrier safety regulations and submitted it to the Director of the Bureau of Motor Carriers for approval or change. This second draft will be used as a basis for public hearings, which will probably get underway early in the fall. The revision of Part 7, pertaining to explosives and other dangerous articles, has not been completed. Hearings on this portion of the regulations will probably be held separately as were the original informal conferences.

Transport Study Under Way

The first phase of the Highway Research Board's study of the economics of motor vehicle sizes and weights, the vehicle performance survey, got underway in Pennsylvania on July 12.

Ultimate purpose of the study is to determine economic load limits for transport vehicles, taking into account transportation requirements the cost of hauling, and highway costs.

This is the first time highway research authorities have undertaken a broad investigation in this country to establish the cost per ton-mile in hauling loads of various sizes by trucks over a highway of modern design and over a route embodying low standards of design, typical of a large mileage of roads still in use.

The study, a cooperative effort on the part of government and industry, is part of the research program of the Board's Committee on Economics of Motor Vehicles Size and Weight.

This initial phase of the study, consisting of test runs, will be carried on through August and most of September. The test runs are being made over a course of 148.5 miles from Carlisle, Pa., to a point near

(TURN TO PAGE 108, PLEASE)

Building America's *New Horizons*



15-BILLION dollars worth of new building and another 7-billion for maintenance and repair work are 1948 goals of the construction industry. Advanced techniques and time-saving mechanical equipment, such as the ready-mix concrete truck unit pictured here, enable the modern contractor to build better in far less time than ever before.

FEW AMERICANS are ever out of sight of things built by the construction industry. Your home... the places where you work and play... the roads and streets you travel... all the things that make modern living possible are products of America's biggest business, next to agriculture — construction.



Accustomed to creating products with extremely long life, building contractors use high-quality, long-life equipment as a matter of course. They know the economy of quality trucks, designed for each particular job... and the expensive short-comings of a "bargain." That's why Super Power Whites are preferred

in fleets of leading quality builders. The wisest truck investment for any service is one based on the performance, long life and economy of White quality. Your local White Representative will gladly provide facts and figures in terms of your own business.

THE WHITE MOTOR COMPANY
Cleveland, Ohio, U. S. A.
THE WHITE MOTOR COMPANY OF CANADA LIMITED
Factory at Montreal

FOR MORE THAN 45 YEARS THE GREATEST NAME IN TRUCKS

Washington Runaround

(CONTINUED FROM PAGE 106)

Greensburg, Pa., comprising almost the entire length of the Pennsylvania Turnpike, and over US 11 from Carlisle to Chambersburg, then on US 30 to Greensburg, a distance of 149.3 miles.

Trucks used in the test runs range in size from a 2-axle single-unit truck to a 3-axle tractor hauling a 2-axle semi-trailer and a 2-axle trailer. Gross loads, with varied axle distribution, range from 20,000 to 142,000 lb.

Each vehicle will be operated with axle loads of 14,000, 18,000 and 22,000 lb thus providing considerable overlapping of gross vehicle weights between vehicles of different types and affording comparison of the performance ability of vehicles with similar gross weights but with different power ratios.

Speed, gasoline consumption, and wheel slippage on known grades will be recorded. Data on the volume and speed of general traffic on the test routes also will be collected to indicate the conditions under which the test runs were made. Stresses in selected bridges, caused by the heaviest test trucks while standing and while moving at speeds up to 50 miles an hour, will be measured. Special stress-measuring equip-

ment has been loaned for the purpose by the Association of American Railroads.

Analysis of the factual data compiled during the test runs will establish the direct cost (fuel consumption and driver's wages) of operation per ton-mile for vehicles of various gross weights traveling over a relatively good and a poor route through rough terrain.

Uniform Code Modified

The National Committee on Uniform Traffic Laws and Ordinances last month approved the report of its size and weight subcommittee, which changes the provisions of Act V of the Uniform Act Regulating Traffic on Highways to permit a 50-ft truck-tractor semitrailer or truck-full trailer combination. The Act previously specified a 45-ft limit.

The size and weight proposals, as they will appear in the revised act will be: height, 12½ ft; length of a single vehicle, 35 ft; 3-axle buses, 40 ft; truck-tractor semitrailer or truck-full combination, 50 ft, with a note recognizing the 60-ft limitation approved by the American Association of State Highway Officials. Gross weights based on 18,000-lb axle loads were approved as was a table of gross vehicle weights adopted from the proposal of the AASHO.

While these acts have no official standing they are frequently accepted by state governments as a guide when enacting vehicle regulations.

The special size and weight subcommittee was continued and was directed to review the findings of the Highway Research Board's study of the economics of sizes and weights of motor vehicles to determine whether upward revisions should be made as a result of these and other findings.

No action was taken on the proposal advancing for discussion of the 375 lb of weight per net brake horsepower performance ability standards submitted by the subcommittee.

German Roads Well Built

A report on the German motor road system prepared by British experts, and announced by the Department of Commerce, comments favorably on highway construction in prewar Germany. The German motor road system is unique in being the only modern network built on a national scale, according to the report. The roads are generally of high quality and defects are infrequently noted. Referring to road development in Great Britain, the report states that whatever course it may take "it is clear that British practice should profit as much as possible from the German example."

Normal riding surfaces were found to be as good as, but not superior to British counterparts. Road design and foundation treatment have generally eliminated cracking due to subsurface failure, while the quality of concrete has enabled surfaces to withstand frost action and abrasion from traffic.

The report takes critical note of the fact that the "bankettes" or edge strips used to mark the side of roadways and make space for parked vehicles do not always provide sufficient contrast with the roadway itself; nor are they wide enough to permit stopped vehicles to be completely clear of traffic.

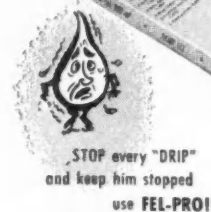
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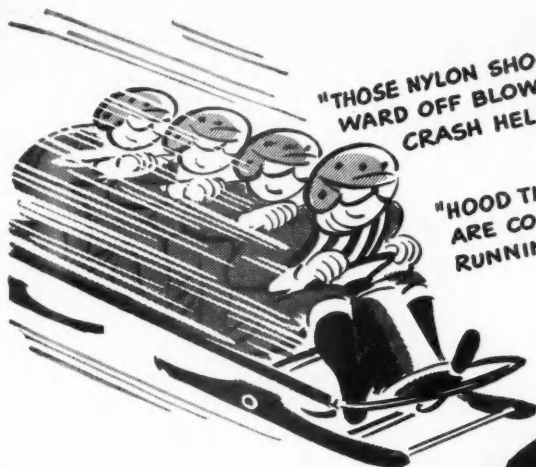


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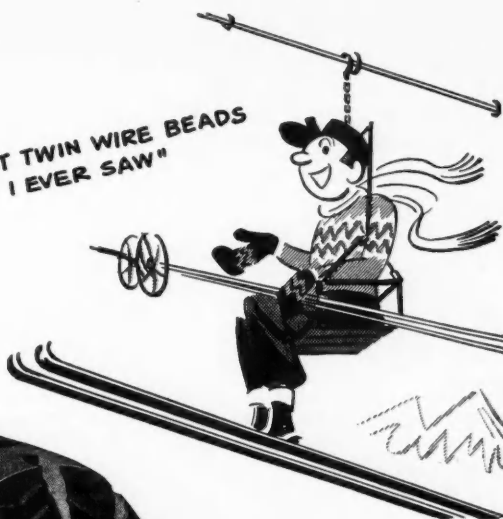
City State



"THOSE NYLON SHOCK SHIELDS
WARD OFF BLOWS LIKE A
CRASH HELMET"

"HOOD TIRES
ARE COOL
RUNNING, TOO"

"STRONGEST TWIN WIRE BEADS
I EVER SAW"



"TAPERED TREAD GROOVES
GET RID OF SMALL STONES
LIKE MAGIC"



"I ALWAYS SAY—
A MAN GETS FARTHER
WHEN HE USES
HOOD TIRES"



"ELECTRONIC PROCESSING
PERMITS THE RAYON CORDS
TO BE LAID PARALLEL
AND FLAT—STOPS
FRICTION"



"...AND A SPECIAL
BONDING DIP
'MARRIES' THOSE CORDS
FOR LIFE"



**"WE MAKE 'EM
EQUALLY LONG-WEARING
FOR TRUCKS, PASSENGER
CARS AND FARM SERVICE"**

FREE: 1948 Football Guide—Lists rules, college
and pro schedules. Write: Department H-3.



Hood Rubber Company, a Division of The B. F. Goodrich Company, Akron, Ohio and Los Angeles, Calif.

1948 New Truck Registrations by Makes by States*

STATE	Auto-car	Brock-way	Chev-rolet	Dia-mond T	Divco	Dodge	Federal	Ford	FWD	GMC	Inter-national	Mack	Osh-kosh	Reo	Ster-ling	Stude-baker	Ward La France	White	Willys	All Others	Total	
Alabama	May		618	8	3	208	1	670		103	276	12		29		40		18	173	3	2,158	
5 Mos.			3065	38	15	948	18	2320		622	1085	72		124		313		74	698	12	8,404	
Arizona	May	1	129	4	3	52	3	127		35	61	2		6		25		1	25	3	477	
5 Mos.			678	4	9	263	6	432	2	153	201	6		41	5	138		26	122	10	2,101	
Arkansas	May		671	7		170	4	575		128	202	10		40		48		9	221	2	2,087	
5 Mos.			3330	52		952	21	2430	3	575	1004	33		175		359	1	55	925	5	9,920	
California	May	34	1	1689	19	68	957	6	1524	335	381	52		18	14	331		27	540	62	6,238	
5 Mos.	99	16	7347	165	205	3777	35	5751	8	2366	2344	143	6	115	55	1574		161	1398	178	25,802	
Colorado	May		326	13	3	117	8	305	5	61	166	4		10		32		6	118		1,174	
5 Mos.	7		1461	63	27	550	28	1363	30	335	895	12		42		237		35	455	6	5,546	
Connecticut	May	8	5	234	21	22	127	11	258	1	72	118	29		2	43		14	85	3	1,059	
5 Mos.	40	41	896	61	50	411	41	732	8	209	466	78		29	2	211		49	158	16	3,845	
Delaware	May	1	1	88	3	2	43		79	19	27	7		2		7		1	16	1	295	
5 Mos.	3	6	408	13	9	178	1	302		101	188	9		8		49		18	45	10	1,348	
Dist. of Columbia	May	1		96	5	21	46	2	116		25	46		3		12			15	1	389	
5 Mos.	7	3	451	24	66	172	16	426		159	252	27		24		48		10	81	6	1,772	
Florida	May	4		649	11		240	11	455	76	171	20		7		52	1	23	132	23	1,875	
5 Mos.	16		2796	71	11	922	41	1689	3	389	754	77		80		357	2	82	582	76	7,948	
Georgia	May		734	14	1	239	3	580		99	214	14		20		43		13	135	4	2,113	
5 Mos.	2	1	4276	196	5	1365	41	3818	2	828	1941	143		196		663		123	1075	37	14,682	
Idaho	May		304	9	2	105	3	284		88	141	3		28		92		7	126	19	1,211	
5 Mos.	1		813	29	6	319	16	602	1	244	423	8		49		280		30	276	31	3,128	
Illinois	May	8	1	1475	111	38	593	15	1210	1	233	808	25		3	182		67	380	25	5,220	
5 Mos.	100	7	7242	547	248	2792	131	4105	7	1310	4212	225		411	4	1234	3	375	1612	175	24,740	
Indiana	May	2	2	980	34	29	357	13	825	147	546	10		33		142		46	250	29	3,445	
5 Mos.	3	12	2969	126	91	1172	84	1988	4	667	1837	45		136		654		171	723	105	10,767	
Iowa	May		539	36	11	176	3	495		93	327	6		22		309	5	18	149	3	1,908	
5 Mos.	1		2910	164	39	1180	12	2521	10	485	1665	43	2	140		475	2	82	903	19	10,653	
Kansas	May	1		834	18		193	35	643	165	327	2		45		75		9	108	4	2,459	
5 Mos.	1	2	3477	111	15	1021	79	2290	2	533	1310	16		146		488		59	512	24	10,095	
Kentucky	May	3		556	30	2	158	22	500	118	246	4		52		47	2	12	338	7	2,087	
5 Mos.	7		2751	98	18	891	84	2079		501	1204	40		192		309	5	65	1437	29	9,710	
Louisiana	May	1		480	18		141	1	493	67	162	8		6		34		10	58	9	1,480	
5 Mos.	2		2202	44	15	712	9	1681	3	362	808	33		51		316		61	460	51	6,820	
Maine	May	1		250		1	76	6		54	103	6		10		23		4	17		735	
5 Mos.	1	10	748	2	9	295	15	736		244	419	27		57	2	153	1	12	78	8	2,817	
Maryland	May	5	15	404	3	11	165	3	279	50	165	22		16		28		11	62	4	1,248	
5 Mos.	25	54	2010	29	41	670	31	1202	8	326	759	79		61	3	223	3	64	268	18	5,674	
Massachusetts	May	10	42	426	25	68	235	4	574	3	114	204	42		19	6	49	8	20	87	9	1,914
5 Mos.	44	74	1951	93	197	980	22	1964	11	495	1024	123		56		127		78	343	36	7,676	
Michigan	May	19	31	1307	23	48	556	35	1422	373	380	20		56		640		212	1065	77	18,002	
5 Mos.	19	31	5038	108	204	2424	131	4626	4	1444	1645	82		245	1	565	6	124	603	30	11,123	
Minnesota	May	19		1373	47	14	539	59	677	189	644	23		1	76	114		32	275	8	4,093	
5 Mos.	30		2930	133	46	1297	115	2523	24	547	1932	68	6	105	9	555		6	55	2	1,452	
Mississippi	May			500	11		136	5	441	89	138	14		20		240		31	522	10	7,242	
5 Mos.			2510	31		701	12	1855		430	763	59		62		35		25	177	12	3,010	
Missouri	May		899	13	17	355	2	868		180	373	9		17		522		155	962	47	14,210	
5 Mos.	2	5	4693	119	100	1564	21	3238		601	1815	59		107		22		6	111	2	748	
Montana	May		137	10	3	51	8	224		43	106	2		23		267	4	32	530	20	4,623	
5 Mos.	5		1090	41	5	458	34	996	2	274	766	7		88		19		19	137	2	1,301	
Nebraska	May		372	35		136	1	301		71	204	7		5		328		63	651	17	7,025	
5 Mos.			1672	137		765	15	1533	6	344	1209	45		38		18		2	42	7	734	
Nevada	May		46	3		30		53	2	15	19	1		2		70		1	32	4	347	
5 Mos.		1	136	10	1	110	1	150	3	62	73	1		3		13		1	98	8	1,396	
New Hampshire	May		80	2	5	48		96		23	32	1		1		67		25	161	2	2,214	
5 Mos.	5	7	362	10	13	185	4	345	1	92	152	21		17	1	74		144	695	60	10,118	
New Jersey	May	10	36	512	28	25	249	15	524	206	259	69		16		464	7	2	21	3	407	
5 Mos.	106	221	2569	143	152	1023	76	1905	10	855	1304	293		89	2	81		15	106	6	2,082	
New Mexico	May		129	4	2	60		115		13	45			2		156		111	347	31	5,099	
5 Mos.			774	14	2	228	8	463	1	120	225			13		61		538	1777	240	28,504	
New York	May	34	90	1170	110	77	725	24	1049	256	653	161	4	434	31	1334	117	17	185	8	2,539	
5 Mos.	296	567	5890	590	454	3788	323	4776	66	2332	3948	957	44	434	31	1334	117	17	185	8	2,539	
North Carolina	May	2		824	11	8	263	8	774	3	80	220		30		483		133	895	64	11,587	
5 Mos.	25	2	3813	46	34	1335	46	2805	4	391	1095	289		127		33		6	54		566	
North Dakota	May		109	9		55	5	155	3	21	105	2		9		182		14	190		2,304	
5 Mos.			517	23		263	21	458	3	94	499	11		29		97		82	368	13	4,380	
Ohio	May	8	1	1257	38	31	442	17	1111	269	551	33		52		845	2	468	1307	112	20,905	
5 Mos.	47	15	5961	156	149	2613	133	4259	24	1434	2909	210		260	1	59		21	132	6	2,145	
Oklahoma	May	1		665	2	2	204	1	579	138	293	4		38		301		76	586	22	8,547	
5 Mos.			2748	15	14	902	17	2041	12	455	1217	24		116		44		12	125	32	1,481	
Oregon	May	12	1	345	6	4	139	17	391	129	163	25		15	1	385		78	512	176	6,568	
5 Mos.	39	1	1762	44	10	800	37	1177	5	573	844	71		42	10	224		114	442	18	5,699	
Pennsylvania	May	44	53	1294	81	18	711	35	1489	2	348	644	126		58		528		1619	123	25,536	
5 Mos.	204	318	6487	319	72	3249	149	5132	6	1901	3293	544	25	307	28	1245	4	9	41	9	656	
Rhode Island	May	12		142	14	33	75		118	41	114	7		7		129		47	115	24	2,338	
5 Mos.	57	23	454	49	109	302	7	384		181	379	30		47	1	22		6	74	1	1,312	
South Carolina	May		513	6		121	1	373		72	97	14		11		172		39	318	39	5,400	
5 Mos.	1		2045	22	1	676	9	1260		292	415	44		67		19		2	89		660	
South Dakota	May		119	18		56	8															

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Here's Why:

1. Governor is an integral part of compressor.
2. Unique patented inlet valves in head aid cooling — retard oil pumping and carbon formation.
3. Water cooled head and block.
4. Efficiently delivers more air for size.
5. Designed for high speed operation and long life.
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POWER BRAKES



OVERTIME PAY STUDIED

Enforcement of a new interpretation under the Fair Labor Standards Act regarding certain types of premium payment, necessitated by the recent Supreme Court decision in the longshore cases, will not go into effect until September 15, 1948. Previously enforcement had been scheduled to begin July 1.

This was announced by Wm. R. McComb, Administrator of the Wage and Hour and Public Contracts Division, U. S. Department of Labor. In ordering the postponement, Mr. McComb said that information from both labor and management sources indicated that more time is required to make appropriate adjustments, or where necessary, to make revisions in collective bargaining agreements, due to varying requirements of union agreements as to reopening of contracts.

DRIVE-AWAY RULES REVISED

The ICC has modified its former findings with regard to its safety regulations governing the transportation of motor vehicles by the drive-away method to permit (1) the drive-away transportation of used automobiles or other used motor vehicles weighing not more than 5,000 lb by means of a tow-bar attached to their bumpers, and (2) the double and full saddle-mount method of drive-away operation.

DENVER GETS ROADEO FINALS

Arrangements have been completed to hold the finals in the truck and full trailer class of the National Truck Roadeo at Denver, September 24 and 25.

Announcement had been made previously that finals in the straight truck and the tractor-semitrailer classes will be held at Washington, D. C., in conjunction with ATA's annual convention, October 8 to 13.

STEEL INDUSTRY ABANDONS BASING POINT PRICING

The U. S. Steel Corp., Bethlehem Steel and Armco have abandoned the basing point system of pricing in favor of an f.o.b. mill price plus actual freight.

Opinion expressed by lawyers and economists, at a recent luncheon sponsored by the U. S. Chamber of Commerce, was that the immediate effect would be a net increase in steel cost for industry generally. Granted some fabricators located near steel mills may benefit, but for the majority costs will increase. The basing point system had tended to stabilize prices; retard increases in time of lush demand as now; and, support prices in depression times.

Dates & Doings

SEPT. 2-4—New Mexico Motor Carriers Assn. Truck Roadeo and 10th Annual Convention, Hilton Hotel, Albuquerque, N. M.
SEPT. 6-8—Mississippi Transport Assn. Convention, Buena Vista Hotel, Biloxi, Miss.
SEPT. 10-11—North Carolina Motor Carrier Assn. Annual Convention, Mayview Manor, Blowing Rock, N. C.
SEPT. 10-11—Virginia Highway Users Assn. 18th Annual Convention, The Chamberlain, Old Point Comfort, Va.
SEPT. 10-12—Kansas Motor Carriers Assn. 14th Annual Convention, Allis Hotel, Wichita, Kan.
SEPT. 13-14—Wisconsin Motor Carriers Assn. Annual Convention, Lake Lawn Resort, Lake Delavan, Wis.
SEPT. 13-17—Fleet Supervisor Training Course, Penn State College, Penn State, Pa.
SEPT. 13-17—Tennessee Motor Transport Assn. Annual Convention, Andrew Jackson Hotel, Nashville, Tenn.
SEPT. 17-18—Michigan Trucking Assn. Convention, Park Place Hotel, Traverse City, Mich.
SEPT. 17-18—Pennsylvania Motor Truck Assn. Fall Meeting, Bedford Springs Hotel, Bedford, Pa.
SEPT. 17-18—West Virginia Motor Truck Assn. Convention, Daniel Boone Hotel, Charleston, West Virginia.
SEPT. 27-OCT. 1—Fleet Supervisor Training Course, Ohio State University, Columbus, Ohio.
SEPT. 28—Motor Transport Assn. of Connecticut Annual Convention, Hotel Bond, Hartford, Conn.
SEPT. 30-OCT. 1—Florida Trucking Assn. Annual Convention, Tampa Terrace Hotel, Tampa, Florida.
OCT. 4-8—Fleet Supervisor Training Course, Purdue University, Lafayette, Indiana.
OCT. 5-7—Chevrolet Truck and Special Equipment Show, Industrial Bldg., State Fair Park, Milwaukee, Wis.
OCT. 7—Massachusetts Motor Truck Assn. Annual Convention, Statler Hotel, Boston, Mass.
OCT. 25-29—Fleet Supervisor Training Course, New York University, New York City, N. Y.
NOV. 3-5—American Society of Body Engineers Annual Convention, Rackham Memorial Bldg., Detroit, Mich.
NOV. 4-5—Arkansas Bus and Truck Assn. Convention, Marion Hotel, Little Rock, Ark.
NOV. 8-12—Fleet Supervisor Training Course, Georgia School of Technology, Atlanta, Ga.
NOV. 12-13—Associated Motor Carriers of Oklahoma Annual Convention, Skirvin Tower Hotel, Oklahoma City, Okla.
NOV. 13—New Hampshire Truck Owners Assn. Annual Convention, Manchester, N. H.
NOV. 15-19—Fleet Supervisor Training Course, University of Florida, Gainesville, Fla.
DEC. 2-4—Oregon Motor Transport Assn. Convention, Multnomah Hotel, Portland, Ore.
DEC. 6—Missouri Bus and Truck Assn. Convention, Hotel Governor, Jefferson City, Mo.
DEC. 9-11—Montana Motor Transport Assn. Convention, Northern Hotel, Billings, Mont.
1949
JAN. 27-28—National Council of Private Motor Truck Owners Annual Meeting, Claypool Hotel, Indianapolis, Ind.
MARCH 28-30—Society of Automotive Engineers National Transportation Meeting, Statler Hotel, Cleveland, Ohio.

GEO. H. HAMMOND, recently elected president and general manager of Federal Motor Truck Co., succeeding T. R. Lippard, who retired.



ADVANCED FLEET SEMINAR AT NEW YORK UNIVERSITY

The "First Annual Seminar in Problems and Policies of Motor Vehicle Fleet Management and Safety Supervision" will be conducted by the Center of Safety Education, New York University November 15 to 19. This will be an advanced course for fleet supervisors and will be programmed in cooperation with National State and local safety and transportation agencies.

The Center for Safety Education is a member of the National Committee for Motor Vehicle Fleet Supervisor Training and has conducted 17 basic courses for fleet supervisors since 1938. The advanced Seminar is designed to meet the newly felt need for additional training in terms of problems and policies related to both economical and safe motor vehicle fleet operation. The program will feature discussion sessions, problem-solving panels and brief lecture treatment of pertinent topics on an advanced level.

Enrollment is open to fleet owners, insurance company safety engineers, fleet supervisors and safety engineers, personnel directors and others directly connected with safety and conservation. Class size is limited and enrollment preference will be given to those who have basic courses either at New York University or in any of the 30 states where such courses are conducted. Tuition fee will be \$20, and further details may be secured from M. D. Kramer, assistant director, Center for Safety Education, New York University, 8 Fifth Ave., New York, N. Y.

CENTRAL STATES RATES UP

General class and commodity rate increases of about 9 per cent became effective recently, when the Interstate Commerce Commission lifted suspensions of certain tariff schedules of the Central States Motor Freight Bureau.

PLAN AIDS SHIPPING

A subcommittee of the American Trucking Associations' Small Shipments Committee has tentatively approved a plan for handling shipments of less than 300 lb that would expedite the movement of such freight and, at the same time, result in savings to both carriers and shippers.

Discarding suggestions for using baggage tags, coupons, stamp systems and similar ideas, the subcommittee proposed a combined document, similar to the abbreviated bill-of-lading form, which would be made

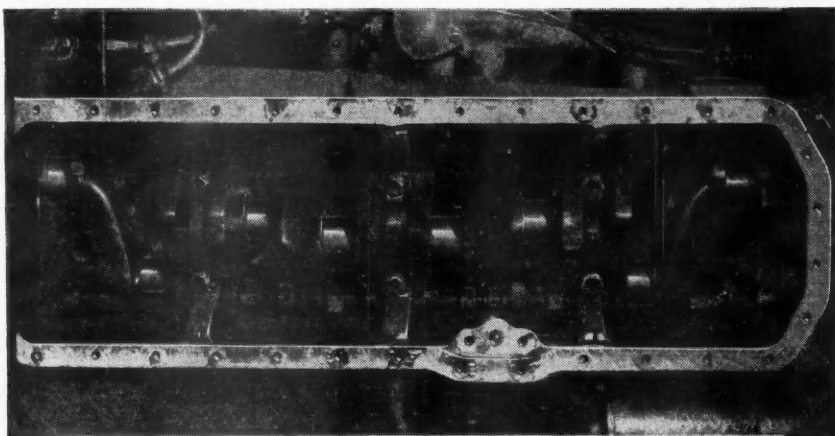
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STANDARD ENGINEER'S REPORT

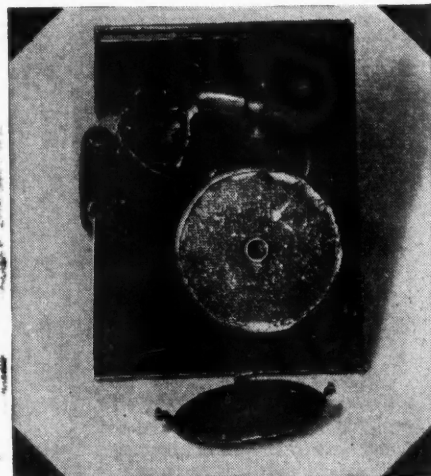


TEST DATA	
UNIT	8 cyl. High Compression Bus Engine
LUBRICANT	RPM Heavy Duty Motor Oil SAE 30
MILES RUN	90,371
CONDITIONS	Highway Operation - Below freezing to desert heat
FIRM	Moyers Stages
LOCATION	Fresno, Calif.

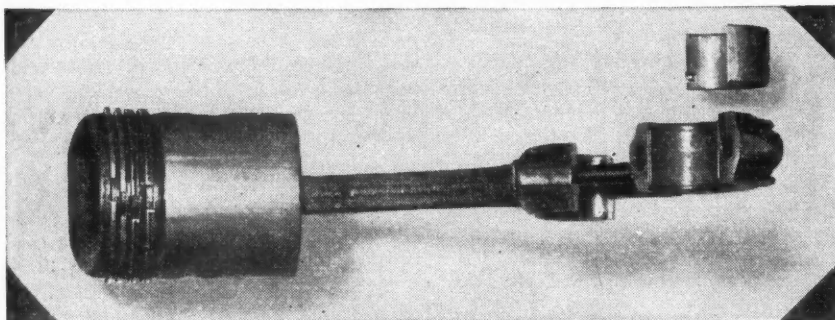
GASOLINE BUS ENGINE RUNS 90,371 MILES IN CLIMATIC EXTREMES
WITHOUT SLUDGE OR CARBON TROUBLE



This bus engine was torn down after operating in regular highway service for 90,371 miles on RPM Heavy Duty Motor Oil ... average speed, 50 M.P.H. with many starts and stops. Inland valley weather conditions - below freezing in winter to more than 100° F. above zero in the shade in summer. As the photograph shows, the inside of the engine was exceptionally clean. RPM Heavy Duty Motor Oil's special detergent compounding keeps all engine parts cleaner.



The oil-pump screen was clear and no deposits had accumulated in the crankcase pan. With RPM Heavy Duty Motor Oil, any lacquer, carbon, sludge or other foreign matter is dispersed in the oil and flows out when the crankcase is drained.



← All rings were free and bearings in good condition as indicated by this piston and connecting rod from the engine. RPM Heavy Duty Motor Oil loosens and removes lacquer and carbon from around rings -- keeps oil return holes open and deposits from building up in grooves. It is not corrosive to any bearing metal.

REMARKS: RPM Heavy Duty Motor Oil SAE 30 was in this engine from the time the engine was new and first put in service. The crankcase was drained at regular intervals. Special compounds in RPM Heavy Duty Motor Oil give it the ability to keep engines clean, adhere to both hot and cold spots in engines, resist oxidation, prevent corrosion and foaming.

STANDARD TECHNICAL SERVICE conducted and reported this test: If you have a lubrication or fuel problem, your Standard Fuel and Lubricant Engineer or Representative will give you expert help; or write Standard of California, 225 Bush Street, San Francisco 20.

STANDARD OF CALIFORNIA • San Francisco, Calif.
THE CALIFORNIA COMPANY • Denver, Colo.

STANDARD OIL COMPANY OF TEXAS • El Paso, Texas
THE CALIFORNIA OIL COMPANY • New York

out by the shipper. The shipper would handle billing and rating, thus eliminating many costly steps now handled by motor carriers. The carrier's sole duty would be to transport the freight.

Under the proposal, shipments would be prepaid by the shipper, either in cash or through establishment of credit with the carrier. It also was proposed to arrange for a uniform document which could be bought

1948 Domestic Motor Truck Factory Sales by Gross Vehicle Weight*

	5,000 & Less	5,001-10,000	10,001-14,000	14,001-18,000	18,001-19,500	19,501-26,000	Over 26,000	Total
January.....	28,690	15,458	11,641	17,685	5,615	3,166	1,638	83,883
February.....	32,776	15,623	12,308	16,733	5,983	3,666	1,800	88,889
March.....	44,110	21,222	15,890	24,237	6,708	4,437	1,968	118,572
April.....	43,441	20,671	13,910	21,163	6,667	4,039	2,020	111,911
May.....	37,114	17,132	13,898	18,386	4,734	4,018	1,627	96,909
June.....	37,244	19,741	13,503	19,794	6,310	4,371	1,792	101,735
Total—6 Months...	223,375	109,847	81,150	116,998	36,017	23,697	10,845	601,929

*Automobile Manufacturers Association.

in large quantities under a cooperative arrangement, thereby saving on the cost of printing.

1948 Truck Trailer Production*

Vans:	May	April	Five Months
Insulated and refrigerated....	164	244	902
Furniture.....	82	21	172
All other closed top.....	1,498	1,621	7,350
Open top.....	142	195	868
Total Vans.....	1,886	2,081	9,292
Platforms:			
With cattle and stake racks....	124	107	607
With grain bodies.....	41	33	201
All other.....	400	419	2,007
Total Platforms.....	565	559	2,815
Tanks:			
Petroleum.....	179	254	1,477
All other.....	9	39	187
Total Tanks.....	188	293	1,664
Pole and Logging:			
Single Axle.....	284	288	1,100
Tandem Axle.....	194	208	763
Total.....	478	496	1,863
Low-bed heavy haulers.....	163	169	781
Off-highway.....	84	102	362
Dump trailers.....	82	52	215
All other trailers.....	160	146	1,303
Total Complete Trailers...	3,606	3,898	18,295
Trailer Chassis.....	147	218	911
Total Trailers and Chassis	3,753	4,116	19,206

*Industry Division, Bureau of the Census.

MAY TRUCKLOADINGS DECREASE

The volume of freight transported by motor carriers in May decreased 2.1 per cent below April but increased 11.3 per cent over May, 1947, according to statistics compiled by the Department of Research, American Trucking Associations, Inc.

Comparable reports received by ATA from 307 carriers in 42 states showed these carriers transported an aggregate of 2,742,206 tons in May, as against 2,800,724 tons in April and 2,464,159 tons in May, 1947.

The ATA index figure, computed on the basis of the average monthly tonnage of the reporting carriers for the three-year period of 1938-1940 as representing 100, was 220.

Approximately 80 per cent of all tonnage transported in the month was hauled by carriers of general freight. The volume in this category decreased 2.2 per cent below April, but increased 10.6 per cent over May, 1947.

Transportation of petroleum products, accounting for about 11 per cent of the total tonnage reported, showed a decrease of 3.5 per cent below April but increased 15.5 per cent over May, 1947.

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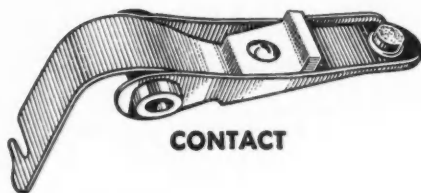


First, look at this P&D patented cut-out. See the one piece phosphor-bronze spring that assures uniform tension under all temperature conditions. Notice the large silver contacts for longer life; no pitting here. And the extruded rivets: they make for a perfect electrical connection and eliminate high resistance because they're unaffected by vibration.

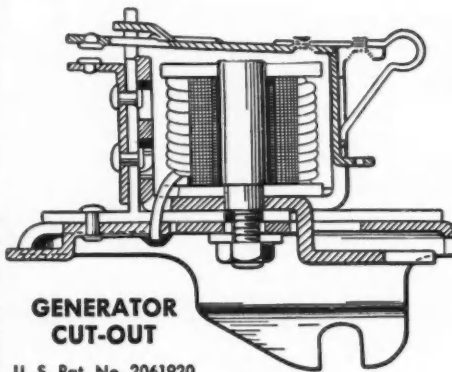
And now the P&D contact. See how the tungsten point is highly polished to eliminate pitting and prevent failure due to oxidation? P&D contacts have been known and used throughout the world for over a quarter century. Compare them with any in the field and prove to yourself why P&D quality has led the industry for years.

These are just a few of the inside features that help the P&D one complete line of starting, lighting and ignition replacement parts keep your customers happy... make more profits for you!

If you haven't got a copy of our Catalog No. 47, drop us a line and we will send you one.



CONTACT



GENERATOR CUT-OUT

U. S. Pat. No. 2061920

Turn Out Better Tune-up Jobs With Pee Dee



P&D

MANUFACTURING COMPANY, INC.

LONG ISLAND CITY 5, N. Y.

STARTING • LIGHTING • IGNITION

DESTINATION...

...lower operating costs



YOU can haul loads of steel or fragile crates of eggs *safer* with a Hoobler-equipped trailer. There's minimum load shifting, because flexible, multiple support absorbs practically all road bumps.

With the Hoobler Undercarriage, the trailer eases around corners, resulting in minimum tire scuffing—*takes tight turns in a radius less than its length*. There's no "weaving" on straightaways.

The Hoobler Undercarriage is simple in design and construction, quickly inspected

or serviced. It is designed for use with standard brakes, axles, wheels and tires.

Vans, high-sides, tankers and flat-tops (28 feet and over) are now using this self-steering undercarriage with complete satisfaction and at lower operating cost per ton-mile.

A letter will bring complete information—tell you how the Hoobler Undercarriage can help your jobs roll easier, safer, at lower cost. Write The Union Metal Manufacturing Company, Canton 5, Ohio.

UNION METAL

DESIGNERS AND PRODUCERS OF STEEL PRODUCTS SINCE 1906

Builder of The Hoobler Undercarriage



INTRODUCING...

... E. A. ZEITNER, recently appointed branch manager at Madison, Wis.

... LOUIS F. MASTRIANI, as sales manager of Charles Rein & Co., Inc., New York, N. Y.

... EDGAR STANTON, JR., as advertising manager of the Belden Mfg. Co., Chicago.

... J. R. SCOTT, appointed International Harvester branch manager at Grand Island, Nebr., replacing C. R. Russell, who was retired.

... L. E. RYKKEN, recently appointed branch manager at Watertown, S. D.

When "The Fleet's In" for repairs, the sailors stow their gear in a neat and orderly fashion. You can neatly stow the small parts necessary to keep your fleet repaired by buying them in JUMBO ADD-A-BINS. Only Dorman Products are sold in JUMBO ADD-A-BINS, the patented all-steel bins that INTERLOCK. Build yourself a wall of steel drawers while buying any of the 4000 Dorman Products available in DORMAN JUMBO ADD-A-BINS.

As Jumbo Says: "THEY INTERLOCK!"

Some of the 4000 items available in ADD-A-BINS



... A. L. HAWK, as assistant to the western district manager in Chicago and R. B. Hazard, as manager of distributor sales, western district, announced by Raybestos-Manhattan, Inc., Manhattan Rubber Division, Passaic, N. J.

... ROBERT L. WEIR, succeeding Harris Popplewell as head of the Canadian subsidiary, The General Detroit Corp., Canada, Ltd.

... W. G. HANCOCK, as President of the McCord Corp.

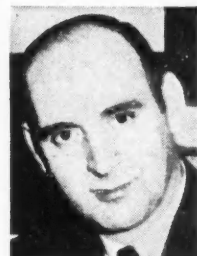
... CHARLES V. DEVENDORF, appointed service parts manager Federal Motor Truck Co.

... GEORGE AWTRY, appointed field service manager.

... SAM I. BEAGLE, the district representative in Western Missouri and the State of Kansas, with headquarters in Kansas City, Mo., for United States Asbestos Division of Raybestos-Manhattan, Inc.

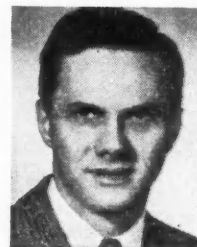
... E. B. HARRIS appointed district representative for metropolitan Chicago and vicinity.

... FREDERICK R. MAULSBY, general superintendent of motor vehicle equipment, Railway Express Agency, who has retired after 21 years of service.



... FRANK COUSAR, appointed general superintendent of motor vehicle equipment, Railway Express Agency, with headquarters at New York City.

... RUSSELL B. HAMMOND, formerly zone truck manager for Chevrolet at Norwood, O., appointed sales manager of the Hercules Body Sales Co.



... ROBERT SCHOONOVER, as advertising manager of Toledo Steel Products Co.

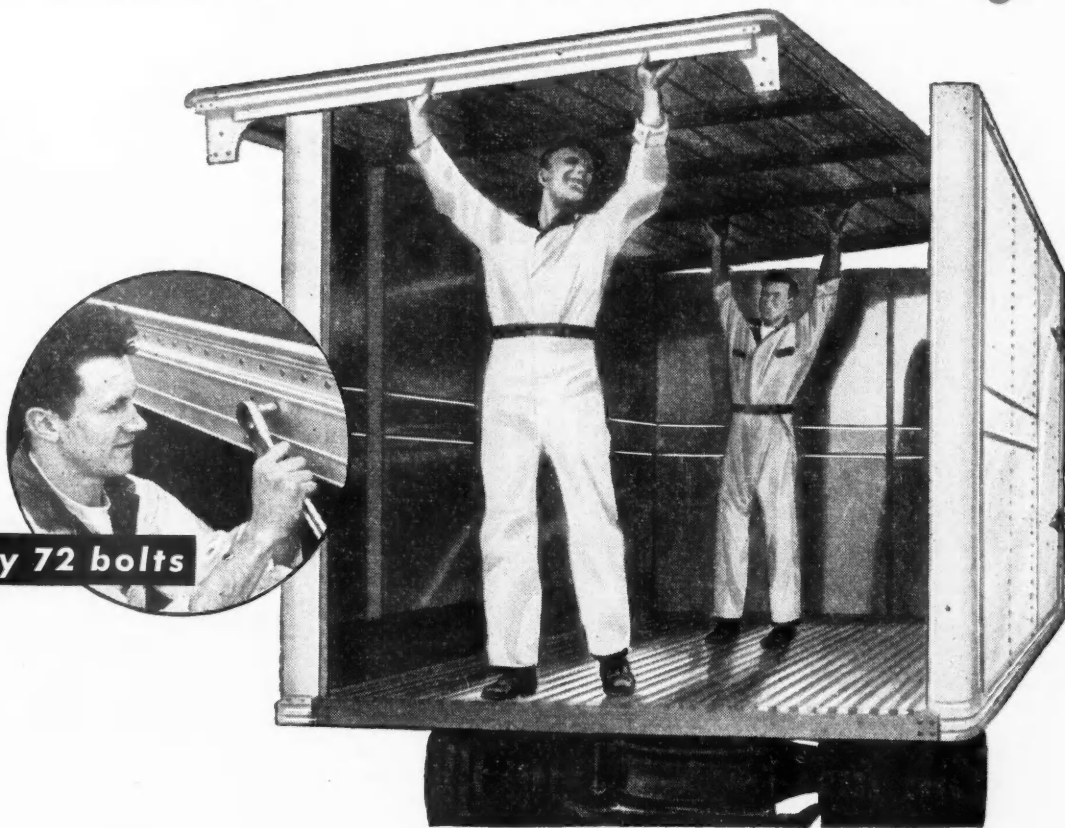
... A. J. WEIGAND, as fleet sales engineer, Perfect Circle Corp.

... WILLIAM E. FITZGERALD named to fill the newly created post of truck sales promotion manager, The Studebaker Corp.



(TURN TO PAGE 118, PLEASE)

NOW BROWN GIVES YOU AN EVEN BIGGER PROFIT OPPORTUNITY with the new "TIME-SAVER" Brown Cargo Van



Only 72 bolts

**If you have a screw driver and a socket wrench
You can build these bodies**

Trade this . . . for this



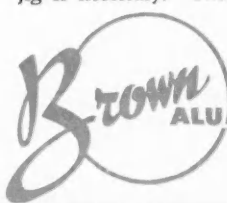
Two Men Can Lift It!

The new CV Brown Cargo Van is extremely light in weight. Actually 2 men can lift it — 4 can carry it easily. No cranes are needed.

Here is something new and something big for you. This revolutionary new Brown Aluminum Cargo Van offers you an opportunity to really get in the profit picture. With its amazing new assembly principle you can assemble and mount a body in minutes instead of hours. That means *less* time for building — *more* time for selling, *bigger* profits for you.

The new Brown Cargo Van is shipped in ready to assemble sections. Corner-posts, longerons, stiffeners and brackets are already riveted into place. The extrusions are designed so the entire assembly nests together and is self-aligning — no jig is necessary. There are only 72 bolts to set to assemble this body.

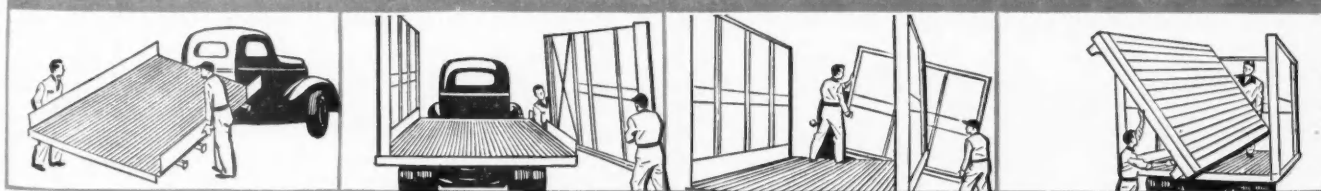
For full information on the new CV Cargo Van see your nearest Brown Industries representative or write us:



Brown Trailer Company
Chicago 8, Illinois

Brown Industries
Spokane 1, Washington

HERE IS ALL YOU DO TO ASSEMBLE A BROWN CARGO VAN



Introducing

(CONTINUED FROM PAGE 116)

... EVANS A. NASH, president, Yellow Transit Co., Oklahoma City, reappointed as chairman of the Chamber of Commerce Transportation and Communication Committee for the year 1948-1949.

... WILLIAM H. KNEASS, appointed central divisional manager of U. S. Tires division of United States Rubber Co., with headquarters at Chicago. He succeeds Dwight B. Eldred who has been named assistant

sales manager for the division and who has been transferred to the company's New York headquarters.

... DWIGHT B. ELDRED, named assistant sales manager of U. S. Tires division of United States Rubber Co.

... HOWARD J. BEGIN, as advertising manager of Bendix-Westinghouse Automotive Air Brake Company, Elyria, Ohio.

... WILLIAM R. RINELLI, appointed director of Ansul Chemical Co.'s new Customer Relations Department.

... CHARLES PRESTIN, appointed truck representative of Ford's New York District.

... EDWARD JANICKE, has been made a fleet sales representative, and Quentin G. Pletsch, has been appointed a fleet service representative.

... JOHN C. HINES, as sales manager of AC Spark Plug Co.

... DEAN L. O'HOLLAREN, as sales supervisor for "No. 7" line of automobile and household products in a district extending from Chicago to Denver, E. I. du Pont de Nemours & Co., Wilmington 98, Del.

... B. F. LYONS named a supervisor in the Midwest Division, The Electric Auto-Lite Co. Territory representatives: L. D. HOBIE, Eastern Division; R. L. WEIDNER, Midwest Division; D. L. SADLER and C. M. CRAMER, Central Division; H. D. HARRISON, H. J. ANCELOT and M. N. COLLINS, Southern Division.

... CHARLES POPPER, appointed service manager of the Auto-Lite Battery Corp., Toledo.

... GEORGE W. DAVIES, as general sales manager of Sealed Power Corp.

... THOMAS G. TYNAN succeeding Harry W. Beedle as manager Boston Branch, The Electric Storage Battery Co.

... HERBERT H. WARREN, appointed assistant manager, New York Branch of The Electric Storage Battery Co.

... WALTER HOLLAND, as regional representative of the National Highway Users Conference for the states of Kansas, Missouri, Oklahoma, Arkansas and Texas.

... E. T. ANDERSON, appointed supervisor of the special equipment department of the truck division, Dodge Division, Chrysler Corp.



IHC REVISES FIELD TITLES

A change in the system of titles applying to the motor truck and farm equipment field sales executives of the International Harvester Co. has been announced by John L. McCaffrey, president. The following designations have been selected to become a part of the Company language:

1. The present area designation "Block" will be dropped from use and the term "Zone" be adopted. The position title "Zone Manager" will be substituted for the term "Blockman". By the same token, the present "Block Collector" will be known as "Zone Collector".

2. The present area and office designation "Branch" will be changed to "District". All related position titles presently using the term "Branch" in their position title, such as branch manager, assistant branch manager, branch credit manager, will substitute "District" in place of "Branch".

3. The designations "Subbranch" and "Retail Account" will be changed to "Branch". The individual in charge will carry the title of "Branch Manager".

4. The present position title "Branch Service Manager" will be changed to "District Service Supervisor".



TAKES OUT THE BUMPS!

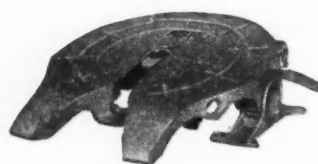
SMOOTH operation with worn king-pins? You bet—when you use Safety 5th Wheels. Jaws stay snug on new pins, *or old*, because Safety jaws take up the slack—and they're the *only* wheels that do!

CUSHIONED MOVEMENT

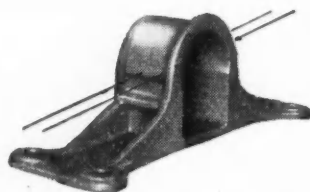
A husky rubber buffer, *under pressure*, keeps jaws tight even when pins are worn as much as 3/16" undersize. This cushioned movement prevents backlash and slack. And, since the lock may be easily shimmed without removing wheel, Safety 5th Wheels can always perform *like new*.

SAFETY, ALWAYS

Safety 5th Wheels can't unlock accidentally—the patented lock is *really safe*. They are strong, easy to operate, and remarkably long lasting. Built for utmost economy and *dependability in service* by the nation's leading producer of couplings for railroads. Automotive Division, American Steel Foundries, 400 N. Michigan Ave., Chicago 11, Illinois.



The new Series 400-C. Dealers and distributors wherever you go.

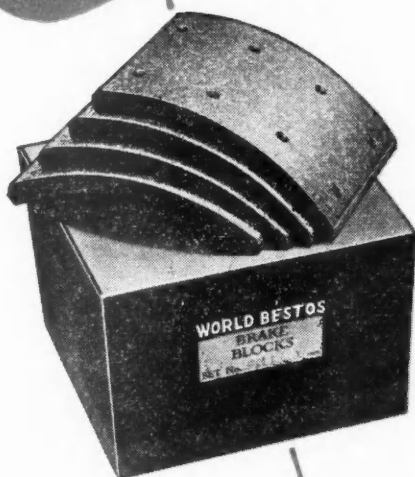


Sockets on the plate fit well down over the trunnions so that tractor pull is transmitted in a straight line. Plate won't "lift" under power or braking.

A.S.F. Safety 5th WHEEL



**"100% Equipped with
WORLD BESTOS
Brake Blocks"**



**"Tested and Approved in
All Kinds of Going"**

• S. & W. Motor Lines of Greensboro, North Carolina operates 28 tractor-trailer units, eight of which are tandems, over a wide variety of routes in the South. In line with the trend in every part of the country, this operator has standardized on WORLD BESTOS Blocks for best results in heavy-duty braking service.

"We are 100% equipped with WORLD BESTOS Brake Blocks," writes Mr. G. H. Sharpe, owner of S. & W. Motor Lines. "For over two years they have been tested and approved in all kinds of going. Results show that with your 'E' Compound we get top braking efficiency with worthwhile cost-per-mile savings."

These Blocks afford such performance because they are of an extremely tough fibrous mix made to withstand high temperatures usually disastrous to ordinary linings. Face and body are composed of independent compounds in the WORLD BESTOS Balanced Crystal Structure. This makes a lining which wears very slowly in even the most severe service and provides a stable, resilient friction under all operating heats and pressures.

For proof, reline with a set of WORLD BESTOS Brake Blocks and compare them to those you now use.

**BRAKE LININGS
BRAKE BLOCKS**

**WB WORLD BESTOS
CORP.**

6595

NEW CASTLE • INDIANA



For Tuna Fishing

You Need Special Tackle

**FOR COMMERCIAL CAR
BRAKE SYSTEMS
YOU NEED**

PURITAN Super 60 BRAKE FLUID

It takes a specially developed brake fluid too, to stand up under the heavy duty of commercial cars and trucks and that's just what Puritan Super 60 is.

Specially compounded from organic materials, Puritan Super 60 Brake Fluid has all the characteristics built into it to make it superior for commercial use.

BOILING POINT 370°F: No danger of brake failure due to vaporization.

POUR POINT 60°F BELOW ZERO: Remains free flowing and mobile even in Arctic weather.

NON-GUMMING AND NON-OXIDIZING: Has a special base that does not gum or oxidize under any operating conditions.

MOISTURE ABSORPTION: Capable of absorbing all moisture of condensation—thus protecting wheel cylinders and metal parts against corrosion.

INERT TO RUBBER: Does not cause rubber cups to swell or deteriorate.

MISCIBLE: Mixes with all other brake fluids. Safe to add to any hydraulic brake system.

Yes, you'll be doing right by your cars and truck to start using Puritan Super 60, the specially developed heavy duty brake fluid. You can start getting the benefits by adding it whenever fluid level is low because Puritan Super 60 mixes with all fluids. It's better though, to clean out old, gummy, brake fluid with fast acting Puritan Hydraulic Brake Flushing Fluid and refill with Puritan Super 60. Get both from your NAPA jobber.

1823-1948
125 YEARS OF CHEMISTRY FOR TRANSPORTATION

PURITAN COMPANY, INC.
ROCHESTER 6, NEW YORK

HYDRAULIC BRAKE FLUID AND FLUSHING FLUID • GASKA-SEAL NO. 1, 2 AND 3
SHOCK AND KNEE-ACTION OIL

New Products

(CONTINUED FROM PAGE 59)

is inserted in the crankshaft oilway. The specially-designed head, contacting the bearing parting face on the side opposite the locking lip, rolls the bearing out when the shaft is rotated. The new upper main bearing is installed by reversing the above procedure.

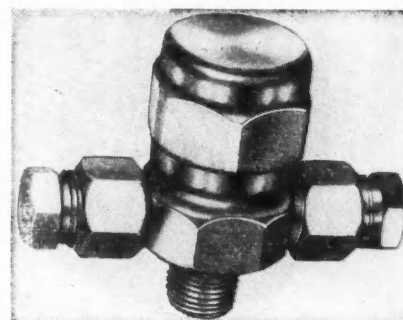
The tool is merchandised in two sizes, for oil holes of $\frac{3}{16}$ -in. and $\frac{1}{4}$ -in. diameters. These two pins cover the range of oilway sizes as used in almost all popular engine models.

Use Free Postcard for More Details.

P221. Lubricator Valve

A new lubricator valve that delivers a positive metered amount of oil or grease to each bearing in lubricating systems has just been announced by Titeflex, Inc., Newark, N. J.

Known as the Grannan Lubricator, it dispenses all lubricants from light oil to heavy greases through the same valve without alteration. It is a fully hydraulic, through flow valve, with no pockets or crevices to retard lubrication. The valve is completely inclosed to prevent leakage and to eliminate possibility of contamination to the lubricant from outside sources.



The Grannan Lubricator is installed directly into the bearing. It does not require special guns to introduce lubricant to system. The lubricator will function either with hand operated guns or from a completely automatic system set to operate at any desired interval. Operating temperature is from zero to 300 deg F.

Use Free Postcard for More Details.

P222. Battery Servicer

The "Airpres," designed by Geerpress Wringer, Inc., Muskegon, Mich., is a device designed to speed the servicing of automobile batteries. It transfers distilled water from the container to the battery without spilling. A container of distilled water is placed alongside the vehicle, the bulb of the "Airpres" is squeezed, and a stream of water passes through the delivery tube to the battery cell.

The tapered "plug" of the "Airpres" is

(TURN TO PAGE 123, PLEASE)

New Products

(CONTINUED FROM PAGE 120)

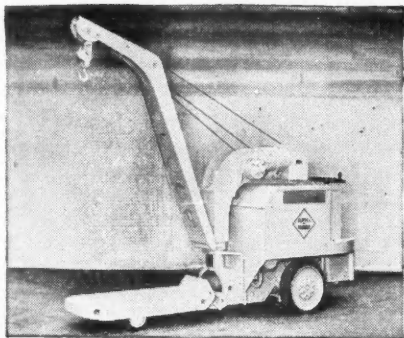
designed to fit the opening of any standard can, distilled water jug or carboy. A removable filter serves as double insurance to remove any foreign matter which may have gotten into the water. When not in use, the open end of the delivery tube is inserted into a recess in the plug to prevent contamination of the distilled water.

Use Free Postcard for More Details.

P222. Power Truck

A new power industrial truck combining a low-lift platform and a crane is announced by Elwell-Parker Electric Co., Cleveland, Ohio. This combination is effective for many load-handling operations in manufacturing, warehousing and shipping.

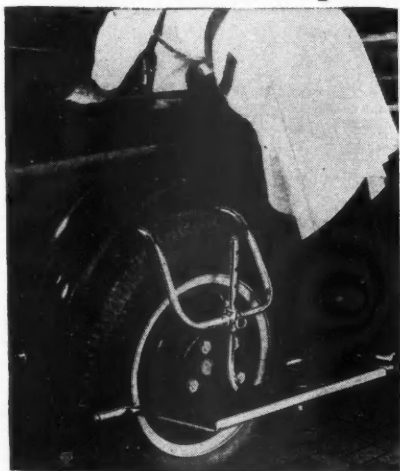
The crane can pick up a load from floor level and lift it to a hook height of 8 ft, within a radius of 45 deg either left or right from base. Its shape and mechanism provide means for reaching, high-stacking or taking down raw materials or finished products in such form or package that may be handled with rope or cable slings.



The truck's platform can lift and transport loads weighing up to 3 to 5 tons, depending on size and model. Loads may be piled directly on truck's platform or on skids under which the platform can maneuver after loading.

Use Free Postcard for More Details.

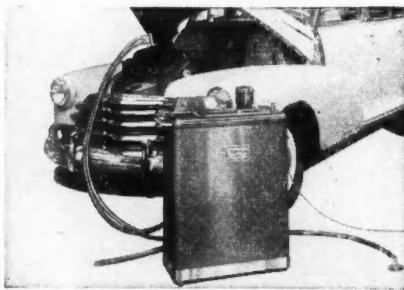
Truck Wheel Step



The adjustable wheel step made by Miller Mfg. Co., Detroit, provides a wide, strong working platform for the heaviest mechanic. Clamping to fit all sizes of truck tires, the step saves scratched fenders and speeds work, according to the company.

P223. Radiator Flusher

Thoro-Flush, a new streamlined cooling system flusher, has been developed by Everman Products, Inc., Bloomington, Ind.



The flusher consists of a new pump unit with special chemical cleaning agent for loosening and flushing of rust, scale and deposits from inner surfaces of radiator tubes, water jacket and hot-water heater.

Use Free Postcard for More Details.

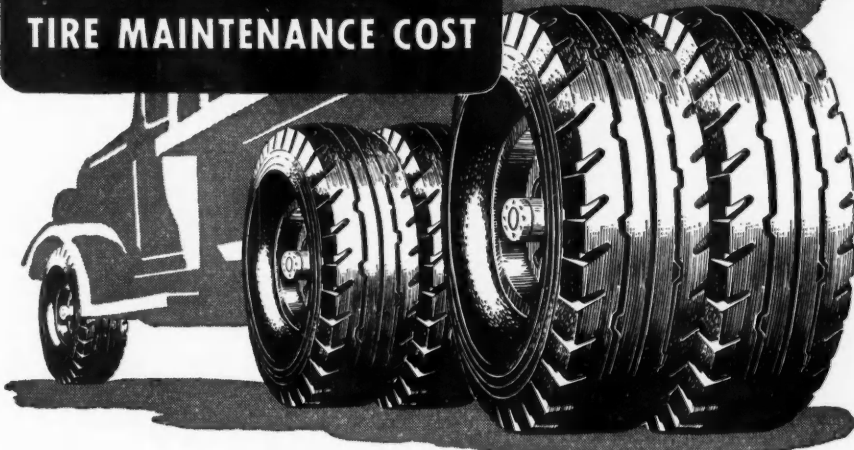
END

(Please resume your reading on P. 60)

Road Truck Driver: "We want a baby and we want a new car. Since we can't afford both we'll have to decide on one or the other."

Wife: "Let's have a baby—we can get it quicker."

A LITTLE
RUGLYDE
SAVES A LOT OF
TIRE MAINTENANCE COST



Here's where a few pennies can save you many dollars. Just a simple application of RuGLYDE Rubber Lubricant may prevent premature tire and tube failure and most certainly speed the mounting and dismounting of bus and truck tires. This 100% SAFE, non-petroleum, rubber lubricant is endorsed and used by car and tire manufacturers and major oil companies for both natural and synthetic tires and tubes.

RuGLYDE prevents pinching and chafing because it provides proper lubrication to seat tubes and flaps with minimum pressure; *they slip—not stretch—into place. Will not induce rim rust or cause tire static.*

RuGLYDE makes stuck or rusted tires dismount with ease and without damage to bead or rim. This man-and-money-saving rubber lubricant comes in 8 oz. refillable dispenser size and one and five-gallon cans.—AMERICAN GREASE STICK CO., Muskegon, Mich.

**OFF AND ON THE RIM WITH RuGLYDE
MAKES TIRE CHANGING
SAFER, FASTER, EASIER**



DISMOUNTING . . . Apply RuGLYDE to both sides of tire along edge of rim. Allow few minutes for penetration, then proceed with removal.



MOUNTING . . . Apply RuGLYDE with a small cloth or RuGLYDE applicator, sparingly, to areas of tires, tubes or flaps requiring a wet lubricant.

ORDER FROM YOUR JOBBER

Hydraulic Shop Equipment

(CONTINUED FROM PAGE 53)

the type of power cylinder assembly to operate the hoist most efficiently, and the type of controls may be selected.

There are several types available from a long list of manufacturers. For lubrication of light vehicles the drive on lift has several advantages. This hoist is simple, safe and easy to

use. It can be obtained in several sizes to suit wheelbases and weights, and with the operator's choice of power cylinder and controls.

For service work many companies recommend the single post free wheel lift. This is safe, substantial and strong and can be used for quick service, wheel and tire work, under-chassis lubrication and in other instances where it is desired to keep the wheels free. With a single post lift vehicles can be driven on from any angle.

For unobstructed accessibility the twin post lift is ideal. Advantages claimed for this type are low installation cost, low operating and maintenance costs, a unit enabling quick spotting, jacking, raising and lowering with a minimum of effort.

One make features a twin post available in three sizes and 7 models. They are adjustable to any wheelbase due to the fact that either post will move independently of the other. This type is said to give maximum accessibility to undercarriage.

A triple post type is designed for servicing combined tractor-trailer units. In this instance a stationary third post is added to the twin post so that the vehicle is positioned with tractor rear wheels over the stationary post, with the outside supports positioned to suit wheelbase.

It is imperative that the fleetman select the size lift required for his work. Heavy-duty installations are desired in most cases since they will accommodate all types of vehicles. In this respect the saddle post and short rail should be seriously considered due to the fact that it will handle all wheelbases and weights for every design. With this lift the vehicle can be quickly spotted in a lifting position for inspection, lubrication or maintenance.

GUNITE

truck wheels...

for better trucking

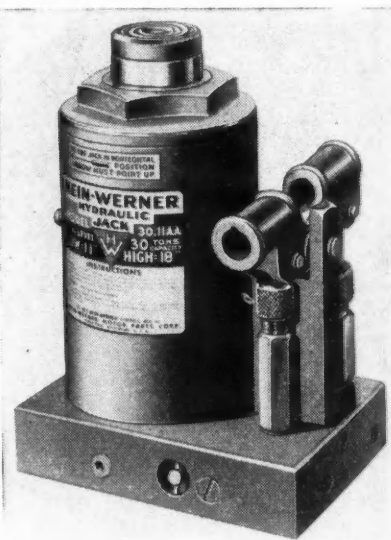


FRONT AND DUAL REAR
IN 20", 22", AND 24" SIZES
TO FIT MANY POPULAR
TYPES OF TRUCK AXLES

MADE BY
GUNITE FOUNDRIES
ROCKFORD, ILLINOIS

GUNITE Cast Wheels—both Truck Fronts and Truck Dual Rears—are made with many distinctive design features for greater strength, safety, and durability. These include deep-spoke structure that provides practically straight-line stress transfer from rim to outer bearing; extra-wide, non-slip lugs on floating rim bolts; and ventilated spacer (on rears). Gunites are made of strong, controlled-quality cast steel (except for 20" fronts, which are malleable iron). Accurate machining assures proper fit on standard axles. Famous Gunite Brake Drums are integral parts of these cast wheel assemblies. **Buy GUNITES—for better trucking!**

GUNITE WHEELS ARE CAST AND FINISHED IN GUNITE'S OWN FOUNDRIES AND MACHINE SHOPS



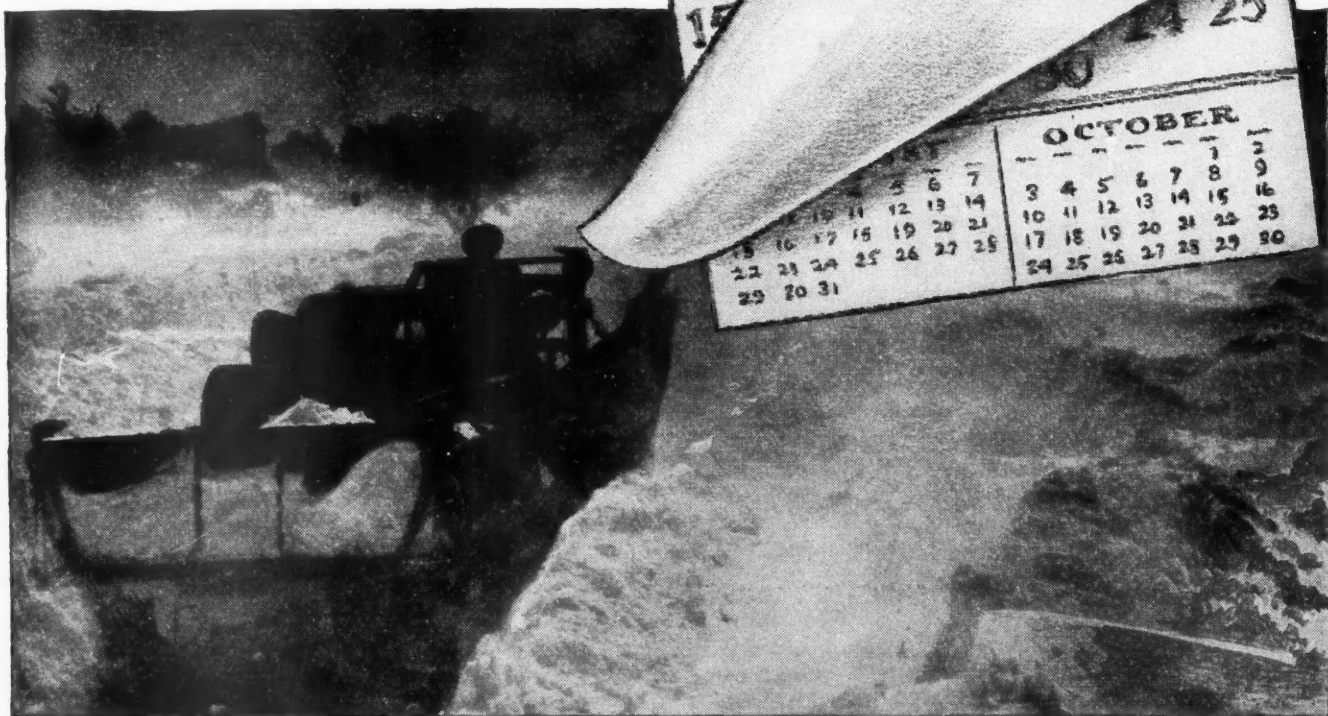
The Hein-Werner 30-ton hydraulic jack for shop or roadside truck lifting

This installation will also serve as a single end lift. The long post may be used for cars and light trucks, while the saddle post can be used for quick access to rear axle, gas tank, front end, etc.

(TURN TO PAGE 126, PLEASE)

TIME

is growing short!



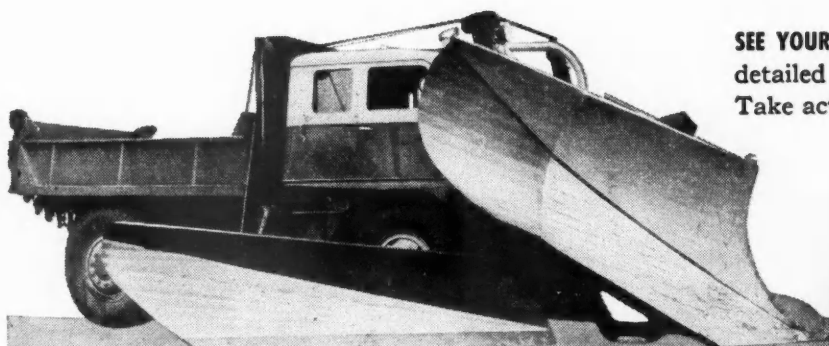
Order your **WALTER SNOW FIGHTERS** *NOW!*

Early snow? Late snow? Why gamble! If you intend buying new Walter Snow Fighters—**PLACE YOUR ORDERS NOW!** The earlier the order, the sooner the delivery.

This suggestion is made without thought of "high pressure" . . . but in an effort to schedule production and deliveries so that the maximum number of communities may share in the output of Walter Snow Fighters.

There are Walter Snow Fighters to meet any snow conditions—models from 150 to 250 h.p., gasoline or diesel—with wide choice of correctly designed plows and special equipment to meet your particular needs. All models feature the famous Walter 4-Point Positive Drive, which provides non-slip traction, tremendous power and high speed clearance.

SEE YOUR WALTER DISTRIBUTOR or write us for detailed literature on available models. Take action now!



WALTER MOTOR TRUCK CO.

1001-19 Irving Ave.
Ridgewood 27, Queens, L. I., N. Y.

WALTER

SNOW FIGHTERS

Hydraulic Shop Equipment

(CONTINUED FROM PAGE 124)

It is claimed the use of lifts reduces time per operation as much as 30 per cent. Many prefer this installation over the pits because of the fact they are safer, offer unobstructed floor space when lowered and are easier to keep clean.

Hydraulic Presses

HYDRAULIC presses are available in sizes and models to suit every shop need. While the 60 and 80-ton presses are adapted for use where extremely heavy pressures are required, work of moderate pressure can be done faster and easier on this machine.

Some presses are air-operated, with an air pump that develops a smooth, steady ram speed which is excellent for riveting, broaching and special

types of press work. It is claimed that an air control mechanism provides for smoother operation, as convenient as the mechanically operated. Such an installation can be made from the shop's air line without much modification.

All makes have a convenient pressure gage, a depth gage, table adjustment, and hand levers for insuring accuracy and precision. Most of these features can be found on the 40, 25-ton presses designed for the shop doing lighter work.

Ten-ton bench arbor presses are indispensable to every shop. While the floor press will do most of the jobs, the light press is sometimes more convenient and portable. The 10-ton arbor press is recommended for starter-generator work, to remove pulleys, gears, expand the pole shoe pieces, extract pole shoe screws and straighten shafts. In addition it is handy for general purpose shop work where light pressure is sufficient.

Hydraulic Jacks

NO shop is complete without an assortment of hydraulic jacks. Widely varying service requirements demand lifting tools designed specifically for the job. The fleetman should give thought to the number of



THIS LABEL MEANS GUARANTEED EFFICIENCY IN AIR COMPRESSORS

STANDARD MEMBER PAEA
Pneumatic Automotive Equipment Association

This air compressor complies with all requirements of Commercial Standards CS 126-45 as issued by The National Bureau of Standards, United States Department of Commerce.

**a yardstick
for Compressors
that ends all guesswork**

MEMBERS, MANUFACTURERS DISTRIBUTORS

American Brake Shoe Co.,
Kelllogg Division
Brunner Manufacturing Co.
Champion Pneumatic Machinery Co.
Curtis Pneumatic Mch. Div.
Dayton Air Compressor Company, The
DeVilbiss Company, The
Erie Motor Systems, Inc.
Gardner-Denver Company
Gilbert & Barker Manufacturing Company
Globe Manufacturing & Compressor Co.
Ingersoll-Rand Company
Lynch Corporation
Par Compressor Division
Quincy Compressor Company
U.S. Air Compressor Co., The
Wayne Pump Company, The
Weaver Manufacturing Co.
Westinghouse Air Brake Co.
Worthington Pump & Machinery Corporation

THE PAEA label illustrated above is the finest yardstick of value ever made available to Air Compressor purchasers because it ends all guess work. Buying a compressor with this label guarantees an air producing unit which equals or exceeds minimum Commercial Standard CS 126-45 (available from the U. S. Government Printing Office), filed with the National Bureau of Standards in Washington, D. C. You know the unit is safe and will produce not less than the specified volume of usable air in relation to the power consumed. Insist on this label when you buy an air compressor.

PNEUMATIC AUTOMOTIVE EQUIPMENT ASSN.
1108 CLARK BUILDING • PITTSBURGH 22, PENNSYLVANIA

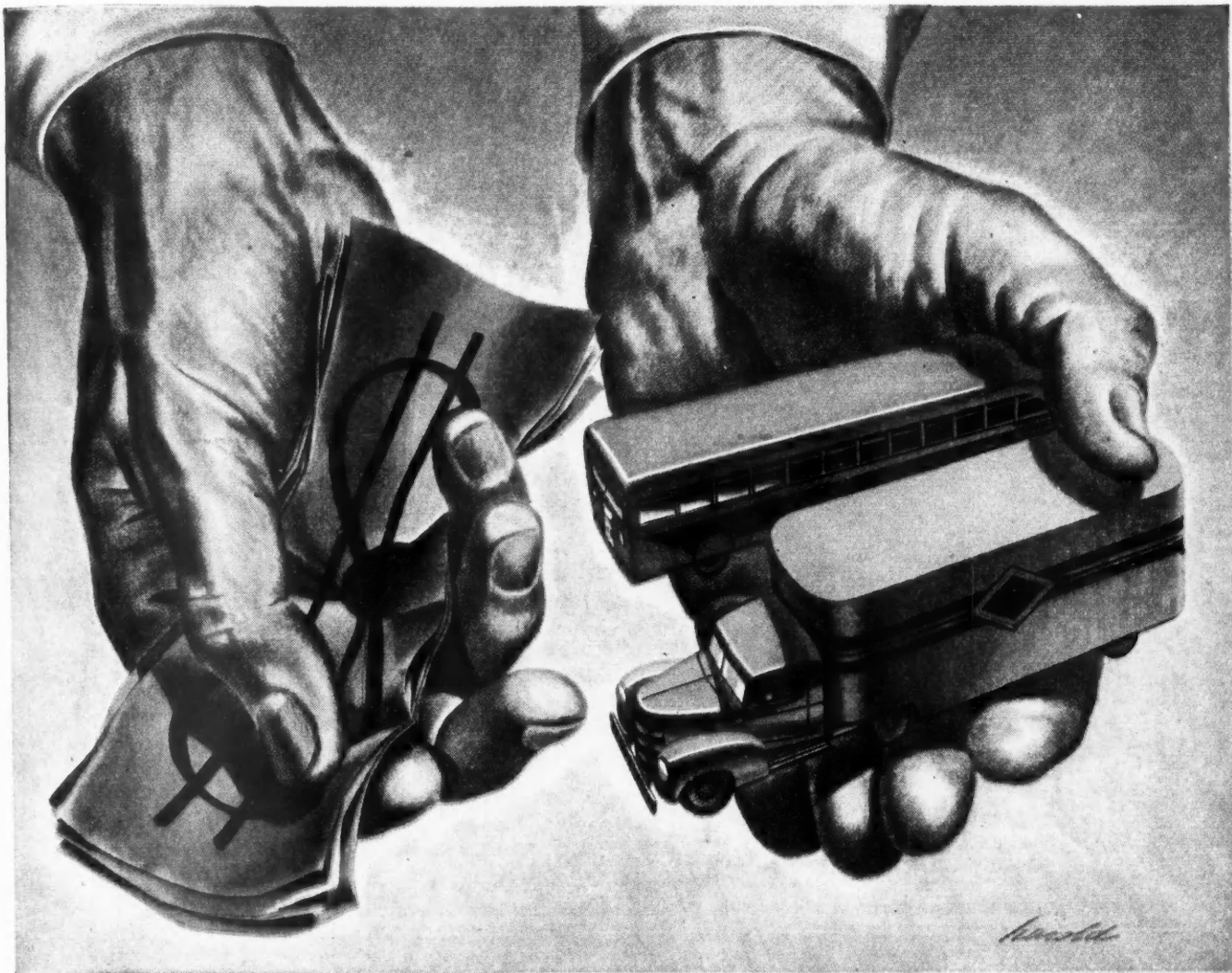


The International Tool hydraulic power unit for cylinder sleeve and shackle work

such units required in this shop. If a mechanic must walk to the far end of the shop to pick up a jack—or

(TURN TO PAGE 128, PLEASE)

New truck and bus costs your problem?



Quaker State HD Oil can help!

WORN equipment. New equipment scarce and high. Heavier replacement outlay. Is that your trouble?

Smart financing can solve it by spreading over a longer period. Yes, but the new equipment will have to last that longer period.

That's where Quaker State HD Oil can help. Quaker State HD Oil gives engines longer life by (a)

providing better lubrication longer; and (b) by helping to keep engines cleaner, free from trouble-making sludge, gum and sticky "varnish."

Skillfully refined from 100% pure Pennsylvania grade crude oil, it helps you keep equipment earning power *up*—service expense *down*. Whether your equipment is new or old, Quaker State HD Oil can save trouble, help you make more money.

**QUAKER STATE
HD OIL**

AND SUPERFINE LUBRICANTS

Use Quaker State HD Oil for trucks, buses, taxis, tractors.
Use Quaker State Motor Oil for passenger cars.

QUAKER STATE OIL REFINING CORPORATION • OIL CITY, PENNSYLVANIA

Hydraulic Shop Equipment

(CONTINUED FROM PAGE 126)

if he must wait a few minutes for another to finish with one, the price of another jack is soon spent. Worn-out jacks, inadequate equipment or out-moded pieces are a menace to the safety and efficiency of the shop.

Efficient maintenance requires a roller type of jack with sufficient handle and chassis length to permit easy

placement under either front or rear of the vehicle. It should have sufficient capacity to raise easily, quickly and safely. And it should provide ample clearance for efficient working conditions.

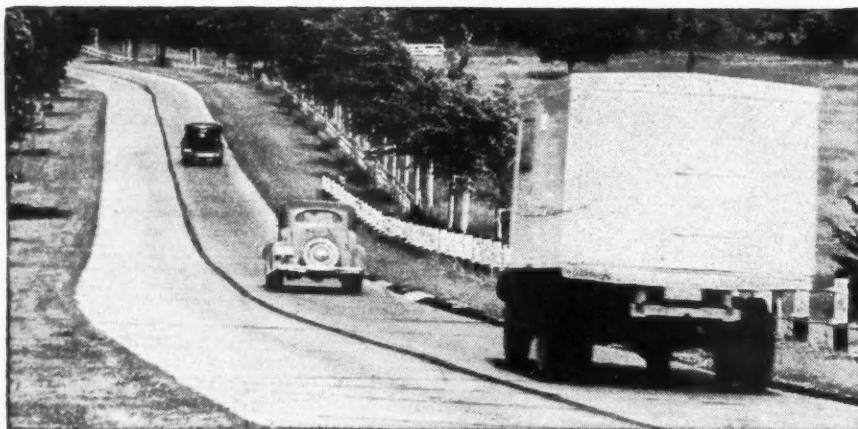
A good road service jack must be compact, light in weight and portable. It should have sufficient capacity to handle a wide range of vehicles; it must have a satisfactory lifting range to offset varying road conditions.

Hydraulic transmission jacks will speed the work and enable the me-

chanic to line up the units with little effort. Some transmission jacks are operated by a remote control unit, either foot or hand-controlled, so that unit can be raised and positioned with a minimum of effort.

Lube jacks should be a part of every hoist. These hydraulic units take the weight off the springs and gently rock the vehicle during the lubrication. In addition to aiding in the location of squeaks and rattles, they will spread the springs so they can be better lubricated. This installation will aid in opening up frozen shackles, enabling the lubricant to penetrate the points of greatest wear.

For shops equipped with pits, the portable pit hoist may be required. This unit is handy for wheeling under front or rear ends of trucks for removal or replacement of under-floor equipment. It is compact, built for heavy handling in narrow quarters.



PUT THEM BACK TO WORK FASTER

Keep them Rolling Longer with...

Hypressure



Jenny

STEAM CLEANER



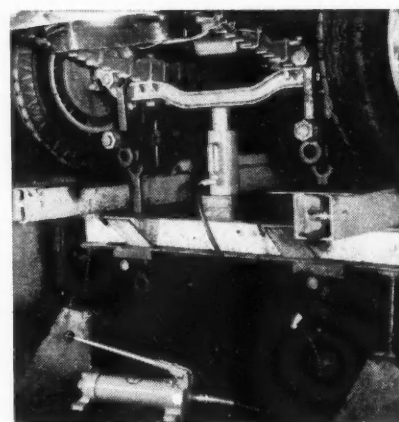
When mechanics on repair jobs are forced to hand-wipe dirt and grease from tools and equipment their work is harder, more dangerous, slower. Actual time studies prove that Hypressure Jenny steam cleaning before repairs speeds jobs as much as 40%. That means your trucks go back to work faster. It means more road time . . . more profits.

Hypressure Jenny will save you time and money in scores of other ways too . . . by cleaning garage and shop equipment . . . tools . . . lifts . . . grease pits . . . runways . . . floors . . . walls . . . windows, etc., 10 times faster and better than by hand methods.

For full particulars and the address of your nearest Hypressure Jenny dealer, write today.

HYPRESSURE JENNY DIVISION

HOMESTEAD VALVE MANUFACTURING CO. • P.O. BOX 90 • CORAOPOLIS, PA.



Blackhawk's Porto-Power straightening a front axle on a heavy truck

Hydraulic Rams

THERE are many types of hydraulic rams and accessories on the market. All are highly versatile, efficient, easily used for a variety of service jobs. They are indispensable to such work as body straightening, cylinder sleeve pulling, sleeve installing, inserting and removing shackles, and in fact every spot where a powerful controlled force is required. They push, pull, lift, press, spread, bend and clamp. Attachments are available for squaring the body, straightening the cab, pushing out side panels, aligning doors, squaring window

(TURN TO PAGE 130, PLEASE)

Here's the New Spark Plug that costs more—yet actually saves money!



X-RAY INSPECTED

PERFORMANCE RATED

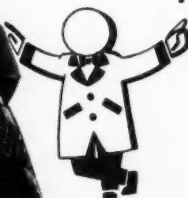


AIRCRAFT INSULATOR

(H. T. aluminum oxide)



THREE-SEGMENT ELECTRODE



\$1.25
and worth it!



It's Hastings Aero-type . . . the sensational new plug that's priced at \$1.25—yet pays for itself in trouble-free service and longer life.

Fleet operators and car owners say they've never seen anything like Hastings for performance. Car dealers, garages and filling stations report phenomenal sales.

The reason: Hastings has created a vastly superior spark plug—an automotive plug built to finest aircraft standards,

including super strength H. T. Aluminum Oxide insulator. Each plug is X-ray inspected—a positive check for proper heat flow and construction.

Hastings Aero-type Plugs are performance rated, to assure the right plug for every operating condition . . . to make selection easy . . . to simplify inventory.


For better spark plug performance in cars, trucks and tractors—Hastings is the answer.

Dept. G, Spark Plug Division
Hastings Manufacturing Co., Hastings, Michigan

HASTINGS

Aero-type

SPARK PLUGS

Featuring  Aluminum Oxide Insulator

Every Plug X-Rayed
to Assure Maximum Service

If Hastings Spark Plugs are not yet available in your territory, write direct for illustrated catalog.
Distribution is being developed as rapidly as possible—your jobber will be able to supply you soon.



Hydraulic Shop Equipment

(CONTINUED FROM PAGE 128)

frames, removing and inserting hinge pins, straightening frames, etc. The same basic ram can be used to pull cylinder heads, pull wheels, line up motor supports. A heavy-duty model is used in straightening axles, trailer frames, etc.

This basic unit can be used in a frame to build a hydraulic press to

provide an inexpensive, handy all-round press for general shop work.

Wheel and Valve Pullers

Additional adapters include a valve guide remover, hub puller, gear puller, arbor press, king pin remover, spring spreader, frame straightener and others. For Ford engines the pump-actuated hydraulic valve guide puller is indispensable. With this tool frozen valve guides can be removed in a matter of seconds. A slow, steady force of over 10 tons presses out the guide easily. The unit is easily car-

ried from job to job and can be installed in a minute by simply attaching to any shop compressor air outlet.

Sleeve pullers can be made up from a similar unit. These "pneu-draulic" tools are said to center automatically and assure proper alignment of sleeve, block and puller during the operation. Smooth ram action eliminates distortion of the sleeve and damage to the cylinder sidewalls. Such tools can be used on blocks either in or out of the chassis.

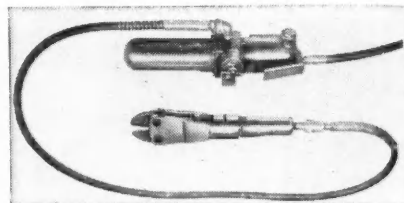


Typical unit designed to do a particular job is this Marion 20-ton, 26-yard capacity body DHD-260 mounted over model 723-T twin telescopic hoist. Body measures 20' long by 96" wide with 54" sides and 60" ends, and is one of the fleet being sent into the West Virginia Coal fields.

Each Marion Body and Hoist is designed under actual work conditions by field-experienced engineers. Marion combines first-hand "know-why" with first-hand "know-how" to produce equipment ready to tackle your "toughest" hauling or dumping job. For literature, prices and further information, write direct or to your nearest Marion Distributor.

MARION
DUMP BODIES and
HYDRAULIC HOISTS

**MARION METAL
PRODUCTS CO.**
MARION, OHIO



The C-P bolt cutter fitted to the 10-ton hydraulic power unit for a number of shop uses

Tire Tools

THE tire shop will require a hydraulic tire demounter to save man hours and expensive labor costs. These machines will remove the toughest tire in a matter of minutes. In addition they prevent damage to tires, tubes, rims or wheels. The strong, evenly balanced pressure cannot be duplicated by hand. These machines are available in a variety of sizes and types, to fit any tire, rim or wheel. There is a hydraulic demounter within the price range of any shop, and there is sufficient saving in its installation to make it a wise investment for the shop doing its own tire work. One of the advantages of this unit is the fact that the danger of blown lock rings is averted through a safety feature. With any such unit, the operator can stand aside conveniently so that there is no chance of injury.

Hydraulic tire spreaders should be considered for the tire shop. These can be had in either pedestal-mounted types or in hand tools. Use of such a tool will enable the tire inspector to spread the beads and hold them apart so that a detailed inspection can be made. The location of a potential tire failure—or the catching of a break in time to salvage the casing will soon pay for a machine of this

(TURN TO PAGE 132, PLEASE)

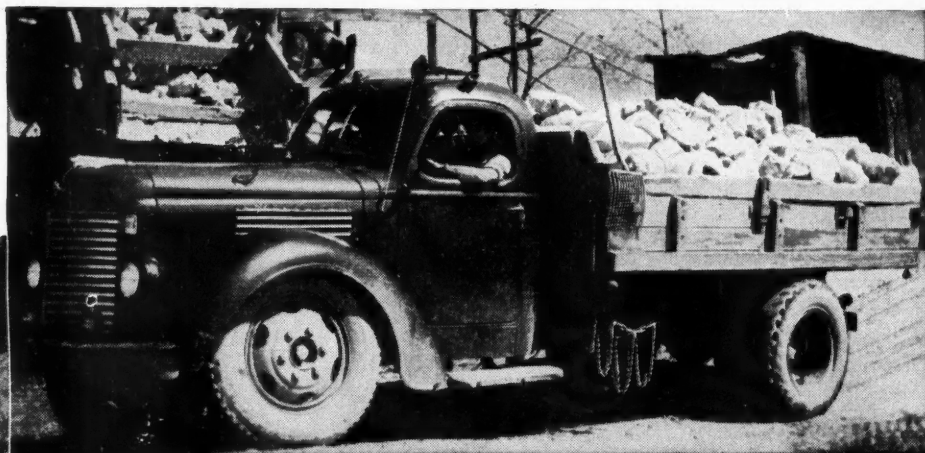
Stopped the wobble... Doubled tire life

Around Spruce Pine, in North Carolina's Blue Ridge Mountains, are mines producing feldspar and olivine. Rough country. Rutted mountain roads. Independent truckers hauling from the mines nearly went crazy with rim wobble. "The trucks would wobble so bad at times the drivers could hardly keep them on the road" writes Bill Threatt, of Carolina Rim & Wheel Co., Budd distributors in Charlotte. "And no tire mileage—10,000-12,000 miles."

A Spruce Pine tire dealer, Tri-County Tire & Recapping Co., persuaded one of these truckers to change to Budd Wheels. Wasn't long before all the rest followed suit. Now they're getting 25,000 plus miles on their tires. And no more wobble. And the local truck dealer is specifying Budd Wheels on all new deliveries. It's performance like this that makes Budd Wheels for trucks and busses outsell all other makes combined. The Budd Company, Detroit 14.

Paul McCurry's truck loaded with 19,000 pounds of feldspar. Note the tire chains—they use them the year 'round.

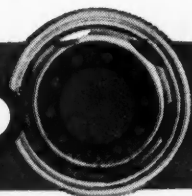
Why don't they use bigger tires? Everybody uses 8.25 tires in that area, so that's the size of the ruts. Bigger tires don't fit. Break wheels.



Wild mountain country. But there's Budd service nearby. It's near you, too. Budd Wheel distributors are located in 57 principal U. S. cities

This label in (blue, red and gold) appears on the rim of every genuine Budd Wheel

GENUINE
Budd
COLD-TAPERED DISC
WHEEL



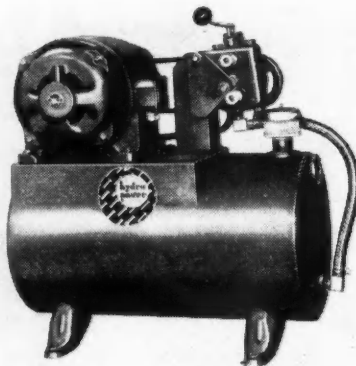
Hydraulic Shop Equipment

(CONTINUED FROM PAGE 130)

type. Hydraulic machines are simple to operate and will save an appreciable amount of time due to the ease with which they can be used.

Other Equipment

THERE are a hundred other ways to put hydraulic power to work for the modern shop. For instance, bolt



The Paul Bunyan, Jr., hydraulic power unit used to supply power for various units listed above. Designed by Hydra-Power, Inc.

cutters can be attached to several power units, including the Pneumatic pump. Pipe benders can be procured at a nominal cost. The hydraulic vise can be used to advantage in many maintenance shops. In fact, the fleetman has but to name the equipment desired. Manufacturers will provide the power units and appropriate reliable accessories to do the work.

END

(Please resume your reading on P. 54)

TO CHANGE RADIO CLASSIFICATION

The Federal Communications Commission recently announced that it proposes to replace the present experimental General Mobile Radio Service with three new classes of mobile radio communication service on a regular basis.

The new classifications proposed are: *Land Transportation Radio Services*—to provide communication facilities for intercity buses and trucks, urban transit vehicles, railroads and taxicabs. *Domestic Public Mobile Radiotelephone Services*—to furnish a common carrier mobile radiotelephone service to the general public. *Industrial Radio Services*—for miscellaneous use, such as by delivery and pickup services, auto clubs, doctors' cars, ambulances, etc.

Under the new proposals for the Land Transportation service eight frequencies in the 30-40 megacycle band are assigned to *intercity truck radio service*. The proposals for the Domestic Public Mobile Radiotelephone services contemplate a communication service for-hire between land mobile and base radiotelephone stations for the purpose of furnishing general, dispatching and signaling communications. Seven zones are established for assigning frequencies in the 30-40 megacycle range for Public Mobile service, and such 30-40 frequencies have been pooled with the available frequencies in the 44-50 and 152-162 bands previously allocated to this type of service.

The proposed new Industrial Radio services will consolidate a number of radio services, reduce the overlap between them, and increase the number of businesses eligible to use radio media. Facilities will be provided for safety and operational purposes in connection with such enterprises as agriculture, construction, logging, mining, etc. Stations in the proposed Industrial Radio Services will be grouped into Power, Petroleum, Forest Products, and Special Industrial Services.

BODY BUILDERS..

Here's Another

ACE

for

YOUR Hand
in the

Eberhard

NEW

EBERHARD
COMPARTMENT
LOCK No. 5605

HINGES
LATCHES
DOOR IRONS
DOOR CONTROLS
DOOR HOLDERS
SEAT IRONS
LOCK HANDLES
SEAT PEDESTALS

LOCKS

REFRIGERATOR
PANEL DOOR
VAN BODY
SLIDING DOOR
ROPE HOOKS
LADDER HOLDERS
ETC.

The answer to your needs for small doors, baggage and motor compartments, oil can compartments and tool boxes.

This new Eberhard Compartment Lock can easily be attached with screws or rivets, or by welding.

3" overall length of case. 1" overall width of case. 5/16" overall case thickness. 13/32" lock edge (latch side) to center of handle hole. 1/2"x 2-3/8" centers of mounting holes. 1/8 lbs. weight each. Plain finish.

EBERHARD *Long Run*
TRUCK BODY FITTINGS



EBERHARD MANUFACTURING CO.

Division of the Eastern Malleable Iron Co., 2950 TENNYSON ROAD, CLEVELAND, OHIO



PRICES REDUCED

\$10.⁰⁰ for 6 Volt Coil

\$12.⁵⁰ for 12 Volt Coil

THE GENUINE *Mallory* MASTER COIL

**OVERCOMES NORMAL SPARK LOSS • IS COMPLETELY
WATERPROOF • IS OIL SEALED AND AGE-PROOF**

The Mallory Master Coil—for either 6 volt or 12 volt systems—is something brand new in a waterproof, long-lived ignition coil.

Its water-proof design is a novel Mallory development. The coils are housed in bakelite and the windings are completely sealed in a special transformer oil to eliminate short circuits or breakdowns. The wire leading to the distributor is also sealed in to make this coil absolutely water-proof. To support this claim the Mallory Coil can be completely submerged in water with the engine continuing to run.

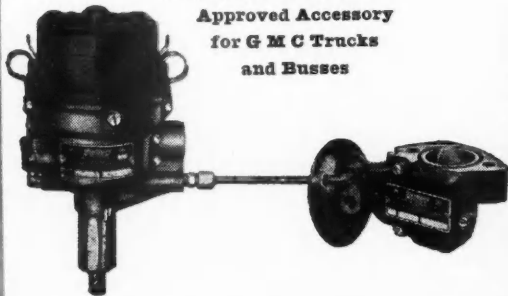
The Mallory Master Coils will deliver more energy than ordinary coils so that a hotter spark is produced; hence with a Mallory Master Coil, the engine will always start easily, even when the battery is low in cold weather. Extreme dependability and superior performance are further assured because of the water-proof housing of the Mallory Master Coils.

Our reputation among fleet operators for building dependable and efficient coils, condensers, and distributors, is enviable and has been gained through years of satisfactory service.

DISTRIBUTION OF MALLORY PRODUCTS for Sales and Service May Be Open in Your Territory. Write us for full details.

**THE NEW MALLORY
DISTRIBUTOR—GOVERNOR
IS NOW STANDARD ON**

**American Aerocoach
Autocar Federal Trucks
Optional Equipment on
International Trucks
Approved Accessory
for G M C Trucks
and Busses**



MALLORY ELECTRIC CORPORATION

Manufacturers of Automotive Electrical Devices

DETROIT 4, MICHIGAN

Maintenance Group

(CONTINUED FROM PAGE 64)

Their Maintenance

2. Retarders
 - Hydro
 - Electric

July

WELDING AND APPLICATION:

1. Steels
 - Common Carbon
 - Stainless

2. Brazing
 - Application
3. Cutting
4. Flame Hardening
5. Electric
6. Aluminum
7. Die Cast Metals

September

WHEELS AND THEIR MAINTENANCE:

1. Spoke
2. Disc
3. Differential Type

October

CABS:

1. Driver Comfort
2. Visibility
3. Seating
4. Accessories

November

ELECTRICAL WIRING:

1. Frame Wiring
2. Ignition Wiring
3. Accessory Wiring

December

LUBRICATION:

1. Oils and Types
2. Greases and Types
3. Additives
4. Salvage of Lubricating Oils and Uses

January

INSTRUMENTS:

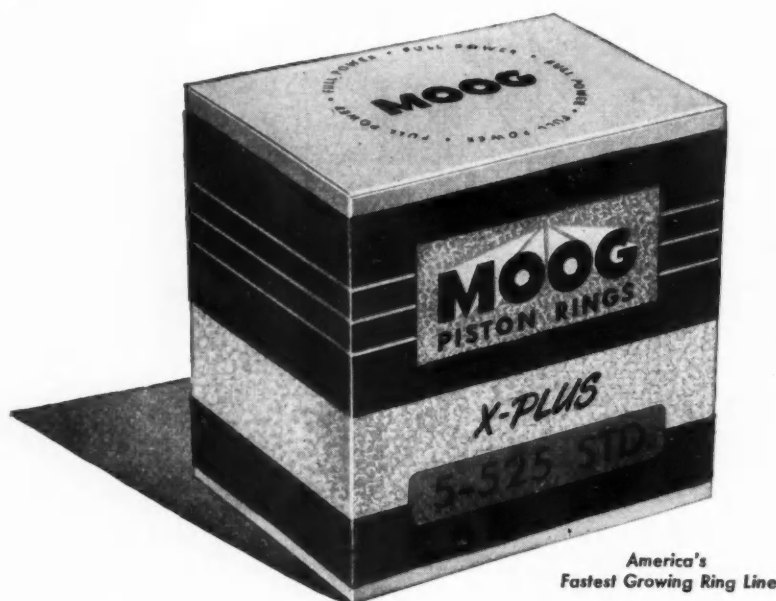
1. Dashboard Instruments (Wrong Nomenclature)
2. Instrument Panel
 - Ammeter
 - Oil Pressure
 - Water Temperature
 - Speedometer
 - Fuel Gages
3. Added Instruments
 - Vacuum Gage
 - Oil Temperature Gages
 - Air Pressure Gages
 - Tacometer
4. Control Instruments
 - Service Recorder
 - Tachograph
 - Set Hand Tachometer

Of course, a certain amount of flexibility in program arrangement is necessary to allow for any timely subject relative to legislation, new technical or political developments, etc.

The standard procedure at each meeting calls for a guest speaker on the subject designated for discussion. A recognized authority is always chosen, who speaks not on a theoretical approach to the subject but from actual working experience. Speakers talk on an average of about 45 minutes, and give their subjects thorough coverage as indicated by the program breakdown given above. Wherever possible, motion pictures, slides, blackboard, and easel are used to make the lectures more alive and informative.

Two-Part Open Forum

ON completion of the talk, an open forum follows. The first part of the forum is devoted to questions on (TURN TO PAGE 136, PLEASE)



A PACKAGE THAT GUARANTEES FULL POWER Performance

When you take down a motor for reconditioning, put in the piston rings that are sure to give FULL POWER performance — backed by a 10,000 mile or one year ring and labor guarantee.

The Moog Piston Ring set-up with the famous X-Plus Oil Ring is the safe bet to restore the "New Feel" in worn motors — stop oil pumping and blowby.

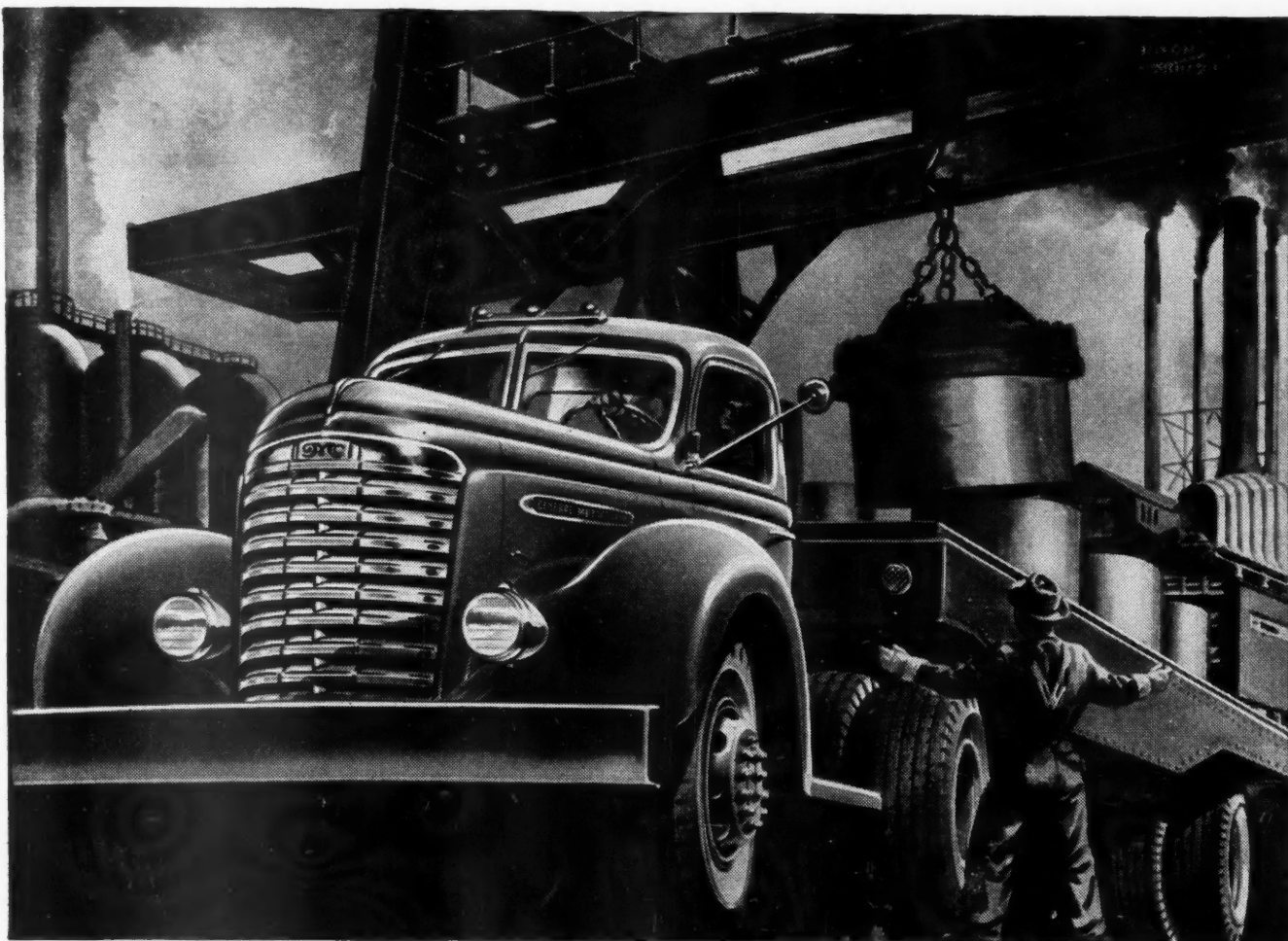
The next time you install piston rings, choose Moog X-Plus Piston Rings for FULL POWER performance and to eliminate costly comebacks.

ORDER FROM YOUR JOBBER

MOOG PISTON RING CO.

Division: MOOG INDUSTRIES, INC., ST. LOUIS, MO.

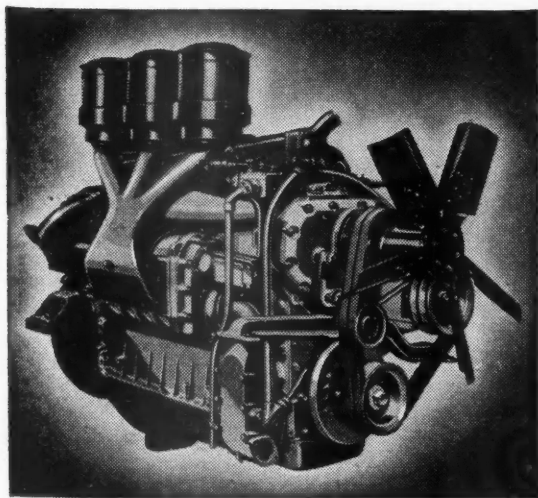




BUILT TO "TAKE IT"

... GASOLINE OR DIESEL

Illustration is drawn from actual photograph showing "850" series GMC hauling 40 tons of rolled steel between plants of a large steel mill.



GMC heavy duty engines are available in six sizes . . . 308, 361, 426 and 477 cubic inch gasoline engines of famous GMC "Army Workhorse" design . . . four- and six-cylinder GM 2-cycle Diesels of 133 and 200 horsepower respectively. Illustrated is the "6-71" Diesel.

GMC heavy duty trucks are built in weight ratings that go up as high as 90,000 pounds for truck, trailer and load. That's a lot of weight, and it calls for big powerful engines . . . heavy, husky axles . . . and deep, thick frames, plus rugged strength and sturdiness in every other structural part.

GMCs are designed and engineered by men who are expertly versed in heavy hauling applications, gasoline and Diesel. They are produced in factories devoted exclusively to the production of commercial vehicles.

That's why GMC heavy duty trucks are the choice of so many of the nation's most experienced and successful heavy haulers. Make them first choice for your job, too . . . from the many gasoline and Diesel models now available for quick delivery.

GMC TRUCK & COACH DIVISION • GENERAL MOTORS CORPORATION



Tune in Henry J. Taylor, "Your Land and Mine," Mutual Network, Monday and Friday.

THE TRUCK OF VALUE

GASOLINE • DIESEL

AUGUST, 1948

Use postage-paid card inserted at page 57 for free information on advertised products

135

Maintenance Group

(CONTINUED FROM PAGE 134)

the subject. When these have been exhausted, the forum then becomes an open discussion on any and all maintenance problems.

Typical of the meetings is one recently held on shop operations as applied to truck fleet maintenance, servicing and heavy repairs or reconditioning of transportation equipment. Speaker for the evening, I. J. Wilson,

Maintenance Superintendent, Signal Trucking Service, thoroughly covered shop organization; channeling of equipment through the shop with minimum loss of operating time; servicing equipment; and preventive maintenance. Questions following the talk were first directed toward Mr. Wilson to learn further details of his company's operation. Questions in the second portion of the open forum, sought the answers to individual maintenance problems. In order that fleet operators, superintendents, main-

tenance supervisors and mechanics attending the meetings may get as full an answer to their problems as possible, manufacturers' representatives are always invited. For instance, on the tire discussion night, representatives of all tire manufacturers are invited and are ready with useful information.

Careful Timing

FAST moving meetings are essential to maintain interest. The Southern California group takes the least possible time to give the most practical information. Selection of a centrally located meeting place helps save time; thus, a restaurant in the industrial district makes it easy for men to attend directly from work. Dinner is scheduled and promptly served at 6:30 and the main speaker begins at 7:30. The speech and discussion are rarely allowed to go beyond two hours. The chairman sets the pace and by alert control of the meeting eliminates irrelevant questions and unnecessary discussion.

The value of the meetings as a medium for keeping maintenance men well informed and offering them an "information exchange bureau" is reflected in attendance records and management interest. Average attendance at each session is about 50, with management usually paying the dinner bill for company representatives.

(TURN TO PAGE 140, PLEASE)



No. 701 Directional Signal
4" single-faced light for installation on body, fender or frame

No. 801 Directional Signal
4" double-faced light—highly visible from both front and rear

No. 901 Directional Signal
5 3/16" light with recessed body for flush mounting

**best buy
for 16
years**

No. N-250
Directional Signal Switch
Compact, streamlined, die-cast unit with built-in pilot light

No. 475
Directional Signal Switch
Newly improved heavy-duty switch with cadmium plated cover and pilot light

← **ARROW** DIRECTIONAL SIGNALS

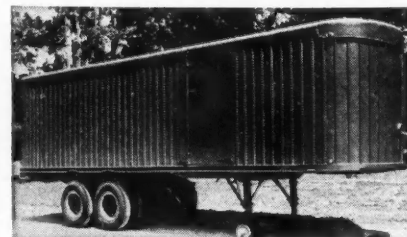
Yes, for 16 years, Arrow Directional Signals have been *preferred* by fleets the country over.

Here's why . . . Arrow is a pioneer maker of directional signals. Arrow Directional Signals are engineered right and built right for long-lasting, trouble-free performance. And Arrow offers these signals in large number of combinations to equip any type of vehicle. Both of the Arrow switches have safety pilot lights which indicate whether the correct signals—those in the direction of the turn—are working.

Take the right turn . . . choose Arrow Directional Signals and Arrow's complete line of *safety after dark* equipment, for use from bumper to tail board. Sold through automotive jobbers nationally and in Canada.

SAFETY AFTER DARK
• **ARROW SAFETY DEVICE COMPANY** •
MOUNT HOLLY, NEW JERSEY

Fruehauf-Carter Van



The Fruehauf-Carter division, Memphis, has launched production of a new line of corrugated panel van trailers. The new Fruehauf-Carter van incorporates many of the features heretofore found on the Fruehauf Aerovan and Stainless Steel Trailers. These include the Fruehauf two-speed-transmission supports, Composite floor, multiple-welded all-steel doors and Fruehauf underconstruction. Optional underconstruction is available on this model. The purchaser can select either Fruehauf "Multi-Rate" single axle springs or Fruehauf Gravity Suspension Tandem

The Walker * Oil Filter

Featuring the Guaranteed Walker Laminar Replacement Cartridge For All Filters

● Soon everyone will be talking about the great new development in oil filters—the Walker *Laminar* Filter.

They'll be talking about *three-dimension filtering*—surface filtration, depth filtration and progressive filtration—which all sums up to 3-way motor protection through better filtration.

Laminar construction makes possible for the first time an oil filter cartridge of predetermined and uniform characteristics . . . positive, predictable performance. Layer upon layer of an entirely new, chemically pure oil filtering material (in the patented *Laminar* design) takes out even microscopic particles of harmful dirt and sludge; keeps oil clean for thousands and thousands of miles.

That's why Walker dares to back up the *Laminar* cartridge with such a strong guarantee—that's why Walker *Laminar* is America's finest oil filter!

Walker Manufacturing Company of Wisconsin, Racine, Wisconsin. Makers also of Walker Silencers, Walker Jacks and Walker Electric Lifts.

Guarantee!

The Walker Replacement Cartridge with patented *Laminar* construction is guaranteed against channeling, by-passing or migration of the filtering material throughout its active life. Any cartridge found not to comply with this representation will be replaced without charge.

Walker



Oil Filter

* TRADEMARK

Maintenance Group

(CONTINUED FROM PAGE 136)

Management continually urges superintendents, maintenance men, and mechanics to attend realizing that the well-informed employee is a greater asset to the company.

Meeting announcements are not left to any hit or miss method. At the beginning of the year, the proposed program for the full year is mailed out. A week before each session, a reminder is put into the mail and this is followed up with a telephone call the day before the meeting.

Minutes To 500

WORK of the committee, however, does not end with the monthly meetings. Follow-up is very important. So that all members of the association will receive the benefit of the swap of ideas and information at the regular sessions, all meetings are transcribed and mimeographed. Copies go to a mailing list of 500, including all national truck organizations.

An interesting feature of these mimeographed copies of the committee's accomplishments is the list of people in attendance. This gives management an opportunity to see which of its men are interested, and the size of the attendance indicates both to management and to the committee the general interest in the particular topic discussed. Fleet operators in this area have endorsed the activity of the committee. They feel that they have been helped to reduce maintenance costs through better informed, more efficient employees.

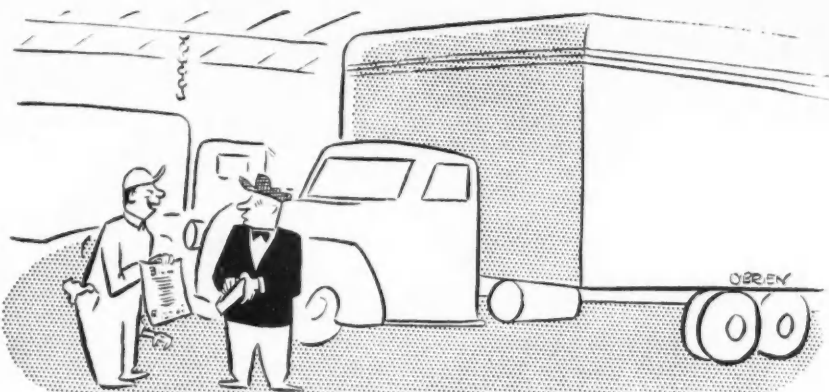
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(Please resume your reading on P. 65)

West Coast Ford

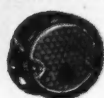


The new separate truck and fleet headquarters recently opened by S & C Motors, Ford dealers, in San Francisco, is housed in a series of buildings occupying almost an entire city block with 100,000 sq ft of floor space. Offices, showroom and parts department are contained in the main group of buildings. A \$250,000 inventory of replacement parts will be carried at all times.



"We ran over the \$16.50 estimate—\$187.35 in fact!"

KD 204 Stop and Rear Life.



Triflex Reflecting Lens. Chromium Plated Door. Universal Mounting.

KD 108 Extension Mirror.



Panel or hinge mounting. Adjustable hinge bracket. Black enamel finish.

KD 254 Jumbo Stop Life.



Stainless Steel Rim. A big 7" lens with refracted letters. Red or Amber. Flush or bracket mounting.

KD 333 Stimsonite Triflex Reflector.



Miracle of light reflection. Appears like lighted tail lamp at distances of 300 to 700 feet.

KD 541 Armored Clearance Life.



New corrosion-proof features, plus all the patented advantages which make it recognized as the best available.

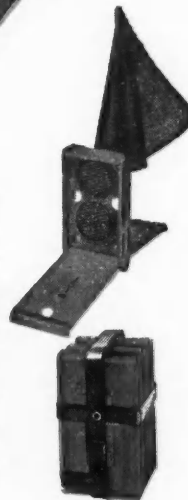
KD 609-3

Triflex Flares



Appears like a lighted flare at 300 to 700 ft. Usually visible over ¼ mile. Reflects over 7 times more visible red light than ordinary reflectors.

Holds danger flag in place for daytime use. Folds up like a camera when not in use. Handy bracket for mounting the set of 3 flares.



DANGER RED FINISH

KD 612 Danger Flag



12" x 12" in color-fast, weather-resistant red. Galvanized rust-proof staff. Compact red container keeps flags clean.

KD 506 Marker Life.



Rigid angle mounting bracket. K-D Beehive lens. Black enamel finish.

Dust Bogey

(CONTINUED FROM PAGE 55)

the diesels, \$18,000, major overhauls at double our present average labor and parts cost would prove sound maintenance operation.

Automatic Shutters

WHILE this is not a dust factor, all of our off-highway units must be equipped with automatic shutters. These operations are over hilly roads.

At the top of the hill the motor is at peak heat, if the truck starts down the hill without the shutter closed the valves and rings would cool too quickly and stick.

These automatic shutters are set to hold engine temperature at 170 deg F and maintain it within 10 to 20 deg. Without shutters, this temperature variation runs as high as 60 deg. The shutter system is checked each day and filled with fluid each week.

The cab of each unit is also equipped with a heating-ventilating

system, which gives filtered air conditioning for the driver. This system is checked daily and serviced once a week.

Brake Controls

All of our off-highway units are now equipped with a brake-away system.

This is operated by a push button on the panel board. The driver, by pushing his control button, can lock his trailer brakes at the same time reserving the truck brakes for independent action.

Each unit also has a front brake by-pass control. This is particularly valuable in the winter with ice and snow and wet off-highway roads. The driver can adjust power to his front wheel brakes for different road conditions.

Tire Program

EACH driver is required to check all 18 tires for pressure, and check for general condition, before he leaves his truck each evening. Any tire service needed must be reported before the driver leaves the garage. Once each week our tire man checks all tires on all units. This weekly check is handled Saturday afternoon and evening and Sunday.

All new tires are started on the eight drive wheels, and are stepped down to the trailer. All tires to be recapped are placed on the spreader and inspected by both the tire man and the shop foreman. Before the tire is recapped it is also inspected by the recapper from the local firm doing the work. This inspection is handled at our own shop. We have found that double checks and particular atten-

(TURN TO PAGE 142, PLEASE)

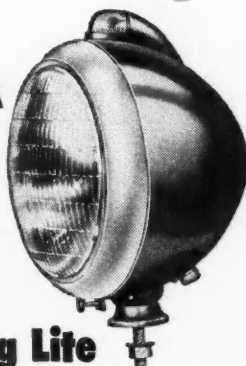
THE COMPLETE LINE For Safety

KD 910SA

Sealed
Beam

Headlite

with Parking Lite



The perfect replacement for old style headlamps. Fits any vehicle, new or old, using single-bolt flat or inverse S. A. E. mounting. 6 or 12 volts.

STAINLESS STEEL DOOR

Rigidly mounted, extra heavy duty unit with one-piece drawn lamp shell. Easily removable door and unit retaining ring. 3" mounting bolt.

KD C890 De Luxe Fog Lite

Big 5½" sealed beam lamp. Adjustable head. Bumper bar clamp. Clear or amber lens, Chrome plated.



KD 515 Flexible Mounted Marker

Lite. Ground wire securely fastened across belt. Black enamel finish.



KD C867 Red Emer- gency Vehicle Lite.

Prefocus type bulb. Strong, adjustable bracket. Chromium Plate Finish. Plain red lens.



KD 539 Clearance

Lite. Flat surface mounting. Aluminum or Chromium Finish. Amber, Clear, Green or Red Lens.



SAFTEE



PRODUCTS

THE K-D LAMP DIVISION

NOMA ELECTRIC CORPORATION

1910 Elm Street

Cincinnati, Ohio



"That's George!"

Dust Bogey

(CONTINUED FROM PAGE 141)

tion to inspection of carcass adds considerably to the recap life.

Our tire life is all figured on a basis of 1000 board feet handled. Since we adopted the policy of daily driver's checks for pressure, and the weekly check by our tire expert, and careful recap inspection, we have been receiving 30 per cent more recap life.

Tires are matched at each change. We have found this matching a strong longer life factor.

Holding Down Accidents

Fighting dust is fighting accidents. We have found that the unit which is kept clean and free from the dust bogey is the one that has the best accident record. There are two primary reasons for this. First is the fact that clean trucks make detection of needed repairs much faster and much more thorough. Second is

brakes. With dust kept out and lubricant kept in, we can be reasonably sure the trucks will stop.

Formerly we painted our trucks green. We have found that green blends with the country side and is in itself an accident hazard. All of our trucks are now being painted bright yellow.

And we have found that we have a better accident record with the gas units than with the diesels. Strangely, this better record has nothing to do with the unit itself but with the driver. We are able to get plenty of well-trained gas drivers but few who know the intricacies of the diesel, particularly with regard to maintaining proper rpm. The average gas driver spends too much time "worrying" about the diesel, hence he becomes more accident prone when handling the diesel equipment.

END

(Please resume your reading on P. 56)

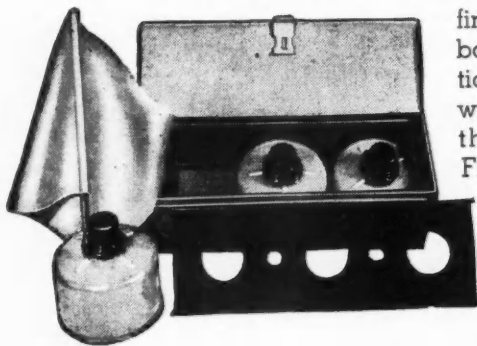
BOLSER Safety Equipment

BOLSER

CHECK-IN-BOX FLARE

OIL BURNING FLARES MEAN ROAD SAFETY

Fleet owners who use the check-in and check-out system for safety equipment will



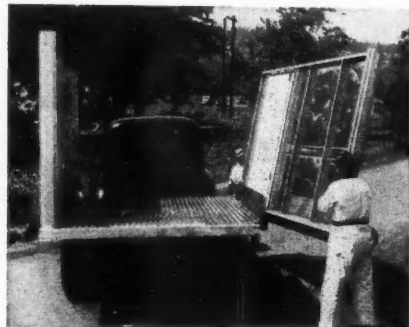
find this Bolser metal box and ideal solution. Sturdy steel box with handle contains three Fair Way Flares equipped with Genuine Bolser locking device to prevent leaking. Trays for flags and fuses available as accessories.

The open flame of a Bolser Flare attracts attention—protects drivers and equipment from traffic. The safest type of warning equipment is an oil-burning BOLSER FLARE.

Hi-Way Warning FLAGS . . . Ful-Vue Truck MIRRORS . . .
Truck REFLECTORS . . . Truck Marker and Clearance LIGHTS
. . . Truck FLARES . . . DIRECTION SIGNALS . . . FUSEES

THE BOLSER CORP. Cedar Falls, Ia.

Aluminum Flooring



A new aluminum alloy, "Coralite", designed for body flooring, has been developed by Brown Industries of Spokane, Wash. The corrugated material is .09 in. thick and ribbed, 3/4 in. in depth. It is fabricated without seams.

The new flooring was developed to reduce weight in construction of trailers and bodies. It is said to be durable, splinter-proof and moisture-proof. "Coralite" cleans perfectly and, if necessary, can be sterilized for handling various types of perishable cargoes. Washing and steam cleaning will remove all taints from body interiors, the company states.

"Coralite" not only replaces wooden or composition flooring but duct boards for vents. It is not slippery and does not hamper loading or walking, it is claimed.

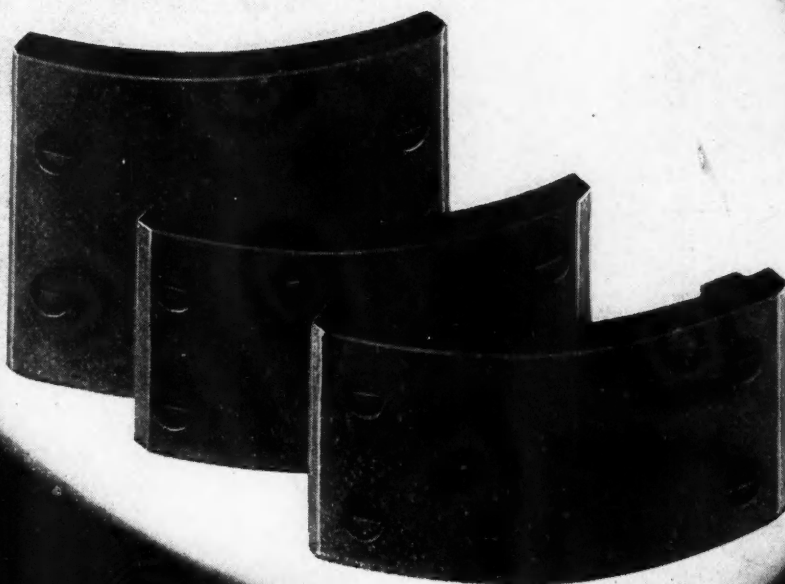
The relative rigidity or stiffness of "Coralite" is comparable to a solid 1/2 in. of aluminum plate but weighs only 25 1/2 per cent of such material. The flooring has a theoretical uniform load-carrying capacity of 36,000,000 lb in a 35-ft trailer.

Thermoid

THERMO-BLOCKS

Thermo-Blocks are built for heavy duty service. They always give top performance under all operating conditions. Their longer life reduces downtime, lowers maintenance costs. Get the Thermo-Blocks especially designed for your units. Use them on all heavy duty re-line jobs.

Thermoid Company, Trenton, New Jersey



The "Longer-Life" Line for heavy duty service

1936 Stewarts

(CONTINUED FROM PAGE 49)

cylinder engines — Waukesha 45FKs and Continental F-4-162s—with 133 and 162 cu in. displacements, respectively. Although previously rebuilt once or twice, these engines could be rebuilt with a maximum of .030 in. oversize pistons. Parts for both engines are available.

The chassis are unusually rugged

for trucks of this capacity. They have Spicer full-floating rear ends, Salisbury-Spicer front axles, 10 in. Borg & Beck clutches, Warner Gear transmissions, 13 x 2 in. Lockheed hydraulic brakes, Ross steering gears and 6 x 2 1/4 x 5/32 in. frames.

It was also discovered that new bodies of the cab-integral package delivery type with twice the capacity of the old bodies could be custom built by a local body builder at a cost to the fleet of approximately \$1200.

Added to this would be the cost of

rebuilding the chassis — a figure which has subsequently worked out to an average of \$350 per vehicle, including parts and shop labor on a time-fill-in basis, plus painting and trim costs which average \$75. This would give a total of \$1625 for the finished vehicle—a vehicle with twice the cu ft capacity of the same unit before renovation and virtually equal both in capacity and appearance to new vehicles costing in the neighborhood of \$2400.

In addition new trucks of the capacity desired have been mighty hard to get.

On the basis of this figuring the idea looked sound so it was decided to go ahead with the conversion of three Stewarts on an experimental basis. Not only did the calculations prove accurate but the overall results turned out even better than expected. The converted vehicles had the carrying capacity required and good eye appeal as well. So on the basis of the experimental job all 29 of the Stewarts are being converted. The one illustrated is number 16.

9.8 MPG In City Driving

TRUE, the newer vehicles have more horsepower. But, argues Fleet Superintendent James R. Abbott, these converted Stewarts have all the power he needs for stop-and-go city delivery, and economy-wise they far outshine the new models. To prove this point he cited gasoline mileage figures. Four of the Stewarts picked at random averaged 9.8 mpg all in city winter driving. The average of five new trucks with similar carrying capacity and including considerable country driving was 9.9 mpg and the average for three more of another type, again with considerable over-the-road driving thrown in was only 7.2 mpg.

Weight figures run like this:

Stewarts before conversion 3400 lb

Stewarts after conversion 4160 lb

Comparable new vehicles 4700 lb

Rebuilding Is Complete

TO get the old chassis in shape for their new duties nothing has been overlooked. In the first place the engine, transmission, clutch and wheel assemblies are removed. Then the chassis gets a thorough cleaning. Next the springs are removed, taken to a spring specialist and reset to original specifications. A seven-leaf helper

(TURN TO PAGE 148, PLEASE)



The Trade Mark of . .
QUALITY

"Cleveland" STAKE RACK CONNECTIONS

Are recognized by leading body builders, operators and designers from coast to coast as the "dependable line."

They are solid drop forgings from open hearth steel. Every unit is tested to guarantee security and strength.

FOR SIDE RACKS



LIGHT PATTERN

No. 2585B

Stock

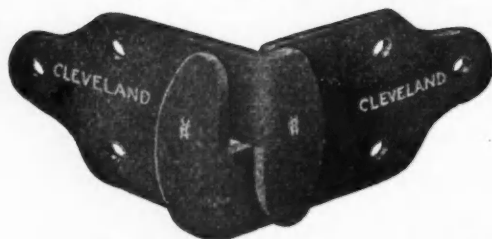
2 1/4 x 3/16

HEAVY PATTERN

No. 2586B

3 x 5/16

FOR END GATE



LIGHT PATTERN

To apply outside
of racks

No. 2591B

Stock

2 1/4 x 3/16

HEAVY PATTERN

To apply outside
of racks

No. 2592

3 x 5/16

A set consists of two pairs (opposite hands) which is enough for one complete end gate. Cut shows right hand.

SEND FOR CATALOG 22B

The Cleveland Hardware & Forging Co.

3264 East 79th St.

Established 1881

Cleveland 4, Ohio

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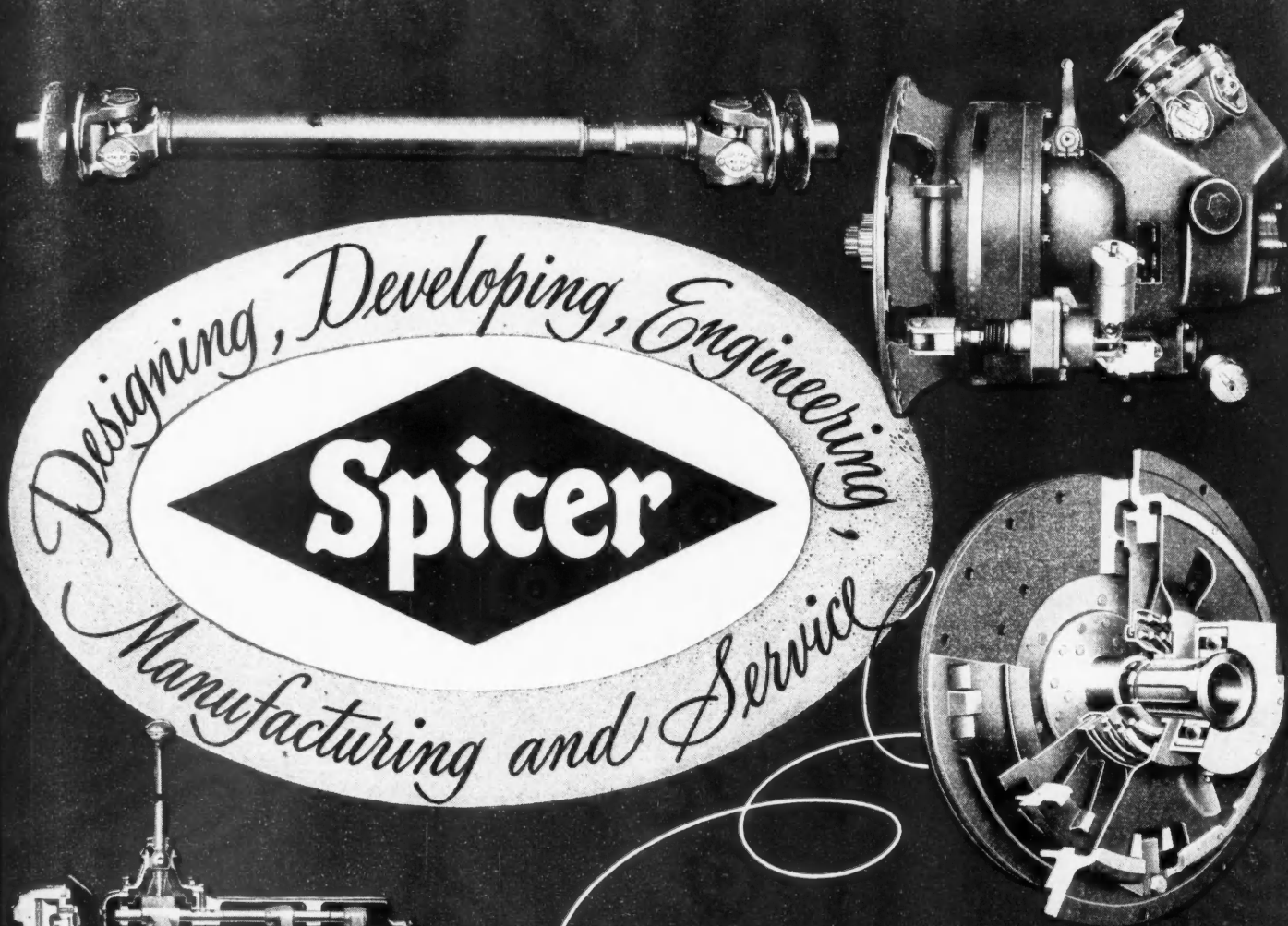
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TAL



*Designing, Developing, Engineering,
Manufacturing and Service*

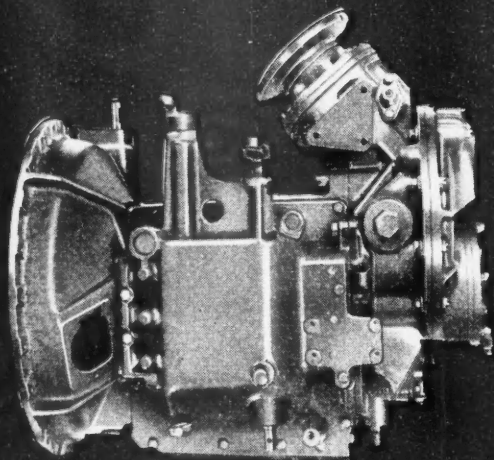
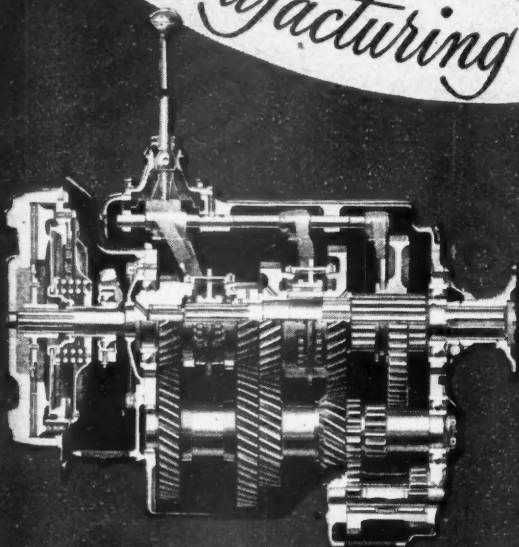
Spicer

*preferred by the
Automotive Industry
for over 44 years*

Spicer has progressed with every technical advancement made by the automotive industry since its infancy.

Spicer has created and produced designs that have revolutionized many phases of power transmission. Typical of these is the Spicer Universal Joint, pioneered for automotive use by Spicer in 1904, and recognized as an absolute necessity to automotive advancement. Spicer has helped make the American automotive vehicle the lowest cost, most efficient in the world.

A large proportion of the manufacturers in the truck, bus and passenger car field uses one or more of these well-known Spicer products: Transmissions, Torque Converters, Passenger Car Axles, Clutches, Stampings, Parish Frames, Universal Joints and "Brown-Lipe" Gear Boxes.



SPICER MANUFACTURING Division of Dana Corp.
TOLEDO 1, OHIO

TRANSMISSIONS
TORQUE CONVERTERS

SERVICE

PASSENGER CAR AXLES • CLUTCHES • PARISH FRAMES • STAMPINGS • UNIVERSAL JOINTS
SPICER "BROWN-LIPE" GEAR BOXES • RAILWAY GENERATOR DRIVES

Eclipse-Pioneer

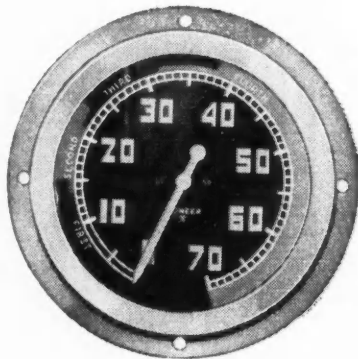
speedometers or tachometers

assure "AIRCRAFT ACCURACY" and

LONG RANGE ECONOMY

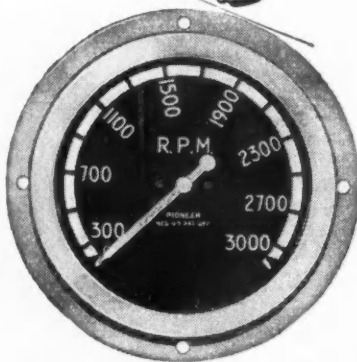
Over 300,000 Miles of Service-Free Operation

What a performance record! More than a third-of-a-million miles of accurate speedometer operation without service or maintenance. That's the record written by the new Eclipse-Pioneer* Electric Speedometer for one of America's largest bus operators. It adds up to extra profitable miles of operation—fewer costly shop hours.



Over 30 Years of Aircraft Experience

Eclipse-Pioneer Electric Tachometers are built to exacting aviation standards of accuracy and performance. That's why they can be counted on for precise, trouble-free operation day after day, mile after mile.



Efficient bus or truck operation, day in and day out, is largely dependent on engine operating conditions. One of the surest safeguards to maintaining top engine performance, is to eliminate overspeed conditions. Eclipse-Pioneer Aviation Quality electric instruments give engine or vehicle speed to your operator with absolute accuracy, for his most efficient use of the engine. And, thanks to Eclipse-Pioneer's 30 years of aircraft experience, these instruments are built to *last*—your assurance of real long range economy! For better bus efficiency, for longer truck operation, check these new aids to top performance.

*REG. U. S. PAT. OFF.

Eclipse-Pioneer

TETERBORO, NEW JERSEY

BUILDERS OF PRECISION INSTRUMENTS FOR THE DIVISION OF
AVIATION INDUSTRY FOR OVER 30 YEARS!



1936 Stewarts

(CONTINUED FROM PAGE 146)

spring is added on each side at the rear. Spring shackles are rebushed and in some cases new hangers fitted. New shafts and bushings are fitted on the clutch and brake pedal cross arm. Brake lines are checked and new hose are fitted. When needed rear wheel castings are reamed and a $\frac{1}{16}$ -in. bushing inserted to give perfect fit to bearings.

Meanwhile the engine has been disassembled. Block, piston and con rod assemblies, crankshafts and camshafts are sent to a near-by machine shop where the block is bored (the average is .030 in. over-size) new pistons, pins, rings and undersized bearings are fitted, rods are trued, crankshaft is ground and ridges removed from the camshaft.

Back at the laundry's shop the engine components are reassembled using a line boring bar for the main bearings to assure perfect fit. A careful check is also made of camshaft lobes, the entire unit being discarded if tolerances are beyond specified amounts.

Rear ends and transmissions are carefully checked and rebuilt, if necessary. All clutches are rebuilt with a new cover assembly the general rule. Steering gears are checked and rebuilt if necessary and the steering column moved up to fit new brackets installed on the body cowl.

Wide Base Rims

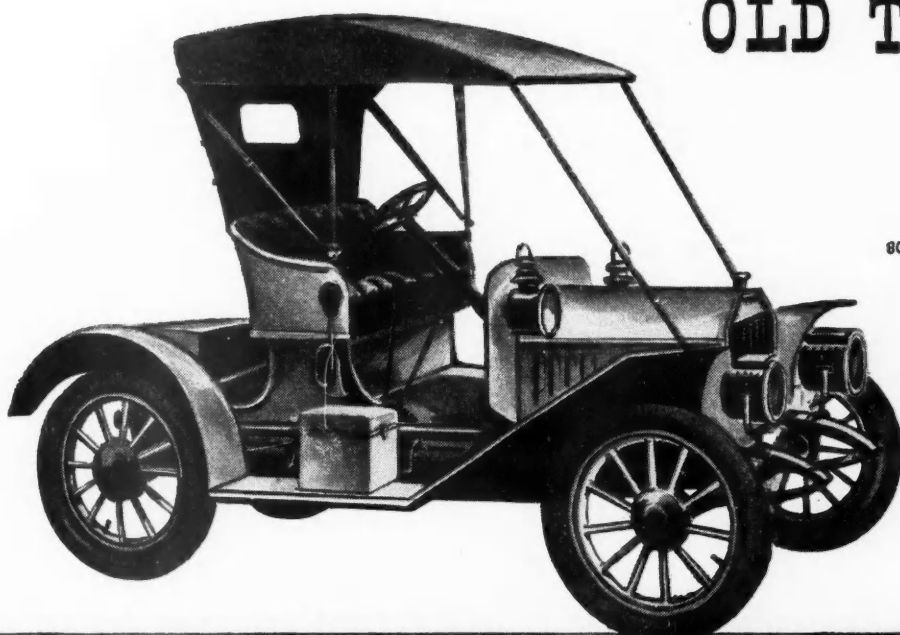
THE standard 16-in. drop center wheels are sent to a local rim supplier where rims are cut off and discarded and new 6.00 in. wide base semi-drop center rims with removable rims are installed. Then tire sizes are stepped up to 7.00 16-6 ply on the front and 7.50/16 on the rear, 8 ply. front and 7.50/16-8 ply on the rear.

The body follows conventional lines of the present day cab-integral high-capacity package delivery model. Inside dimensions are 8 ft long from back of driver's seat, 5½ ft high and 5½ ft wide. It is fabricated with oak frames, high-tensil steel panels, Weldwood lining and an oak floor with steel plate on top. Side doors slide easily and are equipped with catches for both open and closed position. The two rear doors are mounted with

(TURN TO PAGE 150, PLEASE)

can you recall this

OLD TIMER?

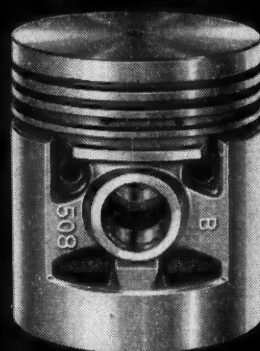


THE CAR SHOWN HERE IS A 1908
BUICK MODEL X RUNABOUT.

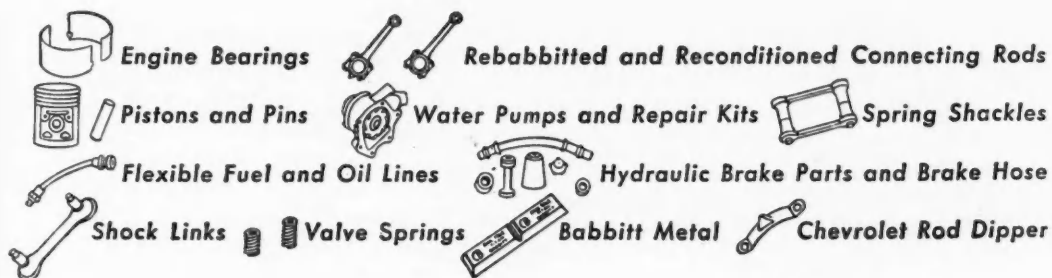
CLAWSON & BALS

AN OLD TIMER IN AUTOMOTIVE PARTS BRINGS
YOU "BOHNALITE" PISTONS

Back when the automotive industry was still a youngster, Clawson & Bals was already a well known name in automotive parts. Today Clawson & Bals is a real old timer, with nearly thirty years of experience... the kind of experience it takes to make the finest parts. And through the years new services and new parts have been added so that now Clawson & Bals brings you a complete line of Genuine "Ring-True" products, including famous "Bohnalite" pistons. Ask your C & B Jobber for them. Clawson & Bals, Inc., 2508 South Michigan Ave., Chicago 16.



IT TAKES EXPERIENCE TO
MAKE THE FINEST PARTS



1936 Stewarts

(CONTINUED FROM PAGE 148)

piano hinges and swing outward against rubber stops in the open position. A soft duct top is used, a feature which it is claimed saves weight and costs and eliminates drumming.

The engine housing inside the front part of the body is fitted with a hinged cover plate on top, padded with sound insulation. Both side panels are completely removable giving

excellent accessibility to the engine, when front wheels are removed. In addition, both radiator and engine slide out through the front grille with a minimum of confusion.

Now lest the readers may think the whole project to be something of a shot in the dark, it should be added that the company is adding new models of standard types as rapidly as it can get them. Among the list of new vehicles on order is a group of 10 ultra-modern jobs with all-aluminum bodies. In the fleet already are

about 20 1946 and 1947 models. In operation the Stewarts are matched against these modern vehicles for performance, economy and efficiency, and they stack up well.

END

(Please resume your reading on P. 50)

BODY MEN MEET

At an organization meeting held June 18th in the Hotel Elkhart, Elkhart, Ind., the National Truck Body Manufacturers' Association received its charter from the State of Indiana. Over 150 of both the large and small commercial truck body manufacturers are members of the new association, which will act for this one quarter billion dollar industry, the only one of such size in the United States previously having no such organization.



Upper left, R. R. King; Upper right, Shipley D. Burton; Center, Frank E. Hartnell; Lower left, E. E. Miller; Lower right, Fred S. Glasier

Officers elected under the new constitution to serve for the remainder of the calendar year are: president, Frank E. Hartnell, Transportation Specialties, Elkhart, Ind.; vice-president of Western District, R. W. Allen, California Body and Trailer Co., Redwood City, Cal.; vice-president of Midwest District, E. E. Miller, DeKalb Commercial Body Corp., DeKalb, Ill.; vice-president of Eastern District, Fred S. Glasier, Glasier Body Corp., Newark, N. J.; secretary-treasurer, R. R. King, American Body and Trailer, Inc., Oklahoma City, Oklahoma.

Shipley D. Burton was selected as Secretary Manager of the new association, and will head up the permanent business offices at 1016 Du Pont Circle Building, Washington, D. C.

CCJ

Job Applicant: "I'm Gladys Zell."

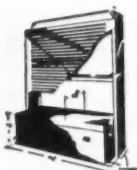
Personnel Manager: "I'm pretty happy myself—have a seat."

Pakaged

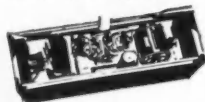
REFRIGERATION

The NEW KOLD HOLD *Pakage* TRUCK UNIT for HIGH TEMPERATURE REFRIGERATION of PERISHABLES . . .

The New Kold-Hold Package Refrigeration Unit means lower costs . . . added dividends to you. Its simplicity of installation and operation is the highlight of its success wherever high temperature perishables are transported by truck. Check the following features of the New KOLD-HOLD PAKAGE REFRIGERATION UNIT.



Self-contained, adjustable to almost any truck. The Unit can be lowered to 46 3/4" for installing through truck door. When installed, height can be adjusted for 57" minimum to 78" maximum heights.



The electrically driven compressor builds up a charge of flint ice in the "Hold-Over" Plates, which provides ample refrigeration over a day's run.

Operates efficiently, economically in any properly insulated truck, regardless of age.

Easily installed—simply cut intake and discharge holes, push into place, plug into any 110AC-60 Cycle Circuit*.

Maintains inside truck temperatures of 45° F. to 50° F. over a full day's run.

Provides ample refrigeration even in extreme weather conditions.

The 1 HP Compressor operates for a few cents a day.

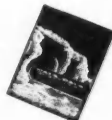
Recharging plates at any electrical outlet protects loads on long runs.

Dry and odorless—no bother. Dependability at lower cost.

Kold-Hold "Hold Over" Refrigeration Plates such as used in this unit have given satisfactory service for over 15 years.

*A 220V-60 Cycle Single Phase motor can be supplied on request.

Write for Complete Catalog Today



KOLD-HOLD

Jobbers in Principal Cities

KOLD-HOLD MANUFACTURING CO.,

PROCESSING TRANSPORTATION
protects every step of the way
STORAGE

620 E. Hazel St., Lansing 4, Michigan



for Safety's Sake..
SELL

WAGNER LOCKHEED HYDRAULIC BRAKE FLUID

Used in New Cars

Wagner Lockheed Fluid... Truck, bus, and car manufacturers use it.

Most Advertised

Wagner Lockheed Fluid... Advertised more than any other brake fluid.

Largest Selling

Wagner Lockheed Fluid... Nationally outsells competition.

EVERY REPAIRMAN NEEDS

Bulletin HU-17G and HU-197
Tips for better Brake Service—free on request



WAGNER LOCKHEED FLUID... AMERICA'S LEADING BRAKE FLUID

- 1 Assures year-round operating performance.
- 2 Mixes with other approved fluids.
- 3 One mixture for ALL cars and trucks.
- 4 Maintains chemical characteristics after long use.
- 5 Warehoused throughout U. S. and Canada.
- 6 Available everywhere through leading jobbers.

Wagner Electric Corporation

6470 PLYMOUTH AVE., ST. LOUIS 14, MO., U. S. A.



H48-16

LOCKHEED HYDRAULIC BRAKE PARTS and FLUID • NoRet
CoMax BRAKE LINING • AIR BRAKES • TACHOGRAPHS
ELECTRIC MOTORS • TRANSFORMERS • INDUSTRIAL BRAKES

Super Bodies

(CONTINUED FROM PAGE 44)

any of our standard bodies, but surpasses any body we have seen on the market today. This body is shown in Fig. 3.

The principal objectives sought by this design is greater strength and lighter weight than our current bodies, simplified maintenance and repairs, plus the elimination of one of the greatest problems in body maintenance—rot and rust along the sill due to the accumulation of moisture within the panels.

Particular attention is called to the sub-frame sills, which are of oak, capped with C-channel steel, to which are welded bent steel cross bars which, in section, resemble a modified letter Z, as shown at A in Fig. 4.

The ends of the cross bars are securely welded to a bent steel side rail.—of similar though simpler shape, as shown at B in Fig. 4—running the entire length of the body.

The uprights are of bent high-tensile steel welded to the side rail.

The inside lower lining and water shed, shown at C, Fig. 4, are of 1/8-in. Jal tread, welded to the uprights and cross bars. This eliminates the necessity for corner iron supports on body sides and front, and prevents water from inside of the body getting in the walls.

The inside slat protection, D in Fig. 4, is of square-bent corrugated steel running lengthwise. This construction, added to the bent section lower lining, the lower belt and top rails, gives strength and rigidity to the sides and front.

The rub rail section, E in Fig. 4, of 1/8-in. steel, runs the full length of the body, with 3/16-in. steel plates welded to the cross bars. This member extends 1 in. up on the body panels, protecting them from water which collects on the rub rails.

The floor, of 1 7/8-in. oak with ship-lap joints, is so installed that the boards can be removed without disturbing any steel work. As in our other bodies, drains are installed in the front corners of the body for use when washing the interior of the body and when hauling a wet load.

(TURN TO PAGE 154, PLEASE)



When a truck manager installs a *Servis Recorder*, a number of things begin to happen:

- he gets on his desk every morning a little chart that shows all the truck did yesterday.
- he then knows how often the truck stood idle, and exactly how long—all day.
- he knows whether it was taken out at night without permission.
- the chart shows him whether this truck has too much work to do compared with the others.
- knowing the truck's route, he can tell whether it did any *speeding* (making up lost time).

—if the truck gets in after hours, the chart shows him whether extra pay for overtime is justified.

All this the **SERVIS RECORDER** does—and more. Write for our booklet—"Ten Ways of Getting More Work Out of Motor Trucks".

THE SERVICE RECORDER CO.
1375 Euclid Avenue • Cleveland 15, Ohio



The Servis Recorder
Tells Every Move Your Truck Makes



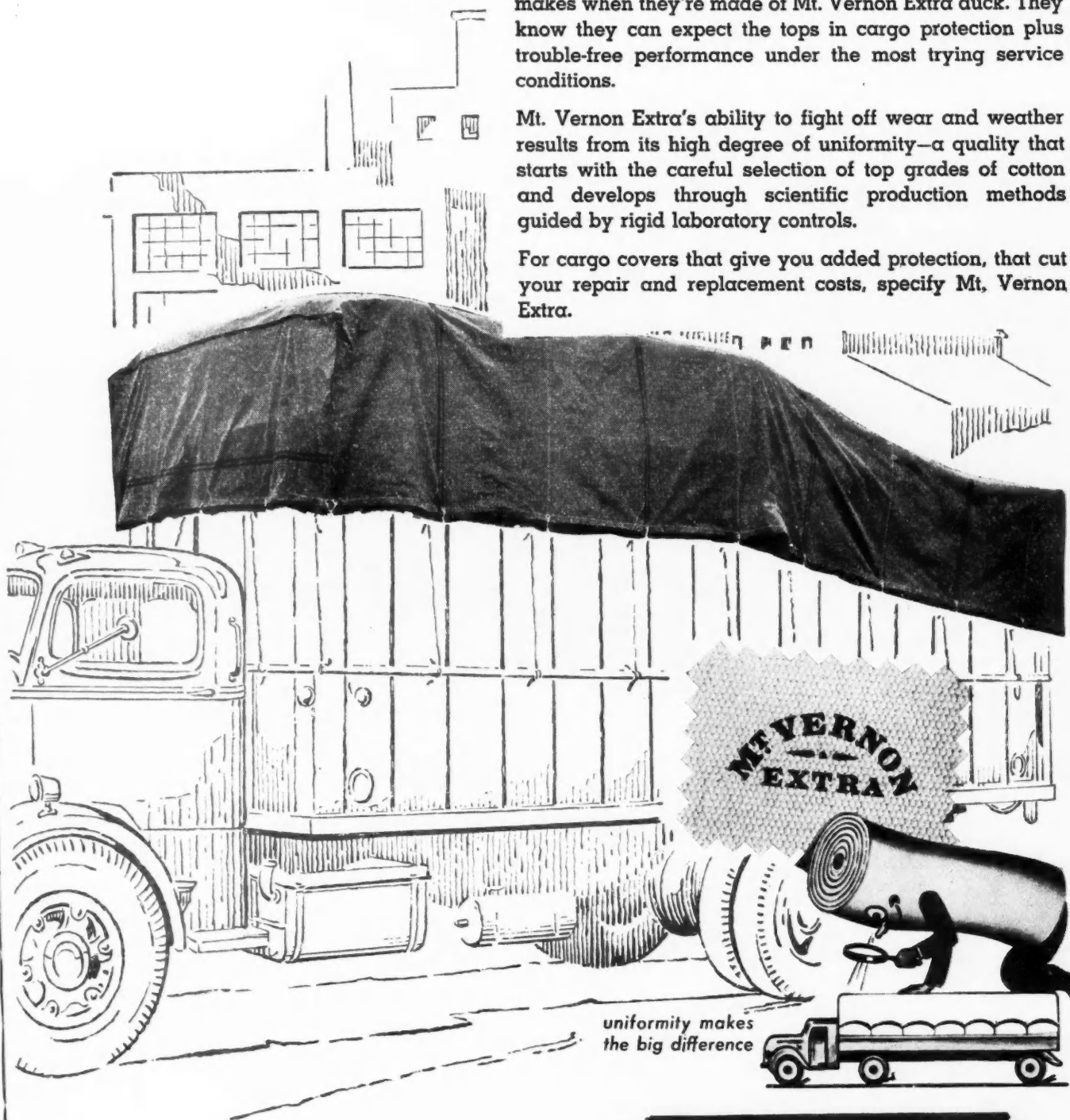
A fully automatic mechanical temperature-control unit for trucks and trailers called the "Little Giant", is available in four models to meet the needs of various size vans for high and low temperature hauls. Model LGL is designed for bodies from 20 to 34 ft in length with 6 in. of insulation, to maintain a temperature range from zero to 30 deg F. Model LGH is for the same size van with 3 in. of insulation and will maintain constant temperatures of 30 deg and above. Both models feature automatic defrosting and a thermostat-controlled heater that will change-over from cooling to heating as outside temperatures vary. This feature enables a hauler to protect perishable cargo under any climatic condition. Model LGHC is exactly the same as Model LGH except no heating unit is installed. Model LG is for smaller vehicles, with a body length up to 20 ft

A Weather Whipper on Wheels

Men who specify cargo covers know what a difference it makes when they're made of Mt. Vernon Extra duck. They know they can expect the tops in cargo protection plus trouble-free performance under the most trying service conditions.

Mt. Vernon Extra's ability to fight off wear and weather results from its high degree of uniformity—a quality that starts with the careful selection of top grades of cotton and develops through scientific production methods guided by rigid laboratory controls.

For cargo covers that give you added protection, that cut your repair and replacement costs, specify Mt. Vernon Extra.



Mt. Vernon-Woodberry Mills

TURNER HALSEY

COMPANY

Selling Agents

40 WORTH ST. • NEW YORK

Branch Offices: CHICAGO • ATLANTA • BALTIMORE • BOSTON • LOS ANGELES • AKRON

AUGUST, 1948

Use postage-paid card inserted at page 57 for free information on advertised products

153

Super Bodies

(CONTINUED FROM PAGE 152)

The roof is of all-steel construction. The side, front and rear members are of 14-gage steel, bent to give shape to the body and extend down over the panels to prevent water leaks. The roof bows are of formed steel sections, well braced, at the ends, to the top rails. The top covering is of 20-gage galvanealed steel, cherry rivetted. The entire roof is assembled on a jig, and is installed as a single unit.

body, with flipper catches on the rub rail to hold them open. It can be removed for repairs, simply by unbolting the fastenings.

The panels are of 1/4-in. Plymetl. All doors are of the same construction as the body. They are hung on heavy continuous hinges, with 3/8-in. brass pins, and equipped with heavy-duty, three-point locks, set flush in doors on 12-gage bent steel sections so that they do not interfere with the load. The rear doors open all the way around, and fold close to the

Front corners are reinforced with 4 x 4 x 1/8-in. formed angles from water shed to roof.

The rear bumper is made of 4-in. channel steel filled with oak, and extends 4 in. beyond the rear doors. It is covered with Jal tread.

All steel used in the construction of this body is of the high-tensile type, of gage sufficient for the requirements of the body. It is given a heavy coat of rust preventive during the course of fabrication and assembly.

We are expecting a great deal from this new body. Just how much more life and better service it will give than our standard current bodies, we are not yet in a position to say. However, we do think they will see many years of service, and we expect our body maintenance costs to take an appreciable drop.

Because of present body shop facilities are taxed to the fullest extent, and because our body preventive maintenance takes precedence over body building, we are not able to build all of the bodies we need. About 75 per cent are built under contract in a custom shop, the balance we build in our own shop.

END

(Please resume your reading on P. 45)

CCJ

The truck mechanic was groggy from lack of sleep. His helper playfully punched the bags under his bloodshot eyes and urged him to buck up.

"I know your wife left you," he sympathized, "but you mustn't let it get you down, old man. You've just got to try to get some sleep, you know. Why don't you try counting sheep?"

"Can't. I'm too busy counting my lucky stars."



"You've never been over this route in a heavy rain, have you?"

A HOUSE



OF QUALITY

In building a home or building a business, a great deal depends upon having the structure rest on a solid foundation. The foundation upon which we have built the House of Shand & Jurs was poured of a mixture of engineering skill and manufacturing know-how. This combination, coupled with sound business practices, has built a reputation for quality and reliability.

Shand & Jurs petroleum tank fittings are in service in every petroleum producing and refining area of the world. They are bought by oil companies with the same degree of confidence that the average business executive evidences when he walks into a jewelry concern of fine reputation and buys a diamond whose actual value he is not prepared to appraise. If you want to be SURE, buy your petroleum tank fittings from Shand & Jurs.

SHAND & JURS CO.
BERKELEY, CALIFORNIA
NEW YORK • CHICAGO • HOUSTON • LOS ANGELES • SEATTLE



SHAND & JURS

Remote Control for Scattered Fleet

(CONTINUED FROM PAGE 37)

5. Periodic car inspection reports.
6. Rules for field car servicing.
7. Emergency car repairs and new parts procurement.
8. Car liquidation and replacement.
9. Office life-history of the car.

Each field representative operating a car is assigned to a definite territory under a Division Manager responsible for 10 to 12 such representatives. A company field representative driving a car neither takes nor delivers merchandise orders; hence he needs only enough extra room in his car to transport his personal luggage and the advertising and display materials he will distribute among the 15 to 25 local wholesalers and retailers he normally will contact during a working day.

Standardized Vehicles

IN 1930 the Wrigley Co. began experiments with company-owned passenger cars through the operation of several makes of medium-priced cars. It was the company rule that the representative driving the car always should, if possible, have his car serviced and maintained only by a local agency representing that make of car, as promising the most expert possible service; however it soon developed that in many localities there would be no such agency for such an average medium-priced car. After several years of such operating difficulties, the company decided in 1934 to standardize on the three leading makes of low-priced cars which is their policy today.

They also standardized on the exact model to use. It is a two-door sedan with backseat cushions removed and replaced with a finish of masonite covering in appropriate color. All cars have red wheels; all are painted in the same uniform color of dark green. Also, there was an earlier period of about five years when the company experimented in having "Wm. Wrigley Jr. Company" neatly painted on the doors of each fleet car. It was decided in 1935 that in certain possible cases there might be "practical disadvantages" from this open display of the company name on a car. The company has always had


the policy of requiring a representative to keep his car well washed and bright looking. This policy is aided by the company rule (somewhat relaxed during the recent war period) of turning in all cars for replacement either at the end of two years or at 30,000 miles, whichever comes first.

Driver Training

ONE of the chief management difficulties in training and supervising Wrigley fleet drivers comes from the fact that a representative naturally is

not chosen primarily on the basis of his proved car driving and maintenance abilities. First of all, he must have the necessary qualifications in sales promotion, in personal appearance, sociability, and general reliability in the details of his servicing assignments. It is reported by Wrigley Co. fleet executives that there is an apparent high correlation between the personal qualities needed in a good company field representative and a man who also can become a good

(TURN TO NEXT PAGE, PLEASE)



YANKEE



STOP




GO

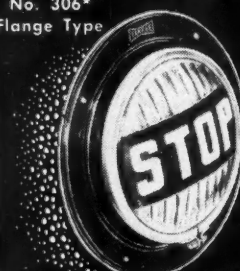
YANKEE STOP LIGHTS

GO WITH SAFETY

AND ECONOMY!



No. 307*
Bracket Type



No. 306*
Flange Type



No. 308
Clear Lens (Bracket Type)
Special Back-Up and
Utility Lamp for Trucks

Modern equipment and manufacturing facilities . . . new engineering developments . . . advanced inspection technique — all these point to YANKEE, producers of the finest in safety devices. YANKEE continues to set the pace . . . to maintain its tradition of producing the utmost in quality, safety and economy!

APPROVED STOP LIGHTS

in 2 types of mounting
FLANGE OR BRACKET

*Available in Red or Amber.

A real Giant of the highways—brilliant . . . powerful . . . big! Overall diameter of 6-5/16" with a special reflector specifically designed for maximum spread of light. Dust and moisture can't get in—that's why it gives such long-lasting bright light! Vibration proof, too! Meets all ICC-SAE and individual state requirements. YANKEE STOP LIGHTS protect equipment . . . personnel . . . profits!

Standardize with Yankee Merchandise
Sold Through The Jobber
Write for illustrated catalog

YANKEE

REG. U. S. PAT. OFF.
Manufacturers of 2 Complete Lines of Safety Devices for Trucks & Passenger Cars.

Metal Products Corp.


Norwalk, Conn., U. S. A.




No. 245
TELESCOPIC ADJUSTABLE
TRUCK MIRROR



No. 75
APPROVED ARMORED
CLEARANCE LIGHT

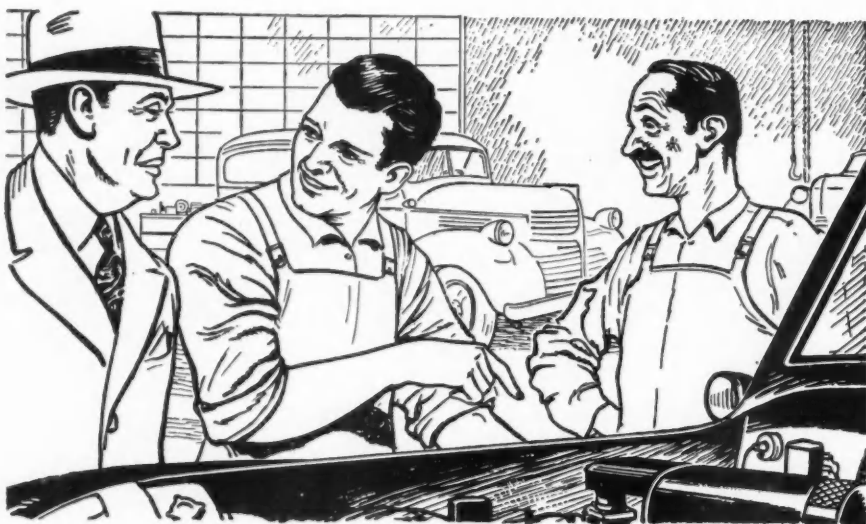


No. 900
APPROVED DIRECTIONAL
SIGNAL



No. 382
APPROVED UNIVERSAL
STOP and TAIL LAMP

**"FIVE BUCKS
GETS YOU TEN...
IF SHE'S SLUDGED!"**



Bakery Fleet Rounds Out Ten Years of Sludge Prevention with Magnus Metaffin

THERE'S a bakery fleet (70 International trucks) out in the Southwest, where Magnus Metaffin has been used for the last ten years to inhibit sludge formation in their engines. Most of their trucks are on local stop-and-go delivery—the worst possible conditions for sludge formation. They tell us that their shop mechanics pick up quite a few "fivers" from visitors who are sure that any engine on this kind of service is sure to be sludged!

In this shop, reclaimed oil is used, mixed with Metaffin at the rate of one ounce per quart of oil, air agitated for thorough mixing. Oil is changed weekly on each truck regardless of mileage. *Not only* are their engines constantly clean and free of sludge, but they also report an almost complete lack of valve troubles in their fleet.

Get the Complete Metaffin Story

Metaffin can save you plenty by the elimination of needless repair and maintenance costs due to sludge. Let us tell you how and why in detail!

MAGNUS CHEMICAL COMPANY

36 South Ave., Garwood, N. J.
IN CANADA — MAGNUS CHEMICALS, LTD.
4040 Rue Masson, Montreal 36, Que.
Service representatives in principal cities.



Remote Control for Scattered Fleet

(CONTINUED FROM PAGE 157)

automobile operator.

Of course, such an applicant must have had some previous car-driving experience. Also, there is opportunity to check his driving habits during the two weeks of his initial training at a company regional headquarters and during the additional six weeks of his field training in his assigned territory by his Division Manager. Definite instructions also come to him in the form of letters from the Chicago General Offices.

"As a field representative of the Wm. Wrigley Jr. Company" he is told, "you will be furnished a Company-owned automobile. Because the car is owned by the Company, there are definite rules describing the authorized use you may make of the car . . . Upon receipt of this letter," he is further advised, "read it thoroughly and memorize the rules. Sign the original copy as an indication that you understand the rules and will be guided by them. Return the signed copy to this office for our files."

These instructions are:

"Rule No. 1—The car must be driven safely. This, no doubt, seems to be a very obvious rule, but the extent to which we apply it may not be quite so obvious. Of the several classes of traffic accidents that may involve a car, we consider you, the driver, responsible for all but two: The first is an accident which might involve your Company car when it is safely parked, and the second is an accident which might involve your Company car when it is legally stopped for stop signs, railroad tracks, etc. Bad weather, slippery roads, poor visibility, legal right of way, etc. are not acceptable reasons for accidents. The rule is: 'The car must be driven safely.' Whatever steps are necessary to accomplish this, you must take.

"Rule No. 2—No passengers are allowed in Company cars other than employees of the Wm. Wrigley Jr. Company. This is a hard, fast rule from which the Company will not waver.

"Rule No. 3—Your Company car shall be used only to carry on Company business.

"Rule No. 4—Your Company car
(TURN TO PAGE 160, PLEASE)

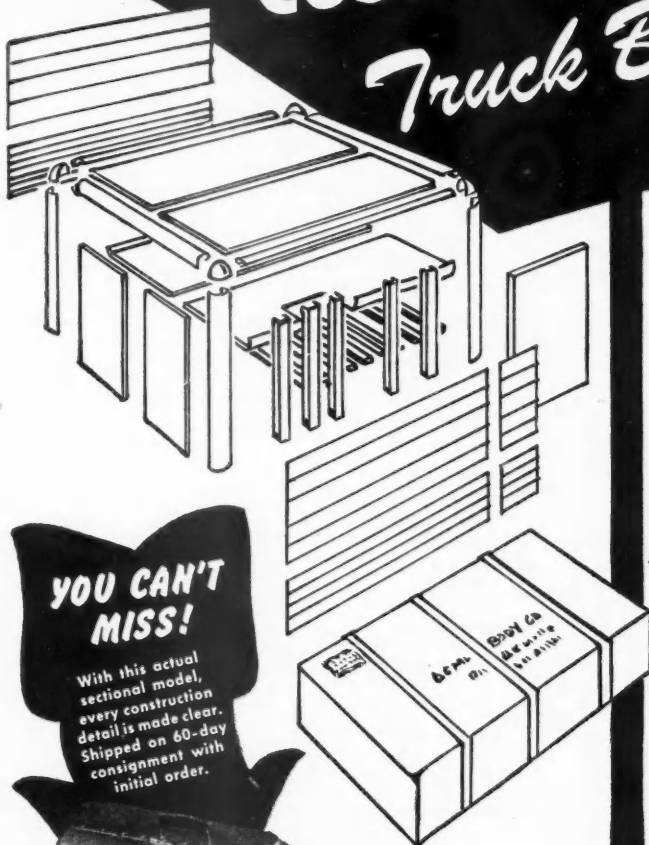
BODY BUILDERS! TRUCK OPERATORS!

ALUMINUM
BODY CORPORATION

New All-Aluminum
"CUSTOM-BUILT"

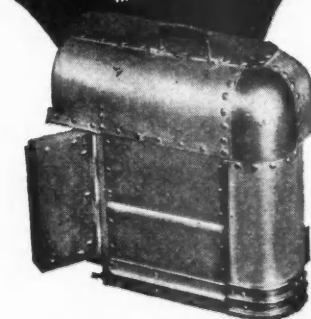
Truck Body

Kit



YOU CAN'T MISS!

With this actual sectional model, every construction detail is made clear. Shipped on 60-day consignment with initial order.



AVAILABLE IN ANY

**LENGTH!
WIDTH!
HEIGHT!**

Aluminum Body Corporation, builders of "Custom-Built" truck and trailer bodies, present for the first time a completely "CUSTOM-BUILT BODY KIT!"

All materials necessary, right down to the last rivet, including aluminum armor plate floor and floor cross members, doors completely built ready for installation... every part tailored to your own individual specifications and needs.

ADVANTAGES TO YOU! For the first time, you can now equip your trucks or trailers with a body of any size. You can have any size doors...all the doors you need! Roof radius available in 3" or 8"

A CINCH TO ASSEMBLE! Two men can set up the body from this precision-built custom kit. Full instructions and prints, plus a sectional model in miniature (see cut) show you the easy, step-by-step procedure and all construction details.

WHY HAUL DEAD WEIGHT! An aluminum body on your truck offers substantial weight savings, meaning more payload, less operating costs and longer equipment life! **ALUMINUM WILL NOT RUST!** ORIGINAL FINISH EASILY KEPT OR EASILY PAINTED.

Shipment Within 7 days from receipt of order under present market conditions. If you are not equipped to assemble bodies, have your local body builder contact us.

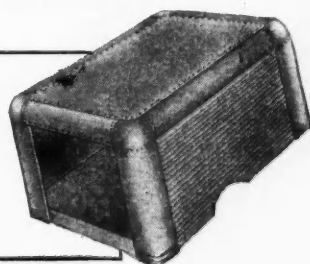
Typical Example of a CARGO VAN BODY

Price

\$546.00

12' long O. D.
7' 6" wide O. D.
7' high inside

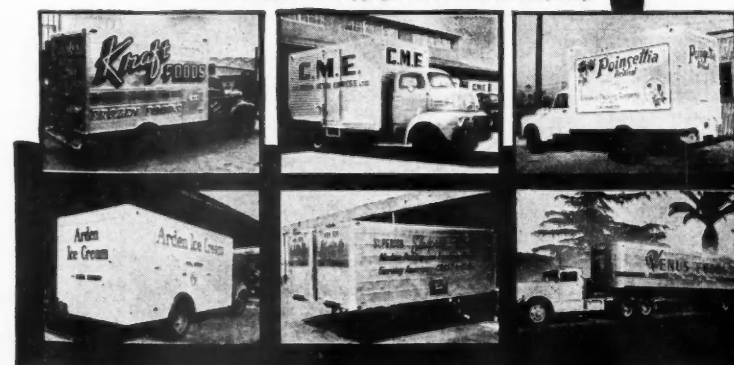
F. O. B. Vernon 11, Calif.
Freight to Chicago \$44.00.



NOTE:

This advertisement is not intended to offer these kits for sale in a 300 mile radius of Los Angeles, Calif.

Copyright 1948 Aluminum Body Corp.



**WIRE OR WRITE SPECIFICATIONS
FOR PRICES AND ADDITIONAL
INFORMATION**

ALUMINUM
BODY CORPORATION

4601 S. Soto St. • Vernon 11, Calif.
Klmball 9623

Remote Control for Scattered Fleet

(CONTINUED FROM PAGE 158)

shall always be in your territory, as indicated by your itinerary, unless you have been authorized by responsible authority to drive it elsewhere.

"Rule No. 5—Your Company car is not to be driven week ends or holidays unless you are doing specially authorized work.

"The above five rules are considered so important that violation of any one rule is sufficient reason to discharge the representative who violates the rule."

The company car will normally be stored over Saturdays, Sundays, and holidays. A territory is so laid out that the representative usually will not be more than 300 to 500 miles distant from his home, and he will return every week or ten days. If within 50 miles from home at night on a week day or 100 miles on a

week end, he usually will drive on home for the night.

A supplementary form letter from the Chicago general offices will remind him of his driving "good will" responsibilities.

"We would like to call your attention," the letter states, "to a matter which is not given much thought and may seem relatively unimportant.

"You men that have company-owned cars are instrumental in helping us maintain the good will that we now have. In other words while you are traveling in a company automobile, you represent part of the Wrigley organization, and want to take this opportunity to have you give some thought toward showing people every courtesy possible.

"Many times when you are apt to 'get even' with someone who has cut in on you or call some pedestrian down for doing something foolish, remember that you are liable to turn a customer away from our brands, and this in turn would react unfavorably on both the company and yourself.

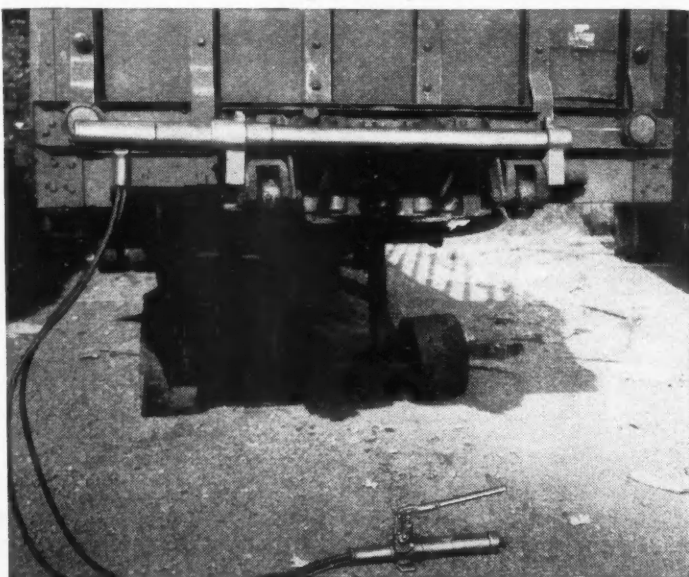
"This subject may seem trivial, but the sum total of all the good will which can be built by our representatives in carefully driving company-owned cars is more than worth the effort. Give this some thought."

Safety Program

THE Wrigley Co. has always given a great deal of attention to driving safety. For 13 years the company has been enrolled in the National Safety Council and has been presenting NSC safety awards. Through these 13 years several Wrigley drivers have won continuous annual awards. In addition

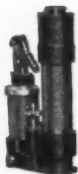
(TURN TO PAGE 162, PLEASE)

You're all set for any job with ~~POWER-PLUS~~ push-pull JACKS



Aligning Automatic Hitches ... just ONE of the dozens of uses

Power-Plus push-pull hydraulic Jacks equip your shop for any type of body or frame repair. Just check these exclusive Power-Plus features and you'll know why—•Operate in any position—no bleeding. •Direct push—then turn of a valve gives direct pull. •Specially designed.



PERFECTION

~~POWER-PLUS~~
TOOLS

quickly attached fittings speed operations. •Speed in adjustment with automatic speed ratchet. •Safety valve controlled—no overloading, bending, or breaking. •Can be used as a portable press. •Power-Plus 4-ton, 10-ton, or 20-ton Jacks will do everything. •See for yourself—ask your jobber or send for catalog.

G. A. C.

MANUFACTURING CO.

Ashland, Ohio



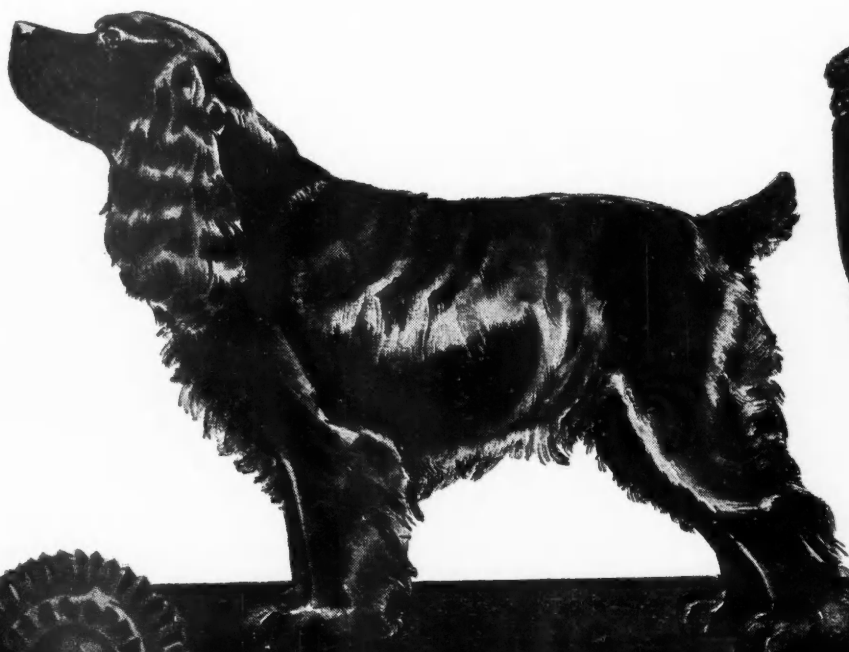
Passing Every Test!

DITZLER Finishes must be extra good to pass so many severe tests. We submit them to critical and exhaustive examination in our own laboratories and in the field.

Our findings are then checked and double-checked by many of the country's motor car manufacturers. Their chemists and technicians test them on their own equipment and on the road to learn what effect sunlight, high humidity, salt spray, dust and extremes of heat and

cold have on color retention and protective qualities of these quality coatings.

For nearly 50 years, such painstaking tests and the actual experience of car owners have demonstrated the *dependable performance* of Ditzler Finishes. That's why you'll find them being used by most of the builders of today's passenger cars, trucks and buses. There can be no stronger proof of the superiority of Ditzler Finishes for all refinishing needs.



Save Compounding and Polishing Time with DITZLER TWO-STAR** Materials

● Ditzler Two-Star** Lacquers, when thinned with Ditzler Two-Star** Thinner, DTL-113, flow on so smoothly that little compounding is required. Two-Star** Polishing Cleaner, DRX-4, gives a brilliant lustre. Use Two-Star** Polishing Compound, DRX-25, if color is sprayed a little dry, or overspray is rough. Two-Star** Gloss Undercoat, DL-900, eliminates sand scratches in old lacquers. You'll find these materials ideal for small touch-up spots in lacquer on baked enamel and deluxe items for all-over jobs in lacquer.



P I T T S B U R G H P L A T E G L A S S C O M P A N Y

Remote Control for Scattered Fleet

(CONTINUED FROM PAGE 160)

practically all of the other Wrigley drivers have won at least a three-year safety award. Drivers are expected at all times to be "100 per cent lawful;" thus the company will not repay any part of a driver's fine for unlawful driving or parking. The company likewise has enough faith in their safe driving habits as not to carry collision insurance. They report

few accidents that are serious enough to file as claims under deductible collision policies.

On the other hand if the company in its hiring may have misjudged a driver and if he does not respond to company safety regulations and training and proves to be definitely "accident prone," he may be dismissed. In cases where an older driver becomes "accident prone" before he has reached the pension age of 65 years, he may be transferred to work that does not require driving.

A fleet traffic accident is promptly reported by the representative. In general the company has found that such a report in a property damage case is sufficiently thorough not to make necessary an additional investigation by an insurance adjuster; however in a personal injury case the company gets reports from every available angle including doctor, hospital, police, and insurance agent.

One company method to keep a fleet driver alert in safe driving is to require a Weekly Safety Inspection Report (Fig. 1). Instructions at the bottom of the 5½ x 8½ in. report form which is used states that: "You are requested to spend one-half hour each week making the above inspection. We would suggest you complete this work just before putting the car away for the week end." This report requires a check on 15 different items as will be noted on the form.

This weekly safety inspection report by the driver is supplemented by a like report on exactly the same top 14 items which is made by the driver's Division Manager whenever he periodically contacts this driver which usually will be about once a month. The general offices are thus able to check regularly the weekly safety inspection reports submitted by the representative against the report submitted by the Division Manager.

The official importance of the driver's Weekly Safety Inspection Report is amplified by the fact that the other side of this same report sheet is used by the driver to submit his Weekly Car Expense Account (Fig. 2). The driver makes out his car expense report in triplicate, mailing in two of the copies. The last mark by the driver on his weekly safety inspection report will be either a "yes" or "no" after "Checked service record."

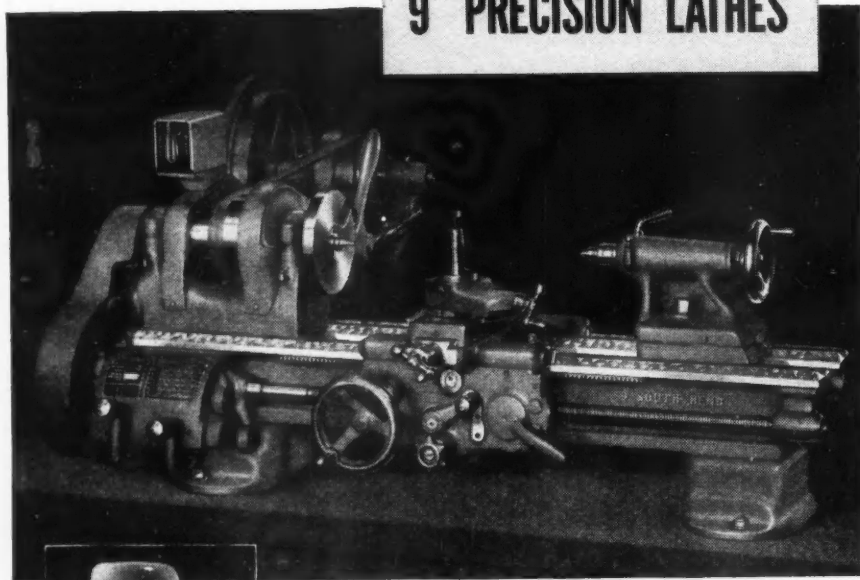
Service Record

THE Wrigley "Service Record" is kept on a thin 8½ x 11 in. card-board (Fig. 3). It will be noted that the card is ruled as a checking record for eight different scheduled operating and maintenance services to be made at spaced "speedometer readings" from 500 miles up to 39,000 miles. There are 44 scheduled servicings up to 25,000 miles, split at either 500-mile, 1000-mile, or 1500-mile intervals; and 67 servicings up to 39,000 miles.

(TURN TO PAGE 166, PLEASE)

For Better Service Work

SOUTH BEND 9" PRECISION LATHES

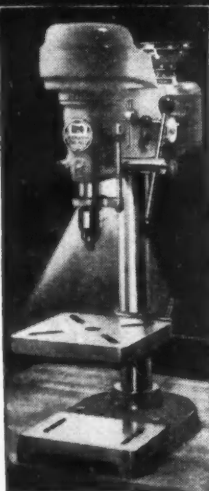


9" X 3' MODEL A BENCH LATHE **\$344.45**
Complete with 12-speed drive; 1/2 h.p., 60 cycle, 115 volt, A. C. motor; and switch f.o.b. factory

This South Bend 9" Lathe is ideal for automotive service. Its accuracy and versatility will enable you to turn out more and better work at lower cost. With this fine precision lathe you can true and undercut armature commutators; reface valves; finish pistons; machine bushings, pins, shafts, axles and scores of other parts right in your own shop. Practical attachments can be used to simplify special classes of work. Write for complete information. Immediate delivery—time payment terms.

SPECIFICATIONS

SWING	9¼" over bed, 5½" over carriage
BED LENGTHS	3 to 4½ ft., 16 to 34 inches between centers
MAXIMUM COLLET CAPACITY	½ inch, ¾ inch spindle bore
SPINDLE SPEEDS	twelve — 41 to 1270 r.p.m.
THREAD CUTTING RANGE	48 pitches R.H. or L.H., 2 to 224 per inch
POWER LONGITUDINAL FEEDS	48 — .0015" to .0853"
POWER CROSS FEEDS	48 — .0004" to .0252"



New 14" Drill Press
Precision-built, ruggedly constructed. Bench model with 60 cycle, 115 volt, A.C. motor. Price—f.o.b. factory \$129.30
Floor Model . . . \$144.30



SOUTH BEND LATHE WORKS

Building Better Tools Since 1906 • 445 E. MADISON ST., SOUTH BEND 22, INDIANA

is the ONE Belt that is

Specially Engineered for **TRUCKS *and* BUSES**

**Records Show
50% to 80% Longer Life
Than *Any Other Belt!***

The *written* statements of well-known Fleet Operators which appear on these two pages tell a story of real importance to every operator who cares about reducing his costs and increasing his profits.

Please note that these statements are all made by *practical* men—General Managers of Fleets—Purchasing Agents—Superintendents of Maintenance — men who know from *experience* just how important a good truck belt is in keeping trucks on schedule, in avoiding costly delays, in reducing operating costs—in getting the job done *on time and at a profit!*

These men know, as you do, that a truck belt is actually a most important part of the motor. No truck can run without a belt. And, while the belt's initial cost is small, it can cost a lot of dollars if at some critical moment it fails and holds the truck idle while a road-service call is made.

Saving Road Delays Pays Really Big Dividends

Please note also, that these operators tell not only of *cutting their belt costs actually in half*—or more—due to the much longer life of the Gates Truck Belt. They emphasize particularly the *even greater savings* this belt gives them by cutting down road delays and thus increasing priceless *operating time*—the only thing that pays them (or you) a profit.

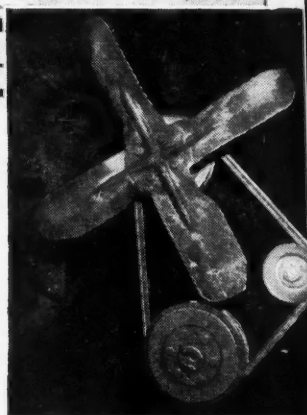
We believe you will want to read every one of these statements. Surely they will convince you that you, too, can profit by using the one belt that is specially engineered for trucks and buses—the Gates Truck Belt.



The Mark of Specialized Research

THE GATES RUBBER COMPANY
DENVER, U. S. A.

"World's Largest Maker of V-Belts"



**Why Expect
TRUCK BELT SERVICE
from a
Passenger Car Belt?**

You wouldn't use a Passenger Car **TIRE** on a Truck. Why use a Passenger Car **BELT**?

The moment you think of it, you know that a typical truck belt must carry more than 3 times the horsepower load of a passenger car belt. Moreover, all the other strains and stresses—the hours of continuous operation—the speed of acceleration and deceleration—the starts, the stops—the idling in low gear—all are far greater in the case of Truck Belts. Isn't it only the part of wisdom, then, to use the belt that is *specially engineered* for this more demanding service—the **GATES TRUCK BELT!**

**Gates Belt Jobbers
in Every City
Can Supply You Promptly**

Remote Control for Scattered Fleet

(CONTINUED FROM PAGE 162)

Also the card specifically directs: "Transmission and differential—keep full. Do not refill without authorization." This "no refill" order has been one of the company's most debatable practices but has proved fully sound. It has been enforced for about seven years, excepting for some relaxations during the recent war period when it

was necessary to run some cars up to four or five years, during which total period all cars had one or two grease refills. The company reasons that a new car, which is being operated only 1000 miles a month and a total of only 25,000 to 35,000 miles and which also is kept full of transmission and differential grease, normally should not need any complete grease change. As confirmation they state that they have never had a burned out transmission or rear end. This also means considerable cost saving, assuming

that otherwise they probably would have been paying for one or two additional grease changes per car per year.

The company rule of "no grease refill without authorization" is supplemented by a like general order that all other types of car overhauls or replacement parts must receive advance authorization. That is, the driver must submit an itemized and signed estimate of all general repair requests. The company justifies this regulation on the principle that the plan not only protects the company but also protects the driver from being "oversold" on the overhaul needs of his car since the driver is not a skilled mechanic.

When such a request and estimate is received, the company will trim out all items of overhaul service or new parts which safely can be held off until the car is scheduled to be turned in. Many such estimates thus can be safely trimmed up to 50 per cent, and the average of such trims is perhaps 10 to 15 per cent. Items usually cut are: tightening body; replacing all spark plugs, versus only those found bad; general engine tune-up, versus checking proved faults in either ignition or fuel system, and it usually is not both. When a driver's report shows his car apparently not operating economically as to gas, a road test may be authorized. Usually, the only complete overhaul authorized on a car will be after an accident. All driver repair requests are given prompt attention and quickly authorized if definitely needed.

Of course it is necessary to keep a headquarters record of car expenses but in the case of the Wrigley Co. this has been simplified to the master control card shown in Fig. 4. Entries received from the Weekly Expense Account (Fig. 2) and any attachments thereto, are promptly transcribed to this master card.

Good Trade-In Value

IT is a company rule that the representative must always keep his car neat in appearance. He is authorized to have it washed every two weeks or oftener if driving conditions are unfavorable. To give color brightness all cars are simonized each spring.

When a car is scheduled for turn-in at 30,000 miles or after two years, the company asks the representative

(TURN TO PAGE 168, PLEASE)



TOUGH U.S. AXLES

Made tough . . . tough as possible to overcome breakdowns, cut maintenance costs. Truckers find they save dollars by using them always. Ask your Jobber.

THE U.S. AXLE CO., INC., POTTSTOWN, PA.

USAXLES

FREE: New Catalog. Contains listings U.S. Heavy Duty Replacements for Army Surplus Trucks. Write!

No.1 Choice of Leading Fleets

"Friction-Engineered"

AXLE SETS



★ Fleet owners across the nation prefer American Brakeblok "friction-engineered" axle sets over any other brake lining.

For one reason, American Brakeblok makes 25 different types of friction material. From this full range of first-quality linings, each axle set is "friction-engineered" to meet the exact requirements of a specific make and model of truck. All the braking factors of each vehicle are carefully taken into account—to make sure each set of lining has precisely the right combination of braking values for best performance and economy.

There are other reasons, too. American Brakeblok brake lining is entirely unlike other friction mate-

rials. It's the *same all the way through*. It wears evenly . . . stands up under the highest temperatures of heavy-duty service . . . provides smooth slow-downs and sure stops from first to last mile. Need for frequent adjustments is eliminated because American Brakeblok is non-compressible under severe braking pressures.

Cut operating costs and insure maximum safety for every unit of your fleet. Reline with the proved favorite—American Brakeblok. Give your NAPA Jobber precise information on the make, model and year of each fleet unit and its braking system—and he'll see that you get the American Brakeblok sets "friction-engineered" to your exact needs.

THREE DISTINCT SERIES OF HEAVY-DUTY BRAKE LINING

REGULAR: Especially recommended for maximum service and safety on vehicles equipped with manual or hydraulic brakes. Also may be used on air brake systems. Available in three convenient forms: rolls, complete sets and axle sets.

1,000 SERIES: Engineered primarily for vehicles with vacuum power booster systems. Also recommended for air brake systems where there is need for greater deceleration than is provided by 2,000 series. Available in axle sets only.

2,000 SERIES: Designed to give maximum mileage and efficiency under extreme braking conditions with air brakes or powerful vacuum systems. Available in axle sets only.

"C" SERIES: Thick blocks to be used on air brakes only (or powerful vacuum systems).



American Brakeblok is distributed through 39 NAPA Warehouses, assisting jobbers everywhere to give prompt, complete service.



AMERICAN

Brake Shoe

COMPANY

AMERICAN BRAKEBLOK DIVISION
DETROIT 9 MICHIGAN

American
REG. U.S. PAT. OFF.
Brakeblok

BRAKE LINING

Remote Control for Scattered Fleet

(CONTINUED FROM PAGE 166)

to drive it in personally to the district company office to which he reports. This affords him a semi-vacation opportunity and helps to keep him in personal touch with management. He will drive the new car back to his territory.

The company has been encouraged by the fact that their old cars when

turned in have always commanded a liberal credit rating. One of the assumed reasons, of course, is the fact of the lesser mileage on their cars as compared to the average industrial car of the same age. This favorable credit rating on old cars is accepted as evidence that their drivers on the average have developed good driving and maintenance practices.

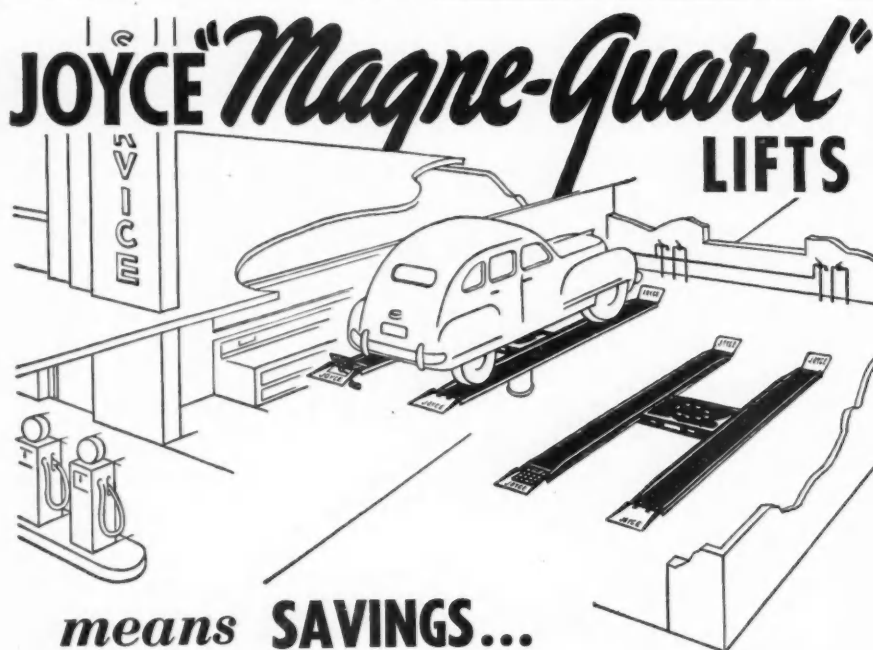
Recent Wrigley service records indicate fleet gas mileage totals near to reported national averages. This is considered to be a favorable indica-

tion of Wrigley fleet policies due to the fact that Wrigley cars travel a low average mileage a month and because much of this travel is made up of short runs involving frequent starting and stopping in traffic.

In the total the Wrigley Co. feels that their management methods in the long-distant handling of their absentee motor fleet has been proving out very well. This conclusion, as stated, is based on their comparatively good gasoline mileage rates and also on their comparatively few road failures and serious accidents. This, undoubtedly, means that their drivers have been cooperating favorably in car maintenance responsibilities; thus helping the company to achieve safe and efficient vehicle operating methods.

END

(Please resume your reading P. 38)



**means SAVINGS...
LOW INSTALLATION COST**

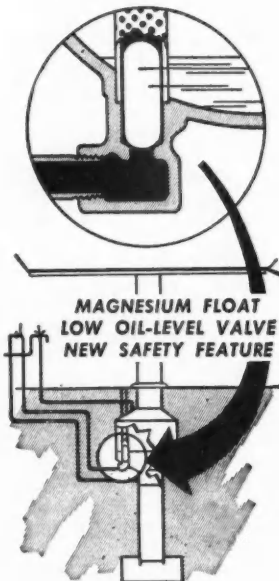
Magne-Guard, the new Joyce Full Hydraulic Automotive Lift, gives you fast, simplified and inexpensive installation. Since the doughnut oil tank is an integral part of the Jacking Unit, only one excavation is necessary for the entire installation. This feature plus absolute safety in operation—plus added working space made available by the underground oil tank—plus immediate delivery with either Drive-On or Free Wheel Superstructure—makes this new lift the answer to all your service needs.

Write today for Joyce Magne-Guard literature which will clearly illustrate to you many outstanding features of the new Joyce "Magne-Guard" Lift.



IN CANADA:
Midland Foundry & Machine Co., Ltd., Midland, Ont.

THE JOYCE-CRIDLAND CO.
DAYTON 3, OHIO, U. S. A.



CCJ ODDITIES



THE WORD "ALCOHOL"
COMES FROM THE ARABIAN.
IT MEANS "A FINE POWDER,"
FOR STAINING THE EYELIDS.

Treaded for Service

TUF-TRED

makes CORDLITES

and Extension Cords

Last Longer



BATTERY CABLES
•
SPARK PLUG WIRES
•
LIGHTING WIRES
•
CORDLITES, EXTENSION
CORDS AND TOOLS

Belden
Automotive **WIRE**

Cold Bending

(CONTINUED FROM PAGE 40)

production basis made it possible to dispense with a blacksmith shop, the blacksmith's coal-burning forge, the services of a blacksmith and a blacksmith's helper. Fabrication of body irons and all other products by forge, anvil and hammer has been abandoned.

Besides gaining in efficiency and lower costs, the department also

gained in cleanliness since the nature of a blacksmith shop is contrary to good housekeeping in a good automotive maintenance shop.

When heat is needed the shop now uses carbon arc equipment. Although heat is not used on any of the products now in production, it is a fact that even a small amount of heat often helps to make sharp bends possible without rupturing the steel.

Of course the press operations go beyond those shown in the illustrations. During the war, for instance,

the Department was unable to get a replacement part for kerosene burner equipment used on asphalt tanks. Unless this part could be made some of the burners would have to be taken out of operation and road repairs would suffer.

Dies were made to construct these parts which were of thin metal. After a few had been made the shop started making them for all the divisions in the state. Bad burners were shipped into headquarters and newly repaired burners were sent back.

Here again the state received an extra dividend. They made the replacement part out of stainless steel and found that it lasted some one hundred times longer than the commercially made part.

Another job in regular production at the headquarters shop is a 4 x 4 in. stirrup strap for stake bodies. These trucks do a hard job under all kinds of conditions and stake stirrups are frequently broken and need replacing. Made more substantial they now last longer.

The hydraulic press can also be regarded as a huge vise with plenty of room. They had a job involving the welding of a short piece of round stock to a flat piece of steel, which needed to be finished exactly square. Being light the pieces sometimes moved while being welded. To remedy this they merely locked the two pieces in the hydraulic press and welded the stub to the flat while so locked—a perfect job.

In the matter of dies, most of them are made in the machine shop where they have lathes, drill presses, shapers, planers and surface grinders. Dies are usually made out of scrap.

On dies that have a tendency to cause the work to stick in production, they use a light coating of common lard oil.

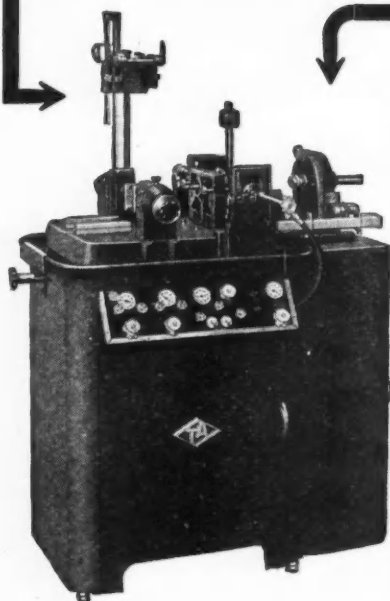
END

(Please resume your reading on P. 41)

Low Pressure Is Critical

Tire companies have issued a warning that tire inflation is more important with the new low pressure tires than with ordinary tires. They are urging that tires be checked oftener since the low pressure tires will wear faster and, on front wheels, more irregularly than standard pressure tires if the pressure is allowed to drop below the recommended 24 pound level.

A PIN FITTING MACHINE that will REDUCE your OVERHEAD



It's fast—it's accurate. For fitting pins in connecting rods and pistons of all internal combustion engines. Bores the wrist pin bushings and pin holes in piston as well as the bearing in the large end of the rod.

TOBIN-ARP MODEL P-M100 Piston Pin Fitting Machine

Eliminates any guess work and does a more accurate job faster than ever before. Produces a perfectly round hole, glass smooth.

Operator knows definitely the clearance or press fit. A set of six old pistons and six old rods can be fitted with six new over-sized pins in just a few minutes.

Better Get Complete Details

Write for complete details on this machine that has no gears, racks, screws, levers or handles. Everything is operated by oil, air, electricity—making it a very fast machine.

TOBIN-ARP MANUFACTURING CO.
2845 Harriet Ave., So. Minneapolis, Minn.

Our CURTIS AIR COMPRESSOR

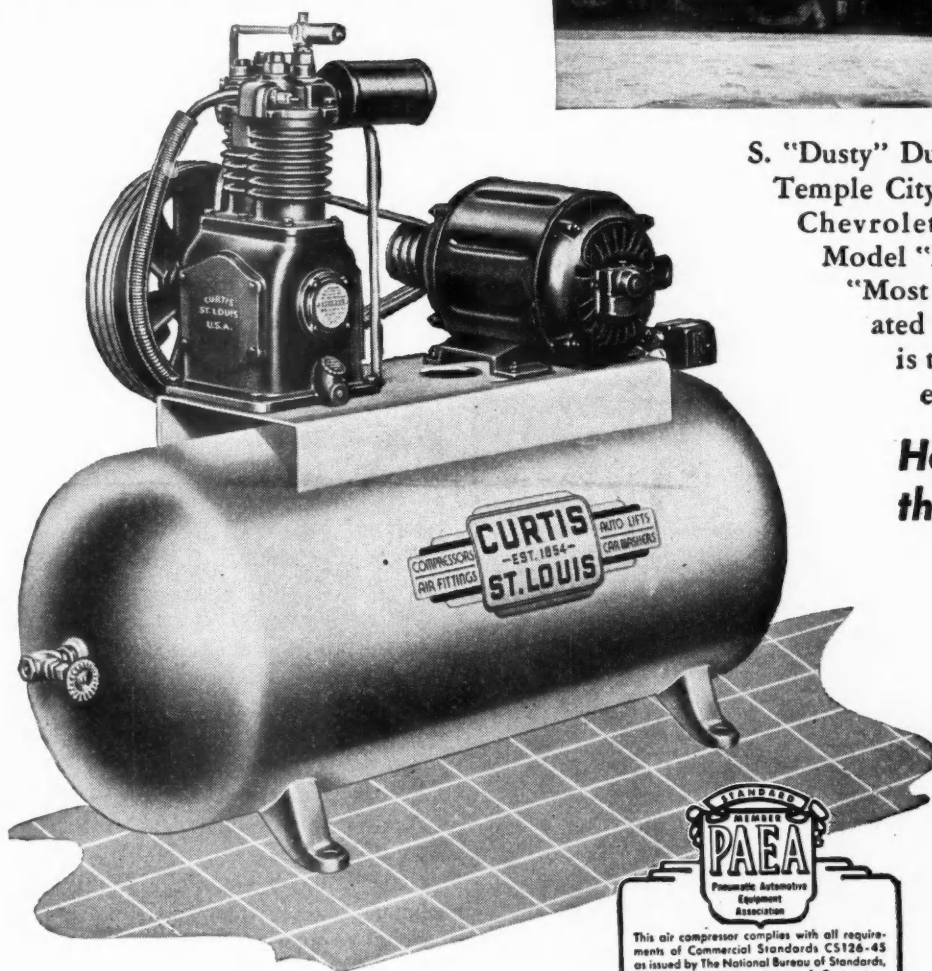
"Most Efficient Ever Experienced"



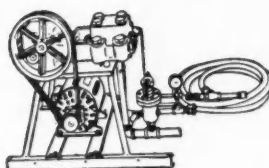
S. "Dusty" Dustman, Service Manager of Temple City, Calif., branch of Mission Chevrolet Co., says of their Curtis Model "F" 2-stage Air Compressor, "Most of our equipment is operated by air and this Compressor is the most efficient that I have ever experienced."

Here are Some of the reasons:

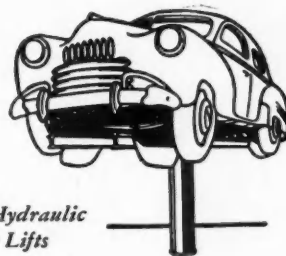
- Precision construction throughout
- Timken Bearings
- Self-Oiling
- Centrifugal unloader gives positive unloaded starting
- Enclosed design
- Slow speed
- Finned copper intercooler
- High and low level oil gauge
- Fan flywheel
- Tank-deep penetrating welds—A.S.M.E.



Write for Bulletin C-6 on Curtis Air Compressors, Auto Lifts and Hydraulic Car Washers.



Curtis Hydraulic
Car Washers



Curtis Hydraulic
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C-611A
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Please send me your literature Kit C-6, which includes bulletins on Curtis Air Compressors, Curtis Auto Lifts and Curtis Car Washers.

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PERMAG COMPOUNDS

*for fast Clean-up Jobs for both
Transient and steady trade*

For Instance:

- BODY WASHING
- Cleaning Small Parts
- Radiator Cleaning
- Motor Cleaning
- Floor Cleaning
- Cleaning Driveways
Lavatories and
General Maintenance

Your customers — or maybe a stranger — comes to your Service Station and wants a job done on his car in a hurry! If you use PERMAG for removing oil, grease, dirt, etc., you will start the job quickly, finish it faster, do it easier and make a satisfied and permanent customer who will return to you whenever he has work to be done.

PERMAG Compounds are used for all types of cleaning jobs in thousands of successfully run garages and service stations.

More details on request. Write NOW.

MAGNUSON PRODUCTS CORPORATION

Mfrs. Specialized Cleaning Compounds for Industry

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Road Builders

(CONTINUED FROM PAGE 77)

of financial ability. However, a number of the state surveys do include broad long-range programs for federal, state, local and municipal roads. California and Michigan have completed such program plans. Oregon and Washington, as other examples, are making such surveys. Many counties now are becoming "standard conscious" as to their roads, even though not able immediately to adopt standards.

Rural Roads Still Poor

B. A. WINQUEST, president of the National Rural Letter Carriers Assn., emphasized the highway needs of farmers. "They own 1,110,000 trucks," said he, "and in addition hire another half million to handle farm products and supplies. Thirty-four per cent of all trucks are used in agriculture. Seventy-eight per cent of the farmer's travel is connected with his work and can be classified as essential."

He stated that 1,400,000 miles of the total of more than 2,400,000 miles of the classified "rural roads" of the nation are still unsurfaced dirt roads impassable during a part of each year; but farmers still must depend on such highways for getting produce to market, delivery of mail, and for school bus transportation. These dirt roads are of especial concern to the 32,000 rural letter carriers who daily serve nearly 30,000,000 individual members, or about one-fourth of the national population.

Need For Truck Terminals

ONE of the ARBA committees gave special attention to the design of highways as related to the location and accessibility of "terminals". Two of the eight units of this report were "truck terminals" and "truck transfers." It was stated that "many cities have numerous truck terminals which add greatly to traffic congestion. Trucks in many cases, discharge their merchandise while standing at right angles to the curb. This method of delivery often restricts the thoroughfare to one-half or one-third its normal width and thereby causes frequent and undesirable traffic delays."

(TURN TO PAGE 224, PLEASE)

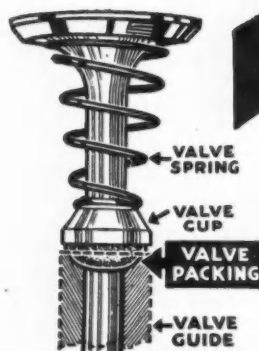
WHY VALVE PACKING is VITAL

IT'S just as important to use a packing for an intake valve as it is to use steel type expander rings on a piston. Although neither is a part of original equipment they both play a vital part in preventing excessive oil consumption.

Save oil for your customers—and at the same time make a neat extra profit—by installing Perfect Valve Packings on every valve and ring job. The graphite seal that is built into these packings makes it impossible for oil to pass through a worn intake valve guide.



PERFECT VALVE PACKING



No Tools Necessary
There is a "Perfect"
Packing for every
car, from an Austin
to a Mack.

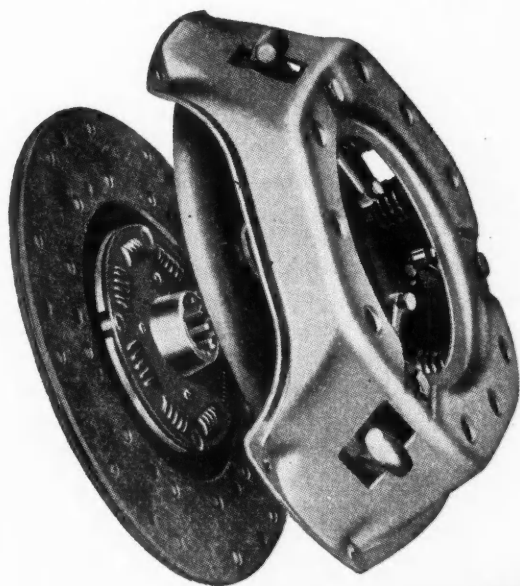
Perfect Valve Packings were developed through years of laboratory and road testing. They are the largest selling valve packing on the market, endorsed by thousands of enthusiastic users.

From your jobber.
Do not accept a substitute.

PERFECT PARTS, INC.
55 Amsterdam Avenue
New York 23, N. Y.

Experience...

A sound background of experience, skilled manpower and modern factory facilities assure the high degree of performance and user-satisfaction built into every LONG clutch and radiator. Millions of cars, trucks, buses and tractors have been equipped with LONG high-efficiency clutches and radiators.



CLUTCHES SINCE 1922

RADIATORS SINCE 1903

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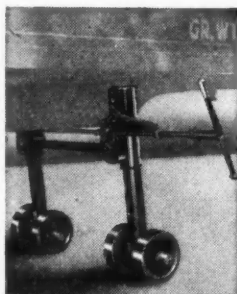
CLUTCHES • RADIATORS • OIL COOLERS

Long Manufacturing Division, Borg-Warner Corporation, Detroit -12, and Windsor, Ontario

AUGUST, 1948

Use postage-paid card inserted at page 57 for free information on advertised products

223



HOLLAND

**Improved
Landing Gear**
Load Lifting
power un-
equalled by any
other type 6"
more ground
clearance than
other types
Fast, easy op-
eration
**SAFE — SIMPLE
DURABLE**

HOLLAND HITCH COMPANY
HOLLAND, MICHIGAN, U.S.A.

ASK YOUR JOBBER FOR

MILEY

Metallized

BLACK GOLD BRAKE LINING

Non-Scoring—Non-Squeaking
grease, oil and waterproof

HARD FACED VALVES

FOR

Longer Life - Lower Cost

Your valves or new valves built for
better performance and operation
economy.

**EXHAUST - INTAKE - SODIUM
COOLED for GASOLINE and DIESEL
ENGINES**

Cleveland Hard Facing, Inc.

2177 W. 28th Street
Cleveland 13, Ohio

GET LONGER,
TROUBLE-FREE PERFORMANCE
with

Pedrick
precisioneered

PISTON RINGS

in guaranteed
ENGINEERED SETS

For every Car, Truck,
Bus and Tractor

YOU CAN DEPEND ON
McCORD GASKETS
MOST CAR AND TRUCK
MAKERS DO

McCORD CORPORATION

Detroit, Michigan

Gaskets . Radiators . Mufflers
Pipes and Oil Retainers

Road Builders

(CONTINUED FROM PAGE 222)

Cost Per-Ton-Mile Study

THE ARBA Committee on Gross Weights on Highways made mention of the studies of "heavy motor vehicle operation" now under way on the Pennsylvania Turnpike and on sections of the Lincoln Highway, but it may be many months before study results are announced. These studies are "to determine the cost per-ton-mile in hauling loads of various sizes, by trucks over a highway of modern design as well as over a route of low standards of design typical of the large mileage now in use."

The report also mentions, that the weight problem is of vital importance to the highway movement of heavy road building equipment. It was explained that "if the contractors cannot move the equipment over the highways and structures, then there must be provisions made for quick and economical disassembling and reassembling of the equipment. The report emphasized that these authorizations did not include the consideration of special-permit, heavy equipment movements that are not eligible for licensed loads. The report argues that "by using escorts, one-way traffic on structures, certain days of the week, and daylight hours for movements, it should be possible to move gross loads of approximately 125,000 pounds." It was urged that "immediate steps be taken, so the various states will not arbitrarily set a gross limit which would seriously handicap the movement of equipment by special permits."

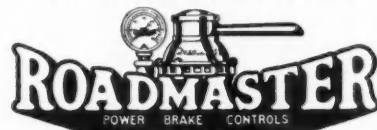
Special Highway Maintenance

THE new ARBA Committee on Maintenance reported to the Convention that it is endeavoring to promote the acceptance of two precepts of road maintenance. First, the Committee thinks the public should be educated about the added highway maintenance costs that come from the special services which are being demanded; such as snow plowing, ice control, weed and brush control, pavement marking, etc. These "special services" add nothing to the basic road structure, but that they are considered necessary to the safety and economy of any state which relies on

(TURN TO PAGE 226, PLEASE)

**SUPER POWER - SUPER SMOOTH
SUPER FAST**

Vacuum Power Brake Control



ROADMASTER PRODUCTS CO.

2316 S. Flower St. Chestnut and Center Sts.
Los Angeles, Cal. Valparaiso, Ind.

**FOR ALL COMMERCIAL VEHICLES
MOTOR CARS, TOO**

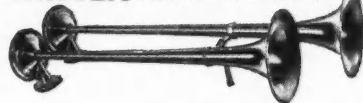
New — Better — Lower Cost
Highway Safety Flares



VARI PRODUCTS CO.

2450 S. Prairie Ave., Chicago 16, Ill.

GROVER How You Save Money With ...
PRESSURE HORNS



—and gain more driving comfort!

You gain longer life for moving parts, less fuel consumed, less driver fatigue because GROVER HORNS clear the highway miles ahead! GROVER HORNS operate on air, gas, Butane, Propane or steam at pressures of 5 to 300 lbs.!

Act now—write for complete information.

GROVER PRODUCTS CO.

1221 S. Hope St. Dept. GCJ Los Angeles 15, Calif.

**MORE POWER
ON THE
UPGRADES
MEANS
FASTER SCHEDULES**

HALL-SCOTT

"400" ENGINE

Hall-Scott Motor Division
ACF-Brill Motors Company
Berkeley 2, California

Watch For

**IMPORTANT
ANNOUNCEMENT**

September Issue

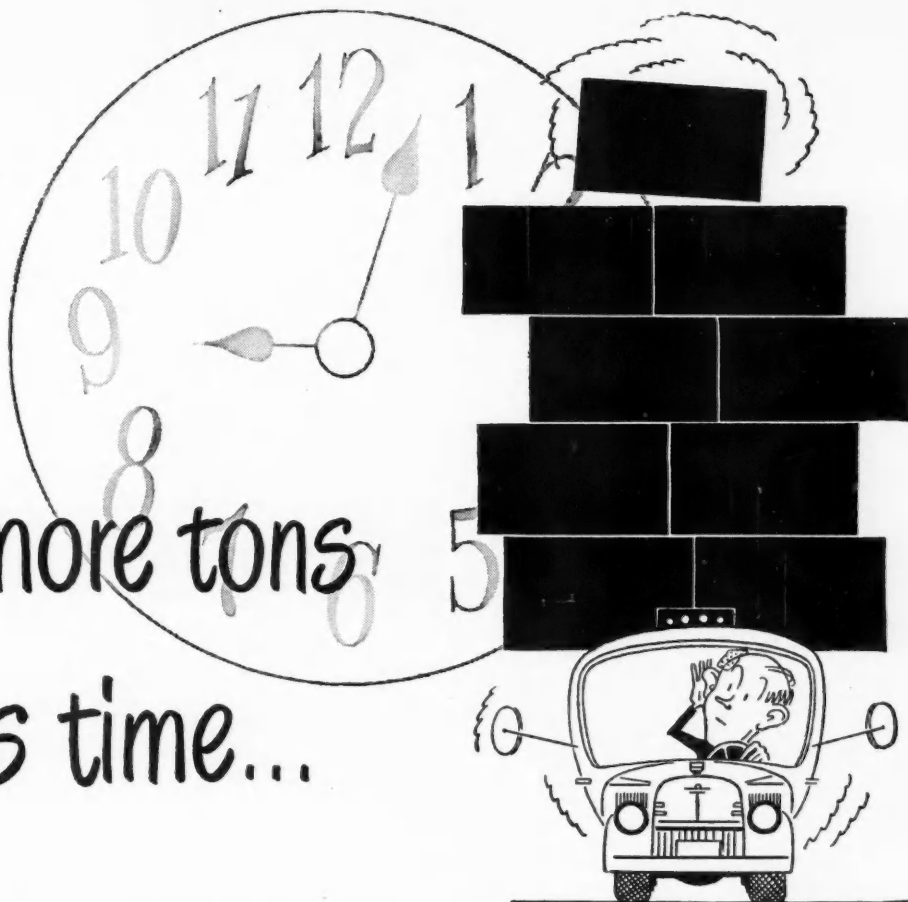
COMMERCIAL CAR JOURNAL

CEMCO Hydrau - lift TAILGATE

CEMCO INDUSTRIES, INC.

Galion, Ohio

Hauling more tons
in less time...



WITH CURVED WINDSHIELDS, WIDE, CLEAR WINDOWS

● Your drivers can trim travel time between terminals when they enjoy a clear, unobstructed view of the entire road.

They get that full vision through curved Safety Glass windshields, first mass-produced by Pittsburgh Plate Glass Company, and through the same company's wide, clear, Safety Glass cab windows. Consequently they suffer less nerve strain, less eye fatigue, less road weariness. That means fewer rest stops, fewer costly mishaps and delays.

Be sure you get Safety Glasses whose high quality and satisfactory service are guaranteed by the Pittsburgh trade-mark. Back of it stand unequalled research and manufacturing equipment and long years of glass-making experience. We invite you to call on a near-by member of our nation-wide system of branches and dealers when you need Safety Glass. Each piece of glass he offers bears the "Pittsburgh" trade-mark. Pittsburgh Plate Glass Company, 2305-8 Grant Building, Pittsburgh 19, Pennsylvania.

Safety Glass BY "PITTSBURGH"

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PAINTS • GLASS • CHEMICALS • BRUSHES • PLASTICS

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**BRIGHT, RICH
4-HOUR DRY FINISHES
RENEW THE FACTORY FINISH**

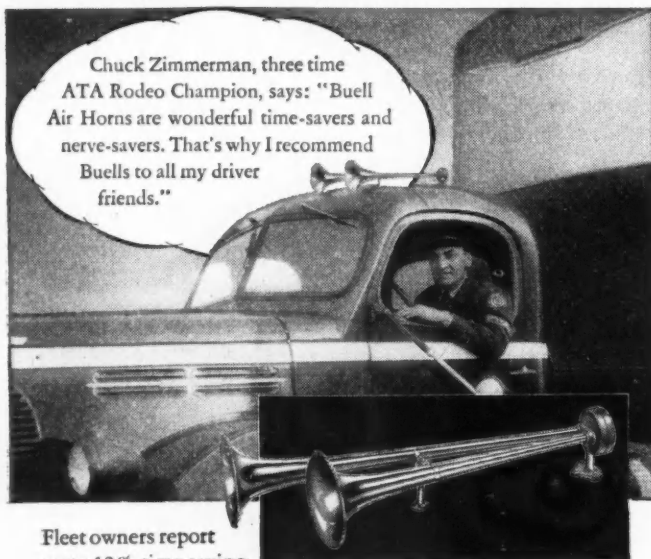
Now, give all types of commercial vehicles a colorful, glossy finish—that stays glossy. Sun, rain, heat and chemicals simply can't penetrate **HARDCOTE 4-HOUR DRY FINISHES**. Save maintenance costs. Easy to apply—easy to wash—less frequent repainting. Send for color card and information!

McDOUGALL - BUTLER CO., Inc.

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**BUELL AIR HORNS Save Time...
Perhaps a Lifetime**



Fleet owners report up to 12% time saving on regular runs. Drivers tell us of cases where the five mile power of Buell Air Horns got instant response that saved their lives and the lives of others. Check these exclusive features:

1. Uses less air
2. No adjustments
3. Pleasing tone
4. Controlled volume

Then write for literature and prices.

BUELL MANUFACTURING COMPANY
919 West 49th Place, Chicago 9, Illinois, Dept. 1

Road Builders

(CONTINUED FROM PAGE 224)

highway transport for food, industry and educational services. They require special equipment and manpower and are mostly seasonal services. The committee maintains that the public should be kept aware that these are extra services, and not chargeable directly against basic highway maintenance costs.

Second, the ARBA Maintenance Committee thinks that steps should be taken to make generally available to all the states the methods in road maintenance through the use of special equipment that have been proving useful in any one section. Examples are the more general use of underbody truck scrapers for snow removal, motorized weed control practices, etc.

In the reports to the convention of the Committee on Highway Location, Surveying and Mapping, which included a number of subcommittee reports, the problems relating to trucking especially were emphasized.

(TURN TO PAGE 228, PLEASE)

**..... NU FORM
Batteries
FLEET OPERATORS!**

**TRUCKS,
BUSES,
MARINE —**



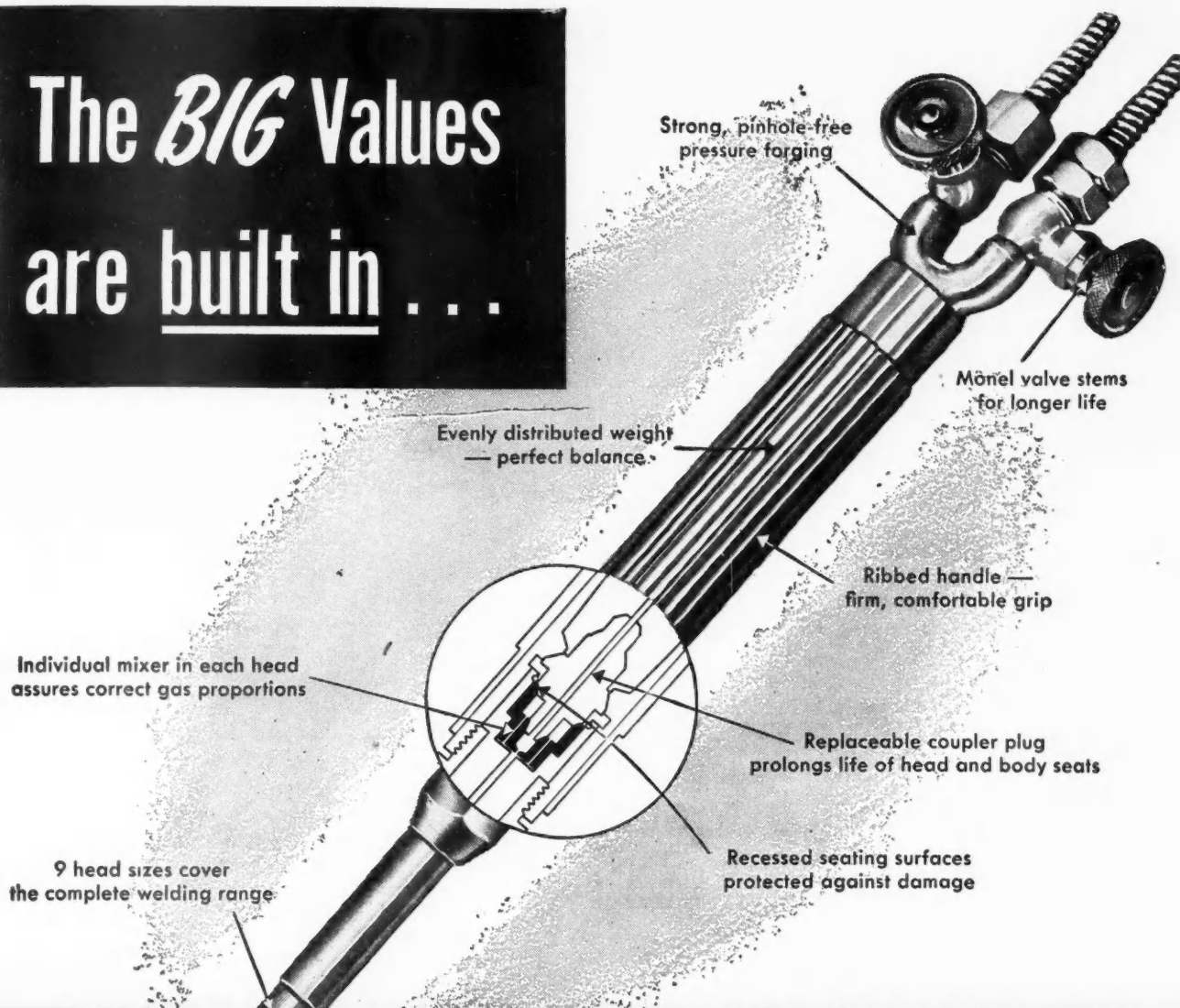
The packed-with-power, air conditioned Nu-Form is the answer to your battery problems. Unlike present-type batteries, it offers new performance and permanence. Note these features:

- (a) You can never be without power from your Nu-Form
- (b) Your Nu-Form is never de-activated
- (c) Individual cell jars are fully interchangeable and quickly replaceable
- (d) Each cell has full acid and full air circulation
- (e) No migrating of acid from one cell to another
- (f) Eight supports effectively and permanently suspend the elements—no shock, vibration or concussion
- (g) Your equipment cannot become stalled—the days of “pushing” dead equipment are over because of batteries going dead.

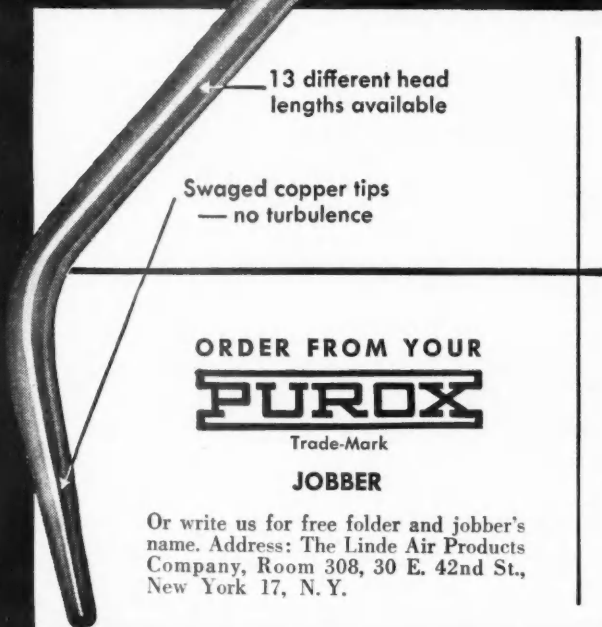
Write us fully stating your requirements.

ASSOCIATED BATTERY ASSEMBLERS
7900 South Vermont Avenue Los Angeles 44, California

The *BIG* Values are built in . . .



ALL-PURPOSE WELDING BLOWPIPE — No. 35



ORDER FROM YOUR

PUROX

Trade-Mark

JOBBER

Or write us for free folder and jobber's name. Address: The Linde Air Products Company, Room 308, 30 E. 42nd St., New York 17, N. Y.

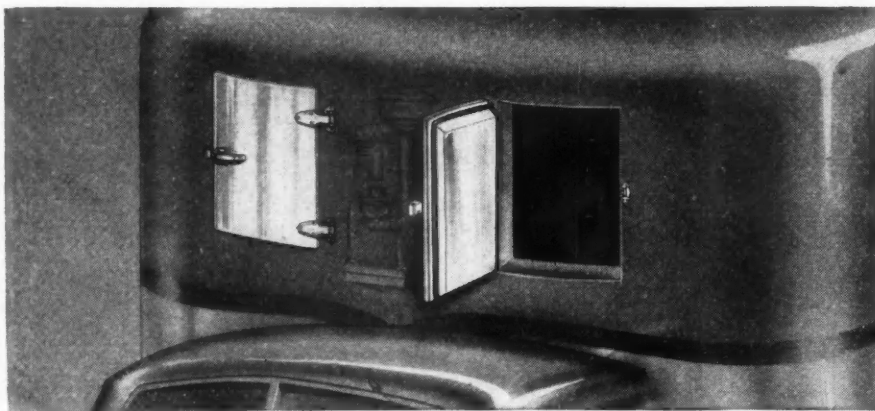
The PUROX No. 35 Blowpipe covers a complete welding range, from 28-gage sheet to plate over 1 inch thick. An all-purpose blowpipe — *with special capacity for continuous heavy work* — it is first choice of experienced operators who *know* welding and cutting equipment.

PUROX blowpipes are products of The Linde Air Products Company, a Unit of Union Carbide and Carbon Corporation. You can rely on them for long, dependable service under *any* operating conditions. Their efficient design and high standards of workmanship are based on LINDE's skill and practical experience in the oxy-acetylene field.

No. 35 Blowpipe with 5 Heads \$34.50

(Also available in 6 standard outfits, \$82.00 to \$131.50.)

The terms "Linde" and "Purox" are trade-marks of Union Carbide and Carbon Corporation or its Units.



D & G VENTILATOR DOORS

Complete—Ready To Install

**for
Trucks
and
Semi-
Trailers**

D & G Doors can be installed in much less time than is required to make and install a set of hand made doors. They fit neatly and you save time, keeping equipment rolling and saving shop facilities for other important work.

LOWER COST

Not only do you save in time but D & G Ventilator Doors cost much less than it would cost to make them by hand. They come all ready to install with chrome plated strikes, locks, and rubber gasket around edge for tight air seal. Completely insulated with 3" of insulation.

Available in Two Styles—Curved for front, Flat for back.

DROMGOLD & GLENN

332 South Michigan Avenue, Chicago 4, Ill.

Easy-Quick Wash

BUILT FOR TOUGH JOBS

- Push Button Valve
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Tampico
Horse Hair
Mixed Nylon
Mixed Bristle
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Write today for prices and dealer nearest you.

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2000 Brooklyn Ave.,

Detroit 26, Mich.

Brush Manufacturers Since 1855

**B
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B
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Road Builders

(CONTINUED FROM PAGE 226)

Truck Traffic Gains Most

"TRUCK traffic on the Nation's highways," stated C. J. Fuller, Chief Locating Engineer, Kentucky Dept. of Highways, in the report of the Subcommittee on Grading, "is increasing more rapidly than any other type of highway transportation. Registration rose approximately 35 per cent from 1941 to 1947. The average load increased 37 per cent in the same period. This increase in truck traffic will play an important part in future highway location. Emphasis will have to be placed on the problem of curvature and grades in order to provide faster means of transportation. . . .

"A large percentage of the roads on our present highway systems are inadequate due to poor alignment, heavy grades and sub-standard horizontal and vertical sight distances. Highway systems will have to be re-designed due to the increase in traffic which calls for wider pavement width, lighter grades and longer sight distances. Traffic congestion resulting from slow-moving vehicles on grades constitute a problem for the State Highway Department. . . .

Proper Planning A Must

"HIGHWAY planning has indicated that the so-called permanent type of highway construction may be expected to give satisfactory service of 20 years. After 20 years it should either be reconstructed so as to be able to carry larger amounts of traffic more easily or undergo a major repair in order to protect the existing pavement from deterioration."

Frank E. Ester, Engineer of road Location, Indiana State Highway Commission, in the report of his subcommittee on Design, emphasized another angle of the highway problem. "The location and design of highways," said he, "is a phrase of six simple words but they cover a field of highway economy so great that scarcely a person in the United States is not directly affected by it."

As he sees it, a properly located, designed, and constructed highway can be accomplished "only if the following schedule of information is available and put into its proper use at the time the location survey is made."

(TURN TO PAGE 230, PLEASE)

*Soft drink hauling is
hard on truck bodies...*



**...that's why it pays
to build them light—but rugged—with U-S-S COR-TEN**

LIGHT weight is important in bottlers' trucks, because every unnecessary pound you haul costs money. But equally important are strength and stamina because these bodies really take a beating.

By using U-S-S COR-TEN the builders of the hard-working equipment shown here have attained the highly desirable combination of maximum durability, maximum capacity, minimum weight and minimum cost.

By using COR-TEN which has a yield point of 50,000 psi. (1½ times higher than plain carbon steel) they get added strength and sturdiness even when they reduce sections to save weight. With COR-TEN's greater impact strength and greater resistance to abrasion they give their units amazing ability to resist hard knocks and rough usage. And road shock and

vibration stresses, that play hob with ordinary bodies in heavy-duty service, are safely absorbed because COR-TEN has high fatigue strength—60% greater than plain steel.

"COR-TEN-built" equipment like this, reduces operating costs because it can carry bigger loads and it drags around no useless deadweight. It costs less for maintenance and repairs because it has great endurance and high resistance to atmospheric corrosion. It pays bigger dividends on the investment because COR-TEN, unlike aluminum and magnesium, is

inexpensive. Actually COR-TEN today costs so very little more than plain carbon steel that in some equipment it will reduce weight with no increase in cost whatever.

If you want to know how U-S-S COR-TEN can be applied to reduce weight, to add strength and prolong life in your transportation units, write us. Our engineers have had 13 years' experience applying this pioneer high strength steel to trucks and trailers of every kind. They'll be glad to show you how to use it to get optimum results at little or no added cost.

AMERICAN STEEL & WIRE COMPANY, GENERAL OFFICES: CLEVELAND, OHIO
CARNEGIE-ILLINOIS STEEL CORPORATION, PITTSBURGH & CHICAGO
COLUMBIA STEEL COMPANY, SAN FRANCISCO • NATIONAL TUBE COMPANY, PITTSBURGH
TENNESSEE COAL, IRON & RAILROAD COMPANY, BIRMINGHAM
UNITED STATES STEEL SUPPLY COMPANY, WAREHOUSE DISTRIBUTORS, COAST-TO-COAST
UNITED STATES STEEL EXPORT COMPANY, NEW YORK



U-S-S HIGH STRENGTH STEELS

U-S-S COR-TEN

U-S-S MAN-TEN

• U-S-S ABRASION RESISTING

U-S-S MANGANESE-NICKEL-COPPER

8-1085

UNITED STATES STEEL

FOR LOWER OIL COSTS

Cleaner Oil
•
Conserves Engine Life
•
Cuts Oil Expense



Bulletin
No. 837 Gives
The Facts
•
MICHIANA
PRODUCTS CORP.
Michigan City
Indiana

MICHIANA OIL FILTERS

**FOR PROMPT COMPLETE SERVICE
ON AUTOMOTIVE PARTS...**

*Your NAPA Jobber
is a Good Man to Know!*

➔

NATIONAL AUTOMOTIVE
PARTS ASSOCIATION
Detroit 1, Michigan



FOR ENGINE BEARINGS
CLUTCH PLATES AND PARTS
CHASSIS PARTS

Monmouth
TRADE MARK
is the name

**America's Leading HEAVY-DUTY
TRUCK Manufacturers Standardize**

on **LIPE**
CLUTCHES

★ for more miles between
teardowns!
★ for less wear and tear
on the truck!
★ for easier maintenance
and replacement!



LIPE-ROLLWAY CORP.
SYRACUSE, N. Y.

**OVER 70% OF ALL
MAKES OF TRUCKS
AND BUSES ARE
Zollner EQUIPPED**

ZOLLNER
HEAVY DUTY PISTONS

ZOLLNER MACHINE WORKS FOST WATNE IND

Road Builders

(CONTINUED FROM PAGE 228)

1. Traffic information. . . . To include flow maps, to show the hourly volume counts and other information regarding existing traffic volumes, such as commercial and passenger car percentages. Origin-destination and speed and delay studies.

2. Planning information. . . . To include expected traffic load within the life time of the proposed designed highway. Importance of the highway itself relative to the future developments of any highway system or systems.

3. Design information. . . . To include design standard required to fulfill the conditions listed above. Rights of way required. Design of policies currently in use.

"It is only within the past ten years," he reports, "that accurate traffic information to any great extent has been available to engineers of location and design. Highways were located, designed and constructed with little thought to future traffic needs or the desires of the travelling public. Some engineers attempted to estimate the traffic burden a highway would be required to carry, but their estimates were in general little more than guesses based on past experiences. The result of such practices was the under or over designing of many highways which in either case was expensive to the taxpayer and gave the engineer a lack of confidence in his decisions.

"With the advent of the automatic traffic counter and the establishing in the various states of the Highway Planning Surveys organizations, a wealth of data was made available that heretofore has been guess-work."

END

(Please resume your reading on P. 78)



WILLIAMS
SUPERWEIGHTS • SUPERSOCKETS

J. H. Williams & Co., Buffalo 7, N. Y.
"The Wrench People"

Permalux
FINER DECALCOMANIA

FIRST IN } APPEARANCE
ECONOMY
DURABILITY

Made With DuPont "DULUX"
Write Today for details

THE PERMALUX COMPANY
500 Rathbone Ave. • Aurora, Ill.



VANETTE, INC.
2447 WOODWARD AVENUE
DETROIT 1, MICHIGAN



On truck bodies or in terminals, Kinnear Rolling Doors save space, open out of the way, give rugged all-metal protection. Built to fit any need. Write today.

KINNEAR
ROLLING DOORS

The KINNEAR Mfg. Co.,
2100-20 FIELDS AVENUE,
COLUMBUS 16, OHIO

BUY DIRECT AND SAVE

OIL FILTER ELEMENTS
for all Buses and Trucks

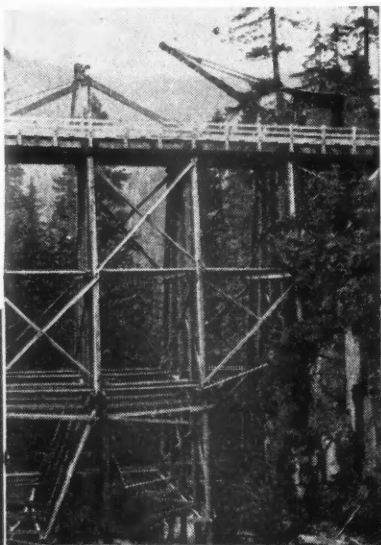
We have Users in your City
Ask us Who—
And get our prices.

REFILL FILTER CO.
120 Rhode Island Ave., East Orange, N. J.

PREFERRED
FOR
REPLACEMENT

SKF
BEARINGS





Bridging the gap with **WAUKESHA** power



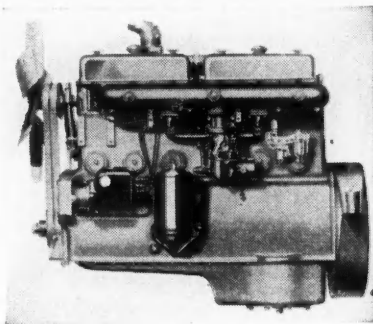
WAUKESHA ENGINES

● In the great Northwest, road building contractors cross their bridges when they come to canyons that need them—building the bridges right then and there, with Waukesha powered equipment.

Here a huge crane is setting the center truss of a high bridge for a logging road. The crane makers, Skagit Iron Works of Sedro-Woolley, Wash., well-known manufacturers of heavy-duty logging machinery, powered this 10-ton truck-bridge crane with a 140-GK Waukesha Engine.

When it comes to rough, tough jobs this engine has the build to take on all comers. All its wearing parts are precision built for quick, easy replacement. It's an engine the major parts of which can be completely renewed not just overhauled. Crankcase and cylinder frame in

MODEL 140-GK
6 cylinders, 4 1/4 in. bore x 5 1/2 in. stroke, 525 cu. in. displ. Max. hp. 142 at 2200 rpm on gasoline.



one unit. Removable wet type cylinder sleeves. Forged steel crankshaft. Seven 3 1/4 inch main bearings. Full pressure oiling. Waukesha centrifugal governor, enclosed, self-lubricated and non-hunting.

Get Bulletin 1161. Ask Waukesha engineers to bridge your power difficulties.

WAUKESHA MOTOR COMPANY, WAUKESHA, WIS. • NEW YORK • TULSA • LOS ANGELES

Cal-Van
GARAGE TOOLS

2 and 3 FINGER TYPE

CARBON SCRAPER
LIGHT BULB PLIERS
RING COMPRESSORS
CREEPER CASTERS
BUSHING REMOVERS
REAMERS

GEAR PULLER

THREE-IN-ONE PULLER

NO. 10 TIMING GEAR PULLER

Cal-Van
MACHINE PRODUCTS, INC.
JACKSON, MICHIGAN U.S.A.

WRITE FOR CATALOG

IMPERIAL
Double-Flaring Tool

... for steel and other metal tubing

● Ideal for brake, gas and oil line work. Overcomes tendency of welded steel tubing to crack when flared with ordinary flaring tool. First, tubing is belled, Fig. 1. Then flared in conventional manner, Fig. 2.

No. 93-FB Double-Flaring Tool complete in metal kit:

Fig. 1. Fig. 2.

Order From Your Jobber

THE IMPERIAL BRASS MFG. CO.
1209 W. Harrison St., Chicago 7, Ill.

OLTMAN-O'NEILL
all-steel, all-welded

VAN TYPE BODIES

and Packettes — America's most outstanding Truck Body values — are immediately available. Sold through dealers only. Write or wire for franchise data.

OLTMAN-O'NEILL CO.
23500 Sherwood Ave., Centerline, Mich.
(Suburb of Detroit)

CLEVELAND CHAIN

MORE PROTECTION!
MORE MILEAGE!

P&P-6034

THE CLEVELAND CHAIN & MFG. CO.
Cleveland 5, Ohio

Truck Reefer

(CONTINUED FROM PAGE 105)

both low and high temperature applications in all sizes of trucks and semi-trailers.

On sizes above 1 hp, the special generator is operated through a power take-off from the truck or tractor transmission instead of off the fan belt. On sizes above ½ hp a combination 6 and 12-volt system is employed.

To place the unit in operation it is necessary to start the truck engine and flip a toggle switch on the dashboard. A conventional thermostatic control is employed to control the operation of the refrigerating unit. On high temperature applications (above 32 degrees) defrosting is automatic after each "on" cycle.

Accessory equipment to be made available includes a kit which permits plugging in the refrigeration unit to standard 110-volt a.c. current for standby or overnight refrigeration requirements. This would make it unnecessary to unload the truck at the end of the day's run.

A typical installation in a small panel truck mounts the condensing unit conveniently on the floor of the cab beside the driver. Where a custom-built insulated body on a cab and chassis is used, the condensing unit may be suspended beneath the body on one side of the truck. The same method could be used on semi-trailers, or the unit could be mounted in the nose of the trailer.

Refrigerant lines between the condensing unit and the unit cooler are flexible and are fitted with self-sealing couplings, making for quick substitution of a replacement condensing unit. Conventional refrigeration equipment is used throughout, the only major change being the use of 6-volt motors to drive the condensing unit and the unit cooler fan, plus some reinforcement to withstand road shock.

CRANK CASE SLUDGE?

Don't blame it all on condensation.

Blocks and heads SEEP-PROOFED with treatment of BLOCKSAVER copolymerized powder.

A necessity after every motor job.

From your jobber, or write

The Zo-lite Products Co.
Dept. CC, Ozark Park 16, N.Y.



DECALS

for FLEET MARKING

Costs less than hand lettering. Does not tie up equipment.

Quantities — 50 pieces or more any size.

Can reproduce any art work.

Prompt Delivery

EXCELLO SPECIALTY CO.
4101 East 100 St. Cleveland 5, Ohio

REAR SHOCK ABSORBER LINK ASSEMBLIES

for

BUICK, OLDS, and CHEVROLET

ENGINEERED by

Wohlert
CORPORATION
LANSING 5, MICHIGAN

When you call for

DURO CHROME

you're sure of getting



DURO METAL PRODUCTS CO.
2649 N. Kildare Ave., Chicago 39, Ill.

Also Makers of DURO Machine Tools

USE KEX TIRE PLUGS

You Can't Go Wrong!

Metal quill mounted on each plug stem.

PAT. FEB. 4-1941

KEX

REG. U.S. PAT. OFF.

The Wedler-Shuford Co.
St. Louis 3, Mo.

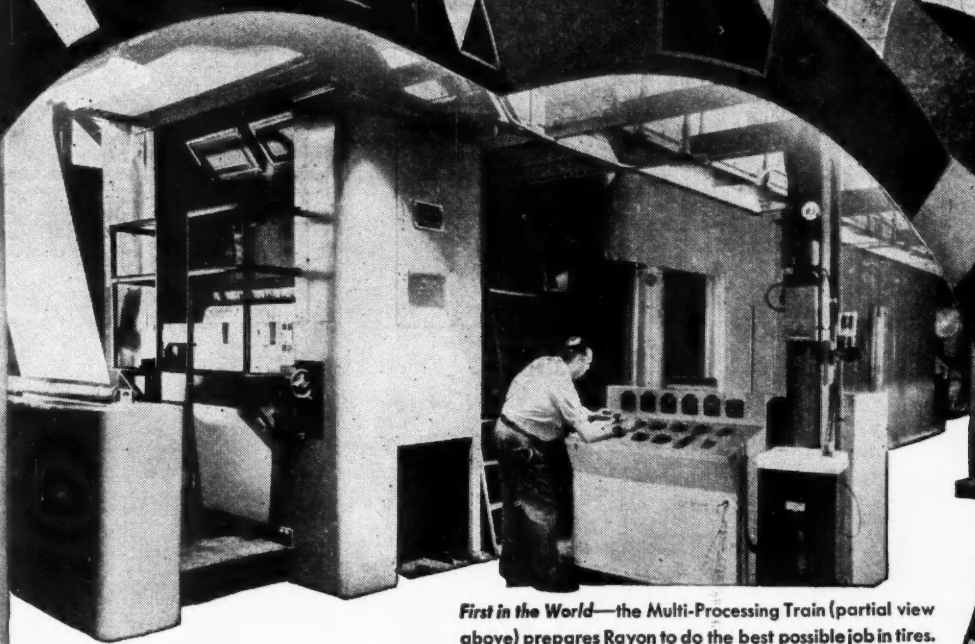
BODY BUOYS

Float the Overload

Coil Overloads That Preserve Main Spring Resiliency

AUTOMOTIVE AIDS CORPORATION

7711 West Warren Ave.,
DETROIT 10, MICH.



First in the World—the Multi-Processing Train (partial view above) prepares Rayon to do the best possible job in tires.

LOOK INTO THE FIGHTING HEART OF A *THOROBRED* by DAYTON

This Multi-Processing Train prepares the Rayon Cord which goes into the Fighting Heart of a Thorobred by Dayton. This Rayon is dipped, stretched, impregnated and coated in one continuous high-speed operation. The strength and elongation of every Rayon Cord are under precision electronic control at every step.

The result? Better tire performance in your trucking operations.

Put them on trial. Test Thorobreds on a tough run. Ask your bookkeeper how they're doing. You'll learn how Thorobreds by Dayton cut tire costs.



Dayton Rubber

THE MARK OF TECHNICAL EXCELLENCE IN NATURAL AND SYNTHETIC RUBBER

STOP AND LOCK



POSITIVE LOCK-UP
OF HYDRAULIC BRAKES

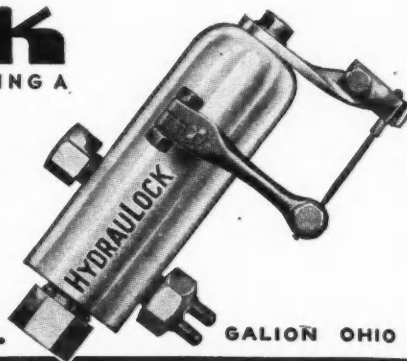
SAVE TIME AND EQUIPMENT BY USING A

HYDRAULOCK

It's a stubborn little unit which won't allow a vehicle to move until the driver is ready. The HydrauLock provides positive all wheel lock up on any grade, in any position. Pull out the dash control - Step on the brake pedal. YOUR BRAKES ARE LOCKED! A dependable safety feature.

Write today for information

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GALION OHIO

**Accurate
Always!**



HARLEY C. LONEY CO.
DETROIT 21

TELL YOUR STORY DAY AND NIGHT

With Quixign's Lettering Method

- Beautiful . . . Clean Cut
- Permanent . . . Promote Safety
- Eliminates truck tie-ups
- Saves money

Wherever your trucks roll
they'll attract and sell.

Write today for full particulars.

ASHLEY QUIXIGN COMPANY
15330 Idaho Ave. Detroit 3, Mich.

Transport Cooler

is the modern Mechanical Refrigeration for transportation of Frozen Food - Meat - Produce and other perishables by Truck and Trailer.

Write, wire or phone for information

TRANSPORT COOLER, INC.

33300 THOMAS ST.

FARMINGTON, MICH. Phone 0765

CCJ Newscast

(CONTINUED FROM PAGE 114)

BRAKE SERVICE FILM

A graphic and practical film for truck service men and dealers has been prepared by The New York Air Brake Co. featuring the installation and servicing of Hycon Compound Hydraulic Cylinders for commercial vehicles.

CONFERENCE CORNER NOTE

In the June Conference Corner discussion of reverse flushing cooling systems two titles and authors were transposed. The subject, "Cleaners Should Be Used With A Flush" should have carried the by-line of R. D. Williams, of Specialties Div., Commercial Solvents Corp. The subject of "Reverse Flushing Alone Is Not Necessary" should have been attributed to F. R. Archibald, of National Carbon Co., Inc.

NOTE ON PRIZE WINNING HINT

The Ventalarm Signal referred to in the prize winning shop hint for June, Page 44 is a registered trade mark and applicable only to a product of The Skully Signal Co., Cambridge, Mass.

Industrial Notes

Cummins Engine Company, Inc., Columbus, Ind. has acquired the Omaha, Nebr., Cummins dealership, formerly operated by Interstate Machinery and Supply Co.

The American Bantam Car Co., manufacturer of supercargo truck trailers, has acquired the Newgren Co. of Toledo, O., farm implement subsidiary of the Monroe Auto Equipment Co. of Monroe, Mich.

The stockholders and directors of Bantam who authorized the purchase, elected Brouwer D. McIntyre, of the Monroe Co., as their new board chairman and company president. John P. Painter, of Detroit, was elected vice-president and appointed general manager of all company operations.

Bantam will continue to manufacture truck trailers, and use excess plant facilities available since the end of the war to fabricate Newgren products which Newgren will distribute nationally.

The Trailmobile Co. has announced the opening of a new factory branch at 770

(TURN TO PAGE 236, PLEASE)

When the Motor is Down
Build it Up with...

**Allied
MOTOR PARTS**



ALLIED MOTOR PARTS CO.
DETROIT 1, MICHIGAN

HEAVY DUTY MOTOR TRUCKS

AND

**GASOLINE ELECTRIC
GENERATING SETS**

DUPLEX TRUCK COMPANY

Lansing, Michigan

**Better—but not
more expensive!**

**SHULER
AXLES**

SHULER AXLE CO.
LOUISVILLE, KY.

• RUGER •
Hydraulic
FLOOR CRANES

and Arbor Presses

RUGER EQUIPMENT CO., Inc.

2425 St. Clair Ave.
Cleveland 14, Ohio

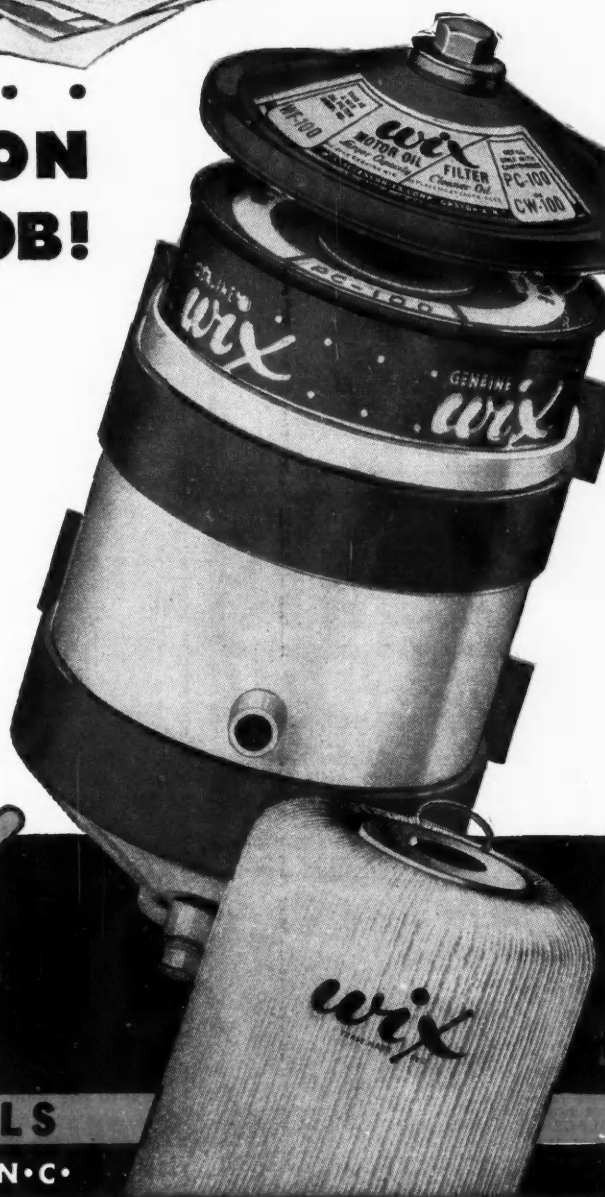
P. O. Box 3821
Portland 8, Ore.

ONE LOOK AT THE RECORD



TELLS ME *wix* AND COTTON THREADS DO THE JOB!

That's right, Mr. Fleet Operator! When cotton threads are carefully and scientifically packed, as in famous WIX Filterefils, they can't be beat for effective, money-saving motor oil filtration! According to a recent survey among typical big time fleet owners, an *overwhelming* 85% prefer cotton type cartridges . . . PROOF that where costs are studied and results are demanded—WIX Filterefils meet every test! High grade cotton threads, precision packed the WIX way under flawless electronic control, is the answer to modern filtration needs. Let scientific WIX Engineered Filtration help you cut maintenance costs and increase operating efficiency!



wix
TRADE MARK

FILTERS AND FILTEREFILS

WIX ACCESSORIES CORP'N • GASTONIA • N.C.

CANADIAN FACTORY: WIX ACCESSORIES CORP. LTD., 11 Wabash Ave., Toronto 3, Ont.



SNYDER SAFETY TANKS

(Patents No. 2181772, 223737, Others Pending)

MAKE TRUCK AND TRACTOR OPERATION SAFE & PROFITABLE

MAXIMUM FIRE HAZARD PROTECTION.

**LESS REFUELING,
FASTER, LONG SERVICE RUNS.**

APPROVED BY THE
UNDERWRITERS' LABORATORIES, INC.

For Catalog and Address of Your Nearest Distributor, Write:

SNYDER TANK CORPORATION

P. O. Box 2390, Birmingham, Ala.
P. O. Box 14, Buffalo 5, N. Y.



(Above) SNYDER SAFETY SADDLE TANK
(Right) SNYDER SAFETY CYLINDER TANK

Above illustration shows SNYDER SAFETY TANK AND TOOL BOX UNIT. Note jack well, and broad, long slip-proof walk way deck, 62 inches by 18 inches. Tool Box 38 inches long by 18 inches wide and 5 inches deep. A long-needed receptacle for tools, chains, power jack, danger flags, etc. Contents always handy—safe and dry.

STROMBOS AIR HORNS

For All Air Brake Equipped Vehicles

The Oldest and the Newest Air Horn on today's market. Unconditionally Guaranteed Life-time construction—all Brass and Bronze. Each kit complete—nothing else to buy. Economy model attractively priced.

Write for Bulletin, prices, etc.

STROMBOS COMPANY
4525 Twelfth St. - Detroit 8, Mich.

CCJ Newscast

(CONTINUED FROM PAGE 234)

W. Ashland, N. E., Atlanta, Ga. The branch will be under the managership of L. C. Doss. Ralph H. Cannon and Edward L. Steinhauer have been appointed sales representatives.

The Fruehauf Trailer Co. is now employing the services of a consultant tank specialist at each of their 20 sales zones. A specialist will be available to field salesmen to help select the right tank in the right capacity for the job that is to be done.

A new separate truck sales and service establishment has been opened in Grand Forks, N. D. by Forx Motor Sales, Inc., Ford dealers.

To provide an adequate supply of parts and increasingly better service for Fuller transmissions operated in the western United States, the Fuller Mfg. Co., Kalamazoo, Mich., has established a wholesale factory branch at 1060 East 11th Street, Oakland, Cal. E. L. King, western district manager, is in charge of the branch.

A warehouse stock of Rowland Coil Springs and Coil Suspension Parts has been set up at Universal Joint Service, Inc., 220 West 68th St., New York, under the management of Bill Gray.

A new, multi-million dollar research center which will "make it possible to bring scientific discoveries to maturity three or four times faster than at present" was inaugurated in Brecksville, O. by The B. F. Goodrich Co. on June 15. The six buildings on the 261-acre site are all equipped with the latest scientific tools and equipment. In addition to probing into the mysteries of crude and man-made rubber, BFG will conduct intensive research in such fields as chemicals, plastics, agriculture, horticulture and the application of nuclear energy to rubber manufacturing. Atomic energy's usefulness and effects in rubber and related materials will be studied in one of the center's laboratories.

Tire price increases of between 4½ and 7½ per cent were announced July 7 by Seiberling Rubber Co., which said the increases were made necessary by higher labor and materials costs.

All passenger tires except the popular 6.00-16 size went up 6 per cent. The 6.00-16 size was up 4.6 per cent. Truck tires were increased 5 per cent, as were all inner tubes.

A 40 per cent increase in current facili-

(TURN TO PAGE 238, PLEASE)

Available Trucks

1½ TO 50 TONS
**TRUCKS • TRACTORS
TRAILERS • BUSES**
(SINCE 1910)
TELEPHONE—BRUNSWICK 1100
AVAILABLE TRUCK CO.
2501 ELSTON AVE.—CHICAGO 47, ILL.

There is a
QUICK AID FIRE GUARD
For Every Fire Hazard

Carbon Dioxide • Vaporizing Liquid
Foam • Soda-Acid • Pump

Underwriters' Approved

THE GENERAL DETROIT CORP.
DETROIT 7, MICHIGAN

It's rumored that...

more than 1,500 fleets are now using
Perfect Circle's Fleet Survey Plan!

Right, and with its help they've been able to cut operating and maintenance costs. For information on how the Fleet Survey Plan can help you, see your P.C. representative or write: Perfect Circle Corporation, Hagerstown, Ind., or The Perfect Circle Company, Ltd., Toronto, Ont.



DE VILBISS

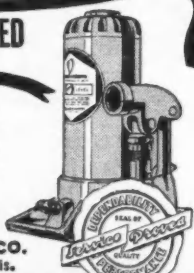
Spray-Painting Equipment — Spray Booths — Canopy Exhaust Systems — Exhaust Fans — Air Compressors — Hose and Hose Connections — Oil Guns
Distributors or factory sales and service representatives everywhere

THE DEVILBISS COMPANY
Toledo 1, Ohio

DAYTON Spoke Type Steel
WHEELS
AIR-COOL
BRAKE DRUMS AND TIRES
FOR TRUCKS, TRAILERS AND BUSES.
THE DAYTON STEEL FOUNDRY CO.
DAYTON, OHIO

SERVICE-PROVED

YEARS of toughest service prove Blackhawk Hydraulics superior in safety, rugged dependability and utility. "Service-Proved" Seal found only on Blackhawks. Only complete line of hydraulic hand jacks—models up to 100 tons capacity.
BLACKHAWK MFG. CO.
Dept. J1188, Milwaukee, Wis.



BLACKHAWK

CASE HISTORY
NO. 1048*

REPORT ON A PICKUP ...AFTER 105,000 MILES

Have never had to touch the
motor... Uses one quart of oil
in 1000 miles

* CAPITAL FUEL, FEED & SEED CO.
PHOENIX, ARIZONA

HARPER

This pickup truck has seen plenty of hard driving. For two and a half years it ran from sea level to an altitude of 8000 feet on every single trip it made. For the first 30,000 miles the oil was changed every 2000 miles. Since then it has been on a strict 1000-mile basis. There never has been any need to work on the motor . . . and the truck is in excellent condition.

The owner of this truck is so satisfied with the performance of Wolf's Head Heavy Duty Oil that for the past three years he has used Wolf's Head in every piece of equipment he has . . . including passenger cars, 1½- and

2-ton trucks, 3-ton Semis and two 150 H.P. Diesel transports.

Such performance can be expected by every fleet owner who uses Wolf's Head . . . and who follows the sound operational and maintenance practices of the Wolf's Head Laboratory Control Service Plan. This plan . . . offered free of charge to fleet operators . . . reduces maintenance and operating costs; cuts down lay-ups for service and repairs; conserves the life and increases the efficiency of each individual unit of a fleet. Wolf's Head Oil Refining Co., Inc., Oil City, Pa., New York 10, N. Y.

WOLF'S HEAD

MOTOR OIL AND LUBES

100% Pure Pennsylvania
—"Premium Grade"



P.G.C.O.A.
Permit No. 6

Always Insist On

KEN-TOOLS

...they're *Job Designed*

Ask For KEN-TOOL
Replaceable-Rubber-Head

or
KEN-TOOL Standard

Tire Hammers

"Job Designed" for changing tires use either KEN-Standard or Replaceable-Rubber-Head Tire Hammers. Built stronger to last longer...real time and labor saver!

JOBBERS: Write for Catalog Today!

LARGEST EXCLUSIVE MANUFACTURERS
OF TIRE AND WHEEL CHANGING TOOLS

The KEN-TOOL Mfg. Co.
Akron 5, Ohio

THIS SPACE WAS RESERVED for advertising FLEET FORMS Cost & Service Record and related forms. However, as samples of these useful forms cannot be reproduced here, you are urged to ask for samples. The line includes, in addition to the Cost & Service Record, Preventive Maintenance Inspection Reports, Gas Pump Records, Shop Repair Orders, Driver's Reports, Service Orders and Reports and many others of which the ACCIDENT REPORT is newest. For your free sample package please address:

Fleet Forms

BOX 793, COLUMBUS 16, OHIO

NO LOST ENGINE POWER
UP TO GOVERNED SPEED

HOOF FULL POWER GOVERNORS

SEND FOR FREE BOOKLET
HOOF PRODUCTS COMPANY
6543 SO. LARAMIE AVENUE, CHICAGO 38, ILL.

CCJ Newscast

(CONTINUED FROM PAGE 236)

ties at The Texas Co.'s research laboratories in Beacon, N. Y., will be provided by the construction of three new buildings at that location.

A proposal to sell the Los Angeles-Denver trucking franchises of West Coast Fast Freight to Watson Bros. Transportation Co. has been revealed in a joint announcement by B. M. Stewart, president of West Coast, and William M. Wolfe, vice-president of Watson Bros. A petition for authority to consummate the sale has been filed with the Interstate Commerce Commission in Washington.

As part of the sale, Watson Bros., will acquire the seller's terminal and real estate properties in Denver. The deal, involving a consideration of over \$600,000 and 2500 miles of regular and alternate highway routes, will give Los Angeles direct through truck service to most of the principle mid-western cities including Minneapolis, Chicago, Omaha, Kansas City and St. Louis. Watson's westernmost terminal is now at Denver.

Pennsylvania Rubber Co., Jeannette, Pa., has added an entirely new range of lower priced tires to its line.

The Keystone Deluxe, features a modern seven-rib tread design.

The Pennsylvania Rubber Co. recently made effective an unconditional road hazard guarantee for all times. Under the arrangement, Pennsylvania passenger tires are guaranteed from nine to 18 months. Truck tires are guaranteed against hazards for six months and tractor tires for 24 months.

United States Rubber Co. increased tire prices on July 1.

Passenger tires were increased by approximately 6 per cent and truck tires by 5 per cent.

The town of McCook, Ill., has been chosen as the site of the new, modern plant of Turco Products, Inc., manufacturers of specialized industrial cleaning compounds.

END

(Please resume your reading on P. 116)

Classified Advertisement

MOVING - TRUCKING - STORAGE - INDIANA National affiliations; three trucks-trailers; pick-up; two fire-proof buildings 20,000 square feet; modern-equipped; excellent condition; same owner 36 years; retiring. Sell with property. Price reasonable.
APPLE COMPANY, BROKERS, CLEVELAND, OHIO

BETTER than Ever Before

Repower with
RAMCO
10
up
PISTON RINGS

FRINK SNO-PLOWS

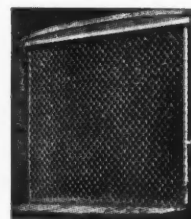
Both "V" TYPE and
ONE WAY BLADE TYPE
hand or power hydraulic control
FOR ALL MOTOR TRUCKS
FROM 1½ to 19 TONS

CARL H. FRINK, Mfr., CLAYTON, 1000 1st., N. Y.
DAVENPORT-BESLER CORP., DAVENPORT, IOWA
FRINK SNO-PLOWS OF CAN. Ltd., TORONTO, ONT.

*Question: What is
America's No.1
TRUCK-BODY VALUE?*
Answer:
FRUEHAUF!

ZEHR

COLLAPSIBLE TRUCK BACKS



Safe . . . easy and simple to handle. Zehr Truck Backs are all-welded steel designed for great strength and long continuous service. They are theft-proof, rust-proof and flexible. Write for details and prices.

ZEHR PRODUCTS COMPANY
2130 East Hazzard Street, Philadelphia 25, Pa.

For Every

METAL CLEANING

Requirement

- ★ Degreasing Machines & Safety Solvents
- ★ Metal Parts Washers
- ★ Alkali & Emulsion Cleaners
- ★ Strippers & Spray Booth Compounds



DETREX

DETROIT 32, MICHIGAN

**UNITS
AVAILABLE**

GRICO

2-AXLE DRIVE

19842 W. Eight Mile Rd.
Detroit 19, Michigan

Willard

Dependability and Performance Mean

QUICK STARTS

LONG LIFE

LOW COST PER MILE



Willard Heavy Duty Transport Batteries

Designed particularly to withstand severe vibration and cycling service in commercial applications. Heavy plates. Sturdy hard rubber containers. Willard Safety-Fill Construction. Willard Rubber Insulation and glass fibre retaining mats for severe, high mileage service. Selected wood separators and glass fibre retaining mats for normal service.

WILLARD STORAGE BATTERY COMPANY

Cleveland

Los Angeles

Dallas

Memphis

Portland

Toronto

AT CONCRETE MIXING PLANTS

FWD TRUCKS DO MORE WORK

MOVE SWIFTLY TO POURING POINTS



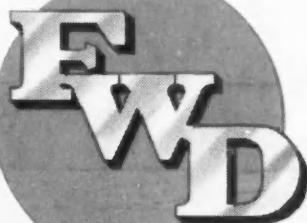
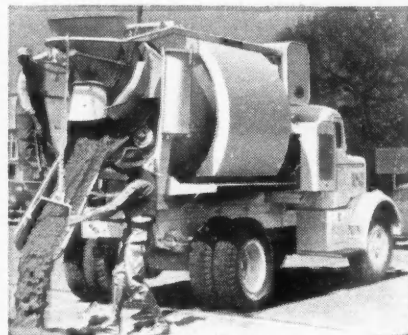
At concrete plants, your hauling of cement, sand, gravel must be done fast, at low cost, to keep all operations profitably coordinated. Your mobile mixers must get through to the pouring points without delay, on or off the highway.

In these operations, FWD trucks, with four-wheel-drive power and traction, will prove their superior "going power", getting through to

construction sites often inaccessible to ordinary trucks — keeping the concrete moving at a rate that saves time and makes money for you.

To speed up your concrete operations — to do more work profitably — put your mixers on FWD four-wheel-drive trucks.

See your nearest FWD distributor or write for complete information.



THE FOUR WHEEL DRIVE AUTO CO., Clintonville, Wisconsin
Canadian Factory: Kitchener, Ontario
WORLD-WIDE SALES and SERVICE

America's Foremost Heavy-Duty Truck

